

Pending Sales Report by Region

August 2022



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2021	Aug-2022	+ / -	Aug-2021	Aug-2022	+ / -	Aug-2021	Aug-2022	+ / -
Cape Cod & Islands	754	675	-10.5%	\$590,000	\$677,000	+14.7%	\$60.8	\$58.5	-3.8%
Central	899	1,020	+13.5%	\$424,000	\$451,250	+6.4%	\$46.7	\$47.1	+0.9%
Greater Boston	1,218	1,219	+0.1%	\$780,000	\$830,000	+6.4%	\$157.4	\$154.3	-2.0%
Northeast	838	879	+4.9%	\$605,000	\$637,000	+5.3%	\$65.7	\$62.4	-5.0%
Southeast	569	589	+3.5%	\$445,000	\$484,950	+9.0%	\$28.1	\$27.2	-3.2%
South Shore	552	573	+3.8%	\$590,000	\$635,000	+7.6%	\$41.6	\$38.5	-7.5%
West	779	818	+5.0%	\$290,000	\$321,250	+10.8%	\$26.4	\$26.8	+1.5%
State Totals	5,604	5,766	+2.9%	\$555,000	\$600,000	+8.1%	\$426.5	\$414.3	-2.9%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2021	Aug-2022	+ / -	Aug-2021	Aug-2022	+ / -	Aug-2021	Aug-2022	+ / -
Cape Cod & Islands	192	160	-16.7%	\$395,000	\$515,000	+30.4%	\$6.6	\$7.1	+7.6%
Central	188	192	+2.1%	\$300,000	\$350,000	+16.7%	\$6.9	\$7.6	+10.1%
Greater Boston	1,006	858	-14.7%	\$635,000	\$655,000	+3.1%	\$101.1	\$79.7	-21.2%
Northeast	369	357	-3.3%	\$375,000	\$405,000	+8.0%	\$15.2	\$14.4	-5.3%
Southeast	94	105	+11.7%	\$266,000	\$325,000	+22.2%	\$2.5	\$3.3	+32.0%
South Shore	214	158	-26.2%	\$412,500	\$400,000	-3.0%	\$9.9	\$6.2	-37.4%
West	136	107	-21.3%	\$210,000	\$226,000	+7.6%	\$3.6	\$3.0	-16.7%
State Totals	2,198	1,933	-12.1%	\$480,750	\$498,800	+3.8%	\$145.8	\$121.1	-16.9%