

# Pending Sales Report by Region

## February 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2021	Feb-2022	+ / -	Feb-2021	Feb-2022	+ / -	Feb-2021	Feb-2022	+ / -
<b>Cape Cod &amp; Islands</b>	334	229	-31.4%	\$555,000	\$627,000	+13.0%	\$27.6	\$19.7	-28.6%
<b>Central</b>	493	495	+0.4%	\$345,000	\$390,000	+13.0%	\$18.9	\$21.3	+12.7%
<b>Greater Boston</b>	852	790	-7.3%	\$646,800	\$755,000	+16.7%	\$77.0	\$82.0	+6.5%
<b>Northeast</b>	455	418	-8.1%	\$545,000	\$557,500	+2.3%	\$29.7	\$26.9	-9.4%
<b>Southeast</b>	348	359	+3.2%	\$390,000	\$432,000	+10.8%	\$14.9	\$17.1	+14.8%
<b>South Shore</b>	355	294	-17.2%	\$505,750	\$570,000	+12.7%	\$21.8	\$19.1	-12.4%
<b>West</b>	480	478	-0.4%	\$258,900	\$282,000	+8.9%	\$15.3	\$16.2	+5.9%
<b>State Totals</b>	<b>3,369</b>	<b>3,137</b>	<b>-6.9%</b>	<b>\$461,000</b>	<b>\$500,000</b>	<b>+8.5%</b>	<b>\$202.4</b>	<b>\$199.8</b>	<b>-1.3%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2021	Feb-2022	+ / -	Feb-2021	Feb-2022	+ / -	Feb-2021	Feb-2022	+ / -
<b>Cape Cod &amp; Islands</b>	93	79	-15.1%	\$350,450	\$450,000	+28.4%	\$4.0	\$4.2	+5.0%
<b>Central</b>	133	133	0.0%	\$250,000	\$315,000	+26.0%	\$3.8	\$4.3	+13.2%
<b>Greater Boston</b>	1,073	952	-11.3%	\$596,000	\$650,000	+9.1%	\$78.8	\$82.7	+4.9%
<b>Northeast</b>	274	234	-14.6%	\$343,500	\$348,750	+1.5%	\$10.2	\$9.1	-10.8%
<b>Southeast</b>	67	87	+29.9%	\$246,250	\$325,000	+32.0%	\$1.8	\$2.8	+55.6%
<b>South Shore</b>	154	127	-17.5%	\$350,000	\$379,500	+8.4%	\$6.2	\$5.4	-12.9%
<b>West</b>	86	82	-4.7%	\$184,900	\$211,500	+14.4%	\$1.9	\$2.2	+15.8%
<b>State Totals</b>	<b>1,899</b>	<b>1,707</b>	<b>-10.1%</b>	<b>\$429,000</b>	<b>\$445,000</b>	<b>+3.7%</b>	<b>\$102.1</b>	<b>\$105.1</b>	<b>+2.9%</b>