A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

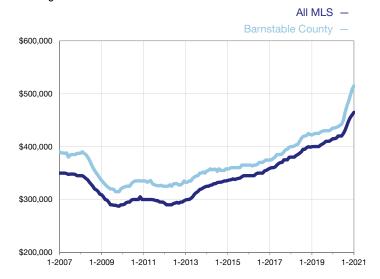
Barnstable County

Single-Family Properties		January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	267	360	+ 34.8%	267	360	+ 34.8%	
Closed Sales	317	350	+ 10.4%	317	350	+ 10.4%	
Median Sales Price*	\$425,000	\$553,500	+ 30.2%	\$425,000	\$553,500	+ 30.2%	
Inventory of Homes for Sale	1,771	501	- 71.7%				
Months Supply of Inventory	4.4	1.0	- 77.3%				
Cumulative Days on Market Until Sale	109	65	- 40.4%	109	65	- 40.4%	
Percent of Original List Price Received*	92.4%	97.7%	+ 5.7%	92.4%	97.7%	+ 5.7%	
New Listings	469	271	- 42.2%	469	271	- 42.2%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	72	122	+ 69.4%	72	122	+ 69.4%	
Closed Sales	84	74	- 11.9%	84	74	- 11.9%	
Median Sales Price*	\$273,500	\$300,000	+ 9.7%	\$273,500	\$300,000	+ 9.7%	
Inventory of Homes for Sale	489	233	- 52.4%				
Months Supply of Inventory	4.7	2.0	- 57.4%				
Cumulative Days on Market Until Sale	91	80	- 12.1%	91	80	- 12.1%	
Percent of Original List Price Received*	95.5%	98.8 %	+ 3.5%	95.5%	98.8%	+ 3.5%	
New Listings	122	98	- 19.7%	122	98	- 19.7%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties Rolling 12-Month Calculation





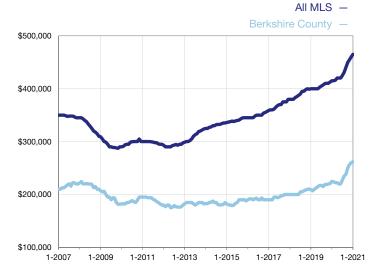
Berkshire County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	78	95	+ 21.8%	78	95	+ 21.8%
Closed Sales	104	112	+ 7.7%	104	112	+ 7.7%
Median Sales Price*	\$234,250	\$266,000	+ 13.6%	\$234,250	\$266,000	+ 13.6%
Inventory of Homes for Sale	686	260	- 62.1%			
Months Supply of Inventory	5.5	1.7	- 69.1%			
Cumulative Days on Market Until Sale	112	53	- 52.7%	112	53	- 52.7%
Percent of Original List Price Received*	91.5%	95.8%	+ 4.7%	91.5%	95.8%	+ 4.7%
New Listings	91	78	- 14.3%	91	78	- 14.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

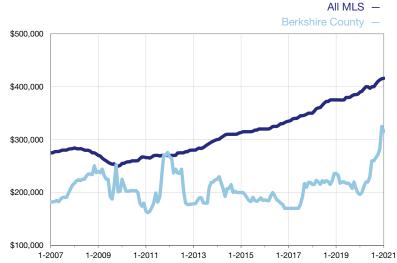
Condominium Properties		January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	8	13	+ 62.5%	8	13	+ 62.5%	
Closed Sales	8	13	+ 62.5%	8	13	+ 62.5%	
Median Sales Price*	\$150,750	\$220,000	+ 45.9%	\$150,750	\$220,000	+ 45.9%	
Inventory of Homes for Sale	129	52	- 59.7%				
Months Supply of Inventory	8.7	3.3	- 62.1%				
Cumulative Days on Market Until Sale	103	76	- 26.2%	103	76	- 26.2%	
Percent of Original List Price Received*	91.9%	94.3%	+ 2.6%	91.9%	94.3%	+ 2.6%	
New Listings	18	11	- 38.9%	18	11	- 38.9%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties







