

MASSACHUSETTS ASSOCIATION OF REALTORS®
2025 ELECTED OFFICES CANDIDATE APPLICATION

*** EACH CERTIFIED CANDIDATE'S COMPLETED APPLICATION WILL BE POSTED TO THE MAR WEBSITE ***

This form is for individuals who wish to serve as an MAR officer. MAR Director-At-Large or NAR Director representing the Massachusetts Association of REALTORS®. This application will be posted to the MAR website and shared with the Board of Directors and Alternates following candidate certification.

All MAR Officer and Director-At-Large Applications must be submitted to MAR Headquarters by **April 15, 2024** with a *current hard-copy or digital photo* attached. Candidates for an MAR Officer of Director-At-Large position shall include with the application a list of signatures of 25% of MAR Directors.

All MAR Regional Vice President Applications must be submitted to MAR Headquarters by **April 15, 2024** with a *current digital photo attached*. Candidates for Regional Vice President shall include with the application a list of signatures of 25% of its Region's Directors.

On or before **April 30, 2024** the CEO/EVP shall review and determine whether candidates for MAR elective office have met all qualifications for the particular office. If there are no certified candidates for a given office, the CEO/EVP shall extend the application deadline for those offices only until April 30, 2024 then complete the certification process by May 15, 2024.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.

All NAR Director-At-Large Applications must be submitted to MAR Headquarters by **July 15, 2024** with a *current hard-copy or digital photo* attached. Candidates shall include with the application a list of signatures of 25% of MAR Directors.

On or before **July 30, 2024** the CEO/EVP shall review and determine whether candidates for NAR Director-At-Large elective office have met all qualifications for the particular office. If there are an insufficient number of certified candidates for a given office, then CEO/EVP shall extend the application deadline for those offices only until August 15, 2024 and then complete the certification process by August 30, 2024.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.

DATE: 03/26/2024

SEEKING OFFICE OF:

President-Elect

Treasurer

MAR Director-At-Large

NAR Director-At-Large

Regional Vice President of _____ Region

PLEASE TYPE

NAME OF CANDIDATE: Michael DeLuca

PRIMARY BOARD: RACM

FIRM NAME: Coldwell Banker

ADDRESS: 6 Park Ave
Worcester, MA 01605

FIRM PHONE: (508-795-7500) FAX: (508-795-6923)

HOME PHONE: (978-973-2702) E-mail: delucamc@aol.com

BECAME A MEMBER OF MAR IN: 2003 (please give year)

NUMBER OF YEARS AS A REALTOR®: 21

LICENSED SALESPERSON OR BROKER: Salesperson (please state which) MANDATORY

OTHER (EXPLAIN) N/A

ACHIEVEMENTS AND CONTRIBUTIONS

*Please be sure to answer ALL sections. *giving years of activity*:

1. **Activity at State Association** (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

2024 – Treasurer MAR, Chair: Finance Committee, Member: Executive Committee, Member: MAR BOD, Member
2023 – Chair: RIEPAC Committee. Member: Finance Committee, Government Affairs Committee.
2022 – Member: MAR BOD, Finance Committee, Bylaws and Policy Task Force. Attendee at MAR Convention a
2021 - Member: MAR BOD, Finance Committee, Government Affairs Committee. Attendee at MAR Convention a
2020 – Member MAR BOD.
2019 - Member MAR BOD.
2018 – Alternate Member MAR BOD.
2017 - Alternate Member MAR BOD.

2. **Activity at Local Board/Association** (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

