

Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Greater Boston Association of REALTORS®

Single-Family Properties

Key Metrics	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1,368	1,110	- 18.9%	12,556	10,936	- 12.9%
Closed Sales	1,058	877	- 17.1%	11,974	10,633	- 11.2%
Median Sales Price*	\$700,000	\$747,000	+ 6.7%	\$750,000	\$811,000	+ 8.1%
Inventory of Homes for Sale	1,782	1,628	- 8.6%	--	--	--
Months Supply of Inventory	1.5	1.5	0.0%	--	--	--
Cumulative Days on Market Until Sale	28	34	+ 21.4%	27	25	- 7.4%
Percent of Original List Price Received*	102.1%	99.5%	- 2.5%	104.1%	104.4%	+ 0.3%
New Listings	1,319	1,123	- 14.9%	15,028	13,741	- 8.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

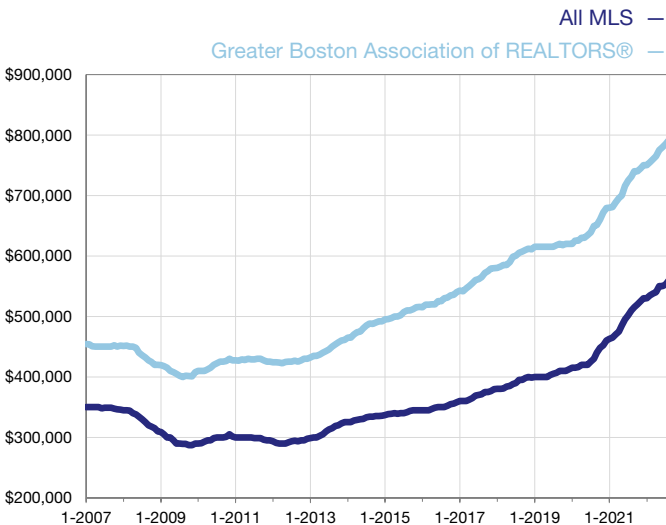
Condominium Properties

Key Metrics	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1,109	847	- 23.6%	12,001	9,624	- 19.8%
Closed Sales	963	731	- 24.1%	11,795	9,417	- 20.2%
Median Sales Price*	\$609,900	\$618,475	+ 1.4%	\$625,000	\$669,000	+ 7.0%
Inventory of Homes for Sale	2,652	2,020	- 23.8%	--	--	--
Months Supply of Inventory	2.4	2.1	- 12.5%	--	--	--
Cumulative Days on Market Until Sale	41	41	0.0%	46	38	- 17.4%
Percent of Original List Price Received*	99.7%	98.8%	- 0.9%	99.9%	101.1%	+ 1.2%
New Listings	1,232	1,019	- 17.3%	15,548	13,502	- 13.2%

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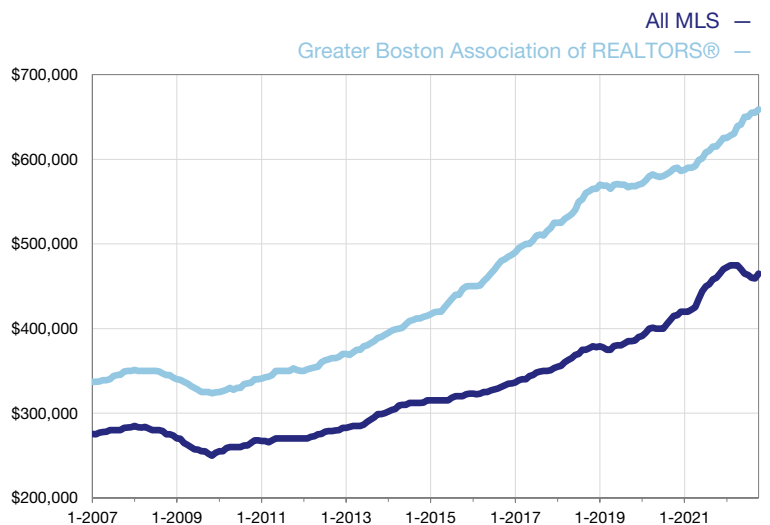
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



South Shore REALTORS®

- 25.8%

+ 6.6%

- 16.4%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	518	453	- 12.5%	4,985	4,151	- 16.7%
Closed Sales	504	390	- 22.6%	4,804	4,038	- 15.9%
Median Sales Price*	\$555,000	\$582,000	+ 4.9%	\$565,000	\$625,000	+ 10.6%
Inventory of Homes for Sale	741	674	- 9.0%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 7.3%	--	--	--
Cumulative Days on Market Until Sale	33	32	- 3.4%	31	28	- 11.0%
Percent of Original List Price Received*	101.2%	99.9%	- 1.3%	103.1%	102.8%	- 0.3%
New Listings	535	456	- 14.8%	5,862	5,187	- 11.5%

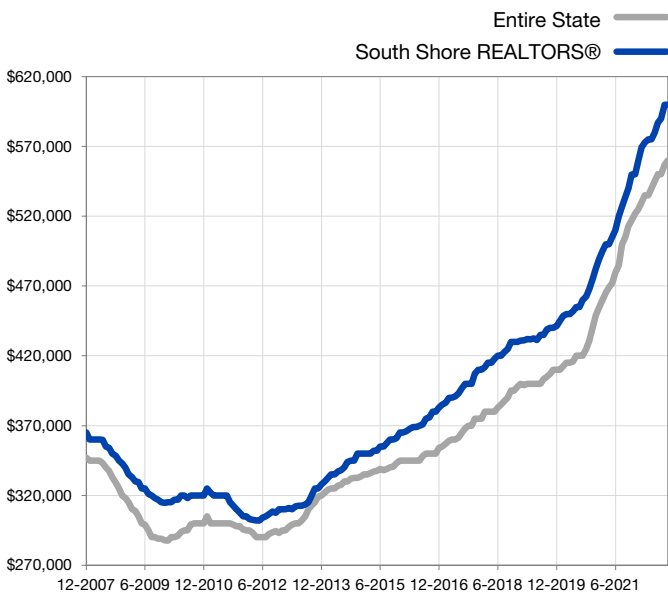
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	175	140	- 20.0%	1,806	1,256	- 30.5%
Closed Sales	182	119	- 34.6%	1,761	1,283	- 27.1%
Median Sales Price*	\$395,000	\$440,000	+ 11.4%	\$400,000	\$430,000	+ 7.5%
Inventory of Homes for Sale	259	162	- 37.5%	--	--	--
Months Supply of Inventory	1.5	1.2	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	34	39	+ 13.6%	41	33	- 20.1%
Percent of Original List Price Received*	101.7%	100.3%	- 1.4%	100.9%	102.4%	+ 1.5%
New Listings	150	120	- 20.0%	2,145	1,481	- 31.0%

