

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	348	250	- 28.2%	5,948	4,864	- 18.2%
Closed Sales	570	434	- 23.9%	5,726	4,894	- 14.5%
Median Sales Price*	\$554,900	\$637,400	+ 14.9%	\$508,500	\$610,000	+ 20.0%
Inventory of Homes for Sale	767	358	- 53.3%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	59	35	- 40.7%	99	43	- 56.6%
Percent of Original List Price Received*	98.0%	100.0%	+ 2.0%	96.0%	100.8%	+ 5.0%
New Listings	236	184	- 22.0%	6,253	5,295	- 15.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

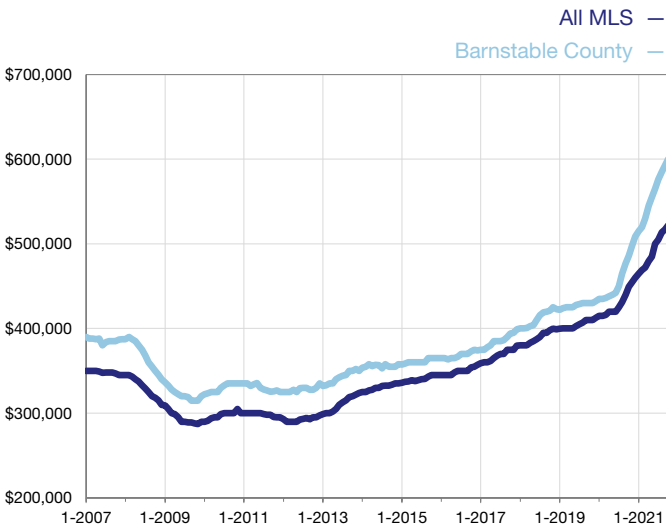
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	82	67	- 18.3%	1,488	1,365	- 8.3%
Closed Sales	139	93	- 33.1%	1,449	1,321	- 8.8%
Median Sales Price*	\$389,000	\$406,550	+ 4.5%	\$339,025	\$376,000	+ 10.9%
Inventory of Homes for Sale	304	102	- 66.4%	--	--	--
Months Supply of Inventory	2.5	0.9	- 64.0%	--	--	--
Cumulative Days on Market Until Sale	84	46	- 45.2%	105	53	- 49.5%
Percent of Original List Price Received*	96.8%	98.5%	+ 1.8%	96.2%	99.8%	+ 3.7%
New Listings	72	43	- 40.3%	1,679	1,378	- 17.9%

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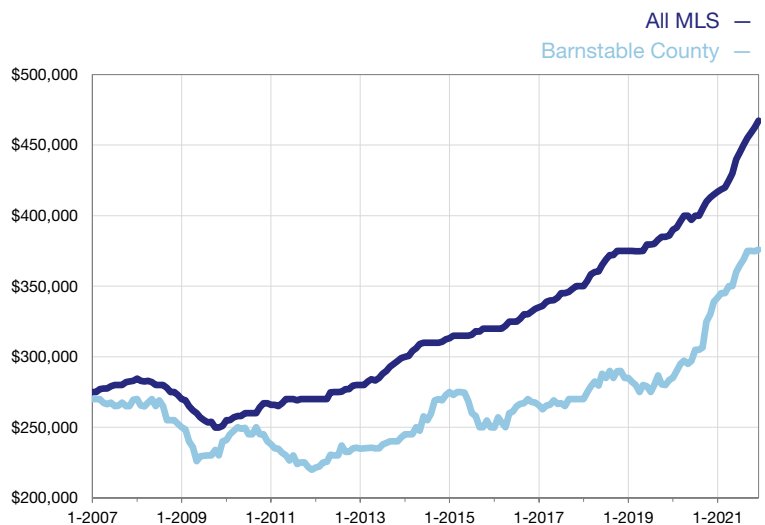
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	88	86	- 2.3%	1,837	1,602	- 12.8%
Closed Sales	185	148	- 20.0%	1,794	1,608	- 10.4%
Median Sales Price*	\$280,000	\$326,750	+ 16.7%	\$260,000	\$305,000	+ 17.3%
Inventory of Homes for Sale	358	233	- 34.9%	--	--	--
Months Supply of Inventory	2.4	1.7	- 29.2%	--	--	--
Cumulative Days on Market Until Sale	66	41	- 37.9%	83	45	- 45.8%
Percent of Original List Price Received*	94.8%	96.6%	+ 1.9%	94.8%	97.8%	+ 3.2%
New Listings	64	63	- 1.6%	2,002	1,866	- 6.8%

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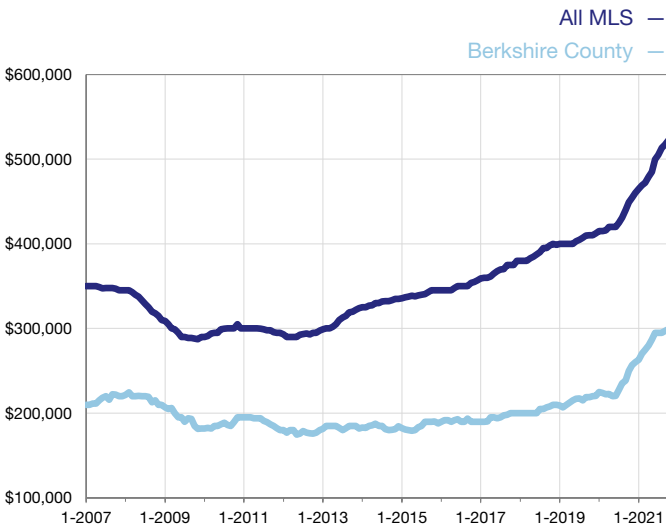
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	12	17	+ 41.7%	189	220	+ 16.4%
Closed Sales	16	18	+ 12.5%	184	205	+ 11.4%
Median Sales Price*	\$420,000	\$227,950	- 45.7%	\$315,000	\$265,000	- 15.9%
Inventory of Homes for Sale	80	21	- 73.8%	--	--	--
Months Supply of Inventory	5.2	1.2	- 76.9%	--	--	--
Cumulative Days on Market Until Sale	108	37	- 65.7%	142	75	- 47.2%
Percent of Original List Price Received*	95.4%	97.3%	+ 2.0%	93.3%	96.6%	+ 3.5%
New Listings	9	8	- 11.1%	233	201	- 13.7%

