A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



West Region

- 22.8%

+ 10.0%

- 30.2%

Year-Over-Year Change in Closed Sales All Properties Year-Over-Year Change in **Median Sales Price** All Properties Year-Over-Year Change in Inventory of Homes All Properties

Vacuta Data

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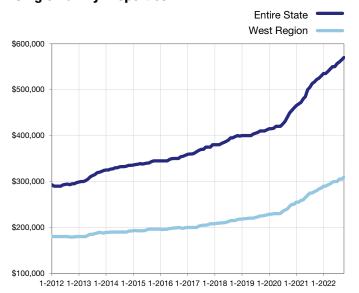
Single-Family Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	744	643	-13.6%	6,729	5,907	-12.2%
Closed Sales	749	587	-21.6%	6,385	5,761	-9.8%
Median Sales Price*	\$299,500	\$320,000	+ 6.8%	\$285,000	\$315,000	+ 10.5%
Inventory of Homes for Sale	1,375	985	-28.4%			
Months Supply of Inventory	2.1	1.6	-23.8%			
Cumulative Days on Market Until Sale	43	47	+ 9.3%	48	44	-8.3%
Percent of Original List Price Received*	100.5%	99.0%	-1.5%	101.5%	101.7%	+ 0.2%
New Listings	784	587	-25.1%	7,927	7,056	-11.0%

	October			Year to Date		
Condominium Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	108	97	-10.2%	1,070	892	-16.6%
Closed Sales	132	96	-27.3%	990	900	-9.1%
Median Sales Price*	\$195,000	\$234,500	+ 20.3%	\$200,000	\$229,450	+ 14.7%
Inventory of Homes for Sale	169	135	-20.1%			
Months Supply of Inventory	1.8	1.5	-16.7%			
Cumulative Days on Market Until Sale	43	44	+ 2.3%	57	40	-29.8%
Percent of Original List Price Received*	101.2%	101.5%	+ 0.3%	100.4%	102.5%	+ 2.1%
New Listings	108	86	-20.4%	1,145	1,049	-8.4%

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

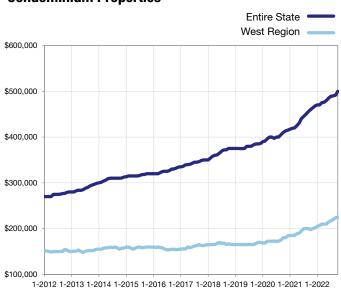
Median Sales Price Based on a rolling 12-month average

Single-Family Properties



Condominium Properties

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A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Southeast Region

- 24.4%

+ 6.4%

- 23.1%

Year-Over-Year Change in Closed Sales All Properties Year-Over-Year Change in **Median Sales Price** All Properties Year-Over-Year Change in Inventory of Homes All Properties

The Southeast Region includes data from the North Bristol and former Tri-County Boards of REALTORS®.

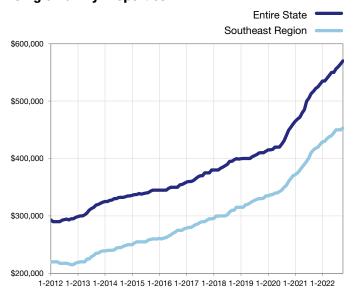
	October			rear to Date		
Single-Family Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	502	443	-11.8%	4,933	4,245	-13.9%
Closed Sales	499	394	-21.0%	4,846	4,153	-14.3%
Median Sales Price*	\$441,500	\$463,750	+ 5.0%	\$425,000	\$460,000	+ 8.2%
Inventory of Homes for Sale	912	734	-19.5%			
Months Supply of Inventory	1.8	1.7	-5.6%			
Cumulative Days on Market Until Sale	30	32	+ 6.7%	30	31	+ 3.3%
Percent of Original List Price Received*	100.7%	99.3%	-1.4%	102.8%	101.5%	-1.3%
New Listings	568	449	-21.0%	5,835	5,299	-9.2%

		Year to Date				
Condominium Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	82	69	-15.9%	873	809	-7.3%
Closed Sales	84	63	-25.0%	858	810	-5.6%
Median Sales Price*	\$292,500	\$355,000	+ 21.4%	\$269,450	\$324,200	+ 20.3%
Inventory of Homes for Sale	139	123	-11.5%			
Months Supply of Inventory	1.6	1.5	-6.3%			
Cumulative Days on Market Until Sale	31	38	+ 22.6%	30	29	-3.3%
Percent of Original List Price Received*	101.6%	102.2%	+ 0.6%	101.9%	103.3%	+ 1.4%
New Listings	89	71	-20.2%	1,021	962	-5.8%

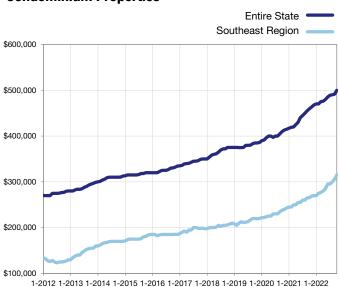
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Median Sales Price Based on a rolling 12-month average

Single-Family Properties



Condominium Properties



A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Northern Region

- 30.2%

+ 5.0%

- 27.5%

Year-Over-Year Change in Closed Sales All Properties Year-Over-Year Change in **Median Sales Price** All Properties Year-Over-Year Change in Inventory of Homes All Properties

Vacuta Data

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Single-Family Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	787	678	-13.9%	7,258	6,293	-13.3%
Closed Sales	805	582	-27.7%	6,966	6,113	-12.2%
Median Sales Price*	\$584,000	\$615,000	+ 5.3%	\$585,750	\$630,000	+ 7.6%
Inventory of Homes for Sale	928	764	-17.7%			
Months Supply of Inventory	1.3	1.2	-7.7%			
Cumulative Days on Market Until Sale	25	30	+ 20.0%	25	24	-4.0%
Percent of Original List Price Received*	103.2%	100.3%	-2.8%	105.0%	104.4%	-0.6%
New Listings	739	626	-15.3%	8,372	7,552	-9.8%

	October			Year to Date		
Condominium Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	370	280	-24.3%	3,420	2,794	-18.3%
Closed Sales	308	212	-31.2%	3,258	2,787	-14.5%
Median Sales Price*	\$355,000	\$422,500	+ 19.0%	\$360,000	\$410,000	+ 13.9%
Inventory of Homes for Sale	493	282	-42.8%			
Months Supply of Inventory	1.5	1.0	-33.3%			
Cumulative Days on Market Until Sale	26	31	+ 19.2%	29	28	-3.4%
Percent of Original List Price Received*	101.9%	101.5%	-0.4%	102.6%	103.7%	+ 1.1%
New Listings	380	262	-31.1%	3,956	3,166	-20.0%

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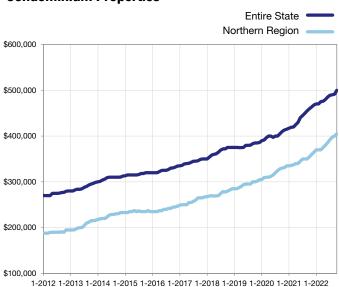
Median Sales Price Based on a rolling 12-month average

Single-Family Properties

\$700,000 \$600,000 \$500,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022

Condominium Properties

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A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Central Region

- 16.8%

+ 7.6%

- 29.4%

Year-Over-Year Change in Closed Sales All Properties Year-Over-Year Change in **Median Sales Price** All Properties Year-Over-Year Change in Inventory of Homes All Properties

Vaceta Data

Single-Family Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	892	718	-19.5%	7,878	6,968	-11.6%
Closed Sales	828	690	-16.7%	7,573	6,853	-9.5%
Median Sales Price*	\$400,000	\$435,000	+ 8.7%	\$399,900	\$435,000	+ 8.8%
Inventory of Homes for Sale	1,309	963	-26.4%			
Months Supply of Inventory	1.7	1.3	-23.5%			
Cumulative Days on Market Until Sale	30	35	+ 16.7%	29	28	-3.4%
Percent of Original List Price Received*	101.5%	99.4%	-2.1%	103.6%	103.0%	-0.6%
New Listings	867	708	-18.3%	9,289	8,377	-9.8%

	October			Year to Date		
Condominium Properties	2021	2022	+/-	2021	2022	+/-
Pending Sales	204	171	-16.2%	1,897	1,682	-11.3%
Closed Sales	200	167	-16.5%	1,769	1,652	-6.6%
Median Sales Price*	\$310,000	\$341,000	+ 10.0%	\$285,000	\$339,950	+ 19.3%
Inventory of Homes for Sale	296	198	-33.1%			
Months Supply of Inventory	1.6	1.2	-25.0%			
Cumulative Days on Market Until Sale	34	26	-23.5%	30	26	-13.3%
Percent of Original List Price Received*	101.9%	101.4%	-0.5%	102.7%	103.7%	+ 1.0%
New Listings	207	170	-17.9%	2,154	1,948	-9.6%

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties

\$600,000 \$500,000 \$400,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022

Condominium Properties

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