

# Pending Sales Report by Region

## April 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2021	Apr-2022	+ / -	Apr-2021	Apr-2022	+ / -	Apr-2021	Apr-2022	+ / -
<b>Cape Cod &amp; Islands</b>	731	670	-8.3%	\$590,000	\$700,000	+18.6%	\$56.2	\$50.9	-9.4%
<b>Central</b>	855	786	-8.1%	\$384,000	\$435,860	+13.5%	\$25.7	\$27.0	+5.1%
<b>Greater Boston</b>	1,466	1,376	-6.1%	\$760,000	\$843,500	+11.0%	\$100.8	\$95.8	-5.0%
<b>Northeast</b>	724	723	-0.1%	\$580,000	\$625,000	+7.8%	\$39.4	\$33.7	-14.5%
<b>Southeast</b>	515	474	-8.0%	\$410,500	\$460,000	+12.1%	\$18.7	\$17.4	-7.0%
<b>South Shore</b>	550	503	-8.5%	\$575,000	\$620,000	+7.8%	\$28.8	\$23.4	-18.8%
<b>West</b>	659	647	-1.8%	\$282,750	\$300,000	+6.1%	\$18.9	\$17.1	-9.5%
<b>State Totals</b>	<b>5,492</b>	<b>5,168</b>	<b>-5.9%</b>	<b>\$529,900</b>	<b>\$600,000</b>	<b>+13.2%</b>	<b>\$288.4</b>	<b>\$265.3</b>	<b>-8.0%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2021	Apr-2022	+ / -	Apr-2021	Apr-2022	+ / -	Apr-2021	Apr-2022	+ / -
<b>Cape Cod &amp; Islands</b>	172	139	-19.2%	\$347,450	\$390,000	+12.2%	\$6.3	\$6.8	+7.9%
<b>Central</b>	220	203	-7.7%	\$266,000	\$325,000	+22.2%	\$4.2	\$5.0	+19.0%
<b>Greater Boston</b>	1,537	1,370	-10.9%	\$615,534	\$720,500	+17.1%	\$94.9	\$86.4	-9.0%
<b>Northeast</b>	394	350	-11.2%	\$350,000	\$427,000	+22.0%	\$11.8	\$12.7	+7.6%
<b>Southeast</b>	96	101	+5.2%	\$260,000	\$295,750	+13.8%	\$1.8	\$2.9	+61.1%
<b>South Shore</b>	203	156	-23.2%	\$415,000	\$425,000	+2.4%	\$8.5	\$6.1	-28.2%
<b>West</b>	86	99	+15.1%	\$216,500	\$222,500	+2.8%	\$2.5	\$2.8	+12.0%
<b>State Totals</b>	<b>2,706</b>	<b>2,418</b>	<b>-10.6%</b>	<b>\$485,000</b>	<b>\$530,000</b>	<b>+9.3%</b>	<b>\$130.0</b>	<b>\$122.6</b>	<b>-5.7%</b>