

# Pending Sales Report by Region

## October 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2021	Oct-2022	+ / -	Oct-2021	Oct-2022	+ / -	Oct-2021	Oct-2022	+ / -
<b>Cape Cod &amp; Islands</b>	724	545	-24.7%	\$605,000	\$702,250	+16.1%	\$74.8	\$47.1	-37.0%
<b>Central</b>	892	777	-12.9%	\$400,000	\$435,000	+8.7%	\$37.5	\$32.5	-13.3%
<b>Greater Boston</b>	1,369	1,220	-10.9%	\$700,000	\$750,000	+7.1%	\$93.2	\$80.1	-14.1%
<b>Northeast</b>	787	747	-5.1%	\$584,000	\$615,000	+5.3%	\$56.2	\$41.9	-25.4%
<b>Southeast</b>	502	483	-3.8%	\$441,500	\$460,000	+4.2%	\$24.6	\$19.7	-19.9%
<b>South Shore</b>	518	497	-4.1%	\$555,000	\$579,000	+4.3%	\$32.8	\$25.6	-22.0%
<b>West</b>	744	702	-5.6%	\$299,500	\$320,000	+6.8%	\$27.1	\$21.2	-21.8%
<b>State Totals</b>	<b>5,531</b>	<b>4,966</b>	<b>-10.2%</b>	<b>\$524,900</b>	<b>\$550,000</b>	<b>+4.8%</b>	<b>\$345.9</b>	<b>\$268.0</b>	<b>-22.5%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2021	Oct-2022	+ / -	Oct-2021	Oct-2022	+ / -	Oct-2021	Oct-2022	+ / -
<b>Cape Cod &amp; Islands</b>	149	136	-8.7%	\$416,000	\$477,000	+14.7%	\$7.8	\$5.7	-26.9%
<b>Central</b>	204	184	-9.8%	\$310,000	\$340,000	+9.7%	\$6.4	\$5.9	-7.8%
<b>Greater Boston</b>	1,109	913	-17.7%	\$609,900	\$619,950	+1.6%	\$77.8	\$55.9	-28.1%
<b>Northeast</b>	370	306	-17.3%	\$355,000	\$425,000	+19.7%	\$12.6	\$10.0	-20.6%
<b>Southeast</b>	82	80	-2.4%	\$292,500	\$349,250	+19.4%	\$2.5	\$2.4	-4.0%
<b>South Shore</b>	175	160	-8.6%	\$395,000	\$440,000	+11.4%	\$8.5	\$5.9	-30.6%
<b>West</b>	108	103	-4.6%	\$195,000	\$234,500	+20.3%	\$3.2	\$2.6	-18.8%
<b>State Totals</b>	<b>2,197</b>	<b>1,882</b>	<b>-14.3%</b>	<b>\$432,000</b>	<b>\$485,000</b>	<b>+12.3%</b>	<b>\$118.8</b>	<b>\$88.4</b>	<b>-25.6%</b>