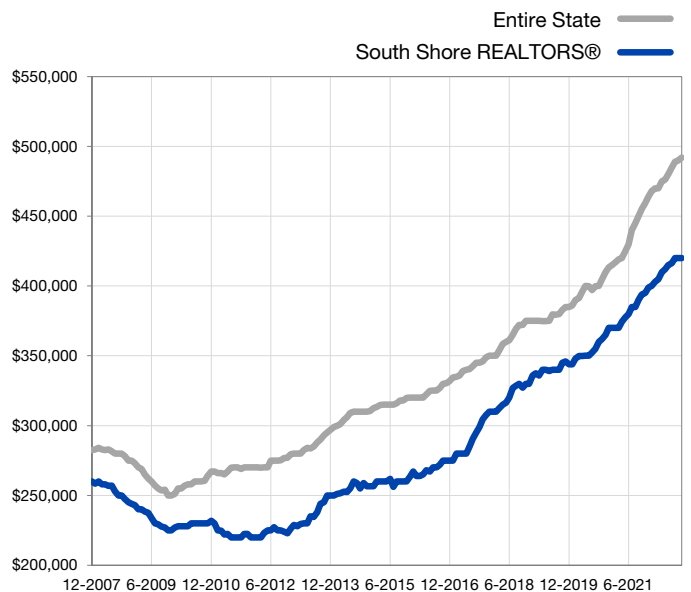
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Realtor® Association of Southeastern Massachusetts

- 18.6%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 4.7%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 15.5%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	424	363	- 14.4%	4,069	3,523	- 13.4%
Closed Sales	406	329	- 19.0%	3,985	3,440	- 13.7%
Median Sales Price*	\$450,000	\$473,000	+ 5.1%	\$435,000	\$475,000	+ 9.2%
Inventory of Homes for Sale	712	590	- 17.1%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--
Cumulative Days on Market Until Sale	30	31	+ 5.4%	30	30	+ 1.1%
Percent of Original List Price Received*	100.9%	99.8%	- 1.2%	102.9%	102.0%	- 0.9%
New Listings	456	365	- 20.0%	4,776	4,379	- 8.3%

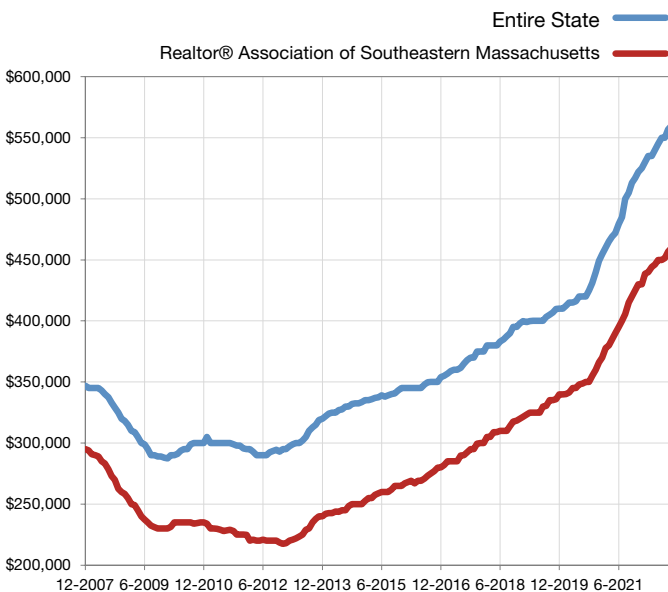
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	75	60	- 20.0%	760	722	- 5.0%
Closed Sales	72	60	- 16.7%	740	717	- 3.1%
Median Sales Price*	\$295,000	\$355,000	+ 20.3%	\$275,000	\$330,000	+ 20.0%
Inventory of Homes for Sale	108	103	- 4.6%	--	--	--
Months Supply of Inventory	1.4	1.4	- 1.4%	--	--	--
Cumulative Days on Market Until Sale	32	39	+ 22.7%	30	27	- 9.4%
Percent of Original List Price Received*	101.9%	102.0%	+ 0.1%	102.2%	103.8%	+ 1.6%
New Listings	79	63	- 20.3%	884	855	- 3.3%

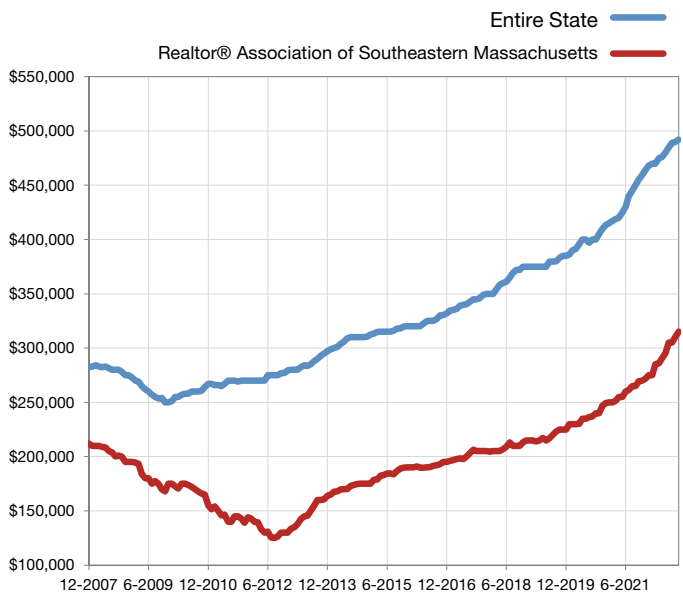
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



