

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 327 | 336 | + 2.8% | 2,500 | 2,117 | - 15.3% |
| Closed Sales | 353 | 277 | - 21.5% | 2,444 | 1,971 | - 19.4% |
| Median Sales Price* | \$700,000 | \$685,000 | - 2.1% | \$681,525 | \$699,450 | + 2.6% |
| Inventory of Homes for Sale | 767 | 601 | - 21.6% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 2.3 | 0.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 28 | 34 | + 21.4% | 34 | 44 | + 29.4% |
| Percent of Original List Price Received* | 99.7% | 97.6% | - 2.1% | 101.7% | 97.7% | - 3.9% |
| New Listings | 381 | 390 | + 2.4% | 3,124 | 2,514 | - 19.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

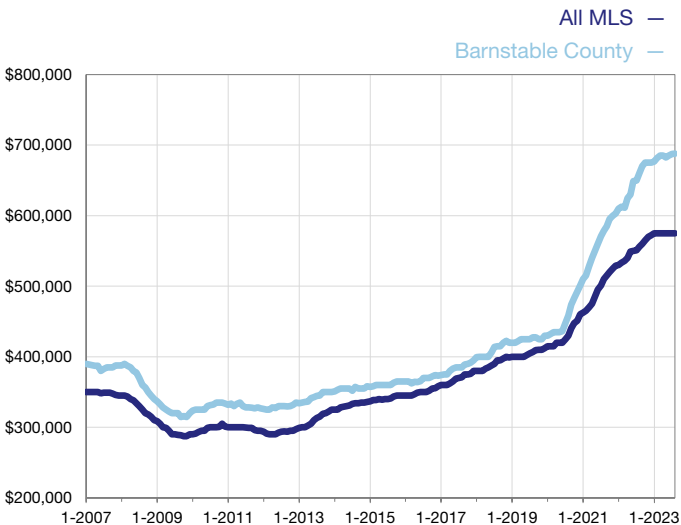
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 100 | 102 | + 2.0% | 692 | 641 | - 7.4% |
| Closed Sales | 83 | 86 | + 3.6% | 673 | 571 | - 15.2% |
| Median Sales Price* | \$505,000 | \$538,750 | + 6.7% | \$425,000 | \$450,000 | + 5.9% |
| Inventory of Homes for Sale | 167 | 157 | - 6.0% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 2.1 | + 10.5% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 25 | 39 | + 56.0% | 38 | 44 | + 15.8% |
| Percent of Original List Price Received* | 100.4% | 100.6% | + 0.2% | 101.8% | 98.3% | - 3.4% |
| New Listings | 101 | 121 | + 19.8% | 781 | 717 | - 8.2% |

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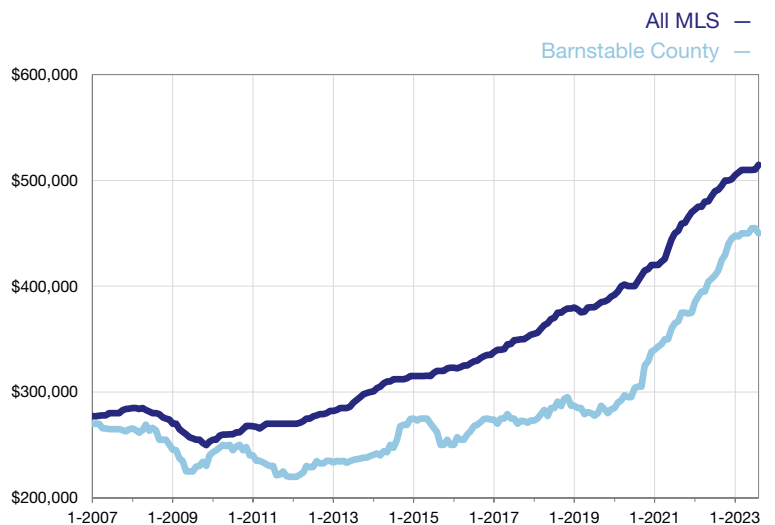
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Berkshire County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 127 | 117 | - 7.9% | 913 | 796 | - 12.8% |
| Closed Sales | 149 | 139 | - 6.7% | 879 | 710 | - 19.2% |
| Median Sales Price* | \$319,000 | \$370,000 | + 16.0% | \$324,900 | \$315,000 | - 3.0% |
| Inventory of Homes for Sale | 334 | 317 | - 5.1% | -- | -- | -- |
| Months Supply of Inventory | 2.8 | 3.2 | + 14.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 80 | 78 | - 2.5% | 95 | 90 | - 5.3% |
| Percent of Original List Price Received* | 100.5% | 97.6% | - 2.9% | 98.9% | 97.2% | - 1.7% |
| New Listings | 141 | 183 | + 29.8% | 1,135 | 1,048 | - 7.7% |

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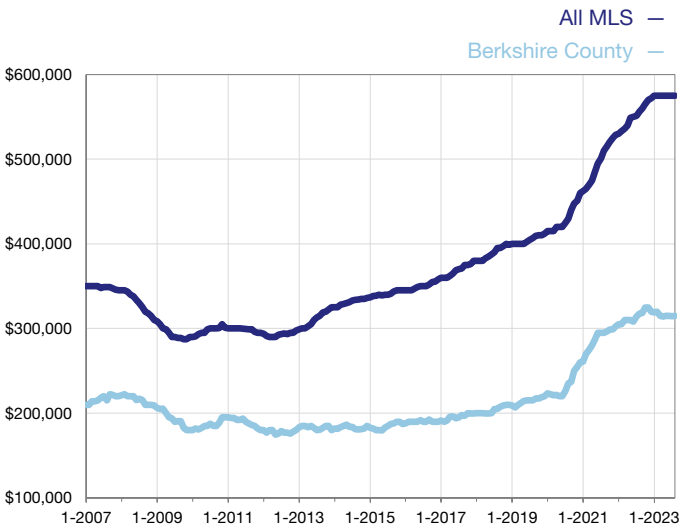
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 13 | 16 | + 23.1% | 107 | 103 | - 3.7% |
| Closed Sales | 20 | 17 | - 15.0% | 111 | 94 | - 15.3% |
| Median Sales Price* | \$223,500 | \$333,500 | + 49.2% | \$290,000 | \$348,250 | + 20.1% |
| Inventory of Homes for Sale | 39 | 36 | - 7.7% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 3.1 | + 14.8% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 79 | 55 | - 30.4% | 104 | 95 | - 8.7% |
| Percent of Original List Price Received* | 99.7% | 99.4% | - 0.3% | 97.9% | 98.6% | + 0.7% |
| New Listings | 22 | 16 | - 27.3% | 143 | 121 | - 15.4% |