A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

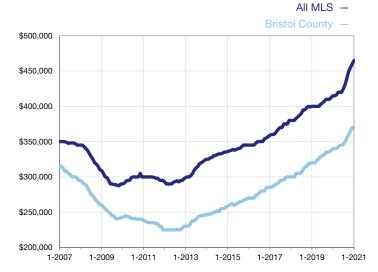
Bristol County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	328	327	- 0.3%	328	327	- 0.3%
Closed Sales	268	319	+ 19.0%	268	319	+ 19.0%
Median Sales Price*	\$333,500	\$380,000	+ 13.9%	\$333,500	\$380,000	+ 13.9%
Inventory of Homes for Sale	956	312	- 67.4%			
Months Supply of Inventory	2.4	0.8	- 66.7%			
Cumulative Days on Market Until Sale	70	35	- 50.0%	70	35	- 50.0%
Percent of Original List Price Received*	96.1%	101.2%	+ 5.3%	96.1%	101.2%	+ 5.3%
New Listings	398	328	- 17.6%	398	328	- 17.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

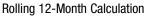
Condominium Properties		January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	46	61	+ 32.6%	46	61	+ 32.6%	
Closed Sales	47	70	+ 48.9%	47	70	+ 48.9%	
Median Sales Price*	\$240,000	\$226,250	- 5.7%	\$240,000	\$226,250	- 5.7%	
Inventory of Homes for Sale	136	42	- 69.1%				
Months Supply of Inventory	2.0	0.6	- 70.0%				
Cumulative Days on Market Until Sale	53	42	- 20.8%	53	42	- 20.8%	
Percent of Original List Price Received*	96.9%	97.7%	+ 0.8%	96.9%	97.7%	+ 0.8%	
New Listings	76	52	- 31.6%	76	52	- 31.6%	

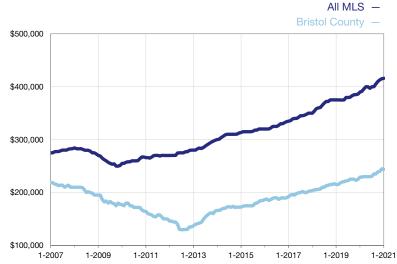
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties









A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dukes County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	4	2	- 50.0%	4	2	- 50.0%
Closed Sales	10	2	- 80.0%	10	2	- 80.0%
Median Sales Price*	\$963,500	\$1,076,750	+ 11.8%	\$963,500	\$1,076,750	+ 11.8%
Inventory of Homes for Sale	46	22	- 52.2%			
Months Supply of Inventory	7.6	3.0	- 60.5%			
Cumulative Days on Market Until Sale	193	73	- 62.2%	193	73	- 62.2%
Percent of Original List Price Received*	88.5%	87.6%	- 1.0%	88.5%	87.6%	- 1.0%
New Listings	10	5	- 50.0%	10	5	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	1	0	- 100.0%	1	0	- 100.0%	
Closed Sales	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Inventory of Homes for Sale	1	7	+ 600.0%				
Months Supply of Inventory	0.5	5.6	+ 1,020.0%				
Cumulative Days on Market Until Sale	0	0		0	0		
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%		
New Listings	0	4		0	4		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation

Median Sales Price – Condominium Properties







A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Essex County

Single-Family Properties	January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	331	305	- 7.9%	331	305	- 7.9%	
Closed Sales	348	346	- 0.6%	348	346	- 0.6%	
Median Sales Price*	\$475,750	\$530,500	+ 11.5%	\$475,750	\$530,500	+ 11.5%	
Inventory of Homes for Sale	673	251	- 62.7%				
Months Supply of Inventory	1.3	0.5	- 61.5%				
Cumulative Days on Market Until Sale	57	31	- 45.6%	57	31	- 45.6%	
Percent of Original List Price Received*	96.3%	102.2%	+ 6.1%	96.3%	102.2%	+ 6.1%	
New Listings	352	300	- 14.8%	352	300	- 14.8%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

