

# Pending Sales Report by Region

## January 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jan-2021	Jan-2022	+ / -	Jan-2021	Jan-2022	+ / -	Jan-2021	Jan-2022	+ / -
<b>Cape Cod &amp; Islands</b>	287	254	-11.5%	\$553,500	\$650,000	+17.4%	\$24.5	\$22.7	-7.3%
<b>Central</b>	486	496	+2.1%	\$357,250	\$400,000	+12.0%	\$19.4	\$21.9	+12.9%
<b>Greater Boston</b>	689	581	-15.7%	\$674,900	\$725,000	+7.4%	\$62.1	\$57.9	-6.8%
<b>Northeast</b>	408	386	-5.4%	\$520,500	\$575,000	+10.5%	\$24.8	\$25.2	+1.6%
<b>Southeast</b>	380	346	-8.9%	\$385,000	\$439,900	+14.3%	\$16.0	\$16.8	+5.0%
<b>South Shore</b>	327	277	-15.3%	\$517,000	\$580,000	+12.2%	\$19.7	\$19.7	0.0%
<b>West</b>	509	458	-10.0%	\$255,000	\$290,000	+13.7%	\$15.4	\$16.0	+3.9%
<b>State Totals</b>	<b>3,153</b>	<b>2,877</b>	<b>-8.8%</b>	<b>\$465,000</b>	<b>\$525,000</b>	<b>+12.9%</b>	<b>\$191.2</b>	<b>\$190.5</b>	<b>-0.4%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jan-2021	Jan-2022	+ / -	Jan-2021	Jan-2022	+ / -	Jan-2021	Jan-2022	+ / -
<b>Cape Cod &amp; Islands</b>	100	65	-35.0%	\$300,000	\$417,500	+39.2%	\$3.7	\$3.5	-5.4%
<b>Central</b>	160	119	-25.6%	\$237,500	\$305,000	+28.4%	\$4.2	\$3.8	-9.5%
<b>Greater Boston</b>	912	778	-14.7%	\$589,000	\$597,500	+1.4%	\$61.6	\$65.0	+5.5%
<b>Northeast</b>	250	224	-10.4%	\$316,000	\$370,000	+17.1%	\$9.1	\$9.0	-1.1%
<b>Southeast</b>	66	86	+30.3%	\$230,000	\$238,250	+3.6%	\$1.7	\$2.3	+35.3%
<b>South Shore</b>	117	94	-19.7%	\$392,000	\$419,000	+6.9%	\$5.4	\$4.4	-18.5%
<b>West</b>	76	75	-1.3%	\$160,000	\$239,900	+49.9%	\$1.5	\$2.0	+33.3%
<b>State Totals</b>	<b>1,699</b>	<b>1,457</b>	<b>-14.2%</b>	<b>\$420,000</b>	<b>\$450,000</b>	<b>+7.1%</b>	<b>\$86.9</b>	<b>\$89.9</b>	<b>+3.5%</b>