

Pending Sales Report by Region

November 2022



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2021	Nov-2022	+ / -	Nov-2021	Nov-2022	+ / -	Nov-2021	Nov-2022	+ / -
Cape Cod & Islands	600	482	-19.7%	\$630,000	\$650,000	+3.2%	\$59.2	\$47.4	-19.9%
Central	787	661	-16.0%	\$400,000	\$405,000	+1.3%	\$38.3	\$25.5	-33.4%
Greater Boston	1,145	914	-20.2%	\$750,000	\$760,000	+1.3%	\$119.3	\$88.1	-26.2%
Northeast	679	571	-15.9%	\$590,000	\$638,700	+8.3%	\$51.8	\$40.7	-21.4%
Southeast	528	444	-15.9%	\$430,000	\$451,000	+4.9%	\$26.9	\$17.3	-35.7%
South Shore	460	411	-10.7%	\$590,000	\$580,500	-1.6%	\$36.2	\$24.3	-32.9%
West	638	532	-16.6%	\$290,000	\$315,000	+8.6%	\$25.8	\$20.8	-19.4%
State Totals	4,833	4,014	-16.9%	\$525,000	\$557,000	+6.1%	\$357.1	\$263.9	-26.1%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2021	Nov-2022	+ / -	Nov-2021	Nov-2022	+ / -	Nov-2021	Nov-2022	+ / -
Cape Cod & Islands	138	77	-44.2%	\$373,200	\$501,000	+34.2%	\$7.2	\$6.8	-5.6%
Central	167	137	-18.0%	\$305,000	\$352,000	+15.4%	\$6.0	\$5.3	-11.7%
Greater Boston	1,005	725	-27.9%	\$626,000	\$654,000	+4.5%	\$75.8	\$56.1	-26.0%
Northeast	329	234	-28.9%	\$390,000	\$425,500	+9.1%	\$16.8	\$12.0	-28.6%
Southeast	84	82	-2.4%	\$275,000	\$330,000	+20.0%	\$2.9	\$2.5	-13.8%
South Shore	149	108	-27.5%	\$425,000	\$400,000	-5.9%	\$8.4	\$4.6	-45.2%
West	87	88	+1.1%	\$206,000	\$262,000	+27.2%	\$2.7	\$2.3	-14.8%
State Totals	1,956	1,451	-25.8%	\$460,000	\$485,500	+5.5%	\$119.6	\$89.6	-25.1%