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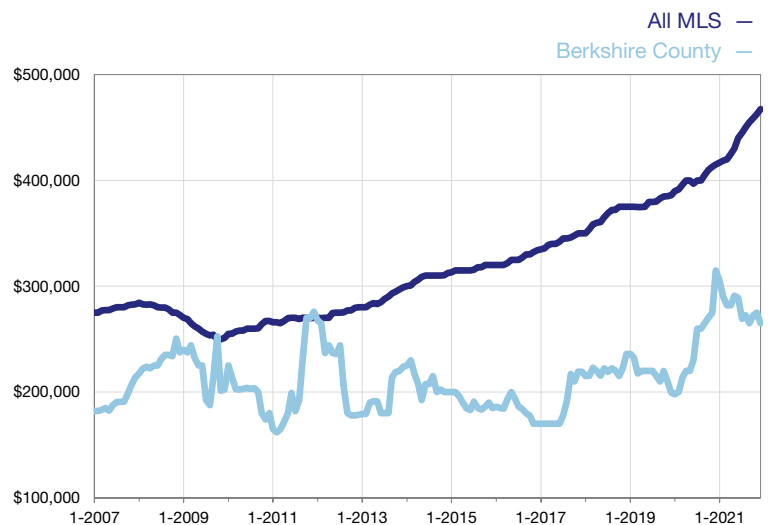
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Bristol County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	290	260	- 10.3%	5,028	4,626	- 8.0%
Closed Sales	494	420	- 15.0%	4,834	4,671	- 3.4%
Median Sales Price*	\$389,200	\$425,000	+ 9.2%	\$369,900	\$425,000	+ 14.9%
Inventory of Homes for Sale	477	254	- 46.8%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--
Cumulative Days on Market Until Sale	36	32	- 11.1%	51	30	- 41.2%
Percent of Original List Price Received*	100.2%	100.8%	+ 0.6%	99.1%	102.5%	+ 3.4%
New Listings	260	207	- 20.4%	5,499	5,163	- 6.1%

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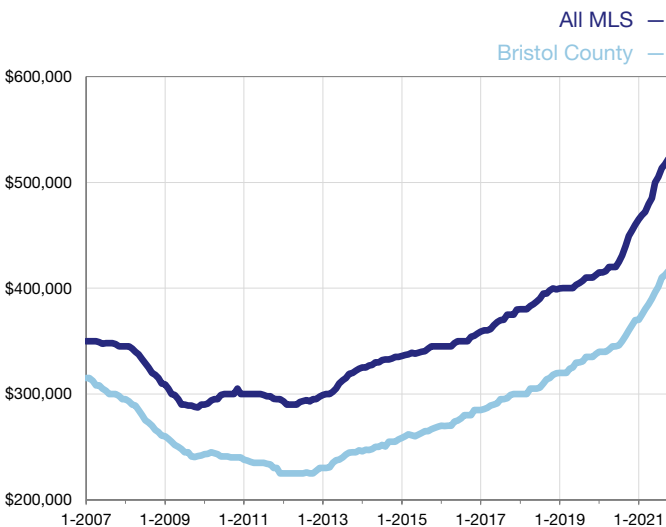
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	61	62	+ 1.6%	882	861	- 2.4%
Closed Sales	94	80	- 14.9%	858	870	+ 1.4%
Median Sales Price*	\$259,950	\$272,000	+ 4.6%	\$245,000	\$271,750	+ 10.9%
Inventory of Homes for Sale	71	38	- 46.5%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	38	24	- 36.8%	43	28	- 34.9%
Percent of Original List Price Received*	100.0%	102.1%	+ 2.1%	99.0%	101.8%	+ 2.8%
New Listings	44	56	+ 27.3%	971	938	- 3.4%

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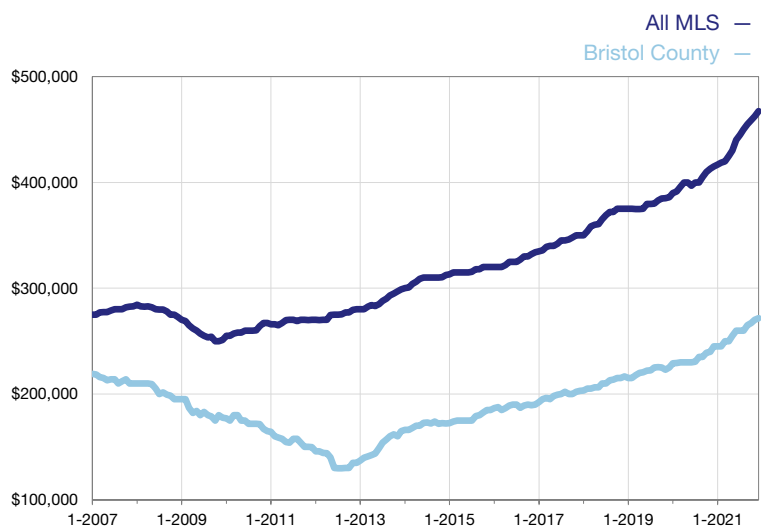
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	5	2	- 60.0%	95	68	- 28.4%
Closed Sales	13	6	- 53.8%	96	63	- 34.4%
Median Sales Price*	\$1,525,000	\$1,212,500	- 20.5%	\$1,400,000	\$1,210,000	- 13.6%
Inventory of Homes for Sale	28	18	- 35.7%	--	--	--
Months Supply of Inventory	3.5	3.4	- 2.9%	--	--	--
Cumulative Days on Market Until Sale	114	74	- 35.1%	153	56	- 63.4%
Percent of Original List Price Received*	94.9%	99.7%	+ 5.1%	92.6%	97.6%	+ 5.4%
New Listings	2	3	+ 50.0%	136	89	- 34.6%

