

Pending Sales Report by Region

October 2023



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2022	Oct-2023	+ / -	Oct-2022	Oct-2023	+ / -	Oct-2022	Oct-2023	+ / -
Cape Cod & Islands	484	513	+6.0%	\$688,500	\$790,000	+14.7%	\$48.9	\$53.7	+9.8%
Central	594	760	+27.9%	\$437,000	\$475,000	+8.7%	\$33.8	\$28.9	-14.5%
Greater Boston	951	1,058	+11.3%	\$749,000	\$830,000	+10.8%	\$84.5	\$81.6	-3.4%
Northeast	595	681	+14.5%	\$615,000	\$700,000	+13.8%	\$43.6	\$35.0	-19.7%
Southeast	361	446	+23.5%	\$462,500	\$497,150	+7.5%	\$21.0	\$15.5	-26.2%
South Shore	368	485	+31.8%	\$579,000	\$668,000	+15.4%	\$27.2	\$25.0	-8.1%
West	551	625	+13.4%	\$320,000	\$341,250	+6.6%	\$22.1	\$18.5	-16.3%
State Totals	3,899	4,563	+17.0%	\$550,000	\$625,000	+13.6%	\$281.0	\$258.1	-8.1%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2022	Oct-2023	+ / -	Oct-2022	Oct-2023	+ / -	Oct-2022	Oct-2023	+ / -
Cape Cod & Islands	120	147	+22.5%	\$479,500	\$465,000	-3.0%	\$6.3	\$6.9	+9.5%
Central	150	181	+20.7%	\$341,000	\$376,000	+10.3%	\$6.2	\$5.1	-17.7%
Greater Boston	731	850	+16.3%	\$615,000	\$693,400	+12.7%	\$59.3	\$56.2	-5.2%
Northeast	244	311	+27.5%	\$422,500	\$427,500	+1.2%	\$10.9	\$11.1	+1.8%
Southeast	61	77	+26.2%	\$349,250	\$322,450	-7.7%	\$2.6	\$1.9	-26.9%
South Shore	117	158	+35.0%	\$444,000	\$452,500	+1.9%	\$6.5	\$4.9	-24.6%
West	81	75	-7.4%	\$234,500	\$255,000	+8.7%	\$2.7	\$2.2	-18.5%
State Totals	1,504	1,797	+19.5%	\$485,000	\$515,000	+6.2%	\$94.3	\$88.3	-6.4%