

# Pending Sales Report by Region

## March 2023



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2022	Mar-2023	+ / -	Mar-2022	Mar-2023	+ / -	Mar-2022	Mar-2023	+ / -
<b>Cape Cod &amp; Islands</b>	513	480	-6.4%	\$625,000	\$690,000	+10.4%	\$41.9	\$40.3	-3.8%
<b>Central</b>	648	584	-9.9%	\$410,000	\$427,500	+4.3%	\$22.3	\$18.7	-16.1%
<b>Greater Boston</b>	1,149	1,001	-12.9%	\$788,000	\$830,260	+5.4%	\$79.9	\$65.0	-18.6%
<b>Northeast</b>	603	488	-19.1%	\$598,750	\$615,000	+2.7%	\$28.9	\$27.6	-4.5%
<b>Southeast</b>	390	421	+7.9%	\$450,000	\$447,000	-0.7%	\$16.8	\$13.4	-20.2%
<b>South Shore</b>	372	394	+5.9%	\$575,000	\$580,000	+0.9%	\$20.4	\$17.6	-13.7%
<b>West</b>	557	506	-9.2%	\$300,000	\$285,000	-5.0%	\$15.1	\$13.3	-11.9%
<b>State Totals</b>	<b>4,232</b>	<b>3,865</b>	<b>-8.7%</b>	<b>\$550,000</b>	<b>\$570,000</b>	<b>+3.6%</b>	<b>\$224.8</b>	<b>\$195.8</b>	<b>-12.9%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2022	Mar-2023	+ / -	Mar-2022	Mar-2023	+ / -	Mar-2022	Mar-2023	+ / -
<b>Cape Cod &amp; Islands</b>	145	123	-15.2%	\$401,200	\$425,600	+6.1%	\$6.4	\$4.9	-23.4%
<b>Central</b>	190	163	-14.2%	\$320,000	\$392,000	+22.5%	\$4.8	\$5.0	+4.2%
<b>Greater Boston</b>	1,251	1,043	-16.6%	\$675,000	\$692,739	+2.6%	\$74.3	\$59.2	-20.3%
<b>Northeast</b>	286	239	-16.4%	\$387,500	\$423,200	+9.2%	\$10.2	\$10.6	+3.9%
<b>Southeast</b>	90	75	-16.7%	\$303,000	\$352,450	+16.3%	\$2.8	\$2.1	-25.0%
<b>South Shore</b>	143	153	+7.0%	\$425,000	\$440,000	+3.5%	\$6.2	\$4.8	-22.6%
<b>West</b>	97	76	-21.6%	\$210,000	\$238,000	+13.3%	\$2.1	\$2.1	0.0%
<b>State Totals</b>	<b>2,199</b>	<b>1,871</b>	<b>-14.9%</b>	<b>\$479,450</b>	<b>\$515,000</b>	<b>+7.4%</b>	<b>\$106.7</b>	<b>\$88.7</b>	<b>-16.9%</b>