

Pending Sales Report by Region

March 2021



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2020	Mar-2021	+ / -	Mar-2020	Mar-2021	+ / -	Mar-2020	Mar-2021	+ / -
Cape Cod & Islands	334	399	+19.5%	\$438,000	\$649,000	+48.2%	\$21.8	\$35.8	+64.2%
Central	789	855	+8.4%	\$318,000	\$371,500	+16.8%	\$28.2	\$35.3	+25.2%
Greater Boston	1,111	1,570	+41.3%	\$635,875	\$720,000	+13.2%	\$95.0	\$147.2	+54.9%
Northeast	627	839	+33.8%	\$479,000	\$535,000	+11.7%	\$33.0	\$51.9	+57.3%
Southeast	420	545	+29.8%	\$335,000	\$400,000	+19.4%	\$15.7	\$24.3	+54.8%
South Shore	477	599	+25.6%	\$461,500	\$538,245	+16.6%	\$25.4	\$40.1	+57.9%
West	576	658	+14.2%	\$221,000	\$261,750	+18.4%	\$14.8	\$20.5	+38.5%
State Totals	4,384	5,564	+26.9%	\$415,000	\$485,000	+16.9%	\$234.3	\$350.5	+49.6%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2020	Mar-2021	+ / -	Mar-2020	Mar-2021	+ / -	Mar-2020	Mar-2021	+ / -
Cape Cod & Islands	77	102	+32.5%	\$296,500	\$342,500	+15.5%	\$2.9	\$3.9	+34.5%
Central	137	217	+58.4%	\$233,500	\$281,000	+20.3%	\$3.5	\$6.3	+80.0%
Greater Boston	804	1,605	+99.6%	\$619,000	\$619,100	+0.0%	\$61.1	\$122.4	+100.3%
Northeast	264	396	+50.0%	\$329,900	\$360,000	+9.1%	\$9.6	\$15.5	+61.5%
Southeast	65	88	+35.4%	\$227,450	\$272,500	+19.8%	\$1.6	\$2.5	+56.3%
South Shore	138	237	+71.7%	\$365,000	\$383,000	+4.9%	\$5.3	\$10.2	+92.5%
West	66	116	+75.8%	\$208,500	\$189,000	-9.4%	\$1.8	\$3.3	+83.3%
State Totals	1,565	2,787	+78.1%	\$430,000	\$459,450	+6.8%	\$86.5	\$162.4	+87.7%