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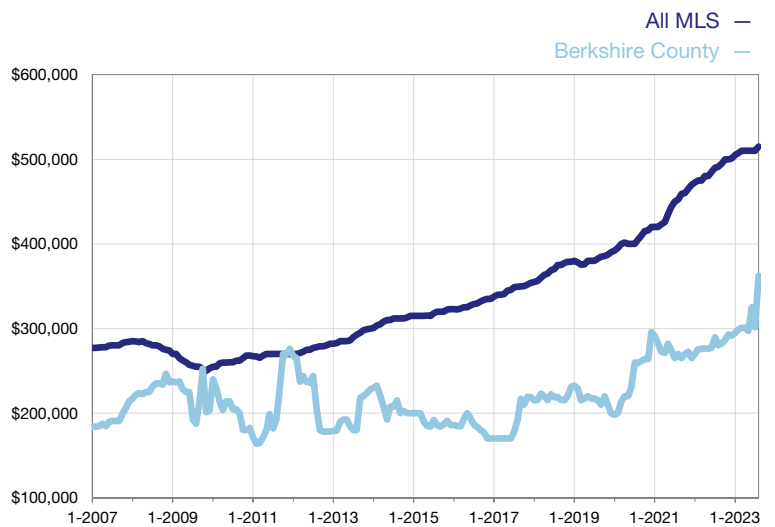
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Bristol County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 397 | 370 | - 6.8% | 2,663 | 2,221 | - 16.6% |
| Closed Sales | 409 | 340 | - 16.9% | 2,592 | 2,062 | - 20.4% |
| Median Sales Price* | \$489,900 | \$520,000 | + 6.1% | \$463,000 | \$475,000 | + 2.6% |
| Inventory of Homes for Sale | 657 | 377 | - 42.6% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 1.4 | - 26.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 30 | 33 | + 10.0% | 31 | 39 | + 25.8% |
| Percent of Original List Price Received* | 100.3% | 101.0% | + 0.7% | 102.2% | 100.2% | - 2.0% |
| New Listings | 425 | 374 | - 12.0% | 3,274 | 2,520 | - 23.0% |

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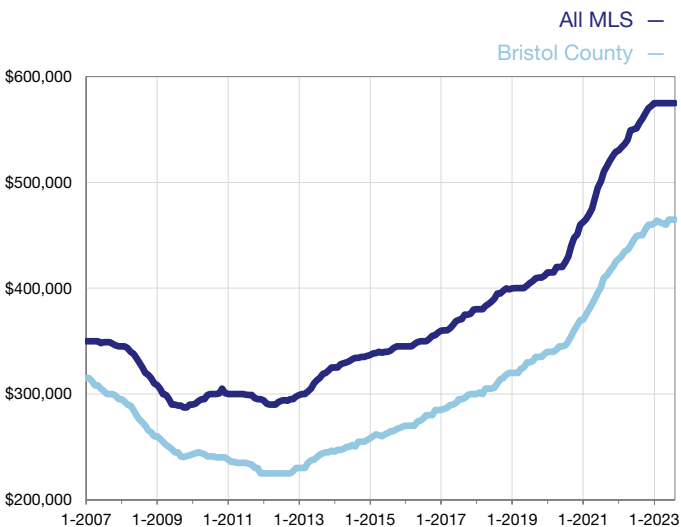
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 66 | 61 | - 7.6% | 548 | 457 | - 16.6% |
| Closed Sales | 84 | 56 | - 33.3% | 544 | 417 | - 23.3% |
| Median Sales Price* | \$310,000 | \$387,500 | + 25.0% | \$310,000 | \$354,950 | + 14.5% |
| Inventory of Homes for Sale | 95 | 61 | - 35.8% | -- | -- | -- |
| Months Supply of Inventory | 1.4 | 1.1 | - 21.4% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 28 | 24 | - 14.3% | 26 | 31 | + 19.2% |
| Percent of Original List Price Received* | 102.7% | 105.7% | + 2.9% | 103.8% | 101.8% | - 1.9% |
| New Listings | 63 | 62 | - 1.6% | 619 | 488 | - 21.2% |

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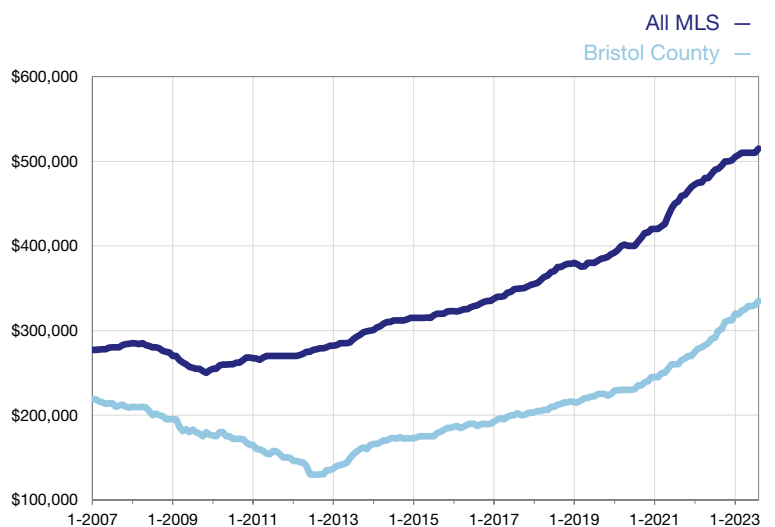
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dukes County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-------------|--------------------|----------|--------------|--------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 7 | 7 | 0.0% | 36 | 37 | + 2.8% |
| Closed Sales | 3 | 4 | + 33.3% | 34 | 36 | + 5.9% |
| Median Sales Price* | \$4,000,000 | \$2,450,000 | - 38.8% | \$1,365,750 | \$1,297,500 | - 5.0% |
| Inventory of Homes for Sale | 44 | 47 | + 6.8% | -- | -- | -- |
| Months Supply of Inventory | 9.1 | 9.9 | + 8.8% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 47 | 231 | + 391.5% | 69 | 104 | + 50.7% |
| Percent of Original List Price Received* | 91.2% | 98.0% | + 7.5% | 95.7% | 93.6% | - 2.2% |
| New Listings | 14 | 10 | - 28.6% | 66 | 73 | + 10.6% |

