

# Pending Sales Report by Region

## April 2024



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2023	Apr-2024	+ / -	Apr-2023	Apr-2024	+ / -	Apr-2023	Apr-2024	+ / -
<b>Cape Cod &amp; Islands</b>	486	656	<b>+35.0%</b>	\$705,000	\$786,750	<b>+11.6%</b>	\$42.2	\$43.2	<b>+2.4%</b>
<b>Central</b>	563	784	<b>+39.3%</b>	\$450,000	\$480,000	<b>+6.7%</b>	\$21.4	\$22.6	<b>+5.6%</b>
<b>Greater Boston</b>	943	1,311	<b>+39.0%</b>	\$820,000	\$950,000	<b>+15.9%</b>	\$77.8	\$89.3	<b>+14.8%</b>
<b>Northeast</b>	479	679	<b>+41.8%</b>	\$626,000	\$666,500	<b>+6.5%</b>	\$25.8	\$25.9	<b>+0.4%</b>
<b>Southeast</b>	350	455	<b>+30.0%</b>	\$454,500	\$500,000	<b>+10.0%</b>	\$14.5	\$15.2	<b>+4.8%</b>
<b>South Shore</b>	349	485	<b>+39.0%</b>	\$625,000	\$667,000	<b>+6.7%</b>	\$18.7	\$25.4	<b>+35.8%</b>
<b>West</b>	507	605	<b>+19.3%</b>	\$310,000	\$335,550	<b>+8.2%</b>	\$13.2	\$14.3	<b>+8.3%</b>
<b>State Totals</b>	<b>3,672</b>	<b>4,967</b>	<b>+35.3%</b>	<b>\$600,000</b>	<b>\$644,500</b>	<b>+7.4%</b>	<b>\$213.4</b>	<b>\$235.7</b>	<b>+10.4%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2023	Apr-2024	+ / -	Apr-2023	Apr-2024	+ / -	Apr-2023	Apr-2024	+ / -
<b>Cape Cod &amp; Islands</b>	117	132	<b>+12.8%</b>	\$442,500	\$510,000	<b>+15.3%</b>	\$5.9	\$6.3	<b>+6.8%</b>
<b>Central</b>	132	210	<b>+59.1%</b>	\$390,000	\$378,000	<b>-3.1%</b>	\$4.4	\$5.3	<b>+20.5%</b>
<b>Greater Boston</b>	942	1,164	<b>+23.6%</b>	\$710,000	\$705,000	<b>-0.7%</b>	\$62.3	\$63.5	<b>+1.9%</b>
<b>Northeast</b>	235	353	<b>+50.2%</b>	\$387,500	\$442,000	<b>+14.1%</b>	\$8.1	\$9.6	<b>+18.5%</b>
<b>Southeast</b>	54	92	<b>+70.4%</b>	\$329,500	\$358,500	<b>+8.8%</b>	\$1.6	\$2.1	<b>+31.3%</b>
<b>South Shore</b>	132	186	<b>+40.9%</b>	\$440,000	\$480,000	<b>+9.1%</b>	\$5.6	\$5.6	<b>0.0%</b>
<b>West</b>	63	99	<b>+57.1%</b>	\$265,000	\$275,000	<b>+3.8%</b>	\$2.0	\$2.3	<b>+15.0%</b>
<b>State Totals</b>	<b>1,675</b>	<b>2,235</b>	<b>+33.4%</b>	<b>\$525,000</b>	<b>\$540,000</b>	<b>+2.9%</b>	<b>\$90.0</b>	<b>\$94.7</b>	<b>+5.2%</b>