REALTOR® Association of Pioneer Valley

- 21.8%

+ 7.3%

- 28.0%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	597	535	- 10.4%	5,293	4,701	- 11.2%
Closed Sales	581	462	- 20.5%	5,043	4,569	- 9.4%
Median Sales Price*	\$299,500	\$315,000	+ 5.2%	\$285,000	\$311,000	+ 9.1%
Inventory of Homes for Sale	939	666	- 29.1%	--	--	--
Months Supply of Inventory	1.8	1.4	- 22.7%	--	--	--
Cumulative Days on Market Until Sale	30	37	+ 25.7%	35	32	- 8.7%
Percent of Original List Price Received*	101.8%	99.9%	- 1.8%	102.4%	102.5%	+ 0.1%
New Listings	614	455	- 25.9%	6,116	5,531	- 9.6%

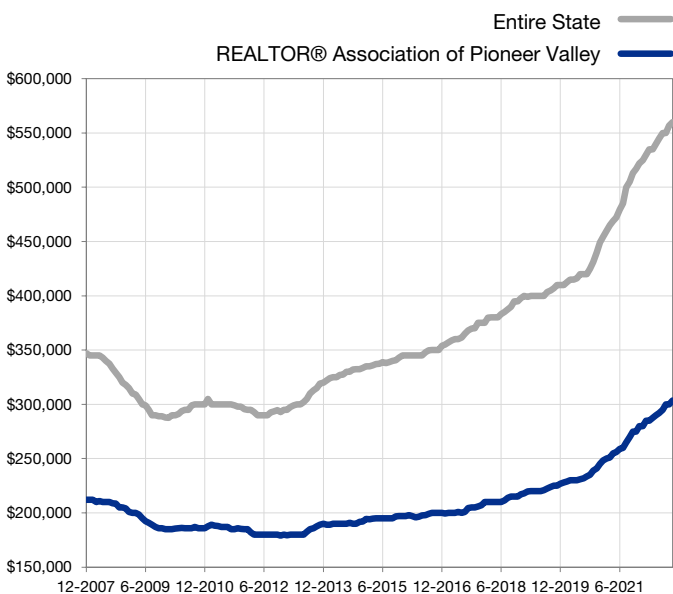
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	87	88	+ 1.1%	873	763	- 12.6%
Closed Sales	115	82	- 28.7%	816	757	- 7.2%
Median Sales Price*	\$190,500	\$228,950	+ 20.2%	\$195,000	\$225,000	+ 15.4%
Inventory of Homes for Sale	119	96	- 19.3%	--	--	--
Months Supply of Inventory	1.5	1.2	- 17.1%	--	--	--
Cumulative Days on Market Until Sale	36	31	- 12.6%	41	28	- 30.4%
Percent of Original List Price Received*	101.8%	101.6%	- 0.2%	101.2%	103.4%	+ 2.1%
New Listings	86	70	- 18.6%	948	865	- 8.8%

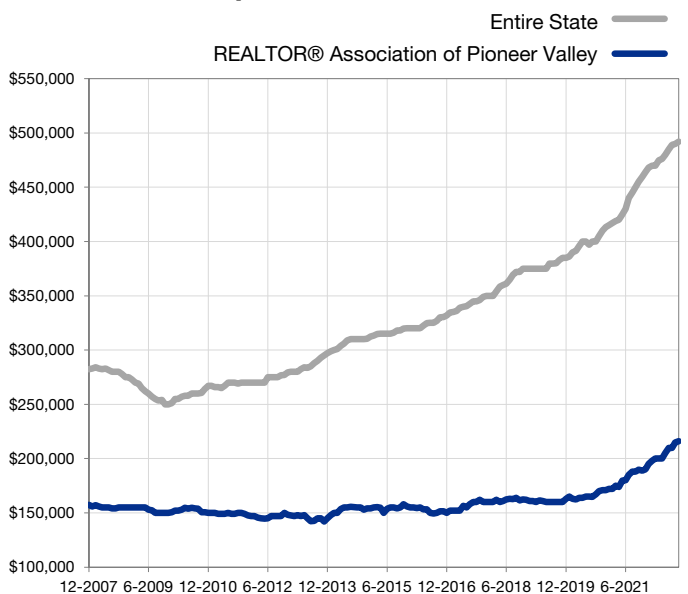
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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North Shore REALTORS®

- 29.3%

+ 2.0%

- 24.0%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	374	320	- 14.4%	3,345	2,866	- 14.3%
Closed Sales	382	276	- 27.7%	3,200	2,778	- 13.2%
Median Sales Price*	\$595,000	\$602,000	+ 1.2%	\$600,000	\$625,000	+ 4.2%
Inventory of Homes for Sale	452	385	- 14.8%	--	--	--
Months Supply of Inventory	1.4	1.3	- 2.2%	--	--	--
Cumulative Days on Market Until Sale	25	31	+ 23.1%	27	25	- 7.3%
Percent of Original List Price Received*	103.0%	100.1%	- 2.8%	104.9%	104.2%	- 0.7%
New Listings	344	299	- 13.1%	3,873	3,482	- 10.1%

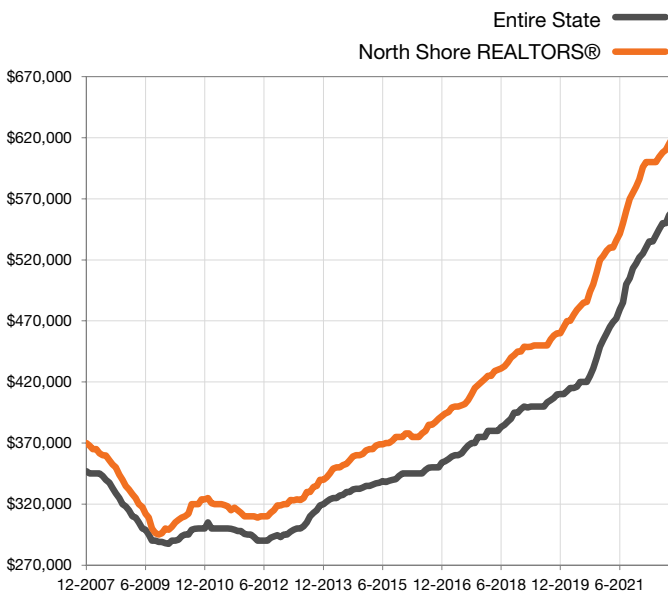
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	187	139	- 25.7%	1,624	1,347	- 17.1%
Closed Sales	143	95	- 33.6%	1,520	1,324	- 12.9%
Median Sales Price*	\$355,000	\$430,000	+ 21.1%	\$388,000	\$425,000	+ 9.5%
Inventory of Homes for Sale	247	146	- 40.9%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.8%	--	--	--
Cumulative Days on Market Until Sale	28	29	+ 4.0%	31	29	- 4.5%
Percent of Original List Price Received*	101.7%	101.8%	+ 0.1%	102.3%	103.3%	+ 1.0%
New Listings	186	131	- 29.6%	1,889	1,523	- 19.4%