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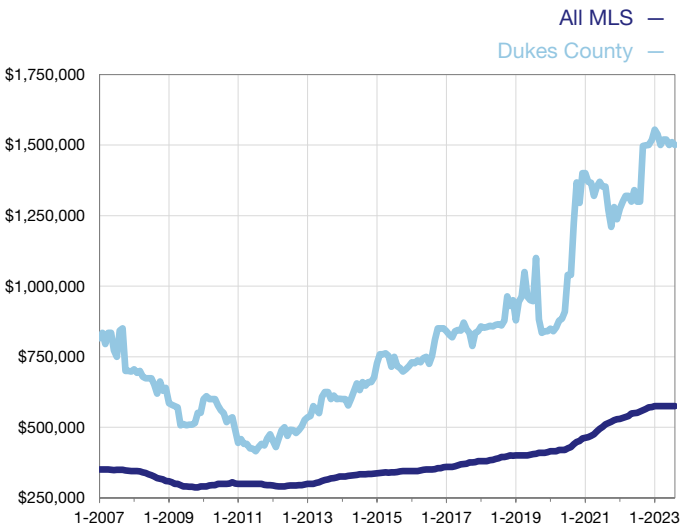
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|--------|------------|----------|--------------|--------------------|----------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 0 | 0 | -- | 2 | 3 | + 50.0% |
| Closed Sales | 0 | 0 | -- | 2 | 3 | + 50.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$890,000 | \$1,610,000 | + 80.9% |
| Inventory of Homes for Sale | 1 | 7 | + 600.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 4.7 | + 370.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 14 | 43 | + 207.1% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 107.0% | 95.4% | - 10.8% |
| New Listings | 0 | 1 | -- | 3 | 6 | + 100.0% |

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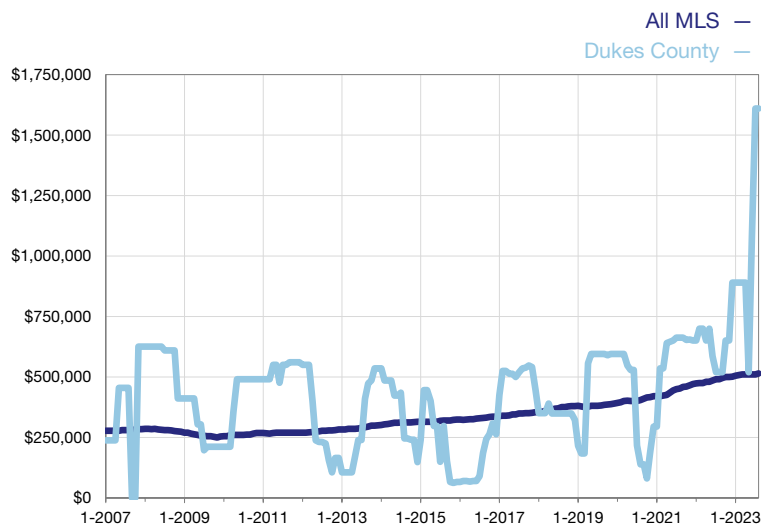
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

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Essex County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 541 | 443 | - 18.1% | 3,504 | 2,744 | - 21.7% |
| Closed Sales | 586 | 399 | - 31.9% | 3,347 | 2,501 | - 25.3% |
| Median Sales Price* | \$652,556 | \$735,000 | + 12.6% | \$640,000 | \$675,101 | + 5.5% |
| Inventory of Homes for Sale | 707 | 386 | - 45.4% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 1.1 | - 31.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 24 | 25 | + 4.2% | 24 | 31 | + 29.2% |
| Percent of Original List Price Received* | 102.1% | 102.9% | + 0.8% | 105.3% | 102.3% | - 2.8% |
| New Listings | 530 | 419 | - 20.9% | 4,236 | 3,110 | - 26.6% |

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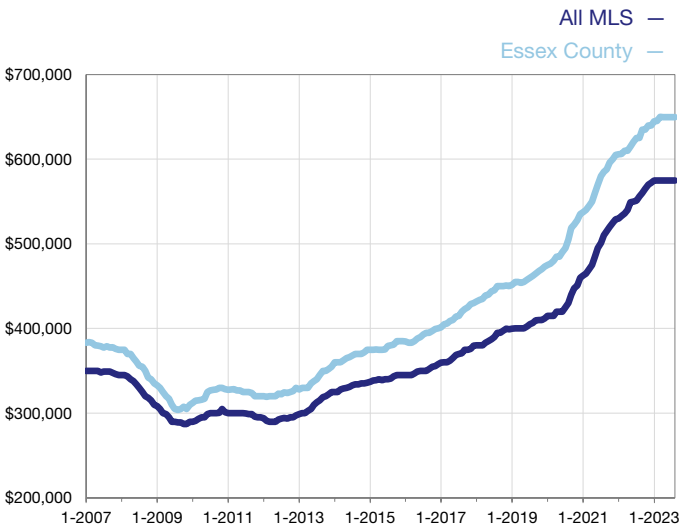
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 225 | 230 | + 2.2% | 1,630 | 1,398 | - 14.2% |
| Closed Sales | 222 | 197 | - 11.3% | 1,625 | 1,293 | - 20.4% |
| Median Sales Price* | \$428,000 | \$471,000 | + 10.0% | \$420,000 | \$445,000 | + 6.0% |
| Inventory of Homes for Sale | 259 | 146 | - 43.6% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 0.9 | - 25.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 26 | 29 | + 11.5% | 28 | 34 | + 21.4% |
| Percent of Original List Price Received* | 102.2% | 103.4% | + 1.2% | 103.8% | 102.0% | - 1.7% |
| New Listings | 188 | 200 | + 6.4% | 1,817 | 1,504 | - 17.2% |

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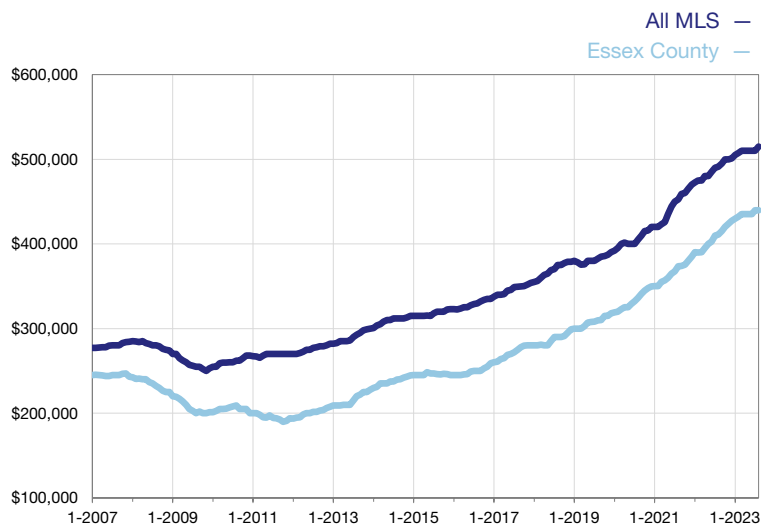
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

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Franklin County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 53 | 71 | + 34.0% | 352 | 346 | - 1.7% |
| Closed Sales | 60 | 51 | - 15.0% | 355 | 315 | - 11.3% |
| Median Sales Price* | \$299,400 | \$390,000 | + 30.3% | \$310,000 | \$315,000 | + 1.6% |
| Inventory of Homes for Sale | 116 | 75 | - 35.3% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 1.8 | - 25.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 26 | 31 | + 19.2% | 38 | 50 | + 31.6% |
| Percent of Original List Price Received* | 101.0% | 99.7% | - 1.3% | 102.4% | 99.2% | - 3.1% |
| New Listings | 63 | 63 | 0.0% | 447 | 376 | - 15.9% |

