

# Pending Sales Report by Region

## May 2024



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2023	May-2024	+ / -	May-2023	May-2024	+ / -	May-2023	May-2024	+ / -
<b>Cape Cod &amp; Islands</b>	545	638	+17.1%	\$675,000	\$730,000	+8.1%	\$47.9	\$54.2	+13.2%
<b>Central</b>	715	829	+15.9%	\$460,000	\$482,500	+4.9%	\$27.6	\$31.8	+15.2%
<b>Greater Boston</b>	1,272	1,441	+13.3%	\$900,000	\$950,000	+5.6%	\$109.9	\$122.2	+11.2%
<b>Northeast</b>	608	784	+28.9%	\$671,250	\$720,000	+7.3%	\$34.0	\$45.9	+35.0%
<b>Southeast</b>	435	472	+8.5%	\$475,000	\$536,250	+12.9%	\$20.3	\$20.6	+1.5%
<b>South Shore</b>	433	564	+30.3%	\$650,000	\$665,000	+2.3%	\$28.0	\$28.3	+1.1%
<b>West</b>	582	669	+14.9%	\$325,000	\$349,950	+7.7%	\$18.1	\$20.3	+12.2%
<b>State Totals</b>	<b>4,588</b>	<b>5,392</b>	<b>+17.5%</b>	<b>\$620,000</b>	<b>\$660,000</b>	<b>+6.5%</b>	<b>\$285.7</b>	<b>\$322.9</b>	<b>+13.0%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2023	May-2024	+ / -	May-2023	May-2024	+ / -	May-2023	May-2024	+ / -
<b>Cape Cod &amp; Islands</b>	139	158	+13.7%	\$455,500	\$519,000	+13.9%	\$7.5	\$7.5	0.0%
<b>Central</b>	201	208	+3.5%	\$387,500	\$377,500	-2.6%	\$6.1	\$6.9	+13.1%
<b>Greater Boston</b>	1,075	1,153	+7.3%	\$723,750	\$715,000	-1.2%	\$83.3	\$80.0	-4.0%
<b>Northeast</b>	291	366	+25.8%	\$440,000	\$450,000	+2.3%	\$11.9	\$14.3	+20.2%
<b>Southeast</b>	80	77	-3.8%	\$378,000	\$350,000	-7.4%	\$2.6	\$2.4	-7.7%
<b>South Shore</b>	145	173	+19.3%	\$465,000	\$471,000	+1.3%	\$7.3	\$6.0	-17.8%
<b>West</b>	90	85	-5.6%	\$230,000	\$279,500	+21.5%	\$2.1	\$2.5	+19.0%
<b>State Totals</b>	<b>2,021</b>	<b>2,220</b>	<b>+9.8%</b>	<b>\$540,900</b>	<b>\$565,000</b>	<b>+4.5%</b>	<b>\$120.7</b>	<b>\$119.5</b>	<b>-1.0%</b>