

# Pending Sales Report by Region

## November 2021



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2020	Nov-2021	+ / -	Nov-2020	Nov-2021	+ / -	Nov-2020	Nov-2021	+ / -
<b>Cape Cod &amp; Islands</b>	398	335	-15.8%	\$580,000	\$662,212	+14.2%	\$31.5	\$30.3	-3.8%
<b>Central</b>	733	822	+12.1%	\$353,900	\$400,000	+13.0%	\$28.9	\$36.6	+26.6%
<b>Greater Boston</b>	1,064	1,074	+0.9%	\$700,000	\$750,000	+7.1%	\$93.2	\$101.4	+8.8%
<b>Northeast</b>	650	692	+6.5%	\$527,000	\$600,000	+13.9%	\$38.7	\$47.7	+23.3%
<b>Southeast</b>	469	517	+10.2%	\$390,000	\$430,000	+10.3%	\$20.9	\$25.4	+21.5%
<b>South Shore</b>	475	436	-8.2%	\$507,000	\$589,450	+16.3%	\$28.5	\$29.4	+3.2%
<b>West</b>	614	660	+7.5%	\$267,000	\$290,000	+8.6%	\$20.4	\$23.0	+12.7%
<b>State Totals</b>	<b>4,487</b>	<b>4,650</b>	<b>+3.6%</b>	<b>\$480,000</b>	<b>\$525,000</b>	<b>+9.4%</b>	<b>\$267.8</b>	<b>\$305.0</b>	<b>+13.9%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2020	Nov-2021	+ / -	Nov-2020	Nov-2021	+ / -	Nov-2020	Nov-2021	+ / -
<b>Cape Cod &amp; Islands</b>	83	102	+22.9%	\$399,950	\$399,000	-0.2%	\$3.9	\$4.7	+20.5%
<b>Central</b>	137	169	+23.4%	\$264,000	\$303,250	+14.9%	\$4.1	\$5.5	+34.1%
<b>Greater Boston</b>	860	1,016	+18.1%	\$579,000	\$625,500	+8.0%	\$61.8	\$75.9	+22.8%
<b>Northeast</b>	292	313	+7.2%	\$345,000	\$392,500	+13.8%	\$10.9	\$13.6	+24.8%
<b>Southeast</b>	88	88	0.0%	\$233,500	\$275,000	+17.8%	\$2.3	\$2.6	+13.0%
<b>South Shore</b>	143	159	+11.2%	\$385,000	\$410,000	+6.5%	\$6.0	\$7.7	+28.3%
<b>West</b>	72	95	+31.9%	\$179,450	\$205,500	+14.5%	\$1.7	\$2.3	+35.3%
<b>State Totals</b>	<b>1,692</b>	<b>1,955</b>	<b>+15.5%</b>	<b>\$416,750</b>	<b>\$455,000</b>	<b>+9.2%</b>	<b>\$89.0</b>	<b>\$110.5</b>	<b>+24.2%</b>