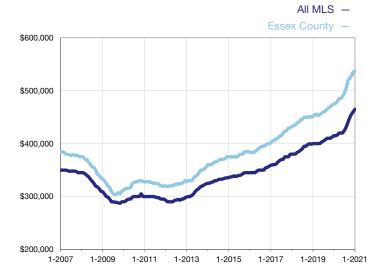
Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	198	203	+ 2.5%	198	203	+ 2.5%		
Closed Sales	154	184	+ 19.5%	154	184	+ 19.5%		
Median Sales Price*	\$308,950	\$342,500	+ 10.9%	\$308,950	\$342,500	+ 10.9%		
Inventory of Homes for Sale	360	161	- 55.3%					
Months Supply of Inventory	1.5	0.7	- 53.3%					
Cumulative Days on Market Until Sale	61	45	- 26.2%	61	45	- 26.2%		
Percent of Original List Price Received*	97.8%	99.3%	+ 1.5%	97.8%	99.3%	+ 1.5%		
New Listings	231	214	- 7.4%	231	214	- 7.4%		

\$300,000

\$200,000

\$100,000

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties



Rolling 12-Month Calculation



1-2021

All MLS -

Essex County



1-2011

1-2013

1-2015

1-2017

1-2019

1-2009

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

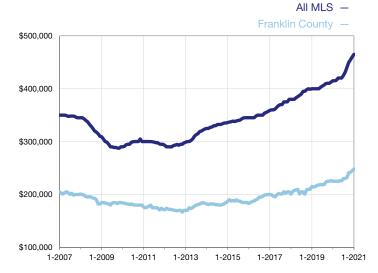
Franklin County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	27	39	+ 44.4%	27	39	+ 44.4%
Closed Sales	36	48	+ 33.3%	36	48	+ 33.3%
Median Sales Price*	\$200,000	\$268,500	+ 34.3%	\$200,000	\$268,500	+ 34.3%
Inventory of Homes for Sale	164	63	- 61.6%			
Months Supply of Inventory	3.2	1.1	- 65.6%			
Cumulative Days on Market Until Sale	69	47	- 31.9%	69	47	- 31.9%
Percent of Original List Price Received*	91.3%	96.9%	+ 6.1%	91.3%	96.9%	+ 6.1%
New Listings	32	37	+ 15.6%	32	37	+ 15.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

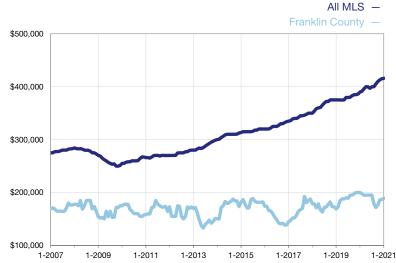
Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+ / -	2020	2021	+/-		
Pending Sales	1	1	0.0%	1	1	0.0%		
Closed Sales	2	0	- 100.0%	2	0	- 100.0%		
Median Sales Price*	\$163,250	\$0	- 100.0%	\$163,250	\$0	- 100.0%		
Inventory of Homes for Sale	10	2	- 80.0%					
Months Supply of Inventory	3.0	0.6	- 80.0%					
Cumulative Days on Market Until Sale	43	0	- 100.0%	43	0	- 100.0%		
Percent of Original List Price Received*	100.1%	0.0%	- 100.0%	100.1%	0.0%	- 100.0%		
New Listings	2	1	- 50.0%	2	1	- 50.0%		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties







A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

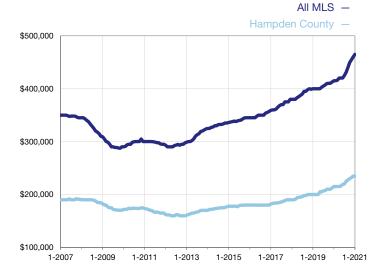
Hampden County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	250	317	+ 26.8%	250	317	+ 26.8%
Closed Sales	261	271	+ 3.8%	261	271	+ 3.8%
Median Sales Price*	\$205,000	\$240,000	+ 17.1%	\$205,000	\$240,000	+ 17.1%
Inventory of Homes for Sale	713	269	- 62.3%			
Months Supply of Inventory	2.0	0.8	- 60.0%			
Cumulative Days on Market Until Sale	73	44	- 39.7%	73	44	- 39.7%
Percent of Original List Price Received*	95.0%	99.5%	+ 4.7%	95.0%	99.5%	+ 4.7%
New Listings	325	281	- 13.5%	325	281	- 13.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

