

# Pending Sales Report by Region

## September 2023



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2022	Sep-2023	+ / -	Sep-2022	Sep-2023	+ / -	Sep-2022	Sep-2023	+ / -
<b>Cape Cod &amp; Islands</b>	545	559	<b>+2.6%</b>	\$675,000	\$762,750	<b>+13.0%</b>	\$70.2	\$46.7	<b>-33.5%</b>
<b>Central</b>	627	735	<b>+17.2%</b>	\$430,000	\$475,000	<b>+10.5%</b>	\$38.6	\$30.4	<b>-21.2%</b>
<b>Greater Boston</b>	894	950	<b>+6.3%</b>	\$765,000	\$849,450	<b>+11.0%</b>	\$108.9	\$79.6	<b>-26.9%</b>
<b>Northeast</b>	580	560	<b>-3.4%</b>	\$648,500	\$670,000	<b>+3.3%</b>	\$53.6	\$36.7	<b>-31.5%</b>
<b>Southeast</b>	386	387	<b>+0.3%</b>	\$460,000	\$490,000	<b>+6.5%</b>	\$25.2	\$20.4	<b>-19.0%</b>
<b>South Shore</b>	359	421	<b>+17.3%</b>	\$625,000	\$649,000	<b>+3.8%</b>	\$34.5	\$26.7	<b>-22.6%</b>
<b>West</b>	575	564	<b>-1.9%</b>	\$310,000	\$339,900	<b>+9.6%</b>	\$25.3	\$22.7	<b>-10.3%</b>
<b>State Totals</b>	<b>3,962</b>	<b>4,175</b>	<b>+5.4%</b>	<b>\$575,000</b>	<b>\$605,000</b>	<b>+5.2%</b>	<b>\$355.9</b>	<b>\$262.9</b>	<b>-26.1%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2022	Sep-2023	+ / -	Sep-2022	Sep-2023	+ / -	Sep-2022	Sep-2023	+ / -
<b>Cape Cod &amp; Islands</b>	125	130	<b>+4.0%</b>	\$485,000	\$445,000	<b>-8.2%</b>	\$10.1	\$7.4	<b>-26.7%</b>
<b>Central</b>	161	160	<b>-0.6%</b>	\$331,000	\$370,000	<b>+11.8%</b>	\$6.3	\$6.4	<b>+1.6%</b>
<b>Greater Boston</b>	754	835	<b>+10.7%</b>	\$630,000	\$690,000	<b>+9.5%</b>	\$56.7	\$60.7	<b>+7.1%</b>
<b>Northeast</b>	223	283	<b>+26.9%</b>	\$417,000	\$453,750	<b>+8.8%</b>	\$14.7	\$11.7	<b>-20.4%</b>
<b>Southeast</b>	73	91	<b>+24.7%</b>	\$333,000	\$362,500	<b>+8.9%</b>	\$3.0	\$2.4	<b>-20.0%</b>
<b>South Shore</b>	113	146	<b>+29.2%</b>	\$442,500	\$460,000	<b>+4.0%</b>	\$6.8	\$6.9	<b>+1.5%</b>
<b>West</b>	76	69	<b>-9.2%</b>	\$235,000	\$237,000	<b>+0.9%</b>	\$2.3	\$2.4	<b>+4.3%</b>
<b>State Totals</b>	<b>1,523</b>	<b>1,713</b>	<b>+12.5%</b>	<b>\$480,000</b>	<b>\$515,000</b>	<b>+7.3%</b>	<b>\$99.8</b>	<b>\$97.9</b>	<b>-1.9%</b>