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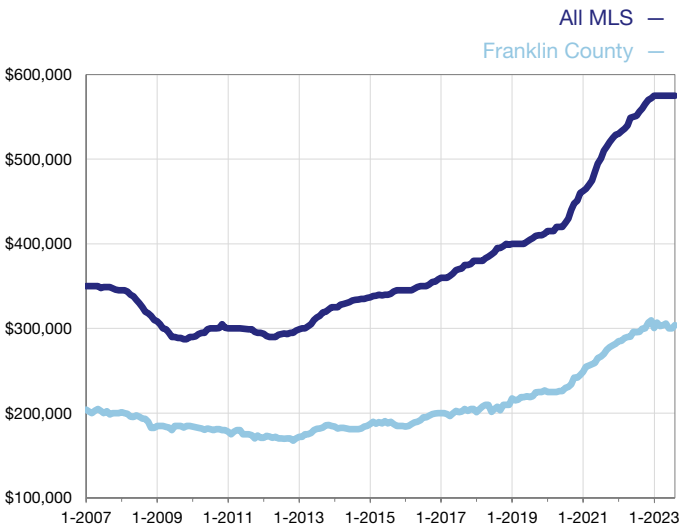
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 3 | 6 | + 100.0% | 26 | 20 | - 23.1% |
| Closed Sales | 6 | 2 | - 66.7% | 27 | 14 | - 48.1% |
| Median Sales Price* | \$207,500 | \$290,000 | + 39.8% | \$223,722 | \$272,500 | + 21.8% |
| Inventory of Homes for Sale | 7 | 2 | - 71.4% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 0.6 | - 70.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 19 | 21 | + 10.5% | 26 | 18 | - 30.8% |
| Percent of Original List Price Received* | 105.9% | 109.4% | + 3.3% | 105.2% | 103.7% | - 1.4% |
| New Listings | 6 | 4 | - 33.3% | 32 | 23 | - 28.1% |

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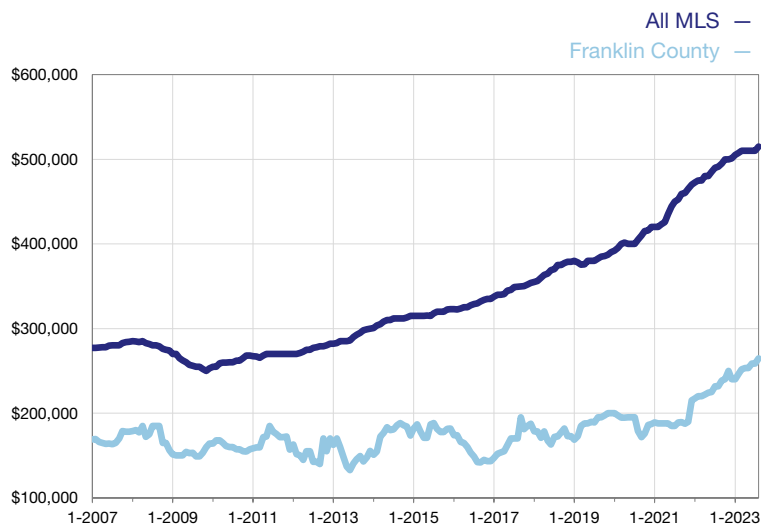
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hampden County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 395 | 388 | - 1.8% | 2,550 | 2,170 | - 14.9% |
| Closed Sales | 374 | 298 | - 20.3% | 2,472 | 1,959 | - 20.8% |
| Median Sales Price* | \$300,000 | \$325,750 | + 8.6% | \$291,000 | \$305,000 | + 4.8% |
| Inventory of Homes for Sale | 633 | 361 | - 43.0% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 1.3 | - 31.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 28 | 28 | 0.0% | 30 | 37 | + 23.3% |
| Percent of Original List Price Received* | 101.8% | 102.5% | + 0.7% | 102.8% | 100.9% | - 1.8% |
| New Listings | 399 | 365 | - 8.5% | 3,067 | 2,440 | - 20.4% |

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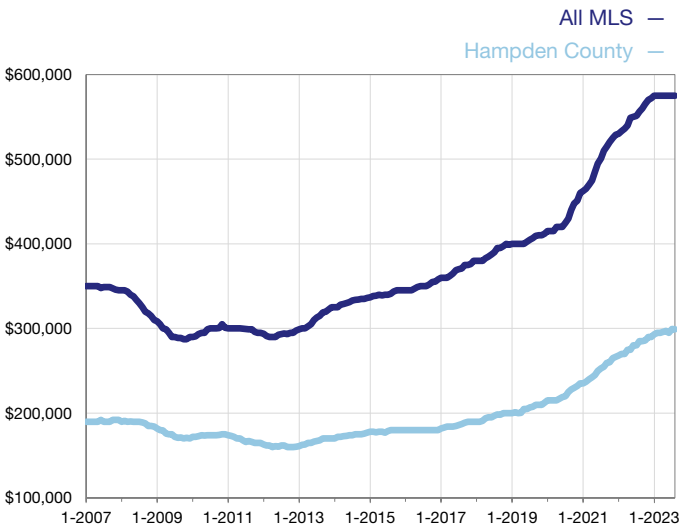
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 52 | 47 | - 9.6% | 409 | 301 | - 26.4% |
| Closed Sales | 66 | 31 | - 53.0% | 417 | 287 | - 31.2% |
| Median Sales Price* | \$213,750 | \$208,999 | - 2.2% | \$200,000 | \$218,000 | + 9.0% |
| Inventory of Homes for Sale | 71 | 26 | - 63.4% | -- | -- | -- |
| Months Supply of Inventory | 1.3 | 0.7 | - 46.2% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 19 | 23 | + 21.1% | 25 | 38 | + 52.0% |
| Percent of Original List Price Received* | 102.0% | 103.3% | + 1.3% | 102.6% | 101.2% | - 1.4% |
| New Listings | 52 | 46 | - 11.5% | 454 | 306 | - 32.6% |

