# Multi-Family Housing Activity Report

## February 2022

<table>
<thead>
<tr>
<th>Key Metrics</th>
<th>Historical Sparkbars</th>
<th>Feb-2021</th>
<th>Feb-2022</th>
<th>+ / -</th>
<th>YTD 2021</th>
<th>YTD 2022</th>
<th>+ / -</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closed Sales</td>
<td></td>
<td>491</td>
<td>464</td>
<td>- 5.5%</td>
<td>1,130</td>
<td>1,059</td>
<td>- 6.3%</td>
</tr>
<tr>
<td>Median Sales Price</td>
<td></td>
<td>$440,000</td>
<td>$499,950</td>
<td>+ 13.6%</td>
<td>$470,000</td>
<td>$511,000</td>
<td>+ 8.7%</td>
</tr>
<tr>
<td>Inventory of Homes for Sale</td>
<td></td>
<td>1,269</td>
<td>623</td>
<td>- 50.9%</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Months Supply of Homes for Sale</td>
<td></td>
<td>2.2</td>
<td>0.8</td>
<td>- 62.6%</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Cumulative Days on Market</td>
<td></td>
<td>48</td>
<td>47</td>
<td>- 2.2%</td>
<td>46</td>
<td>44</td>
<td>- 4.3%</td>
</tr>
<tr>
<td>Pct. of Org. List Price Received</td>
<td></td>
<td>98.1%</td>
<td>98.6%</td>
<td>+ 0.5%</td>
<td>98.3%</td>
<td>99.3%</td>
<td>+ 1.0%</td>
</tr>
<tr>
<td>New Listings</td>
<td></td>
<td>670</td>
<td>648</td>
<td>- 3.3%</td>
<td>1,301</td>
<td>1,205</td>
<td>- 7.4%</td>
</tr>
</tbody>
</table>

*All data from the Berkshire County Multiple Listing Service, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. Provided by MAR. Copyright ShowingTime.

*A pending sale is defined as something classified as Pending, Active with a Flag, Contingent or Under Agreement.