

# Pending Sales Report by Region

## February 2024



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2023	Feb-2024	+ / -	Feb-2023	Feb-2024	+ / -	Feb-2023	Feb-2024	+ / -
<b>Cape Cod &amp; Islands</b>	385	438	+13.8%	\$660,000	\$700,000	+6.1%	\$28.9	\$28.3	-2.1%
<b>Central</b>	401	479	+19.5%	\$403,325	\$450,000	+11.6%	\$14.7	\$15.8	+7.5%
<b>Greater Boston</b>	621	710	+14.3%	\$700,000	\$789,500	+12.8%	\$40.8	\$48.5	+18.9%
<b>Northeast</b>	309	338	+9.4%	\$580,000	\$665,000	+14.7%	\$17.3	\$19.9	+15.0%
<b>Southeast</b>	260	321	+23.5%	\$450,000	\$485,000	+7.8%	\$12.2	\$12.2	0.0%
<b>South Shore</b>	273	307	+12.5%	\$572,250	\$631,000	+10.3%	\$14.2	\$12.3	-13.4%
<b>West</b>	332	398	+19.9%	\$295,000	\$322,500	+9.3%	\$8.7	\$12.0	+37.9%
<b>State Totals</b>	<b>2,578</b>	<b>2,986</b>	<b>+15.8%</b>	<b>\$530,000</b>	<b>\$576,500</b>	<b>+8.8%</b>	<b>\$136.5</b>	<b>\$148.6</b>	<b>+8.9%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2023	Feb-2024	+ / -	Feb-2023	Feb-2024	+ / -	Feb-2023	Feb-2024	+ / -
<b>Cape Cod &amp; Islands</b>	118	93	-21.2%	\$400,000	\$420,000	+5.0%	\$3.1	\$4.0	+29.0%
<b>Central</b>	133	131	-1.5%	\$335,000	\$380,000	+13.4%	\$3.3	\$3.2	-3.0%
<b>Greater Boston</b>	641	700	+9.2%	\$639,950	\$690,000	+7.8%	\$36.8	\$39.1	+6.3%
<b>Northeast</b>	183	213	+16.4%	\$385,000	\$400,000	+3.9%	\$7.4	\$6.8	-8.1%
<b>Southeast</b>	63	72	+14.3%	\$309,500	\$338,000	+9.2%	\$1.6	\$1.9	+18.8%
<b>South Shore</b>	114	107	-6.1%	\$390,000	\$437,500	+12.2%	\$3.0	\$4.0	+33.3%
<b>West</b>	80	68	-15.0%	\$225,000	\$260,000	+15.6%	\$1.4	\$1.6	+14.3%
<b>State Totals</b>	<b>1,331</b>	<b>1,383</b>	<b>+3.9%</b>	<b>\$469,900</b>	<b>\$499,900</b>	<b>+6.4%</b>	<b>\$56.6</b>	<b>\$60.7</b>	<b>+7.2%</b>