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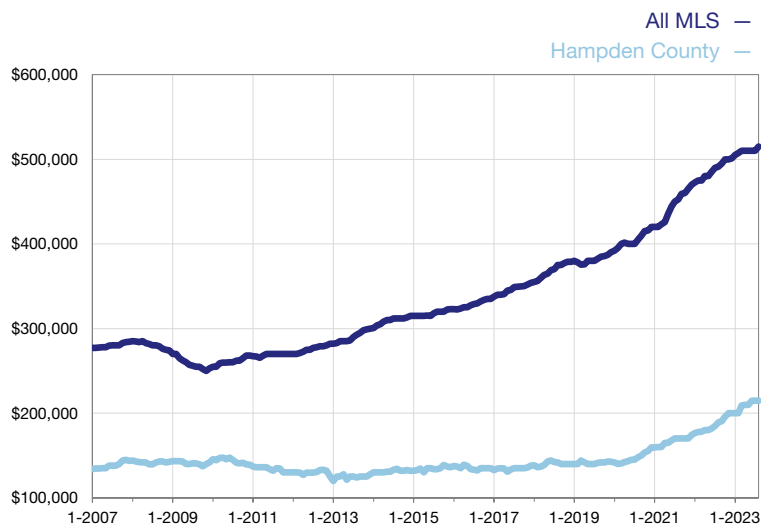
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hampshire County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 117 | 110 | - 6.0% | 800 | 660 | - 17.5% |
| Closed Sales | 123 | 107 | - 13.0% | 765 | 606 | - 20.8% |
| Median Sales Price* | \$410,000 | \$440,000 | + 7.3% | \$405,000 | \$409,500 | + 1.1% |
| Inventory of Homes for Sale | 198 | 109 | - 44.9% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.3 | - 35.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 24 | 26 | + 8.3% | 33 | 38 | + 15.2% |
| Percent of Original List Price Received* | 103.4% | 106.6% | + 3.1% | 104.6% | 102.6% | - 1.9% |
| New Listings | 123 | 84 | - 31.7% | 954 | 731 | - 23.4% |

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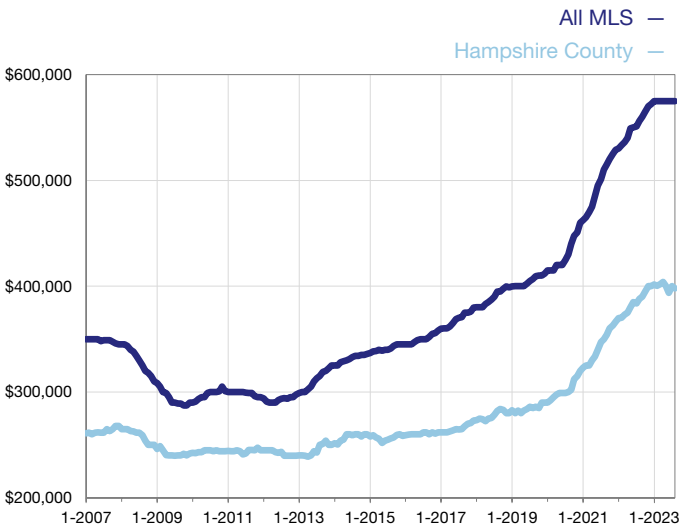
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 20 | 28 | + 40.0% | 173 | 183 | + 5.8% |
| Closed Sales | 27 | 35 | + 29.6% | 173 | 165 | - 4.6% |
| Median Sales Price* | \$273,500 | \$330,000 | + 20.7% | \$280,000 | \$325,000 | + 16.1% |
| Inventory of Homes for Sale | 59 | 22 | - 62.7% | -- | -- | -- |
| Months Supply of Inventory | 2.6 | 1.0 | - 61.5% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 25 | 66 | + 164.0% | 33 | 50 | + 51.5% |
| Percent of Original List Price Received* | 108.2% | 106.1% | - 1.9% | 106.4% | 103.8% | - 2.4% |
| New Listings | 19 | 29 | + 52.6% | 217 | 179 | - 17.5% |

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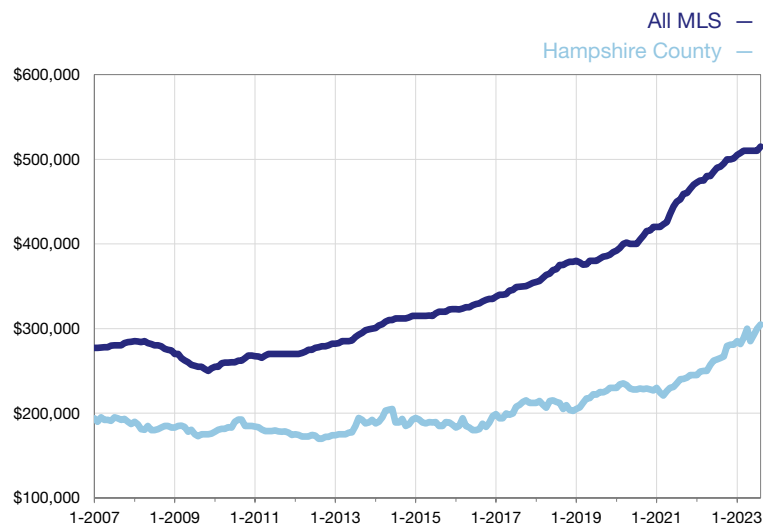
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Middlesex County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 874 | 762 | - 12.8% | 7,138 | 5,493 | - 23.0% |
| Closed Sales | 1,189 | 849 | - 28.6% | 6,935 | 5,200 | - 25.0% |
| Median Sales Price* | \$775,000 | \$830,000 | + 7.1% | \$775,000 | \$819,950 | + 5.8% |
| Inventory of Homes for Sale | 1,274 | 704 | - 44.7% | -- | -- | -- |
| Months Supply of Inventory | 1.4 | 1.0 | - 28.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 23 | 28 | + 21.7% | 22 | 32 | + 45.5% |
| Percent of Original List Price Received* | 102.3% | 103.0% | + 0.7% | 106.1% | 102.8% | - 3.1% |
| New Listings | 845 | 694 | - 17.9% | 8,503 | 6,161 | - 27.5% |

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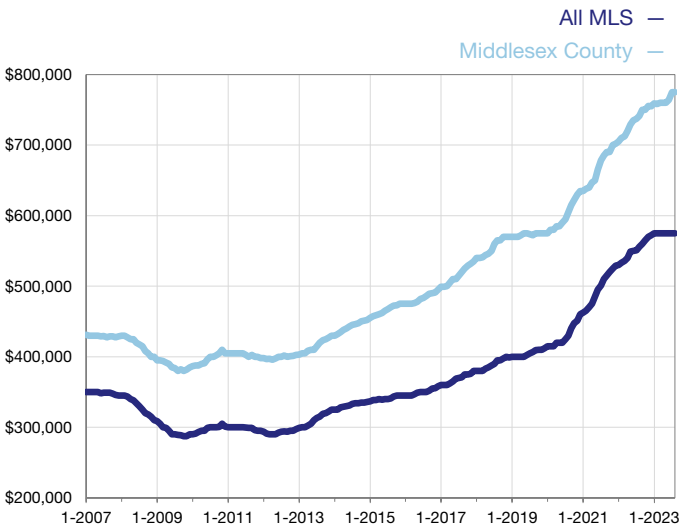
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 425 | 401 | - 5.6% | 3,890 | 3,342 | - 14.1% |
| Closed Sales | 574 | 404 | - 29.6% | 3,867 | 3,070 | - 20.6% |
| Median Sales Price* | \$575,000 | \$640,000 | + 11.3% | \$600,000 | \$638,450 | + 6.4% |
| Inventory of Homes for Sale | 701 | 440 | - 37.2% | -- | -- | -- |
| Months Supply of Inventory | 1.4 | 1.1 | - 21.4% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 27 | 31 | + 14.8% | 29 | 36 | + 24.1% |
| Percent of Original List Price Received* | 101.5% | 102.0% | + 0.5% | 103.7% | 101.4% | - 2.2% |
| New Listings | 403 | 381 | - 5.5% | 4,676 | 3,858 | - 17.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

