

Pending Sales Report by Region

November 2023



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2022	Nov-2023	+ / -	Nov-2022	Nov-2023	+ / -	Nov-2022	Nov-2023	+ / -
Cape Cod & Islands	449	404	-10.0%	\$650,000	\$749,000	+15.2%	\$48.1	\$42.1	-12.5%
Central	580	581	+0.2%	\$405,000	\$460,000	+13.6%	\$26.0	\$26.9	+3.5%
Greater Boston	810	820	+1.2%	\$760,000	\$800,000	+5.3%	\$89.9	\$79.9	-11.1%
Northeast	499	515	+3.2%	\$637,500	\$661,250	+3.7%	\$41.7	\$40.2	-3.6%
Southeast	381	366	-3.9%	\$450,000	\$510,000	+13.3%	\$17.8	\$19.1	+7.3%
South Shore	354	352	-0.6%	\$579,500	\$654,000	+12.9%	\$24.4	\$24.8	+1.6%
West	455	511	+12.3%	\$315,000	\$335,000	+6.3%	\$21.2	\$21.4	+0.9%
State Totals	3,527	3,544	+0.5%	\$555,500	\$615,000	+10.7%	\$268.7	\$254.3	-5.4%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2022	Nov-2023	+ / -	Nov-2022	Nov-2023	+ / -	Nov-2022	Nov-2023	+ / -
Cape Cod & Islands	71	82	+15.5%	\$501,000	\$517,450	+3.3%	\$6.9	\$7.1	+2.9%
Central	118	132	+11.9%	\$353,000	\$374,990	+6.2%	\$5.5	\$5.3	-3.6%
Greater Boston	643	632	-1.7%	\$667,000	\$679,450	+1.9%	\$58.1	\$54.9	-5.5%
Northeast	202	223	+10.4%	\$426,000	\$439,000	+3.1%	\$12.2	\$10.9	-10.7%
Southeast	74	58	-21.6%	\$330,000	\$362,500	+9.8%	\$2.5	\$2.8	+12.0%
South Shore	97	103	+6.2%	\$402,500	\$424,500	+5.5%	\$4.9	\$6.1	+24.5%
West	76	77	+1.3%	\$262,000	\$279,950	+6.9%	\$2.3	\$2.1	-8.7%
State Totals	1,281	1,307	+2.0%	\$495,000	\$512,260	+3.5%	\$92.3	\$89.0	-3.6%