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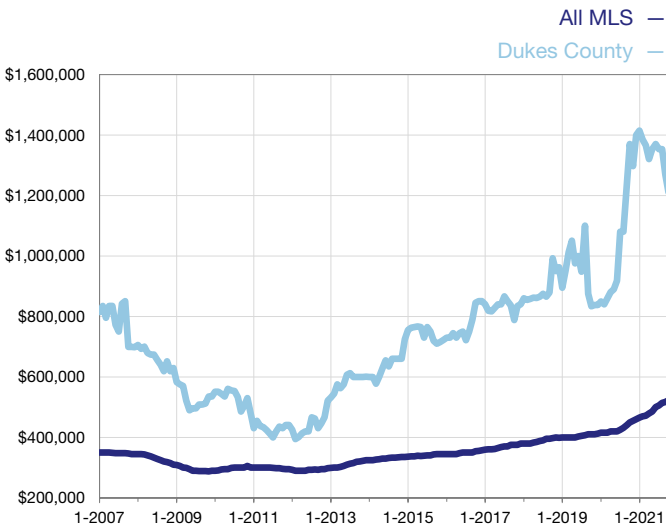
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	3	0	- 100.0%	8	6	- 25.0%
Closed Sales	1	1	0.0%	5	9	+ 80.0%
Median Sales Price*	\$670,000	\$650,000	- 3.0%	\$295,000	\$650,000	+ 120.3%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	6.4	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	147	22	- 85.0%	83	130	+ 56.6%
Percent of Original List Price Received*	93.7%	106.0%	+ 13.1%	92.7%	91.1%	- 1.7%
New Listings	0	0	--	15	8	- 46.7%

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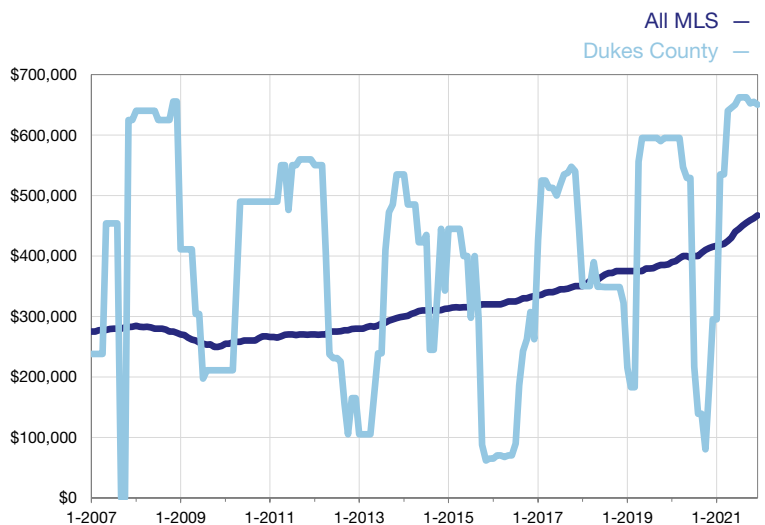
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	285	267	- 6.3%	6,189	5,925	- 4.3%
Closed Sales	595	515	- 13.4%	6,104	5,964	- 2.3%
Median Sales Price*	\$540,000	\$600,000	+ 11.1%	\$535,000	\$605,000	+ 13.1%
Inventory of Homes for Sale	374	177	- 52.7%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	32	27	- 15.6%	40	27	- 32.5%
Percent of Original List Price Received*	101.4%	102.9%	+ 1.5%	100.4%	104.5%	+ 4.1%
New Listings	256	200	- 21.9%	6,789	6,467	- 4.7%

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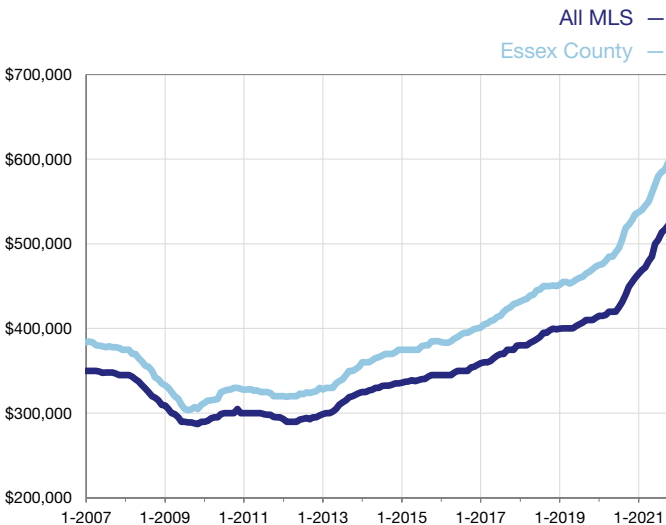
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	191	149	- 22.0%	2,941	2,926	- 0.5%
Closed Sales	296	255	- 13.9%	2,833	2,907	+ 2.6%
Median Sales Price*	\$350,000	\$395,000	+ 12.9%	\$349,900	\$385,000	+ 10.0%
Inventory of Homes for Sale	235	120	- 48.9%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	36	34	- 5.6%	45	31	- 31.1%
Percent of Original List Price Received*	99.6%	101.8%	+ 2.2%	99.7%	102.0%	+ 2.3%
New Listings	158	110	- 30.4%	3,290	3,213	- 2.3%

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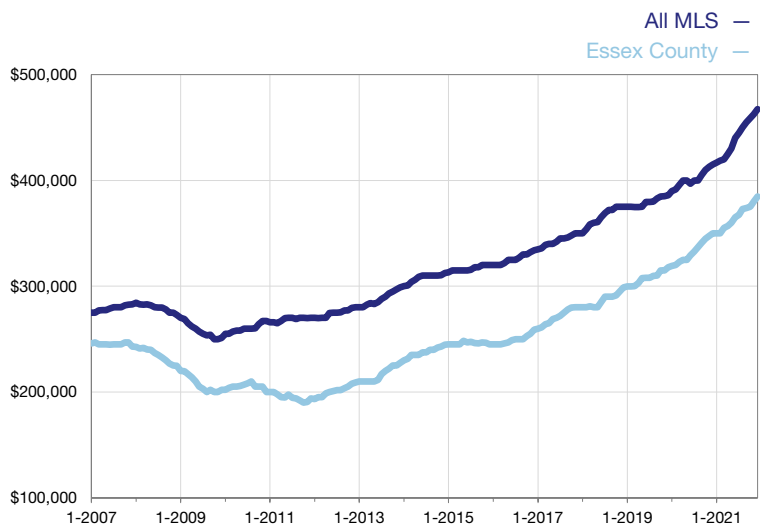
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	25	44	+ 76.0%	667	629	- 5.7%
Closed Sales	62	64	+ 3.2%	649	616	- 5.1%
Median Sales Price*	\$256,000	\$282,700	+ 10.4%	\$245,000	\$281,500	+ 14.9%
Inventory of Homes for Sale	87	46	- 47.1%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	53	41	- 22.6%	67	39	- 41.8%
Percent of Original List Price Received*	97.2%	99.7%	+ 2.6%	96.2%	101.7%	+ 5.7%
New Listings	23	28	+ 21.7%	727	704	- 3.2%

