

# Pending Sales Report by Region

## December 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Dec-2021	Dec-2022	+ / -	Dec-2021	Dec-2022	+ / -	Dec-2021	Dec-2022	+ / -
<b>Cape Cod &amp; Islands</b>	397	355	-10.6%	\$626,000	\$635,000	+1.4%	\$58.6	\$43.5	-25.8%
<b>Central</b>	541	470	-13.1%	\$390,000	\$416,500	+6.8%	\$38.8	\$28.7	-26.0%
<b>Greater Boston</b>	697	595	-14.6%	\$749,000	\$743,625	-0.7%	\$129.6	\$85.8	-33.8%
<b>Northeast</b>	462	357	-22.7%	\$585,000	\$565,000	-3.4%	\$50.3	\$35.0	-30.4%
<b>Southeast</b>	372	329	-11.6%	\$430,000	\$440,000	+2.3%	\$27.6	\$19.6	-29.0%
<b>South Shore</b>	299	316	+5.7%	\$572,000	\$571,000	-0.2%	\$36.3	\$26.7	-26.4%
<b>West</b>	458	408	-10.9%	\$285,000	\$311,900	+9.4%	\$26.6	\$19.3	-27.4%
<b>State Totals</b>	<b>3,222</b>	<b>2,824</b>	<b>-12.4%</b>	<b>\$525,000</b>	<b>\$540,000</b>	<b>+2.9%</b>	<b>\$367.4</b>	<b>\$258.4</b>	<b>-29.7%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Dec-2021	Dec-2022	+ / -	Dec-2021	Dec-2022	+ / -	Dec-2021	Dec-2022	+ / -
<b>Cape Cod &amp; Islands</b>	86	87	+1.2%	\$400,000	\$380,000	-5.0%	\$6.3	\$4.6	-27.0%
<b>Central</b>	126	125	-0.8%	\$296,000	\$316,000	+6.8%	\$6.6	\$5.1	-22.7%
<b>Greater Boston</b>	772	574	-25.6%	\$624,950	\$610,000	-2.4%	\$87.7	\$53.0	-39.6%
<b>Northeast</b>	222	184	-17.1%	\$382,362	\$418,950	+9.6%	\$15.8	\$8.9	-43.7%
<b>Southeast</b>	77	51	-33.8%	\$274,000	\$325,000	+18.6%	\$2.7	\$2.6	-3.7%
<b>South Shore</b>	108	85	-21.3%	\$397,200	\$419,950	+5.7%	\$7.2	\$5.1	-29.2%
<b>West</b>	79	63	-20.3%	\$210,000	\$216,500	+3.1%	\$2.5	\$2.1	-16.0%
<b>State Totals</b>	<b>1,468</b>	<b>1,169</b>	<b>-20.4%</b>	<b>\$455,000</b>	<b>\$450,000</b>	<b>-1.1%</b>	<b>\$128.8</b>	<b>\$81.1</b>	<b>-37.0%</b>