

Pending Sales Report by Region

September 2022



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2021	Sep-2022	+ / -	Sep-2021	Sep-2022	+ / -	Sep-2021	Sep-2022	+ / -
Cape Cod & Islands	754	626	-17.0%	\$600,000	\$675,000	+12.5%	\$64.5	\$68.3	+5.9%
Central	798	789	-1.1%	\$401,000	\$430,000	+7.2%	\$40.7	\$37.7	-7.4%
Greater Boston	1,108	1,109	+0.1%	\$750,000	\$765,000	+2.0%	\$122.1	\$105.7	-13.4%
Northeast	767	738	-3.8%	\$582,500	\$648,500	+11.3%	\$56.1	\$53.2	-5.2%
Southeast	517	513	-0.8%	\$437,000	\$460,000	+5.3%	\$30.6	\$24.7	-19.3%
South Shore	506	485	-4.2%	\$569,950	\$624,950	+9.6%	\$36.4	\$33.8	-7.1%
West	763	711	-6.8%	\$300,000	\$310,500	+3.5%	\$28.3	\$25.0	-11.7%
State Totals	5,208	4,965	-4.7%	\$529,000	\$575,000	+8.7%	\$378.1	\$347.8	-8.0%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2021	Sep-2022	+ / -	Sep-2021	Sep-2022	+ / -	Sep-2021	Sep-2022	+ / -
Cape Cod & Islands	185	142	-23.2%	\$400,000	\$485,000	+21.3%	\$9.2	\$10.1	+9.8%
Central	187	196	+4.8%	\$300,000	\$331,000	+10.3%	\$6.0	\$6.1	+1.7%
Greater Boston	999	905	-9.4%	\$620,000	\$630,000	+1.6%	\$96.7	\$53.9	-44.3%
Northeast	325	283	-12.9%	\$369,000	\$415,000	+12.5%	\$15.5	\$14.3	-7.7%
Southeast	103	86	-16.5%	\$285,000	\$343,500	+20.5%	\$2.7	\$2.9	+7.4%
South Shore	159	144	-9.4%	\$407,500	\$440,000	+8.0%	\$10.9	\$6.7	-38.5%
West	147	91	-38.1%	\$202,500	\$234,000	+15.6%	\$3.3	\$2.2	-33.3%
State Totals	2,104	1,845	-12.3%	\$460,000	\$480,000	+4.3%	\$144.3	\$96.0	-33.5%