

# Pending Sales Report by Region

## June 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2021	Jun-2022	+ / -	Jun-2021	Jun-2022	+ / -	Jun-2021	Jun-2022	+ / -
<b>Cape Cod &amp; Islands</b>	514	457	-11.1%	\$573,500	\$697,500	+21.6%	\$43.0	\$42.7	-0.7%
<b>Central</b>	1,029	946	-8.1%	\$415,000	\$470,000	+13.3%	\$47.5	\$49.5	+4.2%
<b>Greater Boston</b>	1,644	1,534	-6.7%	\$812,000	\$900,000	+10.8%	\$193.5	\$188.8	-2.4%
<b>Northeast</b>	969	853	-12.0%	\$625,000	\$655,000	+4.8%	\$69.0	\$68.1	-1.3%
<b>Southeast</b>	557	525	-5.7%	\$425,000	\$462,750	+8.9%	\$25.7	\$24.1	-6.2%
<b>South Shore</b>	584	538	-7.9%	\$605,000	\$660,000	+9.1%	\$44.0	\$42.6	-3.2%
<b>West</b>	768	703	-8.5%	\$310,000	\$350,000	+12.9%	\$27.3	\$30.6	+12.1%
<b>State Totals</b>	<b>6,118</b>	<b>5,602</b>	<b>-8.4%</b>	<b>\$575,000</b>	<b>\$629,999</b>	<b>+9.6%</b>	<b>\$453.3</b>	<b>\$449.0</b>	<b>-0.9%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2021	Jun-2022	+ / -	Jun-2021	Jun-2022	+ / -	Jun-2021	Jun-2022	+ / -
<b>Cape Cod &amp; Islands</b>	123	106	-13.8%	\$399,000	\$430,750	+8.0%	\$6.9	\$5.5	-20.3%
<b>Central</b>	218	199	-8.7%	\$308,450	\$377,018	+22.2%	\$7.3	\$8.7	+19.2%
<b>Greater Boston</b>	1,406	1,074	-23.6%	\$640,000	\$700,000	+9.4%	\$126.6	\$118.4	-6.5%
<b>Northeast</b>	393	336	-14.5%	\$374,995	\$432,500	+15.3%	\$17.5	\$16.7	-4.6%
<b>Southeast</b>	89	81	-9.0%	\$273,000	\$354,250	+29.8%	\$3.1	\$2.9	-6.5%
<b>South Shore</b>	201	127	-36.8%	\$434,000	\$430,000	-0.9%	\$9.9	\$6.6	-33.3%
<b>West</b>	110	94	-14.5%	\$213,000	\$255,000	+19.7%	\$2.2	\$3.0	+36.4%
<b>State Totals</b>	<b>2,550</b>	<b>2,025</b>	<b>-20.6%</b>	<b>\$502,250</b>	<b>\$541,000</b>	<b>+7.7%</b>	<b>\$173.9</b>	<b>\$161.7</b>	<b>-7.0%</b>