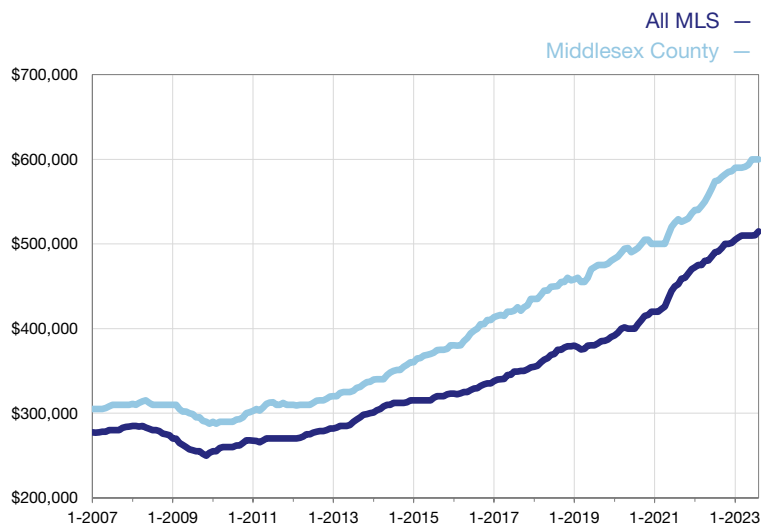
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Nantucket County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-------------|--------------------|----------|--------------|--------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 2 | 3 | + 50.0% | 16 | 19 | + 18.8% |
| Closed Sales | 1 | 2 | + 100.0% | 16 | 11 | - 31.3% |
| Median Sales Price* | \$5,450,000 | \$3,237,500 | - 40.6% | \$3,350,000 | \$3,725,000 | + 11.2% |
| Inventory of Homes for Sale | 12 | 23 | + 91.7% | -- | -- | -- |
| Months Supply of Inventory | 3.9 | 10.0 | + 156.4% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 11 | 28 | + 154.5% | 99 | 115 | + 16.2% |
| Percent of Original List Price Received* | 100.0% | 95.8% | - 4.2% | 94.6% | 92.4% | - 2.3% |
| New Listings | 2 | 8 | + 300.0% | 29 | 37 | + 27.6% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

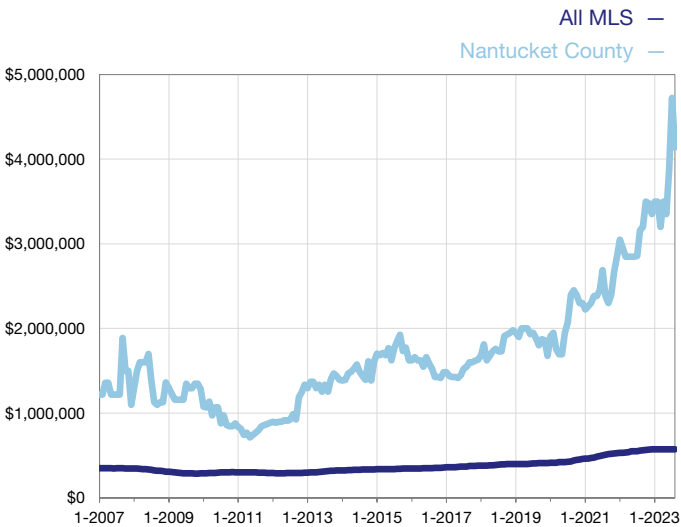
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|--------|------------|----------|--------------|------------|----------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 1 | 0 | - 100.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$1,545,000 | \$0 | - 100.0% |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.0 | - 100.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 104 | 0 | - 100.0% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 100.0% | 0.0% | - 100.0% |
| New Listings | 0 | 0 | -- | 1 | 0 | - 100.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

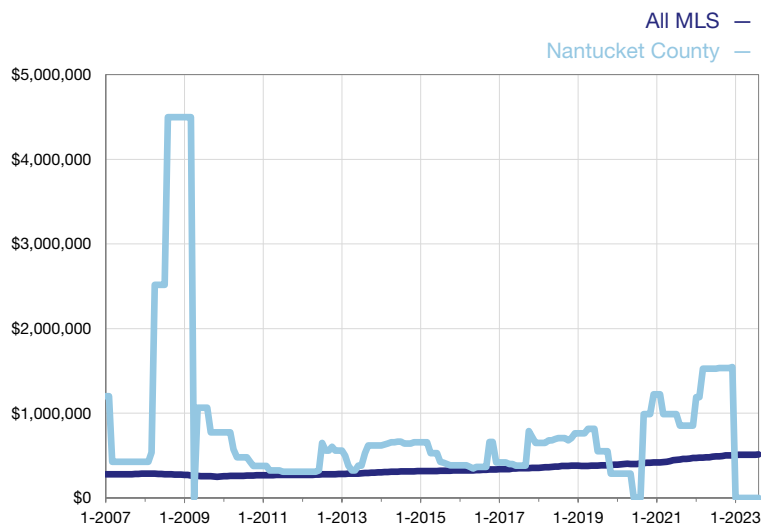
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 466 | 392 | - 15.9% | 3,674 | 2,967 | - 19.2% |
| Closed Sales | 611 | 463 | - 24.2% | 3,596 | 2,785 | - 22.6% |
| Median Sales Price* | \$731,000 | \$800,000 | + 9.4% | \$723,000 | \$735,000 | + 1.7% |
| Inventory of Homes for Sale | 677 | 414 | - 38.8% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 1.2 | - 20.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 24 | 31 | + 29.2% | 24 | 32 | + 33.3% |
| Percent of Original List Price Received* | 100.9% | 102.3% | + 1.4% | 104.6% | 101.8% | - 2.7% |
| New Listings | 429 | 369 | - 14.0% | 4,392 | 3,329 | - 24.2% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

