

# Pending Sales Report by Region

## August 2024



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2023	Aug-2024	+ / -	Aug-2023	Aug-2024	+ / -	Aug-2023	Aug-2024	+ / -
<b>Cape Cod &amp; Islands</b>	501	575	+14.8%	\$675,000	\$719,000	+6.5%	\$50.0	\$51.3	+2.6%
<b>Central</b>	590	754	+27.8%	\$480,000	\$500,000	+4.2%	\$38.7	\$37.4	-3.4%
<b>Greater Boston</b>	777	997	+28.3%	\$877,500	\$915,000	+4.3%	\$124.1	\$123.9	-0.2%
<b>Northeast</b>	521	717	+37.6%	\$710,000	\$740,000	+4.2%	\$47.8	\$57.3	+19.9%
<b>Southeast</b>	393	457	+16.3%	\$515,000	\$540,000	+4.9%	\$24.2	\$23.3	-3.7%
<b>South Shore</b>	386	520	+34.7%	\$655,000	\$700,000	+6.9%	\$34.9	\$37.0	+6.0%
<b>West</b>	582	582	0.0%	\$350,000	\$382,000	+9.1%	\$26.5	\$27.2	+2.6%
<b>State Totals</b>	<b>3,745</b>	<b>4,595</b>	<b>+22.7%</b>	<b>\$630,000</b>	<b>\$654,450</b>	<b>+3.9%</b>	<b>\$346.0</b>	<b>\$356.9</b>	<b>+3.2%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2023	Aug-2024	+ / -	Aug-2023	Aug-2024	+ / -	Aug-2023	Aug-2024	+ / -
<b>Cape Cod &amp; Islands</b>	138	146	+5.8%	\$510,000	\$505,000	-1.0%	\$8.3	\$6.8	-18.1%
<b>Central</b>	181	157	-13.3%	\$376,530	\$419,343	+11.4%	\$6.9	\$5.9	-14.5%
<b>Greater Boston</b>	650	781	+20.2%	\$685,000	\$710,000	+3.6%	\$76.2	\$70.3	-7.7%
<b>Northeast</b>	263	287	+9.1%	\$450,500	\$470,000	+4.3%	\$13.8	\$13.7	-0.7%
<b>Southeast</b>	61	78	+27.9%	\$382,500	\$390,500	+2.1%	\$3.0	\$2.4	-20.0%
<b>South Shore</b>	101	160	+58.4%	\$475,000	\$445,000	-6.3%	\$6.8	\$7.9	+16.2%
<b>West</b>	88	83	-5.7%	\$302,500	\$263,750	-12.8%	\$2.8	\$2.1	-25.0%
<b>State Totals</b>	<b>1,482</b>	<b>1,691</b>	<b>+14.1%</b>	<b>\$542,500</b>	<b>\$550,000</b>	<b>+1.4%</b>	<b>\$117.7</b>	<b>\$109.2</b>	<b>-7.2%</b>