

Pending Sales Report by Region

January 2024



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jan-2023	Jan-2024	+ / -	Jan-2023	Jan-2024	+ / -	Jan-2023	Jan-2024	+ / -
Cape Cod & Islands	355	371	+4.5%	\$659,000	\$680,000	+3.2%	\$29.1	\$29.4	+1.0%
Central	352	418	+18.8%	\$415,000	\$439,000	+5.8%	\$18.7	\$19.1	+2.1%
Greater Boston	458	542	+18.3%	\$708,500	\$825,000	+16.4%	\$53.3	\$59.7	+12.0%
Northeast	288	345	+19.8%	\$575,000	\$600,000	+4.3%	\$20.1	\$24.1	+19.9%
Southeast	230	286	+24.3%	\$450,000	\$475,000	+5.6%	\$13.4	\$12.4	-7.5%
South Shore	209	259	+23.9%	\$560,000	\$615,000	+9.8%	\$16.3	\$16.5	+1.2%
West	314	385	+22.6%	\$287,500	\$315,000	+9.6%	\$11.7	\$13.9	+18.8%
State Totals	2,198	2,598	+18.2%	\$525,000	\$577,000	+9.9%	\$162.4	\$174.7	+7.6%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jan-2023	Jan-2024	+ / -	Jan-2023	Jan-2024	+ / -	Jan-2023	Jan-2024	+ / -
Cape Cod & Islands	77	96	+24.7%	\$465,000	\$450,000	-3.2%	\$4.3	\$4.1	-4.7%
Central	91	137	+50.5%	\$327,500	\$342,500	+4.6%	\$3.8	\$3.6	-5.3%
Greater Boston	487	591	+21.4%	\$690,000	\$685,000	-0.7%	\$50.8	\$39.3	-22.6%
Northeast	197	187	-5.1%	\$393,500	\$427,000	+8.5%	\$7.7	\$6.7	-13.0%
Southeast	58	69	+19.0%	\$334,950	\$327,500	-2.2%	\$1.6	\$1.2	-25.0%
South Shore	66	102	+54.5%	\$418,000	\$452,500	+8.3%	\$3.9	\$3.2	-17.9%
West	49	53	+8.2%	\$235,000	\$272,500	+16.0%	\$1.7	\$2.0	+17.6%
State Totals	1,025	1,234	+20.4%	\$500,000	\$517,447	+3.5%	\$73.8	\$60.1	-18.6%