

Pending Sales Report by Region

June 2024



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

| | Pending Sales | | | Median Sales Price | | | Total \$ Volume (in millions) | | |
|-------------------------------|---------------|--------------|---------------|--------------------|------------------|--------------|-------------------------------|----------------|--------------|
| | Jun-2023 | Jun-2024 | + / - | Jun-2023 | Jun-2024 | + / - | Jun-2023 | Jun-2024 | + / - |
| Cape Cod & Islands | 524 | 608 | +16.0% | \$700,000 | \$787,000 | +12.4% | \$53.4 | \$64.8 | +21.3% |
| Central | 694 | 890 | +28.2% | \$502,250 | \$540,000 | +7.5% | \$41.3 | \$41.2 | -0.2% |
| Greater Boston | 1,175 | 1,430 | +21.7% | \$895,961 | \$972,500 | +8.5% | \$157.2 | \$147.4 | -6.2% |
| Northeast | 608 | 839 | +38.0% | \$685,000 | \$750,000 | +9.5% | \$52.6 | \$53.1 | +1.0% |
| Southeast | 391 | 456 | +16.6% | \$500,000 | \$520,000 | +4.0% | \$25.3 | \$19.5 | -22.9% |
| South Shore | 390 | 594 | +52.3% | \$670,000 | \$700,000 | +4.5% | \$35.6 | \$35.5 | -0.3% |
| West | 586 | 677 | +15.5% | \$339,000 | \$360,000 | +6.2% | \$24.5 | \$22.5 | -8.2% |
| State Totals | 4,364 | 5,489 | +25.8% | \$650,000 | \$700,000 | +7.7% | \$389.4 | \$383.8 | -1.4% |

Condominium Sales

| | Pending Sales | | | Median Sales Price | | | Total \$ Volume (in millions) | | |
|-------------------------------|---------------|--------------|---------------|--------------------|------------------|--------------|-------------------------------|----------------|--------------|
| | Jun-2023 | Jun-2024 | + / - | Jun-2023 | Jun-2024 | + / - | Jun-2023 | Jun-2024 | + / - |
| Cape Cod & Islands | 106 | 105 | -0.9% | \$443,000 | \$520,000 | +17.4% | \$6.7 | \$8.3 | +23.9% |
| Central | 174 | 185 | +6.3% | \$419,900 | \$403,250 | -4.0% | \$8.6 | \$6.1 | -29.1% |
| Greater Boston | 959 | 1,024 | +6.8% | \$745,000 | \$750,000 | +0.7% | \$97.7 | \$88.6 | -9.3% |
| Northeast | 255 | 344 | +34.9% | \$427,500 | \$440,000 | +2.9% | \$13.2 | \$14.0 | +6.1% |
| Southeast | 87 | 82 | -5.7% | \$340,000 | \$360,000 | +5.9% | \$3.4 | \$2.6 | -23.5% |
| South Shore | 134 | 178 | +32.8% | \$443,750 | \$510,000 | +14.9% | \$8.0 | \$6.7 | -16.3% |
| West | 80 | 110 | +37.5% | \$302,500 | \$310,000 | +2.5% | \$3.8 | \$2.5 | -34.2% |
| State Totals | 1,795 | 2,028 | +13.0% | \$550,000 | \$579,950 | +5.4% | \$141.3 | \$128.9 | -8.8% |