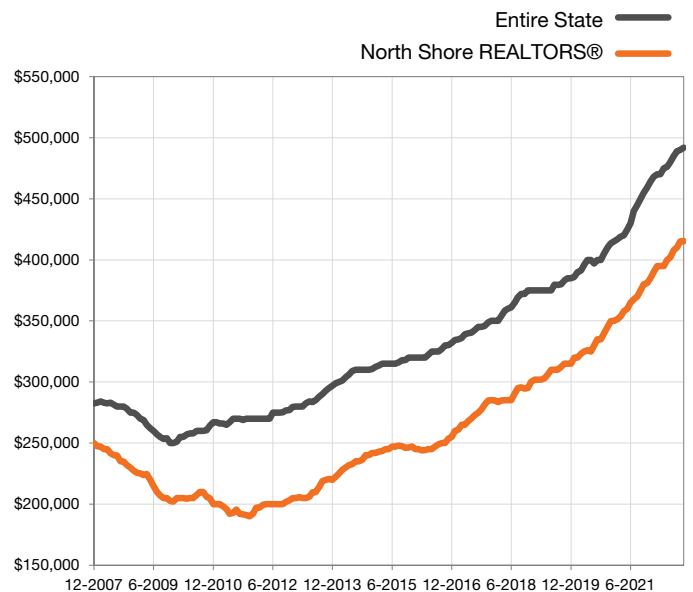
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Single-Family Properties



Condominium Properties



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Northeast Association of REALTORS®

- 28.9%

+ 10.5%

- 34.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	347	299	- 13.8%	3,330	2,906	- 12.7%
Closed Sales	353	251	- 28.9%	3,203	2,846	- 11.1%
Median Sales Price*	\$550,000	\$600,000	+ 9.1%	\$560,000	\$620,000	+ 10.7%
Inventory of Homes for Sale	403	298	- 26.1%	--	--	--
Months Supply of Inventory	1.2	1.0	- 16.6%	--	--	--
Cumulative Days on Market Until Sale	25	27	+ 11.5%	23	23	- 0.8%
Percent of Original List Price Received*	103.4%	100.3%	- 3.0%	105.4%	104.7%	- 0.7%
New Listings	341	265	- 22.3%	3,799	3,399	- 10.5%

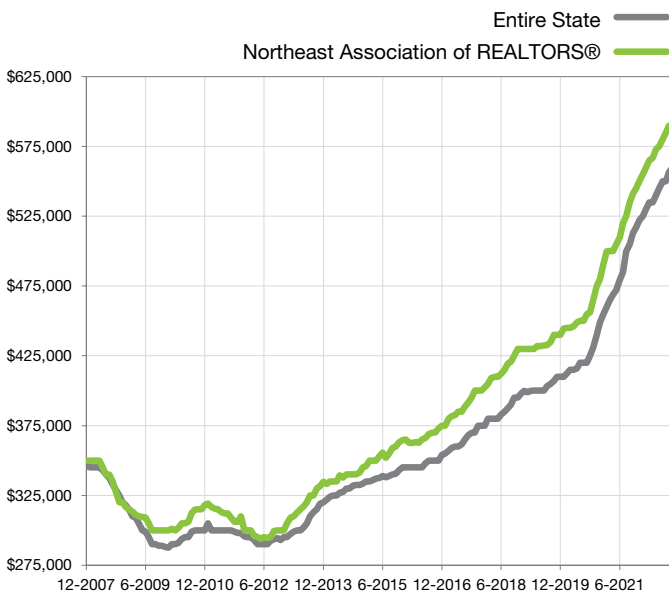
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	145	102	- 29.7%	1,396	1,140	- 18.3%
Closed Sales	131	93	- 29.0%	1,373	1,155	- 15.9%
Median Sales Price*	\$335,000	\$363,000	+ 8.4%	\$315,000	\$370,000	+ 17.5%
Inventory of Homes for Sale	191	92	- 51.8%	--	--	--
Months Supply of Inventory	1.4	0.8	- 44.7%	--	--	--
Cumulative Days on Market Until Sale	22	29	+ 31.6%	26	25	- 2.8%
Percent of Original List Price Received*	102.4%	101.5%	- 0.9%	103.0%	104.3%	+ 1.3%
New Listings	147	99	- 32.7%	1,611	1,261	- 21.7%

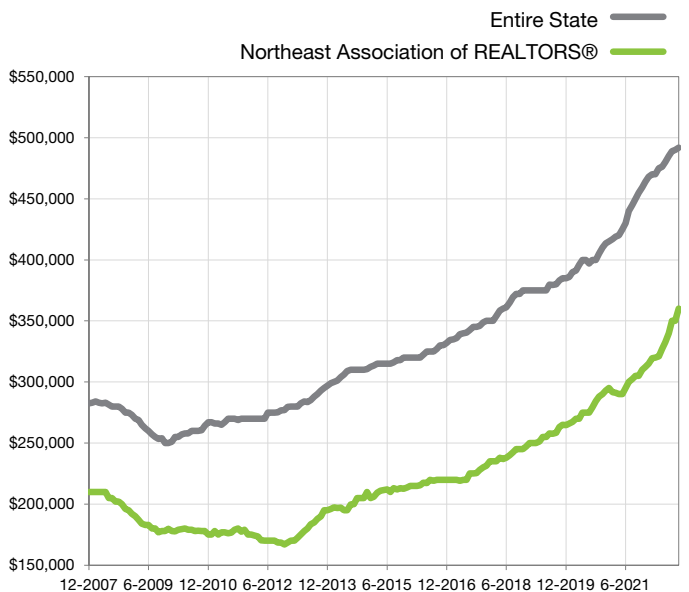
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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North Central Massachusetts Association of REALTORS®