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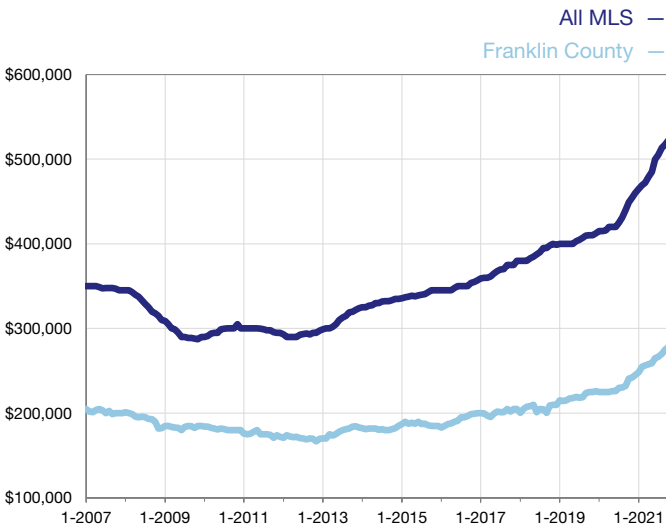
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	3	+ 200.0%	37	35	- 5.4%
Closed Sales	4	4	0.0%	39	31	- 20.5%
Median Sales Price*	\$180,000	\$247,500	+ 37.5%	\$187,000	\$215,000	+ 15.0%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	27	14	- 48.1%	62	24	- 61.3%
Percent of Original List Price Received*	100.3%	102.8%	+ 2.5%	97.9%	101.1%	+ 3.3%
New Listings	1	3	+ 200.0%	41	35	- 14.6%

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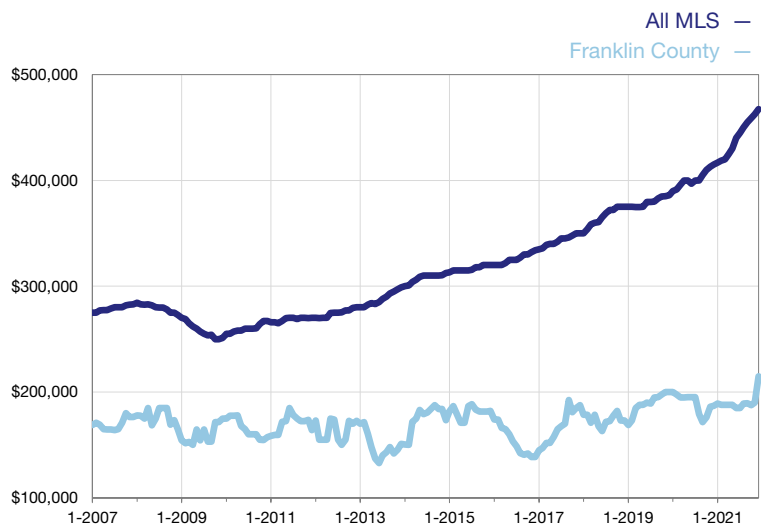
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	271	248	- 8.5%	4,365	4,333	- 0.7%
Closed Sales	474	429	- 9.5%	4,221	4,314	+ 2.2%
Median Sales Price*	\$240,000	\$270,000	+ 12.5%	\$235,000	\$267,000	+ 13.6%
Inventory of Homes for Sale	440	247	- 43.9%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--
Cumulative Days on Market Until Sale	40	37	- 7.5%	46	32	- 30.4%
Percent of Original List Price Received*	100.5%	100.8%	+ 0.3%	99.3%	102.3%	+ 3.0%
New Listings	256	224	- 12.5%	4,850	4,756	- 1.9%

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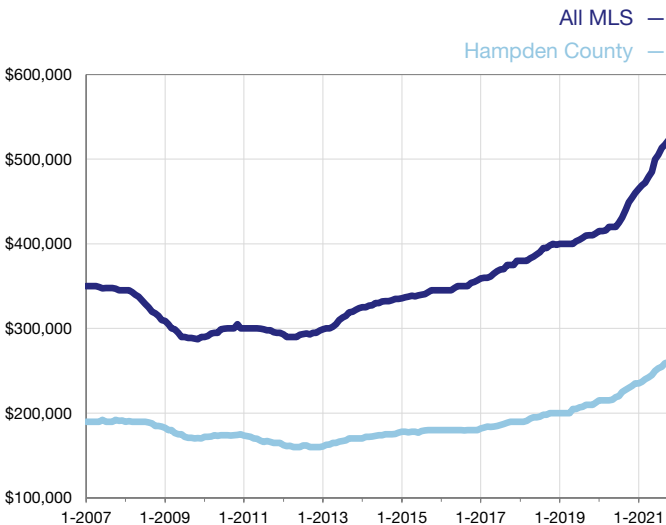
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	35	43	+ 22.9%	523	641	+ 22.6%
Closed Sales	44	48	+ 9.1%	500	616	+ 23.2%
Median Sales Price*	\$168,950	\$188,000	+ 11.3%	\$159,500	\$174,700	+ 9.5%
Inventory of Homes for Sale	57	40	- 29.8%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	37	30	- 18.9%	54	31	- 42.6%
Percent of Original List Price Received*	99.2%	101.3%	+ 2.1%	98.0%	101.4%	+ 3.5%
New Listings	33	44	+ 33.3%	554	675	+ 21.8%

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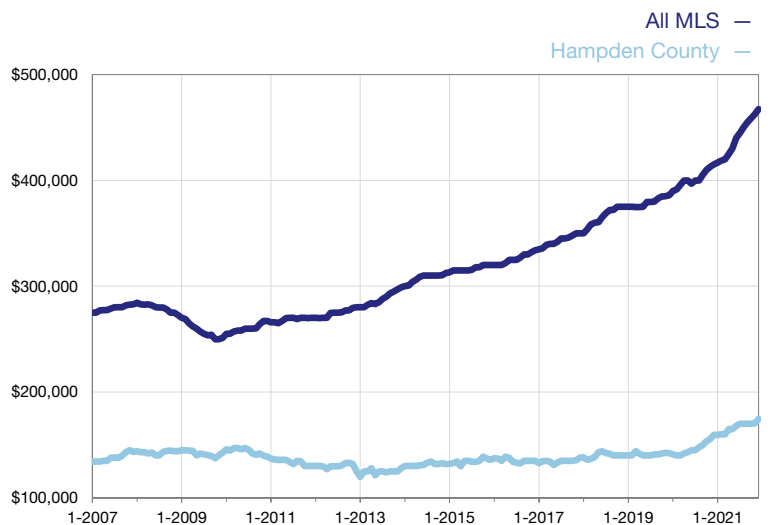
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	92	71	- 22.8%	1,315	1,258	- 4.3%
Closed Sales	127	98	- 22.8%	1,272	1,269	- 0.2%
Median Sales Price*	\$317,500	\$338,500	+ 6.6%	\$320,000	\$365,777	+ 14.3%
Inventory of Homes for Sale	169	81	- 52.1%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	51	31	- 39.2%	63	40	- 36.5%
Percent of Original List Price Received*	98.9%	103.0%	+ 4.1%	97.7%	102.2%	+ 4.6%
New Listings	70	47	- 32.9%	1,451	1,366	- 5.9%

