

Pending Sales Report by Region

June 2023



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2022	Jun-2023	+ / -	Jun-2022	Jun-2023	+ / -	Jun-2022	Jun-2023	+ / -
Cape Cod & Islands	614	584	-4.9%	\$675,750	\$705,000	+4.3%	\$62.7	\$51.4	-18.0%
Central	875	890	+1.7%	\$470,000	\$501,000	+6.6%	\$50.9	\$39.5	-22.4%
Greater Boston	1,401	1,421	+1.4%	\$900,000	\$900,000	0.0%	\$193.4	\$150.6	-22.1%
Northeast	804	764	-5.0%	\$655,000	\$685,000	+4.6%	\$69.4	\$49.9	-28.1%
Southeast	522	522	0.0%	\$465,000	\$500,000	+7.5%	\$27.5	\$24.1	-12.4%
South Shore	529	523	-1.1%	\$650,000	\$675,500	+3.9%	\$45.1	\$34.4	-23.7%
West	680	716	+5.3%	\$346,000	\$336,500	-2.7%	\$31.8	\$23.7	-25.5%
State Totals	5,419	5,415	-0.1%	\$629,000	\$650,000	+3.3%	\$480.4	\$373.2	-22.3%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2022	Jun-2023	+ / -	Jun-2022	Jun-2023	+ / -	Jun-2022	Jun-2023	+ / -
Cape Cod & Islands	140	119	-15.0%	\$425,000	\$449,900	+5.9%	\$7.6	\$6.5	-14.5%
Central	183	218	+19.1%	\$378,000	\$423,650	+12.1%	\$9.3	\$8.2	-11.8%
Greater Boston	1,053	1,162	+10.4%	\$700,000	\$749,000	+7.0%	\$124.6	\$92.0	-26.2%
Northeast	313	318	+1.6%	\$438,000	\$422,000	-3.7%	\$17.6	\$12.7	-27.8%
Southeast	84	110	+31.0%	\$351,000	\$340,000	-3.1%	\$3.1	\$3.1	0.0%
South Shore	123	167	+35.8%	\$430,500	\$447,500	+3.9%	\$7.1	\$7.9	+11.3%
West	71	99	+39.4%	\$250,000	\$305,250	+22.1%	\$3.1	\$3.6	+16.1%
State Totals	1,967	2,193	+11.5%	\$545,000	\$550,000	+0.9%	\$172.0	\$134.0	-22.1%