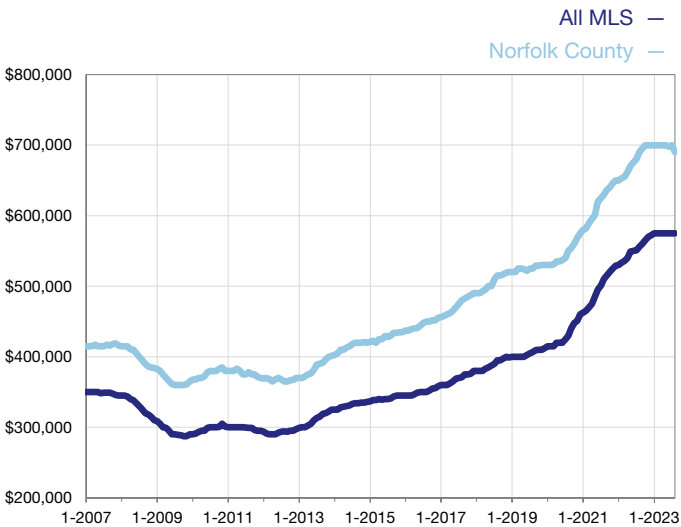
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 158 | 169 | + 7.0% | 1,551 | 1,352 | - 12.8% |
| Closed Sales | 190 | 163 | - 14.2% | 1,602 | 1,288 | - 19.6% |
| Median Sales Price* | \$500,000 | \$592,000 | + 18.4% | \$528,250 | \$576,355 | + 9.1% |
| Inventory of Homes for Sale | 340 | 210 | - 38.2% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.3 | - 23.5% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 35 | 31 | - 11.4% | 35 | 37 | + 5.7% |
| Percent of Original List Price Received* | 100.8% | 101.9% | + 1.1% | 102.4% | 100.7% | - 1.7% |
| New Listings | 204 | 172 | - 15.7% | 1,876 | 1,564 | - 16.6% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

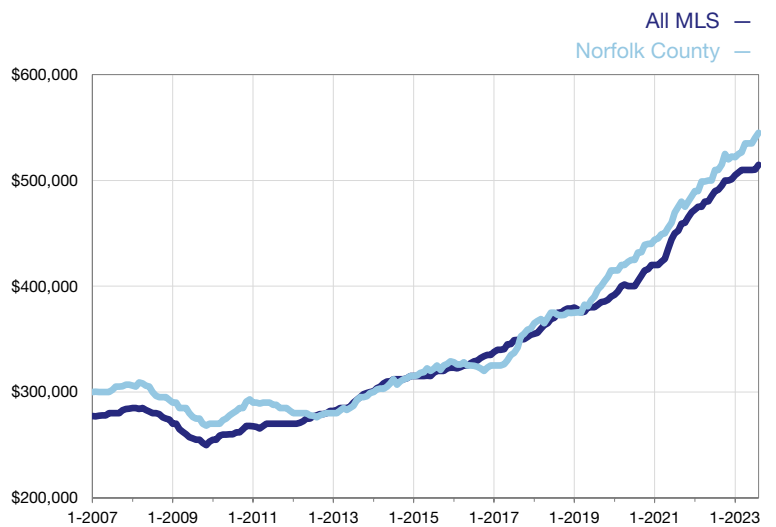
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Plymouth County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 465 | 480 | + 3.2% | 3,355 | 2,881 | - 14.1% |
| Closed Sales | 517 | 437 | - 15.5% | 3,259 | 2,672 | - 18.0% |
| Median Sales Price* | \$580,000 | \$600,000 | + 3.4% | \$560,000 | \$584,000 | + 4.3% |
| Inventory of Homes for Sale | 860 | 477 | - 44.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.3 | - 35.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 26 | 30 | + 15.4% | 29 | 40 | + 37.9% |
| Percent of Original List Price Received* | 100.6% | 101.9% | + 1.3% | 103.0% | 100.2% | - 2.7% |
| New Listings | 497 | 452 | - 9.1% | 4,162 | 3,227 | - 22.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

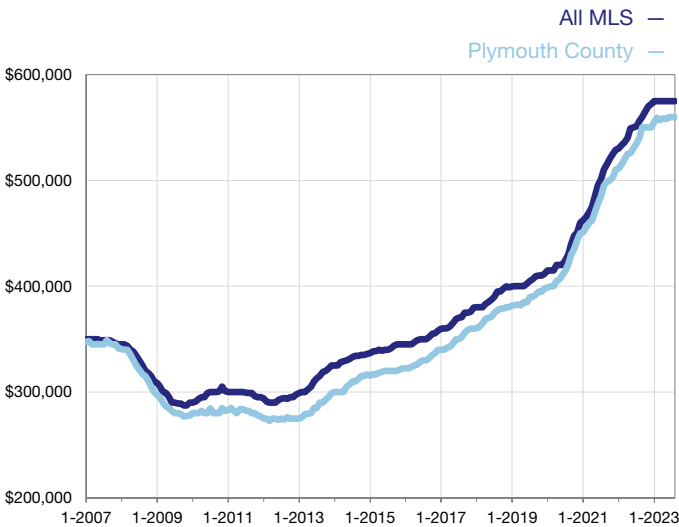
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 83 | 93 | + 12.0% | 664 | 674 | + 1.5% |
| Closed Sales | 99 | 85 | - 14.1% | 713 | 642 | - 10.0% |
| Median Sales Price* | \$430,000 | \$439,000 | + 2.1% | \$425,000 | \$425,000 | 0.0% |
| Inventory of Homes for Sale | 191 | 133 | - 30.4% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 1.6 | - 27.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 29 | 33 | + 13.8% | 35 | 42 | + 20.0% |
| Percent of Original List Price Received* | 102.1% | 101.8% | - 0.3% | 103.3% | 100.5% | - 2.7% |
| New Listings | 118 | 97 | - 17.8% | 810 | 761 | - 6.0% |

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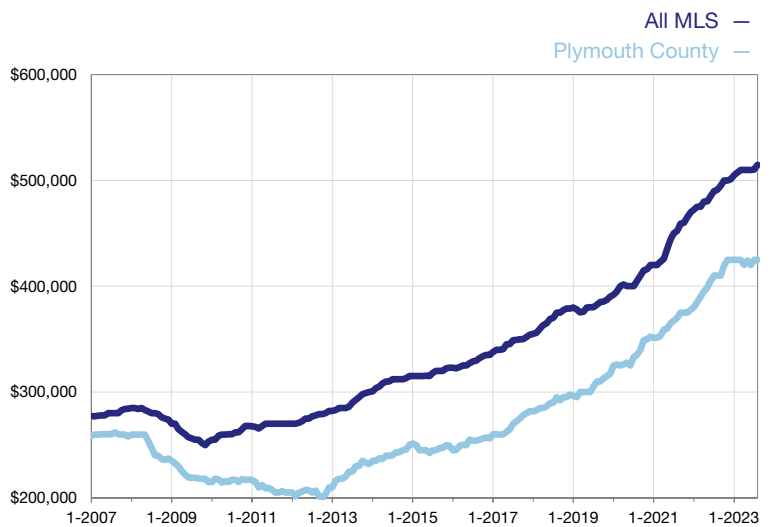
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Suffolk County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 102 | 92 | - 9.8% | 911 | 717 | - 21.3% |
| Closed Sales | 130 | 90 | - 30.8% | 903 | 664 | - 26.5% |
| Median Sales Price* | \$730,000 | \$757,500 | + 3.8% | \$749,900 | \$750,000 | + 0.0% |
| Inventory of Homes for Sale | 220 | 123 | - 44.1% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 1.4 | - 26.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 29 | 29 | 0.0% | 31 | 39 | + 25.8% |
| Percent of Original List Price Received* | 98.8% | 101.0% | + 2.2% | 102.4% | 99.7% | - 2.6% |
| New Listings | 100 | 84 | - 16.0% | 1,135 | 843 | - 25.7% |