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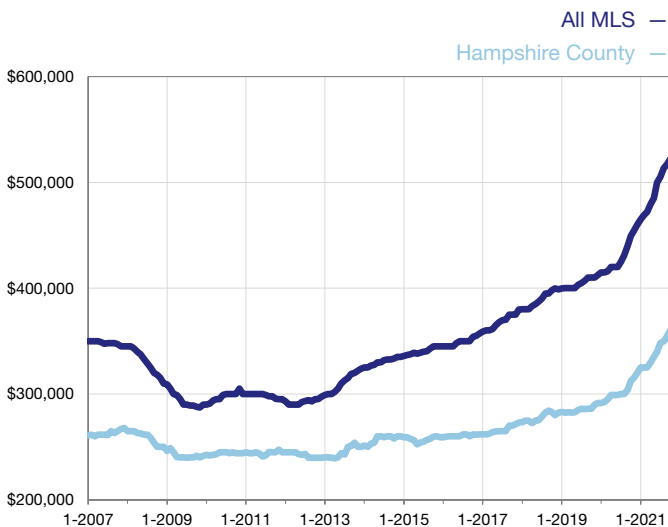
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	11	17	+ 54.5%	253	355	+ 40.3%
Closed Sales	25	23	- 8.0%	241	339	+ 40.7%
Median Sales Price*	\$180,000	\$230,000	+ 27.8%	\$228,000	\$245,000	+ 7.5%
Inventory of Homes for Sale	52	20	- 61.5%	--	--	--
Months Supply of Inventory	2.6	0.7	- 73.1%	--	--	--
Cumulative Days on Market Until Sale	54	47	- 13.0%	57	55	- 3.5%
Percent of Original List Price Received*	96.9%	100.5%	+ 3.7%	97.8%	100.9%	+ 3.2%
New Listings	21	13	- 38.1%	299	372	+ 24.4%

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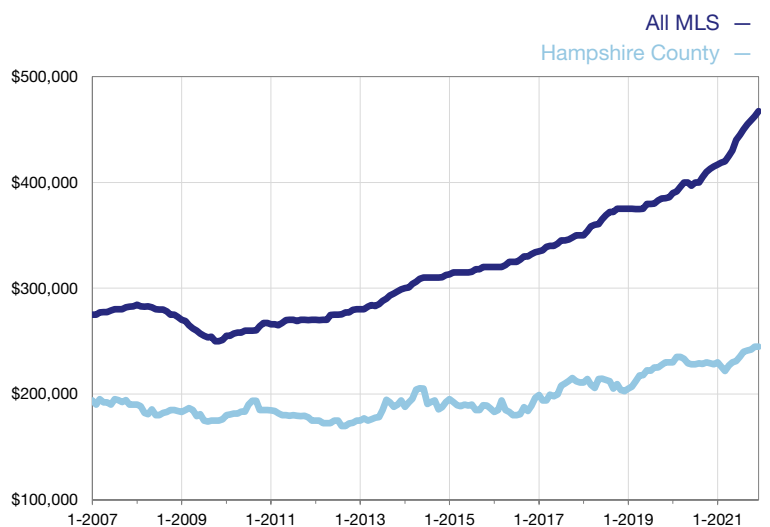
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – December 2021

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Middlesex County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	548	504	- 8.0%	11,312	11,657	+ 3.0%
Closed Sales	1,152	1,064	- 7.6%	11,077	11,725	+ 5.8%
Median Sales Price*	\$625,000	\$715,000	+ 14.4%	\$635,000	\$702,980	+ 10.7%
Inventory of Homes for Sale	684	303	- 55.7%	--	--	--
Months Supply of Inventory	0.7	0.3	- 57.1%	--	--	--
Cumulative Days on Market Until Sale	34	28	- 17.6%	40	26	- 35.0%
Percent of Original List Price Received*	100.6%	102.4%	+ 1.8%	100.2%	104.4%	+ 4.2%
New Listings	438	339	- 22.6%	12,665	12,682	+ 0.1%

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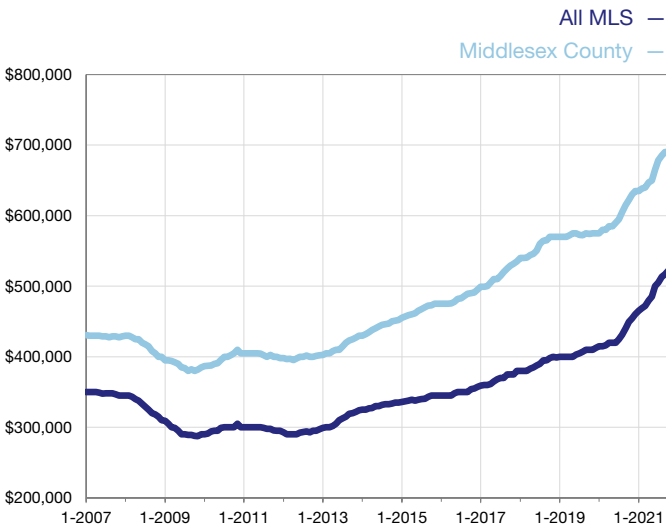
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	390	322	- 17.4%	5,826	6,884	+ 18.2%
Closed Sales	607	548	- 9.7%	5,618	6,959	+ 23.9%
Median Sales Price*	\$484,925	\$531,000	+ 9.5%	\$500,000	\$535,000	+ 7.0%
Inventory of Homes for Sale	716	257	- 64.1%	--	--	--
Months Supply of Inventory	1.5	0.4	- 73.3%	--	--	--
Cumulative Days on Market Until Sale	40	35	- 12.5%	42	34	- 19.0%
Percent of Original List Price Received*	98.9%	100.3%	+ 1.4%	99.4%	101.5%	+ 2.1%
New Listings	292	233	- 20.2%	7,192	7,659	+ 6.5%