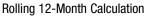
Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	32	49	+ 53.1%	32	49	+ 53.1%		
Closed Sales	28	37	+ 32.1%	28	37	+ 32.1%		
Median Sales Price*	\$126,000	\$141,000	+ 11.9%	\$126,000	\$141,000	+ 11.9%		
Inventory of Homes for Sale	110	48	- 56.4%					
Months Supply of Inventory	2.3	1.1	- 52.2%					
Cumulative Days on Market Until Sale	57	37	- 35.1%	57	37	- 35.1%		
Percent of Original List Price Received*	95.0%	98.8 %	+ 4.0%	95.0%	98.8%	+ 4.0%		
New Listings	47	50	+ 6.4%	47	50	+ 6.4%		

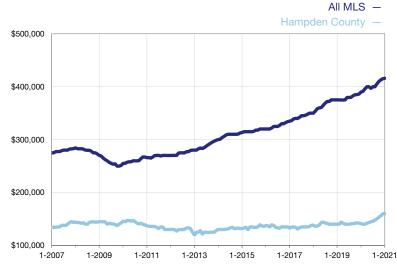
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties









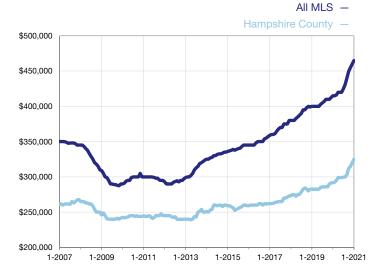
Hampshire County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	72	80	+ 11.1%	72	80	+ 11.1%
Closed Sales	78	80	+ 2.6%	78	80	+ 2.6%
Median Sales Price*	\$267,500	\$336,000	+ 25.6%	\$267,500	\$336,000	+ 25.6%
Inventory of Homes for Sale	289	120	- 58.5%			
Months Supply of Inventory	2.7	1.1	- 59.3%			
Cumulative Days on Market Until Sale	77	62	- 19.5%	77	62	- 19.5%
Percent of Original List Price Received*	95.4%	98.4%	+ 3.1%	95.4%	98.4%	+ 3.1%
New Listings	84	75	- 10.7%	84	75	- 10.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	16	18	+ 12.5%	16	18	+ 12.5%		
Closed Sales	11	14	+ 27.3%	11	14	+ 27.3%		
Median Sales Price*	\$235,000	\$260,250	+ 10.7%	\$235,000	\$260,250	+ 10.7%		
Inventory of Homes for Sale	58	46	- 20.7%					
Months Supply of Inventory	2.5	2.3	- 8.0%					
Cumulative Days on Market Until Sale	60	62	+ 3.3%	60	62	+ 3.3%		
Percent of Original List Price Received*	94.8%	98.1 %	+ 3.5%	94.8%	98.1 %	+ 3.5%		
New Listings	20	25	+ 25.0%	20	25	+ 25.0%		

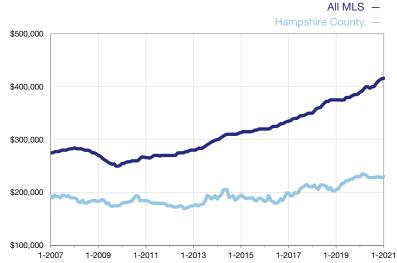
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties









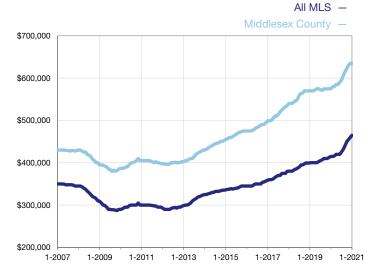
Middlesex County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	575	610	+ 6.1%	575	610	+ 6.1%
Closed Sales	626	682	+ 8.9%	626	682	+ 8.9%
Median Sales Price*	\$569,450	\$618,500	+ 8.6%	\$569,450	\$618,500	+ 8.6%
Inventory of Homes for Sale	1,084	460	- 57.6%			
Months Supply of Inventory	1.2	0.5	- 58.3%			
Cumulative Days on Market Until Sale	68	36	- 47.1%	68	36	- 47.1%
Percent of Original List Price Received*	96.1%	100.4%	+ 4.5%	96.1%	100.4%	+ 4.5%
New Listings	636	609	- 4.2%	636	609	- 4.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

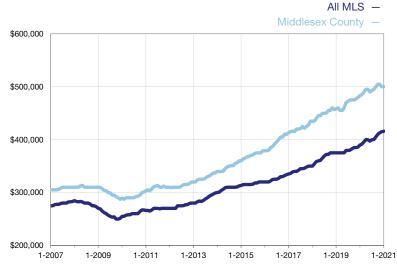
Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	380	435	+ 14.5%	380	435	+ 14.5%		
Closed Sales	334	413	+ 23.7%	334	413	+ 23.7%		
Median Sales Price*	\$502,500	\$485,000	- 3.5%	\$502,500	\$485,000	- 3.5%		
Inventory of Homes for Sale	659	530	- 19.6%					
Months Supply of Inventory	1.4	1.1	- 21.4%					
Cumulative Days on Market Until Sale	60	47	- 21.7%	60	47	- 21.7%		
Percent of Original List Price Received*	97.4%	98.2 %	+ 0.8%	97.4%	98.2%	+ 0.8%		
New Listings	470	475	+ 1.1%	470	475	+ 1.1%		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties Rolling 12-Month Calculation





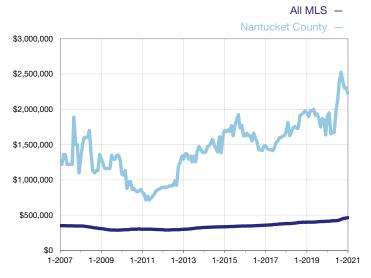
Nantucket County

Single-Family Properties	January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	1	3	+ 200.0%	1	3	+ 200.0%	
Closed Sales	4	3	- 25.0%	4	3	- 25.0%	
Median Sales Price*	\$2,700,000	\$1,888,000	- 30.1%	\$2,700,000	\$1,888,000	- 30.1%	
Inventory of Homes for Sale	18	14	- 22.2%				
Months Supply of Inventory	3.7	2.2	- 40.5%				
Cumulative Days on Market Until Sale	37	105	+ 183.8%	37	105	+ 183.8%	
Percent of Original List Price Received*	83.8%	93.6%	+ 11.7%	83.8%	93.6%	+ 11.7%	
New Listings	3	1	- 66.7%	3	1	- 66.7%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	0	0		0	0			
Closed Sales	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Inventory of Homes for Sale	0	1						
Months Supply of Inventory	0.0	0.7						
Cumulative Days on Market Until Sale	0	0		0	0			
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%			
New Listings	0	0		0	0			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

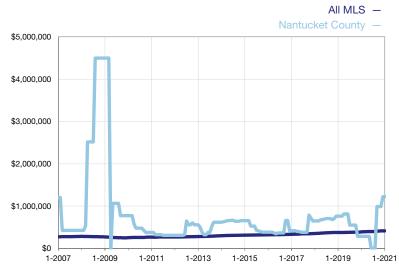


Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation

MASSACHUSETTS ASSOCIATION OF REALTORS®

Median Sales Price - Condominium Properties





A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	344	347	+ 0.9%	344	347	+ 0.9%
Closed Sales	346	356	+ 2.9%	346	356	+ 2.9%
Median Sales Price*	\$520,000	\$620,000	+ 19.2%	\$520,000	\$620,000	+ 19.2%
Inventory of Homes for Sale	709	311	- 56.1%			
Months Supply of Inventory	1.4	0.6	- 57.1%			
Cumulative Days on Market Until Sale	61	40	- 34.4%	61	40	- 34.4%
Percent of Original List Price Received*	96.2%	99.7%	+ 3.6%	96.2%	99.7%	+ 3.6%
New Listings	395	374	- 5.3%	395	374	- 5.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