- 23.6%

+ 12.9%

- 18.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	252	223	- 11.5%	2,447	2,123	- 13.2%
Closed Sales	262	208	- 20.6%	2,410	2,080	- 13.7%
Median Sales Price*	\$364,000	\$400,000	+ 9.9%	\$374,950	\$405,000	+ 8.0%
Inventory of Homes for Sale	423	352	- 16.8%	--	--	--
Months Supply of Inventory	1.7	1.6	- 6.0%	--	--	--
Cumulative Days on Market Until Sale	27	38	+ 38.3%	30	29	- 3.4%
Percent of Original List Price Received*	101.8%	99.4%	- 2.4%	103.9%	102.7%	- 1.1%
New Listings	294	241	- 18.0%	2,859	2,630	- 8.0%

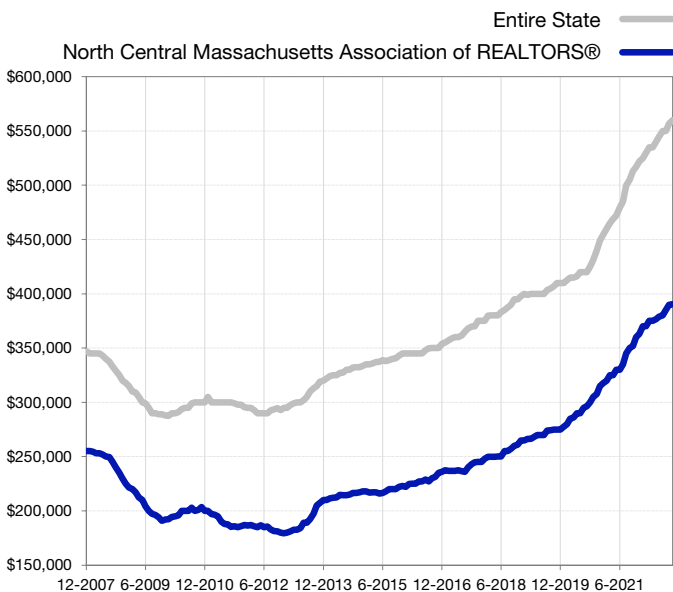
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	41	31	- 24.4%	404	334	- 17.3%
Closed Sales	43	25	- 41.9%	388	332	- 14.4%
Median Sales Price*	\$257,000	\$260,000	+ 1.2%	\$250,000	\$278,500	+ 11.4%
Inventory of Homes for Sale	59	42	- 28.8%	--	--	--
Months Supply of Inventory	1.5	1.2	- 18.4%	--	--	--
Cumulative Days on Market Until Sale	27	23	- 15.6%	27	21	- 24.2%
Percent of Original List Price Received*	101.9%	101.5%	- 0.4%	102.9%	103.7%	+ 0.8%
New Listings	36	32	- 11.1%	463	389	- 16.0%

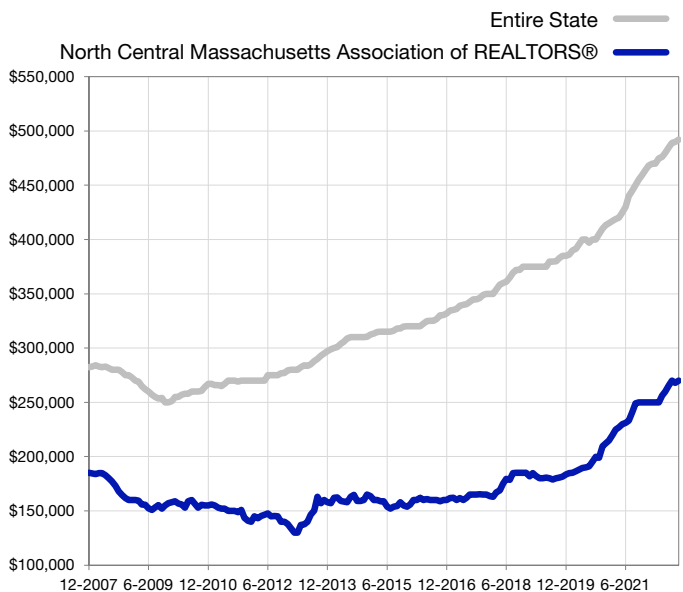
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Greater Newburyport REALTORS®

- 24.0%

+ 12.6%

- 2.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	66	59	- 10.6%	583	521	- 10.6%
Closed Sales	70	55	- 21.4%	563	489	- 13.1%
Median Sales Price*	\$677,500	\$725,000	+ 7.0%	\$652,000	\$735,000	+ 12.7%
Inventory of Homes for Sale	73	81	+ 11.0%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 27.6%	--	--	--
Cumulative Days on Market Until Sale	24	30	+ 28.4%	29	29	- 1.6%
Percent of Original List Price Received*	103.0%	100.8%	- 2.1%	103.5%	103.6%	+ 0.1%
New Listings	54	62	+ 14.8%	700	671	- 4.1%

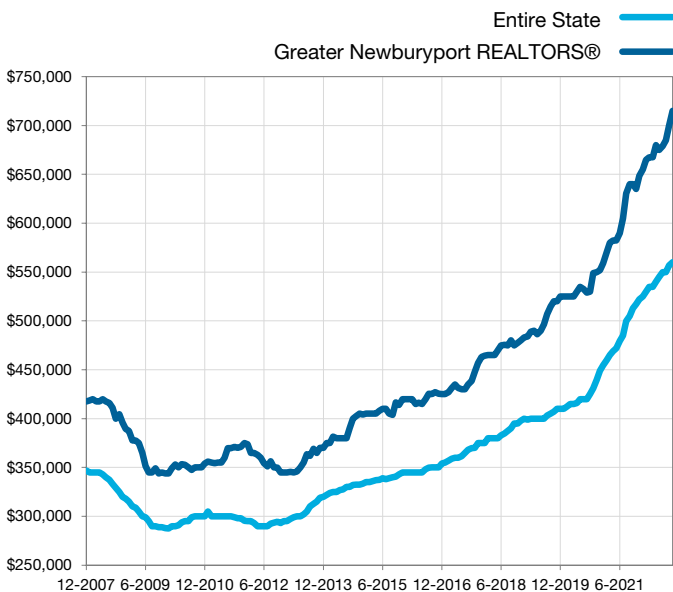
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	38	39	+ 2.6%	400	307	- 23.3%
Closed Sales	34	24	- 29.4%	365	308	- 15.6%
Median Sales Price*	\$524,000	\$566,670	+ 8.1%	\$450,000	\$517,500	+ 15.0%
Inventory of Homes for Sale	55	44	- 20.0%	--	--	--
Months Supply of Inventory	1.5	1.4	- 7.2%	--	--	--
Cumulative Days on Market Until Sale	30	47	+ 57.0%	35	33	- 5.7%
Percent of Original List Price Received*	100.9%	100.5%	- 0.4%	102.0%	102.7%	+ 0.7%
New Listings	47	32	- 31.9%	456	382	- 16.2%