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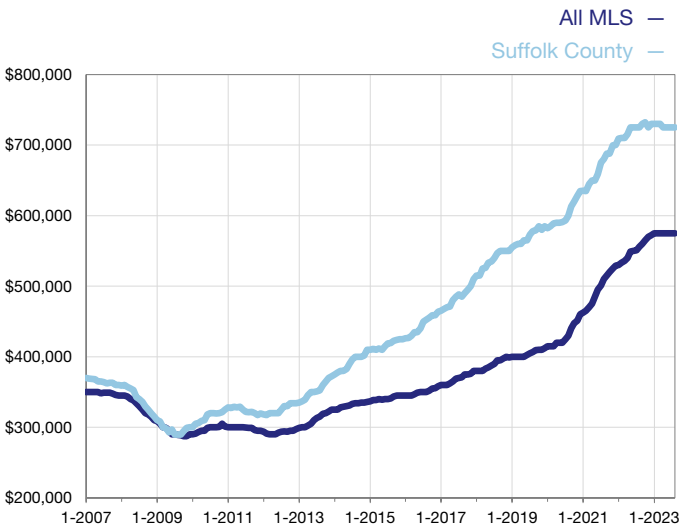
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 325 | 309 | - 4.9% | 3,751 | 2,799 | - 25.4% |
| Closed Sales | 448 | 377 | - 15.8% | 3,702 | 2,770 | - 25.2% |
| Median Sales Price* | \$692,500 | \$670,000 | - 3.2% | \$700,000 | \$725,000 | + 3.6% |
| Inventory of Homes for Sale | 1,153 | 829 | - 28.1% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.6 | + 4.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 36 | 44 | + 22.2% | 43 | 46 | + 7.0% |
| Percent of Original List Price Received* | 98.4% | 98.6% | + 0.2% | 99.6% | 98.7% | - 0.9% |
| New Listings | 355 | 360 | + 1.4% | 5,272 | 3,989 | - 24.3% |

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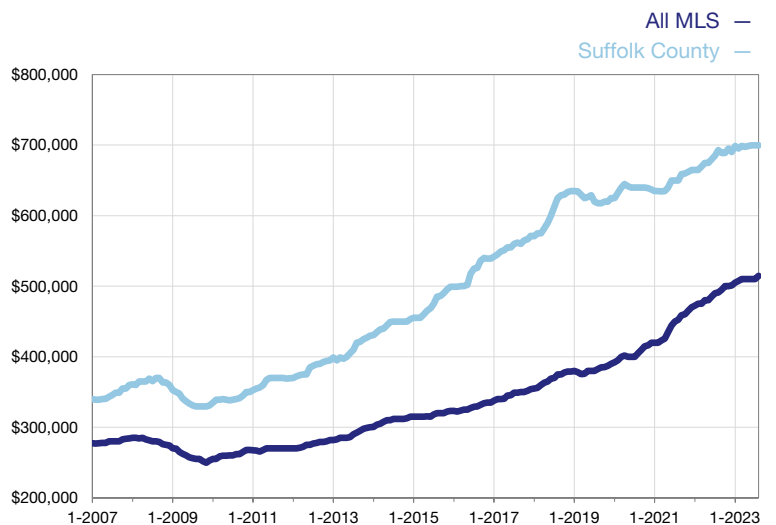
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Worcester County

Single-Family Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 747 | 632 | - 15.4% | 5,029 | 4,034 | - 19.8% |
| Closed Sales | 842 | 627 | - 25.5% | 4,820 | 3,706 | - 23.1% |
| Median Sales Price* | \$440,500 | \$480,000 | + 9.0% | \$430,000 | \$450,000 | + 4.7% |
| Inventory of Homes for Sale | 1,120 | 607 | - 45.8% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.2 | - 29.4% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 23 | 28 | + 21.7% | 27 | 33 | + 22.2% |
| Percent of Original List Price Received* | 101.8% | 102.7% | + 0.9% | 103.8% | 101.7% | - 2.0% |
| New Listings | 756 | 655 | - 13.4% | 5,996 | 4,519 | - 24.6% |

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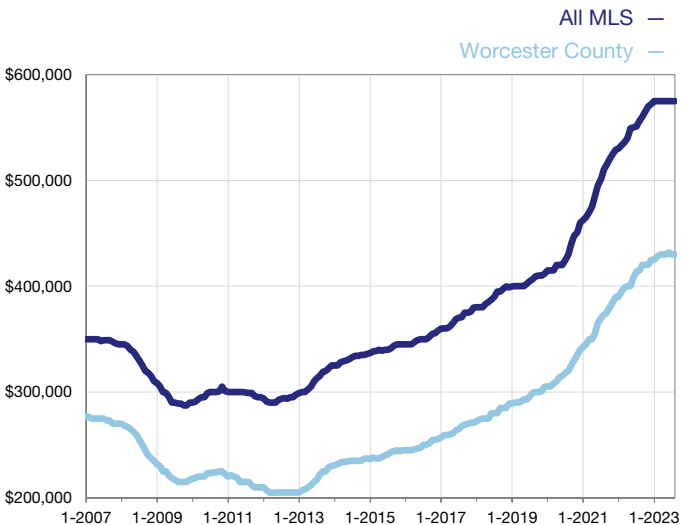
Condominium Properties

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 143 | 184 | + 28.7% | 1,200 | 1,093 | - 8.9% |
| Closed Sales | 180 | 149 | - 17.2% | 1,171 | 994 | - 15.1% |
| Median Sales Price* | \$334,950 | \$360,000 | + 7.5% | \$333,000 | \$374,750 | + 12.5% |
| Inventory of Homes for Sale | 246 | 158 | - 35.8% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 1.2 | - 25.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 26 | 30 | + 15.4% | 27 | 37 | + 37.0% |
| Percent of Original List Price Received* | 102.3% | 102.4% | + 0.1% | 104.1% | 102.2% | - 1.8% |
| New Listings | 154 | 211 | + 37.0% | 1,389 | 1,222 | - 12.0% |

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