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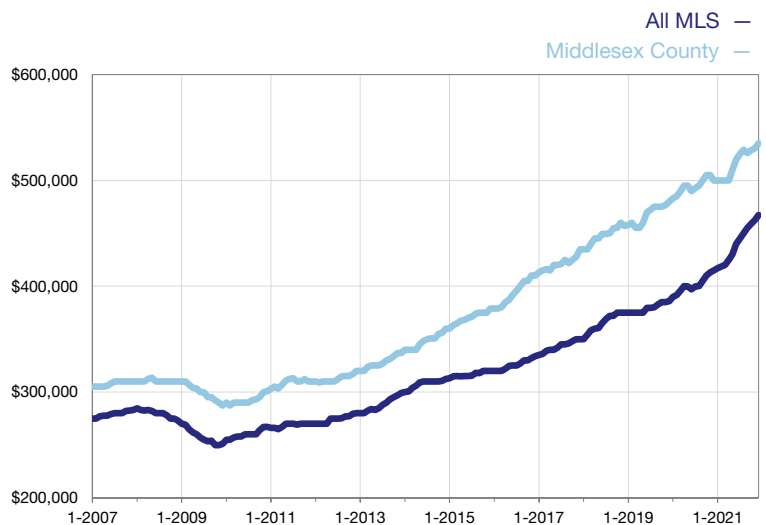
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	5	2	- 60.0%	74	39	- 47.3%
Closed Sales	14	3	- 78.6%	72	43	- 40.3%
Median Sales Price*	\$2,125,000	\$3,460,000	+ 62.8%	\$2,300,000	\$2,850,000	+ 23.9%
Inventory of Homes for Sale	25	4	- 84.0%	--	--	--
Months Supply of Inventory	3.8	1.1	- 71.1%	--	--	--
Cumulative Days on Market Until Sale	80	25	- 68.8%	92	102	+ 10.9%
Percent of Original List Price Received*	92.4%	98.7%	+ 6.8%	93.0%	94.0%	+ 1.1%
New Listings	3	0	- 100.0%	119	43	- 63.9%

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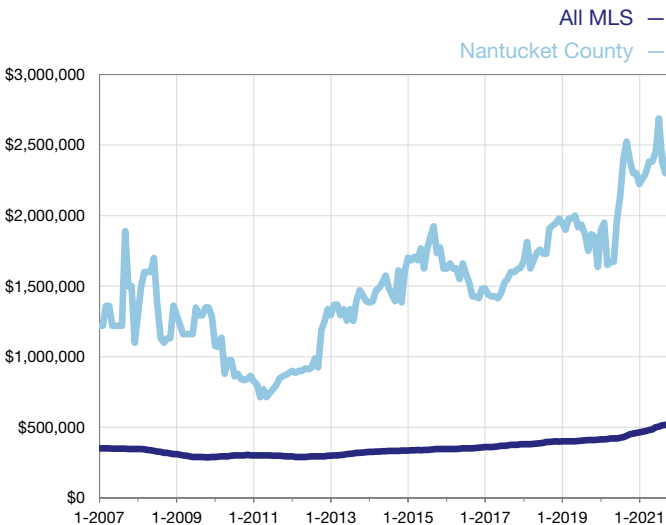
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	0	--	3	4	+ 33.3%
Closed Sales	1	1	0.0%	3	3	0.0%
Median Sales Price*	\$1,350,000	\$1,525,000	+ 13.0%	\$1,225,000	\$852,000	- 30.4%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.3	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	24	129	+ 437.5%	53	121	+ 128.3%
Percent of Original List Price Received*	100.0%	101.7%	+ 1.7%	98.0%	94.5%	- 3.6%
New Listings	0	0	--	6	4	- 33.3%

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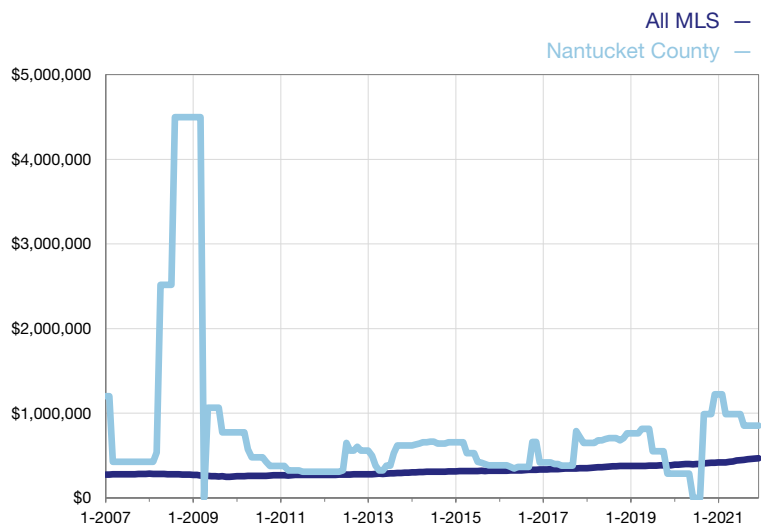
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	313	269	- 14.1%	6,330	6,287	- 0.7%
Closed Sales	644	499	- 22.5%	6,215	6,281	+ 1.1%
Median Sales Price*	\$585,000	\$620,000	+ 6.0%	\$575,000	\$650,000	+ 13.0%
Inventory of Homes for Sale	455	185	- 59.3%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--
Cumulative Days on Market Until Sale	35	30	- 14.3%	43	28	- 34.9%
Percent of Original List Price Received*	100.2%	101.6%	+ 1.4%	99.4%	103.2%	+ 3.8%
New Listings	242	206	- 14.9%	7,204	6,954	- 3.5%