2024 - Member: Past President Council, Nominating Committee, Finance Committee, Professional Standards Com
2023 - Chair: Awards Committee. Member: Past President Council, Nominating Committee, Finance Committee, F
2022 - Chair: Nominating Committee. Member: Past President Council, Executive Committee, Board of Directors,
2021 – President RACM. Member: Executive Committee, Board of Directors, Finance Committee, Professional St
2020 – President Elect RACM. Member: Executive Committee, Board of Directors, Finance Committee, Profession
2019 – Treasurer RACM. Member: Executive Committee, Board of Directors, Finance Committee, Investment Cor
2018 - Treasurer RACM. Chair: Investment Committee. Member: Executive Committee, Board of Directors, Finan
2017 - Treasurer RACM. Chair: Building Task Force, Investment Committee. Member: Executive Committee, Boa
2016 - Member: Board of Directors, Finance Committee, Professional Standards Committee, Public Relations Tas
2015 – Member – Investment Committee.
2011 – Member Professional Standards Committee.
2010 – Member - Professional Standards Committee, Grievance Committee.
2009 - Member - Grievance Committee.
2008 - Member - Grievance Committee, Nomination Committee.
2007 – Co-Chair – Member Engagement Committee.
2006 – Member – Member Engagement Committee.

3. **Activity at National Association** (offices held, committee work, attendance and participation at NAR events, other leadership roles, please include dates of service whenever possible).

2016-2024 RPAC Sterling R Major Investor

4. ***Activity in Civic Affairs*** (local, state and national level participation/leadership in civic and service organizations; charitable activities; political commissions or committees; etc. Please include dates of service whenever possible).

2003- Current: Member 146 Referral Group BNI Sutton MA
2020-Current: Member Worcester Chamber of Commerce and Connect For Success
2020 – Current: Member Worcester Executives
National Ski Patrol: Last 30 Years. I volunteer my time as a Ski Patroller (First Responder). I'm an EMT on skis
Mass Landlords Association: 20 year member and occasional speaker.

5. ***List REALTOR® Institutes, Societies and Councils*** in which you hold membership and any designations received, if any. (Please include year designation was received):

2018-CRS
2010-ABR
2010-SRES

6. ***Business Accomplishments*** (public recognition of business conduct; awards; service to public; rehab work; etc. Please include dates of service whenever possible)

2023 – Distinguished Service Award - Realtor Association of Central Massachusetts
2022 – Realtor of the Year Realtor Association of Central Massachusetts
2004 – Rookie of the Year Realtor Association of Central Massachusetts
1979 – BA Physics College of the Holy Cross
1991 – MBA Babson Graduate School of Business
1979-1984 – Officer United States Navy. Achieved the Rank of Lieutenant (O-3)
16 Years management experience at both large and small high-tech companies. Achieved the title of Vice President
Consistent winner – Coldwell Banker Diamond Society
Consistent winner – RACM Top Producer Ruby Award.
Rental Properties: I own and self-manage a portfolio of 12 rental properties (35 units) myself.
I am considered a local Real Estate Expert. I am frequently interviewed by Spectrum 1 News on TV or the Worcester

7. Are you aware of the responsibilities and time requirements of service as an elected officer?

YES NO

8. Do you satisfy all criteria for the office, which you are seeking, as attached?

YES NO

9. **Additional information** - Have you ever been involved in any activity, which would have caused you to have been reprimanded, suspended, by the Massachusetts Board of Registration of Real Estate Brokers and Salesmen, or had your real estate license revoked? If so, explain circumstances.

YES NO


10. **Remarks by the candidate** (give any other information you desire)

I am passionate about realtor professionalism and integrity. I have served on Professional Standards for many years and practice what I preach. I am constantly advising other agents both inside and outside my Coldwell Banker office. It is very common for both new and experienced agents and office managers to ask me questions or seek my advice about business, leadership, real estate, rentals and landlord/tenant issues. I also contribute weekly at our office meeting and occasionally teach a real estate class in my office. Every day we help people improve their lives as we work with them to buy, sell or invest in real estate. In some way, I would like to think I am making a difference in their lives. Working as a volunteer leader for MAR is just another way to improve our profession.

11. **Optional endorsement of candidacy** by Local Board of Directors. NOTE: Board may endorse more than one candidate. (this is an optional requirement: candidate may choose to submit application without completing this section. Local Boards will be notified by MAR of all candidate applications for informational purposes).