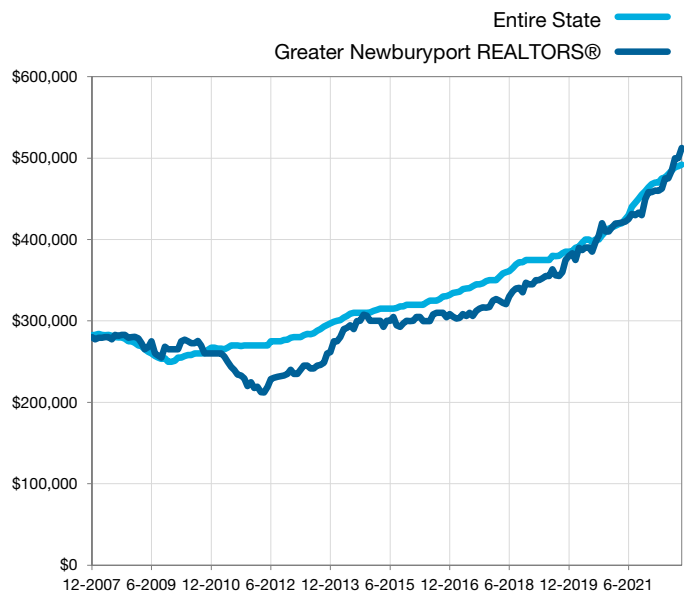
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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South Shore REALTORS® Greater Fall River Region

- 35.2%

+ 9.3%

- 29.0%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	78	80	+ 2.6%	864	722	- 16.4%
Closed Sales	93	65	- 30.1%	861	713	- 17.2%
Median Sales Price*	\$385,000	\$415,500	+ 7.9%	\$380,000	\$425,000	+ 11.8%
Inventory of Homes for Sale	200	144	- 28.0%	--	--	--
Months Supply of Inventory	2.2	1.9	- 15.4%	--	--	--
Cumulative Days on Market Until Sale	33	37	+ 11.8%	32	37	+ 14.6%
Percent of Original List Price Received*	99.5%	97.1%	- 2.4%	102.0%	99.1%	- 2.8%
New Listings	112	84	- 25.0%	1,059	920	- 13.1%

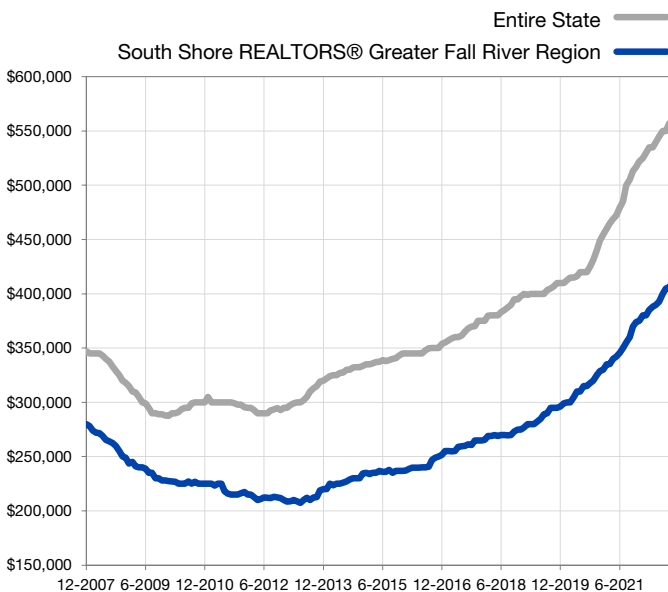
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	7	9	+ 28.6%	113	87	- 23.0%
Closed Sales	12	3	- 75.0%	118	93	- 21.2%
Median Sales Price*	\$263,750	\$312,000	+ 18.3%	\$222,500	\$228,500	+ 2.7%
Inventory of Homes for Sale	31	20	- 35.5%	--	--	--
Months Supply of Inventory	2.6	2.1	- 21.1%	--	--	--
Cumulative Days on Market Until Sale	24	17	- 29.8%	33	44	+ 36.0%
Percent of Original List Price Received*	99.9%	105.0%	+ 5.0%	99.9%	99.4%	- 0.5%
New Listings	10	8	- 20.0%	137	107	- 21.9%

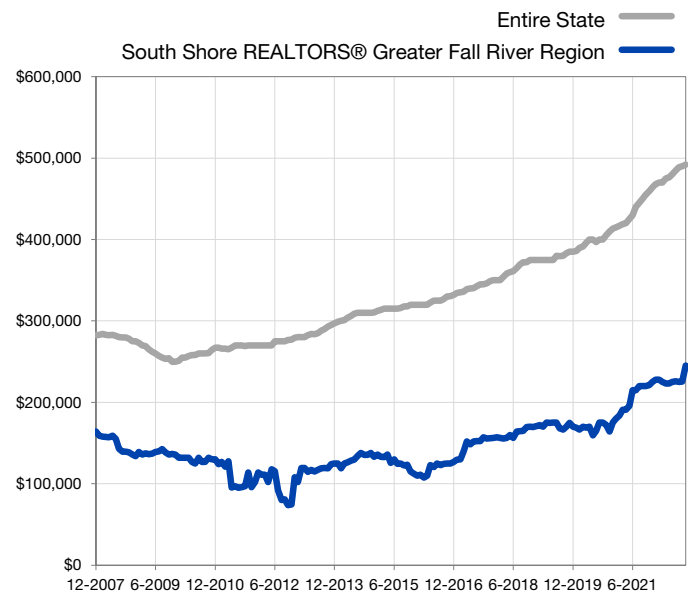
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