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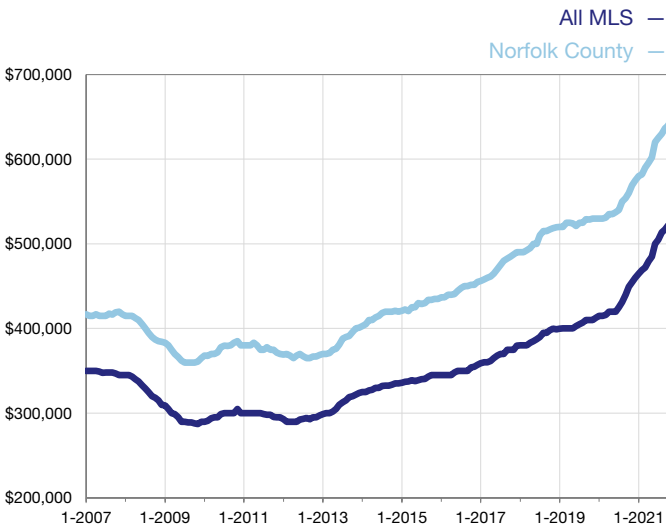
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	166	145	- 12.7%	2,407	2,909	+ 20.9%
Closed Sales	258	219	- 15.1%	2,406	2,820	+ 17.2%
Median Sales Price*	\$444,250	\$470,000	+ 5.8%	\$440,000	\$485,000	+ 10.2%
Inventory of Homes for Sale	390	163	- 58.2%	--	--	--
Months Supply of Inventory	1.9	0.7	- 63.2%	--	--	--
Cumulative Days on Market Until Sale	50	45	- 10.0%	52	42	- 19.2%
Percent of Original List Price Received*	98.0%	99.3%	+ 1.3%	98.9%	100.3%	+ 1.4%
New Listings	130	116	- 10.8%	3,114	3,377	+ 8.4%

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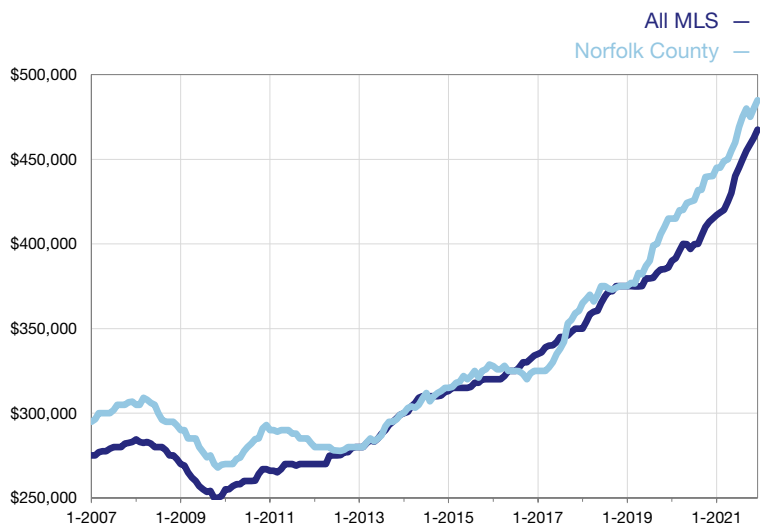
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Plymouth County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	321	308	- 4.0%	6,471	5,856	- 9.5%
Closed Sales	628	538	- 14.3%	6,275	5,893	- 6.1%
Median Sales Price*	\$475,000	\$525,000	+ 10.5%	\$450,000	\$510,000	+ 13.3%
Inventory of Homes for Sale	556	268	- 51.8%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--
Cumulative Days on Market Until Sale	41	33	- 19.5%	54	32	- 40.7%
Percent of Original List Price Received*	99.9%	100.7%	+ 0.8%	98.7%	102.6%	+ 4.0%
New Listings	272	261	- 4.0%	7,135	6,494	- 9.0%

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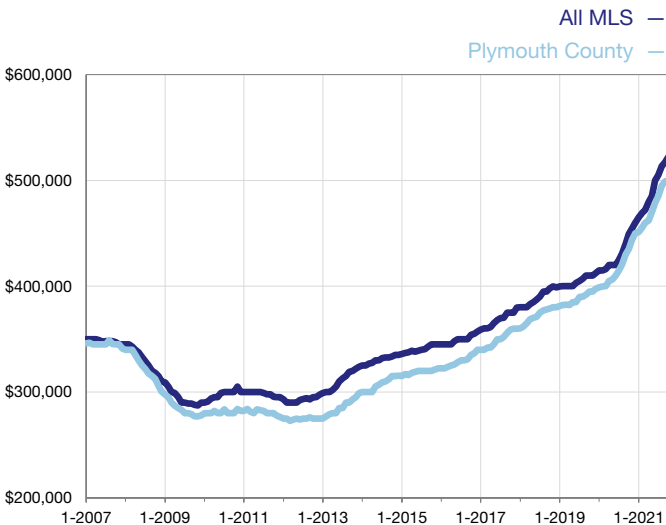
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	87	64	- 26.4%	1,395	1,374	- 1.5%
Closed Sales	128	95	- 25.8%	1,334	1,344	+ 0.7%
Median Sales Price*	\$349,950	\$389,900	+ 11.4%	\$352,250	\$375,000	+ 6.5%
Inventory of Homes for Sale	156	87	- 44.2%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	58	47	- 19.0%	63	41	- 34.9%
Percent of Original List Price Received*	99.9%	100.6%	+ 0.7%	99.5%	101.4%	+ 1.9%
New Listings	76	63	- 17.1%	1,641	1,527	- 6.9%

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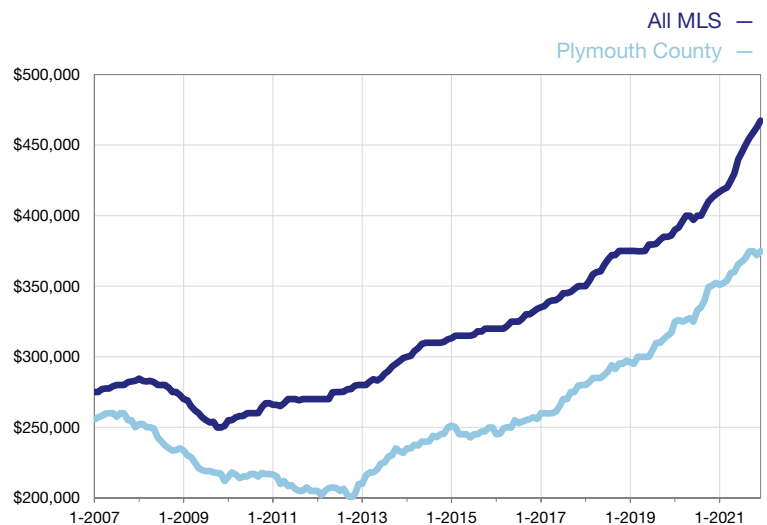
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – December 2021