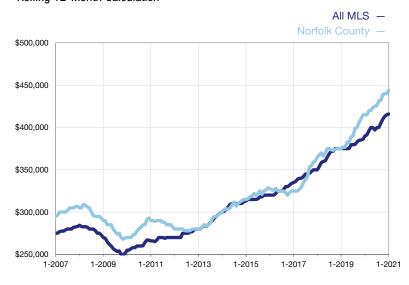
Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	164	192	+ 17.1%	164	192	+ 17.1%		
Closed Sales	161	144	- 10.6%	161	144	- 10.6%		
Median Sales Price*	\$410,000	\$450,000	+ 9.8%	\$410,000	\$450,000	+ 9.8%		
Inventory of Homes for Sale	343	308	- 10.2%					
Months Supply of Inventory	1.6	1.6	0.0%					
Cumulative Days on Market Until Sale	68	50	- 26.5%	68	50	- 26.5%		
Percent of Original List Price Received*	97.4%	97.3%	- 0.1%	97.4%	97.3%	- 0.1%		
New Listings	175	246	+ 40.6%	175	246	+ 40.6%		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

All MLS -Norfolk County \$600,000 \$500,000 \$400,000 \$300.000 \$200.000 1-2007 1-2017 1-2009 1-2011 1-2013 1-2015 1-2019 1-2021

Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

Median Sales Price - Condominium Properties Rolling 12-Month Calculation







A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

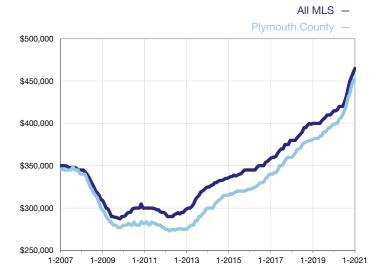
Plymouth County

Single-Family Properties	January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	368	371	+ 0.8%	368	371	+ 0.8%
Closed Sales	348	379	+ 8.9%	348	379	+ 8.9%
Median Sales Price*	\$406,000	\$465,000	+ 14.5%	\$406,000	\$465,000	+ 14.5%
Inventory of Homes for Sale	1,078	317	- 70.6%			
Months Supply of Inventory	2.1	0.6	- 71.4%			
Cumulative Days on Market Until Sale	76	41	- 46.1%	76	41	- 46.1%
Percent of Original List Price Received*	95.7%	100.1%	+ 4.6%	95.7%	100.1%	+ 4.6%
New Listings	438	344	- 21.5%	438	344	- 21.5%

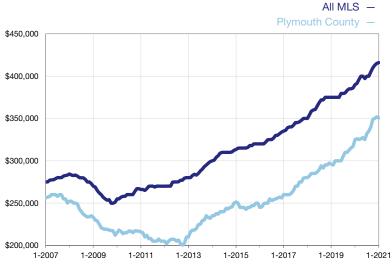
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	102	80	- 21.6%	102	80	- 21.6%		
Closed Sales	92	89	- 3.3%	92	89	- 3.3%		
Median Sales Price*	\$360,000	\$357,000	- 0.8%	\$360,000	\$357,000	- 0.8%		
Inventory of Homes for Sale	246	126	- 48.8%					
Months Supply of Inventory	2.2	1.1	- 50.0%					
Cumulative Days on Market Until Sale	69	55	- 20.3%	69	55	- 20.3%		
Percent of Original List Price Received*	98.1%	101.3%	+ 3.3%	98.1%	101.3%	+ 3.3%		
New Listings	138	97	- 29.7%	138	97	- 29.7%		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