REALTOR® Association of Central Massachusetts

- 13.7%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 8.8%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 31.7%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	640	495	- 22.7%	5,431	4,845	- 10.8%
Closed Sales	566	482	- 14.8%	5,163	4,773	- 7.6%
Median Sales Price*	\$421,000	\$450,000	+ 6.9%	\$409,000	\$450,000	+ 10.0%
Inventory of Homes for Sale	886	611	- 31.0%	--	--	--
Months Supply of Inventory	1.7	1.2	- 25.9%	--	--	--
Cumulative Days on Market Until Sale	31	33	+ 7.1%	29	28	- 2.3%
Percent of Original List Price Received*	101.3%	99.4%	- 1.9%	103.5%	103.1%	- 0.3%
New Listings	573	467	- 18.5%	6,430	5,747	- 10.6%

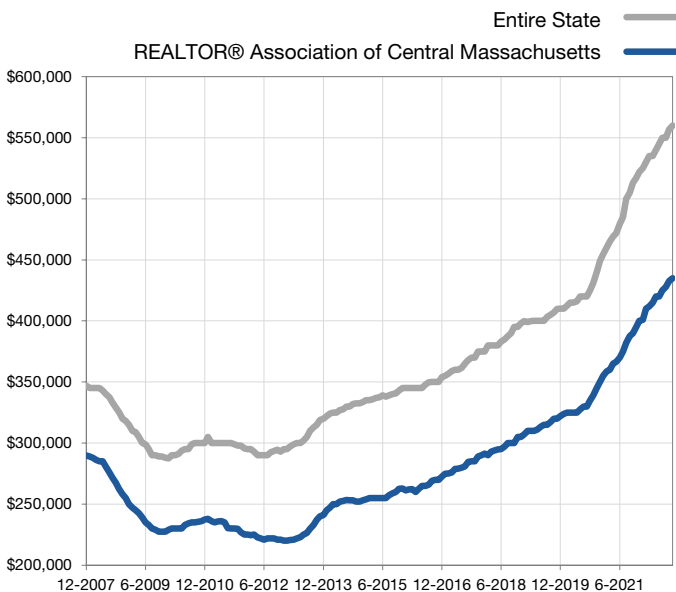
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	163	140	- 14.1%	1,493	1,348	- 9.7%
Closed Sales	157	142	- 9.6%	1,381	1,320	- 4.4%
Median Sales Price*	\$319,900	\$360,000	+ 12.5%	\$300,000	\$360,000	+ 20.0%
Inventory of Homes for Sale	237	156	- 34.2%	--	--	--
Months Supply of Inventory	1.7	1.1	- 32.0%	--	--	--
Cumulative Days on Market Until Sale	36	27	- 26.4%	30	27	- 9.2%
Percent of Original List Price Received*	101.9%	101.4%	- 0.5%	102.6%	103.7%	+ 1.0%
New Listings	171	138	- 19.3%	1,691	1,559	- 7.8%

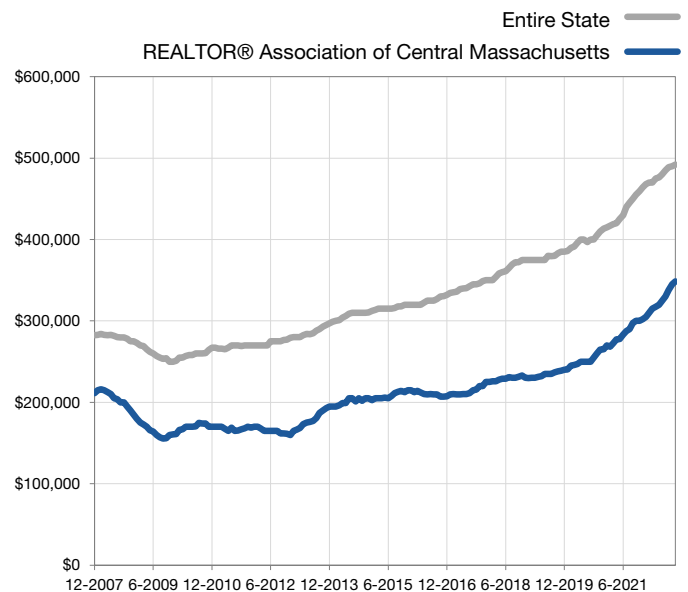
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Cape Cod & Islands Association of REALTORS®, Inc.

- 30.5%

+ 14.2%

+ 1.1%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	724	529	- 26.9%	6,955	5,540	- 20.3%
Closed Sales	709	494	- 30.3%	6,714	5,437	- 19.0%
Median Sales Price*	\$605,000	\$687,000	+ 13.6%	\$585,000	\$670,000	+ 14.5%
Inventory of Homes for Sale	1,177	1,237	+ 5.1%	--	--	--
Months Supply of Inventory	1.7	2.2	+ 30.3%	--	--	--
Cumulative Days on Market Until Sale	35	34	- 3.1%	41	31	- 24.6%
Percent of Original List Price Received*	99.4%	97.2%	- 2.2%	101.2%	100.8%	- 0.4%
New Listings	691	613	- 11.3%	7,921	7,055	- 10.9%

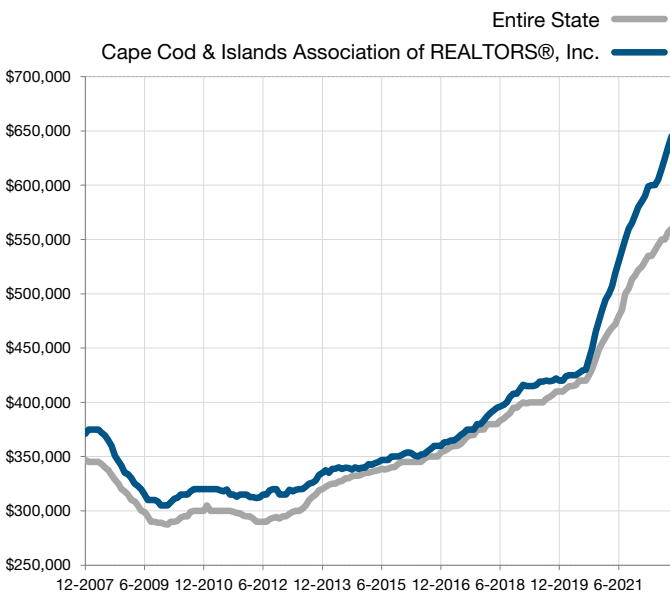
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	149	128	- 14.1%	1,669	1,329	- 20.4%
Closed Sales	175	120	- 31.4%	1,564	1,336	- 14.6%
Median Sales Price*	\$416,000	\$493,500	+ 18.6%	\$365,000	\$445,000	+ 21.9%
Inventory of Homes for Sale	307	263	- 14.3%	--	--	--
Months Supply of Inventory	1.9	1.9	+ 2.3%	--	--	--
Cumulative Days on Market Until Sale	35	42	+ 18.5%	51	35	- 31.3%
Percent of Original List Price Received*	100.1%	98.2%	- 1.9%	100.1%	101.2%	+ 1.1%
New Listings	159	152	- 4.4%	1,779	1,531	- 13.9%