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Suffolk County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	85	91	+ 7.1%	1,253	1,438	+ 14.8%
Closed Sales	151	150	- 0.7%	1,201	1,416	+ 17.9%
Median Sales Price*	\$630,000	\$680,000	+ 7.9%	\$634,700	\$703,500	+ 10.8%
Inventory of Homes for Sale	177	86	- 51.4%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--
Cumulative Days on Market Until Sale	40	38	- 5.0%	36	35	- 2.8%
Percent of Original List Price Received*	98.8%	99.2%	+ 0.4%	99.7%	101.1%	+ 1.4%
New Listings	64	67	+ 4.7%	1,598	1,752	+ 9.6%

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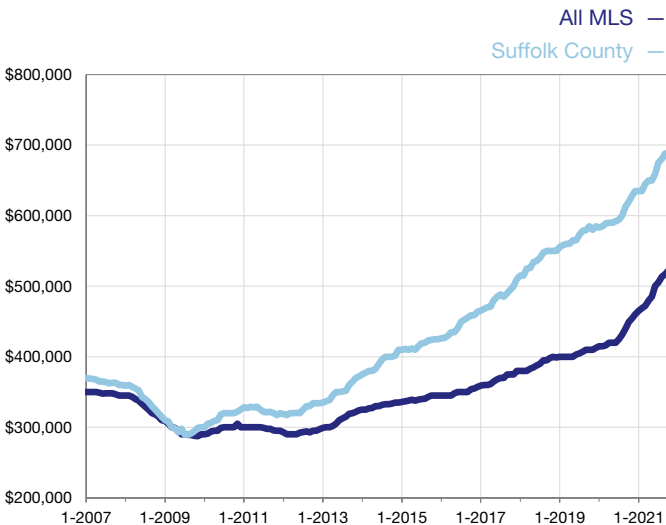
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	299	371	+ 24.1%	4,543	6,358	+ 40.0%
Closed Sales	435	487	+ 12.0%	4,454	6,346	+ 42.5%
Median Sales Price*	\$639,000	\$660,000	+ 3.3%	\$637,250	\$665,000	+ 4.4%
Inventory of Homes for Sale	1,361	635	- 53.3%	--	--	--
Months Supply of Inventory	3.7	1.2	- 67.6%	--	--	--
Cumulative Days on Market Until Sale	58	53	- 8.6%	49	54	+ 10.2%
Percent of Original List Price Received*	95.7%	97.5%	+ 1.9%	97.7%	98.5%	+ 0.8%
New Listings	276	215	- 22.1%	7,659	8,313	+ 8.5%

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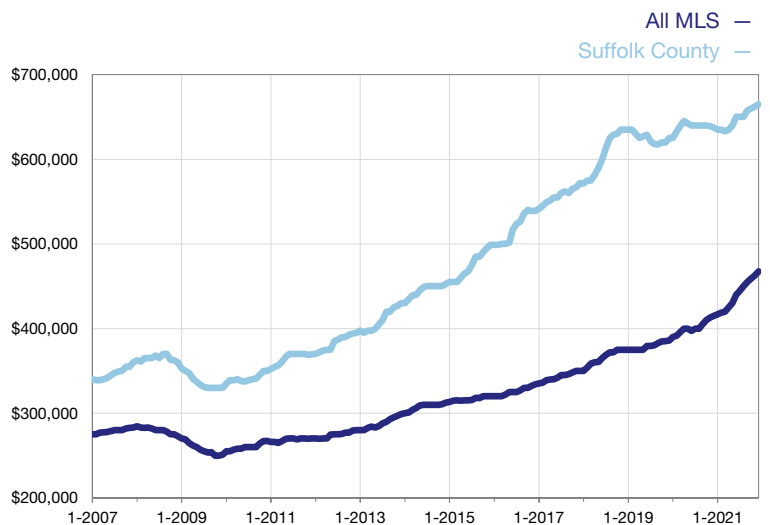
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – December 2021

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Worcester County

Single-Family Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	461	455	- 1.3%	8,716	8,288	- 4.9%
Closed Sales	836	784	- 6.2%	8,471	8,314	- 1.9%
Median Sales Price*	\$345,000	\$380,000	+ 10.1%	\$340,000	\$389,000	+ 14.4%
Inventory of Homes for Sale	720	399	- 44.6%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	36	32	- 11.1%	47	29	- 38.3%
Percent of Original List Price Received*	101.0%	101.1%	+ 0.1%	99.5%	103.1%	+ 3.6%
New Listings	401	348	- 13.2%	9,612	9,205	- 4.2%

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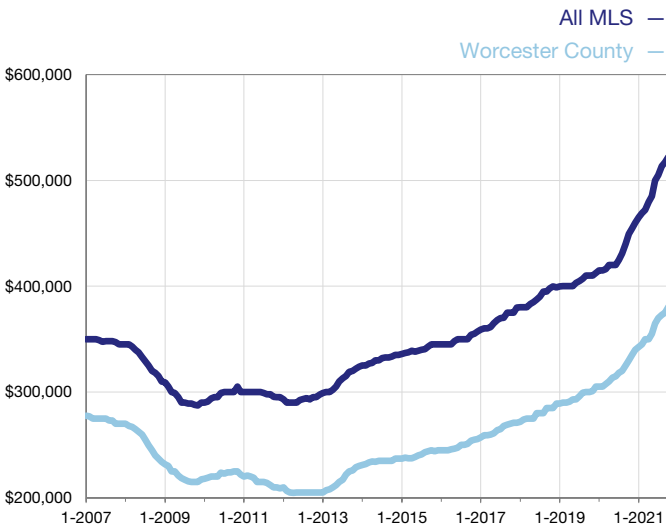
Condominium Properties

Key Metrics	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	99	108	+ 9.1%	1,772	1,943	+ 9.7%
Closed Sales	180	180	0.0%	1,740	1,872	+ 7.6%
Median Sales Price*	\$265,000	\$286,000	+ 7.9%	\$250,000	\$282,000	+ 12.8%
Inventory of Homes for Sale	184	99	- 46.2%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--
Cumulative Days on Market Until Sale	43	31	- 27.9%	49	30	- 38.8%
Percent of Original List Price Received*	99.7%	100.5%	+ 0.8%	99.3%	102.5%	+ 3.2%
New Listings	107	96	- 10.3%	1,979	2,089	+ 5.6%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

