

Pending Sales Report by Region

July 2022



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2021	Jul-2022	+ / -	Jul-2021	Jul-2022	+ / -	Jul-2021	Jul-2022	+ / -
Cape Cod & Islands	475	463	-2.5%	\$575,000	\$660,000	+14.8%	\$40.0	\$35.8	-10.5%
Central	799	823	+3.0%	\$415,000	\$475,000	+14.5%	\$43.6	\$43.3	-0.7%
Greater Boston	1,135	1,030	-9.3%	\$788,000	\$846,500	+7.4%	\$174.7	\$150.7	-13.7%
Northeast	727	687	-5.5%	\$605,000	\$660,000	+9.1%	\$59.5	\$56.2	-5.5%
Southeast	496	476	-4.0%	\$435,000	\$475,000	+9.2%	\$25.8	\$25.3	-1.9%
South Shore	436	397	-8.9%	\$598,944	\$651,000	+8.7%	\$36.9	\$35.5	-3.8%
West	687	678	-1.3%	\$305,000	\$327,762	+7.5%	\$26.4	\$24.2	-8.3%
State Totals	4,804	4,600	-4.2%	\$559,500	\$610,000	+9.0%	\$409.2	\$372.6	-8.9%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2021	Jul-2022	+ / -	Jul-2021	Jul-2022	+ / -	Jul-2021	Jul-2022	+ / -
Cape Cod & Islands	120	96	-20.0%	\$365,000	\$478,500	+31.1%	\$4.9	\$4.3	-12.2%
Central	170	184	+8.2%	\$285,000	\$351,118	+23.2%	\$7.1	\$7.1	0.0%
Greater Boston	1,001	828	-17.3%	\$636,000	\$680,000	+6.9%	\$113.2	\$86.0	-24.0%
Northeast	336	288	-14.3%	\$361,000	\$427,500	+18.4%	\$16.0	\$12.2	-23.8%
Southeast	64	69	+7.8%	\$292,500	\$322,750	+10.3%	\$2.8	\$2.2	-21.4%
South Shore	189	112	-40.7%	\$395,000	\$452,000	+14.4%	\$9.1	\$6.0	-34.1%
West	108	102	-5.6%	\$212,500	\$230,550	+8.5%	\$2.9	\$2.0	-31.0%
State Totals	1,999	1,684	-15.8%	\$480,000	\$530,000	+10.4%	\$156.2	\$120.0	-23.2%