R



Median Sales Price - Condominium Properties

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Suffolk County

Single-Family Properties	January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	64	72	+ 12.5%	64	72	+ 12.5%	
Closed Sales	66	101	+ 53.0%	66	101	+ 53.0%	
Median Sales Price*	\$560,000	\$630,000	+ 12.5%	\$560,000	\$630,000	+ 12.5%	
Inventory of Homes for Sale	140	112	- 20.0%				
Months Supply of Inventory	1.3	1.1	- 15.4%				
Cumulative Days on Market Until Sale	48	45	- 6.3%	48	45	- 6.3%	
Percent of Original List Price Received*	96.6%	97.9%	+ 1.3%	96.6%	97.9%	+ 1.3%	
New Listings	84	74	- 11.9%	84	74	- 11.9%	

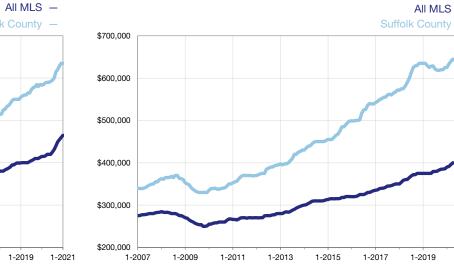
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-		
Pending Sales	316	455	+ 44.0%	316	455	+ 44.0%		
Closed Sales	314	333	+ 6.1%	314	333	+ 6.1%		
Median Sales Price*	\$675,000	\$635,000	- 5.9%	\$675,000	\$635,000	- 5.9%		
Inventory of Homes for Sale	886	1,055	+ 19.1%					
Months Supply of Inventory	2.2	2.8	+ 27.3%					
Cumulative Days on Market Until Sale	63	63	0.0%	63	63	0.0%		
Percent of Original List Price Received*	96.3%	95.6%	- 0.7%	96.3%	95.6%	- 0.7%		
New Listings	472	587	+ 24.4%	472	587	+ 24.4%		

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Suffolk County \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200.000 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019

Median Sales Price - Single-Family Properties Rolling 12-Month Calculation



Median Sales Price - Condominium Properties Rolling 12-Month Calculation

1-2021

1-2019

All MLS -



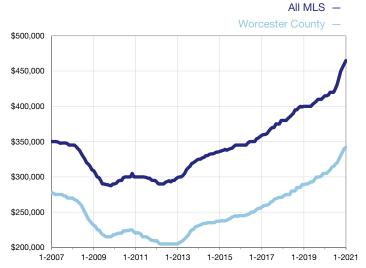
Worcester County

Single-Family Properties	January			Year to Date			
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	521	466	- 10.6%	521	466	- 10.6%	
Closed Sales	511	533	+ 4.3%	511	533	+ 4.3%	
Median Sales Price*	\$300,000	\$350,000	+ 16.7%	\$300,000	\$350,000	+ 16.7%	
Inventory of Homes for Sale	1,334	469	- 64.8%				
Months Supply of Inventory	1.9	0.7	- 63.2%				
Cumulative Days on Market Until Sale	68	37	- 45.6%	68	37	- 45.6%	
Percent of Original List Price Received*	95.7%	100.6%	+ 5.1%	95.7%	100.6%	+ 5.1%	
New Listings	579	451	- 22.1%	579	451	- 22.1%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		January			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	132	147	+ 11.4%	132	147	+ 11.4%	
Closed Sales	97	92	- 5.2%	97	92	- 5.2%	
Median Sales Price*	\$236,000	\$234,975	- 0.4%	\$236,000	\$234,975	- 0.4%	
Inventory of Homes for Sale	250	106	- 57.6%				
Months Supply of Inventory	1.8	0.7	- 61.1%				
Cumulative Days on Market Until Sale	51	41	- 19.6%	51	41	- 19.6%	
Percent of Original List Price Received*	98.1%	100.3%	+ 2.2%	98.1%	100.3%	+ 2.2%	
New Listings	147	120	- 18.4%	147	120	- 18.4%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties Rolling 12-Month Calculation