Association/Board Name: Realtor Association of Central Massachusetts (RACM)

Association/Board President's Name: Cherie Benoit

Association/Board President's Signature: 

12. **Candidate's Signature**

Candidate's Signature: 

Please return to: Theresa Hatton, CEO
Massachusetts Association of REALTORS®
18 Washington Street
Foxborough, MA 02035
thatton@marealtor.com

MAR CANDIDATE SIGNATURE FORM

CANDIDATE'S NAME Michael C DeLucaCANDIDATE FOR OFFICE OF: Treasurer

I, being a **State Director** (not Alternate Director) for the Massachusetts Association of REALTORS®, hereby support the candidacy of this candidate for office as stated, for a term beginning **January 1, 2025:**

25% of MAR Director signatures, or if a candidate for MAR Regional Vice President, a list of signatures of 25% of MAR Directors representing the region.

NAME (please print)	SIGNATURE	ASSN./BOARD
1.		
2. Kimberly A Allard .	<i>Kimberly A Allard .</i> 03/28/24	SSR
3. Kurt O. Thompson .	<i>Kurt O. Thompson .</i> 03/28/24	NCMAR
4. Maggie C Tomkiewicz .	<i>Maggie C Tomkiewicz .</i> 03/28/24	RASEM
5. Amy L Wallick .	<i>Amy L Wallick .</i> 03/28/24	NSAR
6. Tracey Fiorelli .	<i>Tracey Fiorelli .</i> 03/28/24	RACM
7. Kristen Keegan .	<i>Kristen Keegan .</i> 03/28/24	NEAR
8. Robert W Sullivan .	<i>Robert W Sullivan .</i> 04/01/24	GBAR
9. Dawn M Ruffini .	<i>Dawn M Ruffini .</i> 03/28/24	RAPB
10. Colleen Murphy .	<i>Colleen Murphy .</i> 03/28/24	NEAR
11. David McCarthy .	<i>David McCarthy .</i> 03/28/24	GBAR
12. Justin W. Ray .	<i>Justin W. Ray .</i> 03/28/24	GBAR
13. Sarah Gustafson .	<i>Sarah Gustafson .</i> 03/28/24	RACM
14. Marie A. Presti .	<i>Marie A. Presti .</i> 03/29/24	GBAR
15. D. Gary Rogers .	<i>D. Gary Rogers .</i> 03/28/24	GBAR
16. Kathy Curran McSweeney .	<i>Kathy Curran McSweeney .</i> 03/28/24	RACM
17. Lee A Joseph .	<i>Lee A Joseph .</i> 03/28/24	RACM
18. Rita A Coffey .	<i>Rita A Coffey .</i> 04/01/24	SSR
19. Cherie Benoit .	<i>Cherie Benoit .</i> 03/28/24	RACM
20. Paul G. Yorkis .	<i>Paul G. Yorkis .</i> 04/01/24	GBAR

MASSACHUSETTS ASSOCIATION OF REALTORS®
REQUIREMENTS FOR ELECTED OFFICES

All candidates for MAR office must be current REALTOR® members of MAR. Applications require signatures from 25% of MAR Directors except that Regional Vice Presidents require 25% of MAR Directors from the respective region.

Candidates for President-Elect and Treasurer also must have served as MAR Director within the past five (5) years. Treasurer must have been a member of the Finance Committee within the past five (5) years. *(MAR Bylaws Article IV, Section 3)*

Candidates for Regional Vice President also must hold Primary Membership in a Local Member Association within the respective geographic region as defined in MAR Bylaws; must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. Regional Vice Presidents serve for a term of two (2) consecutive elective years but not more than two consecutive terms. After certification, they are elected by the Directors holding membership within the respective geographic region. *(MAR Bylaws Article V, Sections 2A, 3A and 5(d))*

Candidates for MAR Director At Large also must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. MAR Directors-At-Large serve for a term of two (2) consecutive elective years but not more than two consecutive terms. *(MAR Bylaws Article V, Sections 2B, 3B and 5(e))*

Massachusetts NAR Director(s) at Large shall be elected at the annual meeting of the Board of Directors. If available, one position shall be reserved for the MAR President Elect. Alternate Directors may be elected per Article IX, Section 3 of MAR Bylaws. *(MAR Bylaws Article IX)*

Candidate signature acknowledges above requirements for the elected office they are seeking.

Candidate's Signature

Candidate's Signature: