



## Central Region

**- 5.8%**

**+ 12.2%**

**- 53.5%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

### Single-Family Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	486	485	-0.2%	486	485	-0.2%
Closed Sales	602	549	-8.8%	602	549	-8.8%
Median Sales Price*	\$357,250	<b>\$399,450</b>	+ 11.8%	\$357,250	<b>\$399,450</b>	+ 11.8%
Inventory of Homes for Sale	737	333	-54.8%	--	--	--
Months Supply of Inventory	0.9	0.4	-55.6%	--	--	--
Cumulative Days on Market Until Sale	37	33	-10.8%	37	33	-10.8%
Percent of Original List Price Received*	100.8%	<b>101.0%</b>	+ 0.2%	100.8%	<b>101.0%</b>	+ 0.2%
New Listings	509	406	-20.2%	509	406	-20.2%

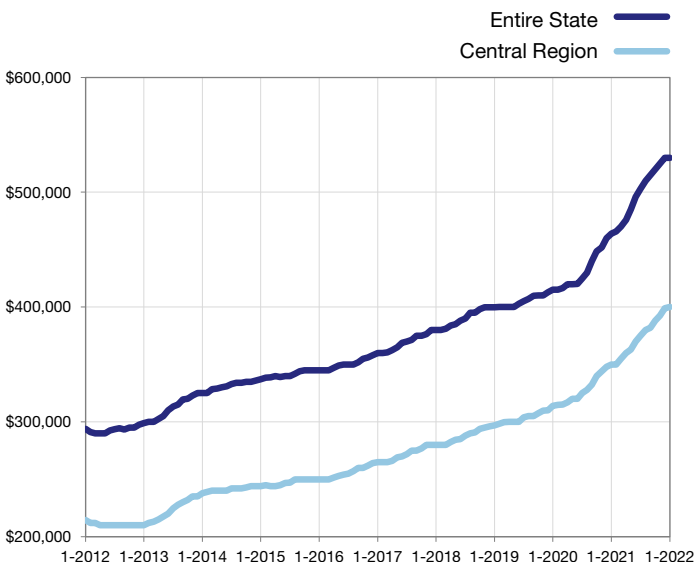
### Condominium Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	160	118	-26.3%	160	118	-26.3%
Closed Sales	112	104	-7.1%	112	104	-7.1%
Median Sales Price*	\$237,500	<b>\$305,500</b>	+ 28.6%	\$237,500	<b>\$305,500</b>	+ 28.6%
Inventory of Homes for Sale	173	99	-42.8%	--	--	--
Months Supply of Inventory	1.0	0.6	-40.0%	--	--	--
Cumulative Days on Market Until Sale	42	27	-35.7%	42	27	-35.7%
Percent of Original List Price Received*	99.9%	<b>101.2%</b>	+ 1.3%	99.9%	<b>101.2%</b>	+ 1.3%
New Listings	135	116	-14.1%	135	116	-14.1%

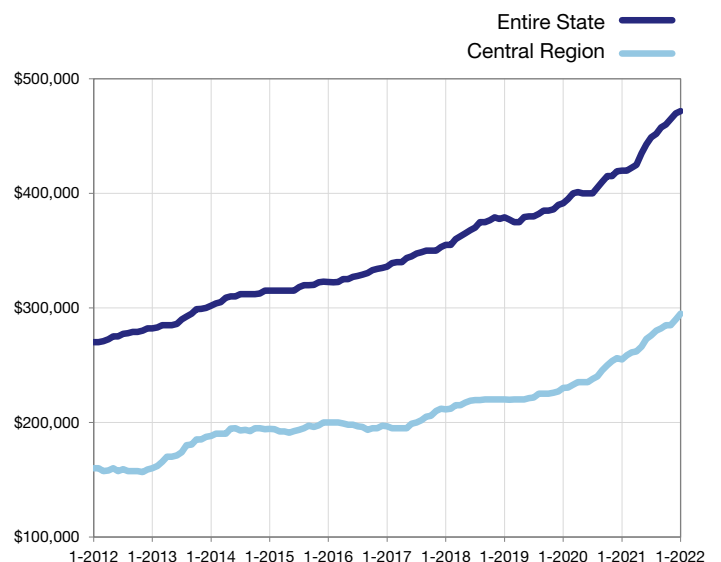
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



## Northern Region

**- 11.0%**

**+ 12.5%**

**- 55.4%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

### Single-Family Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	408	<b>384</b>	-5.9%	408	<b>384</b>	-5.9%
Closed Sales	482	<b>458</b>	-5.0%	482	<b>458</b>	-5.0%
Median Sales Price*	\$520,500	<b>\$575,000</b>	+ 10.5%	\$520,500	<b>\$575,000</b>	+ 10.5%
Inventory of Homes for Sale	457	<b>216</b>	-52.7%	--	--	--
Months Supply of Inventory	0.6	<b>0.3</b>	-50.0%	--	--	--
Cumulative Days on Market Until Sale	32	<b>30</b>	-6.3%	32	<b>30</b>	-6.3%
Percent of Original List Price Received*	101.9%	<b>102.1%</b>	+ 0.2%	101.9%	<b>102.1%</b>	+ 0.2%
New Listings	436	<b>377</b>	-13.5%	436	<b>377</b>	-13.5%

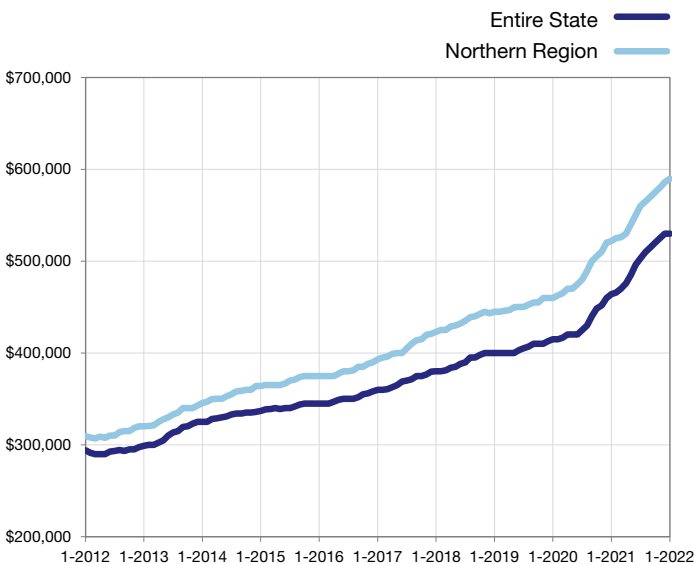
### Condominium Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	250	<b>221</b>	-11.6%	250	<b>221</b>	-11.6%
Closed Sales	272	<b>222</b>	-18.4%	272	<b>222</b>	-18.4%
Median Sales Price*	\$316,000	<b>\$370,000</b>	+ 17.1%	\$316,000	<b>\$370,000</b>	+ 17.1%
Inventory of Homes for Sale	281	<b>141</b>	-49.8%	--	--	--
Months Supply of Inventory	0.9	<b>0.4</b>	-55.6%	--	--	--
Cumulative Days on Market Until Sale	41	<b>34</b>	-17.1%	41	<b>34</b>	-17.1%
Percent of Original List Price Received*	99.4%	<b>102.4%</b>	+ 3.0%	99.4%	<b>102.4%</b>	+ 3.0%
New Listings	276	<b>214</b>	-22.5%	276	<b>214</b>	-22.5%

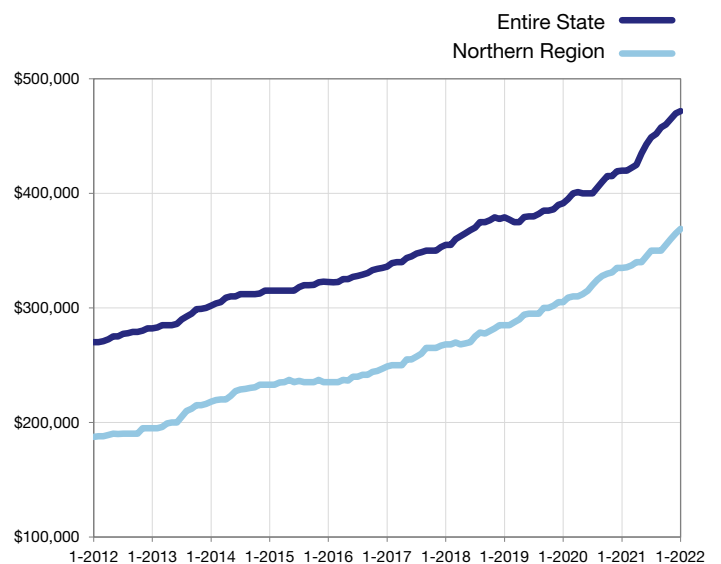
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## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties



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## Southeast Region

**- 12.0%**

**+ 15.6%**

**- 48.5%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

The Southeast Region includes data from the North Bristol and former Tri-County Boards of REALTORS®.

### Single-Family Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	380	<b>336</b>	-11.6%	380	<b>336</b>	-11.6%
Closed Sales	399	<b>364</b>	-8.8%	399	<b>364</b>	-8.8%
Median Sales Price*	\$385,000	<b>\$437,950</b>	+ 13.8%	\$385,000	<b>\$437,950</b>	+ 13.8%
Inventory of Homes for Sale	577	<b>315</b>	-45.4%	--	--	--
Months Supply of Inventory	1.1	<b>0.6</b>	-45.5%	--	--	--
Cumulative Days on Market Until Sale	37	<b>38</b>	+ 2.7%	37	<b>38</b>	+ 2.7%
Percent of Original List Price Received*	100.9%	<b>100.3%</b>	-0.6%	100.9%	<b>100.3%</b>	-0.6%
New Listings	405	<b>347</b>	-14.3%	405	<b>347</b>	-14.3%

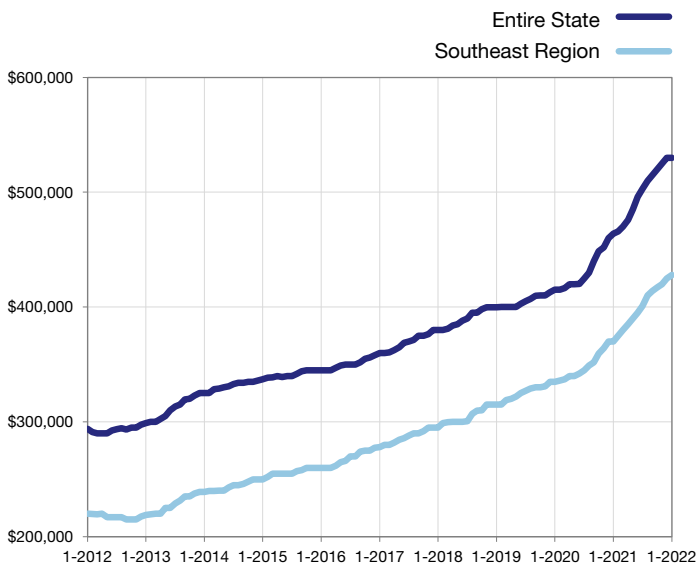
### Condominium Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	66	<b>82</b>	+ 24.2%	66	<b>82</b>	+ 24.2%
Closed Sales	87	<b>58</b>	-33.3%	87	<b>58</b>	-33.3%
Median Sales Price*	\$230,000	<b>\$240,500</b>	+ 4.6%	\$230,000	<b>\$240,500</b>	+ 4.6%
Inventory of Homes for Sale	101	<b>56</b>	-44.6%	--	--	--
Months Supply of Inventory	1.2	<b>0.7</b>	-41.7%	--	--	--
Cumulative Days on Market Until Sale	43	<b>23</b>	-46.5%	43	<b>23</b>	-46.5%
Percent of Original List Price Received*	98.8%	<b>102.4%</b>	+ 3.6%	98.8%	<b>102.4%</b>	+ 3.6%
New Listings	75	<b>72</b>	-4.0%	75	<b>72</b>	-4.0%

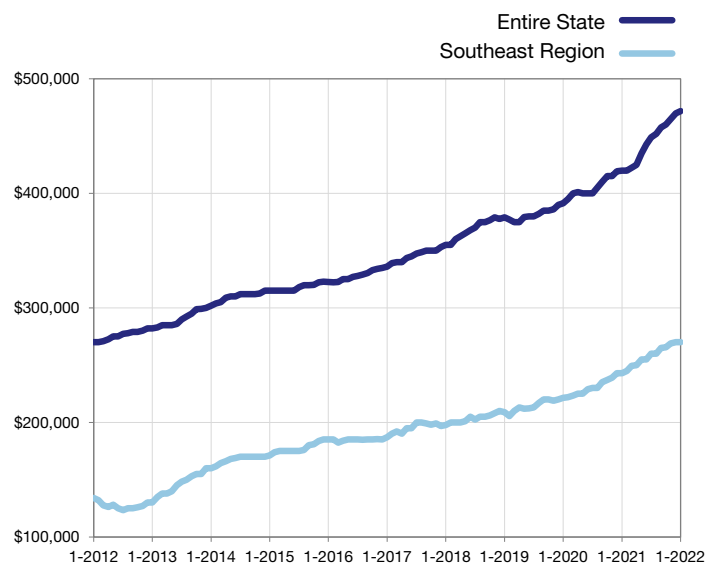
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## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties



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# Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



**MASSACHUSETTS**  
ASSOCIATION OF REALTORS®

## West Region

**- 3.9%**

**+ 12.0%**

**- 47.7%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

### Single-Family Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	508	442	-13.0%	508	442	-13.0%
Closed Sales	521	482	-7.5%	521	482	-7.5%
Median Sales Price*	\$255,000	<b>\$289,000</b>	+ 13.3%	\$255,000	<b>\$289,000</b>	+ 13.3%
Inventory of Homes for Sale	908	527	-42.0%	--	--	--
Months Supply of Inventory	1.4	0.8	-42.9%	--	--	--
Cumulative Days on Market Until Sale	51	49	-3.9%	51	49	-3.9%
Percent of Original List Price Received*	98.3%	99.6%	+ 1.3%	98.3%	99.6%	+ 1.3%
New Listings	466	405	-13.1%	466	405	-13.1%

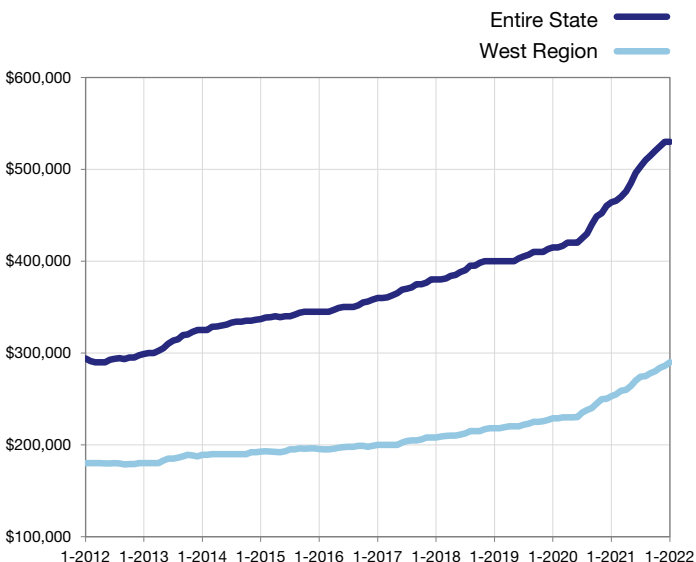
### Condominium Properties

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	76	76	0.0%	76	76	0.0%
Closed Sales	66	81	+ 22.7%	66	81	+ 22.7%
Median Sales Price*	\$160,000	<b>\$239,900</b>	+ 49.9%	\$160,000	<b>\$239,900</b>	+ 49.9%
Inventory of Homes for Sale	189	68	-64.0%	--	--	--
Months Supply of Inventory	2.3	0.7	-69.6%	--	--	--
Cumulative Days on Market Until Sale	50	50	0.0%	50	50	0.0%
Percent of Original List Price Received*	97.8%	100.7%	+ 3.0%	97.8%	100.7%	+ 3.0%
New Listings	88	70	-20.5%	88	70	-20.5%

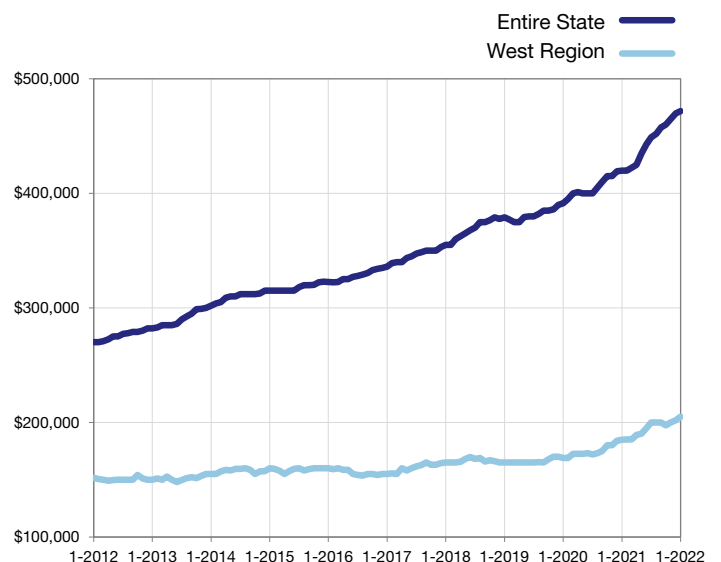
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## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties



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