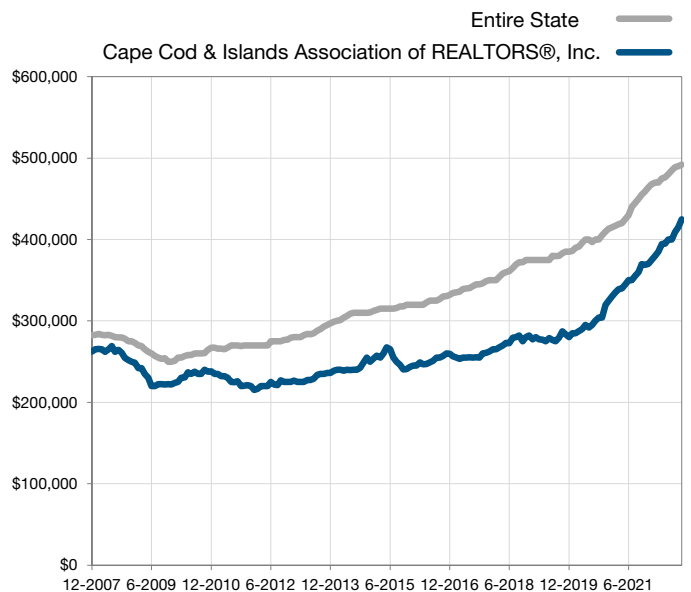
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Berkshire County Board of REALTORS®

- 24.9%

+ 20.0%

- 26.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	147	108	- 26.5%	1,436	1,206	- 16.0%
Closed Sales	168	125	- 25.6%	1,342	1,192	- 11.2%
Median Sales Price*	\$299,317	\$350,000	+ 16.9%	\$300,000	\$325,000	+ 8.3%
Inventory of Homes for Sale	436	319	- 26.8%	--	--	--
Months Supply of Inventory	3.0	2.5	- 16.5%	--	--	--
Cumulative Days on Market Until Sale	87	82	- 6.1%	99	92	- 7.0%
Percent of Original List Price Received*	96.3%	95.9%	- 0.4%	97.9%	98.4%	+ 0.5%
New Listings	170	132	- 22.4%	1,811	1,525	- 15.8%

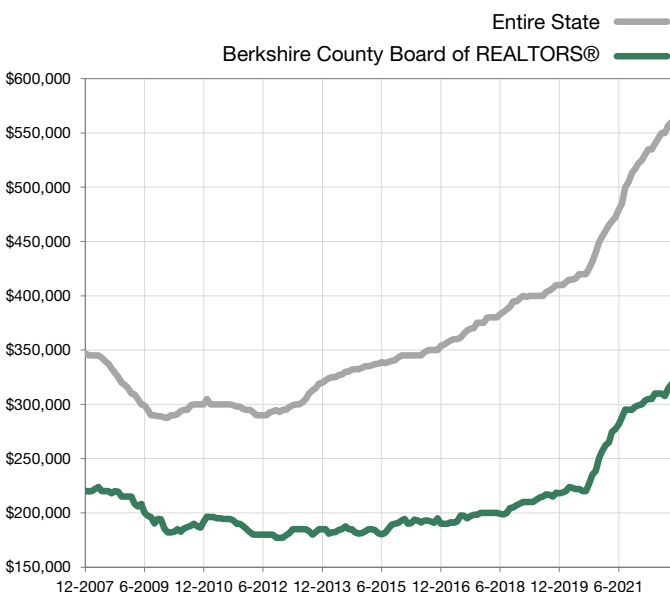
Condominium Properties

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	21	9	- 57.1%	197	129	- 34.5%
Closed Sales	17	14	- 17.6%	174	143	- 17.8%
Median Sales Price*	\$302,500	\$380,000	+ 25.6%	\$269,200	\$290,000	+ 7.7%
Inventory of Homes for Sale	50	39	- 22.0%	--	--	--
Months Supply of Inventory	3.0	2.6	- 12.0%	--	--	--
Cumulative Days on Market Until Sale	88	118	+ 33.1%	133	103	- 22.5%
Percent of Original List Price Received*	97.2%	100.7%	+ 3.6%	96.7%	97.9%	+ 1.2%
New Listings	22	16	- 27.3%	197	184	- 6.6%

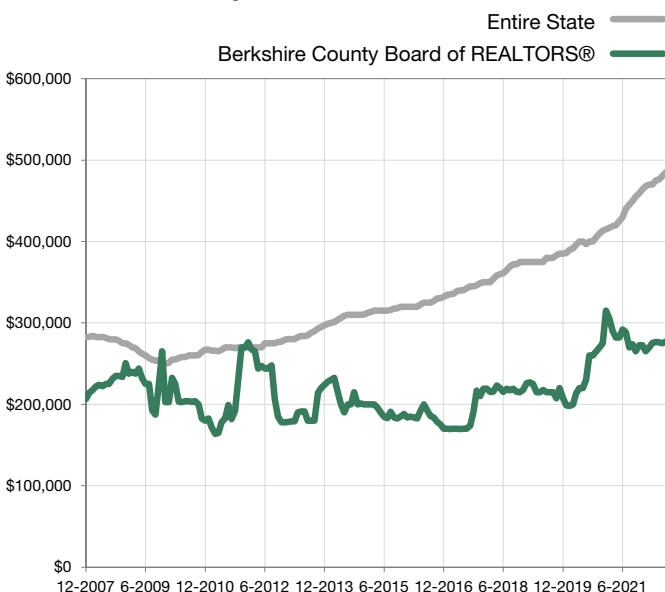
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Single-Family Properties



Condominium Properties



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