

# Pending Sales Report by Region

## June 2019



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2018	Jun-2019	+ / -	Jun-2018	Jun-2019	+ / -	Jun-2018	Jun-2019	+ / -
<b>Cape Cod &amp; Islands</b>	393	386	-1.8%	\$444,500	\$450,000	+1.2%	\$26.4	\$24.8	-6.1%
<b>Central</b>	995	1,108	+11.4%	\$320,300	\$330,000	+3.0%	\$36.0	\$40.5	+12.5%
<b>Greater Boston</b>	1,585	1,612	+1.7%	\$650,000	\$652,500	+0.4%	\$133.2	\$131.5	-1.3%
<b>Northeast</b>	979	1,118	+14.2%	\$467,000	\$479,000	+2.6%	\$52.2	\$61.5	+17.8%
<b>Southeast</b>	594	688	+15.8%	\$320,000	\$345,000	+7.8%	\$20.3	\$25.8	+27.1%
<b>South Shore</b>	681	717	+5.3%	\$457,500	\$465,000	+1.6%	\$36.2	\$38.6	+6.6%
<b>West</b>	773	811	+4.9%	\$232,000	\$240,000	+3.4%	\$20.5	\$22.5	+9.8%
<b>State Totals</b>	<b>6,086</b>	<b>6,614</b>	<b>+8.7%</b>	<b>\$430,000</b>	<b>\$440,000</b>	<b>+2.3%</b>	<b>\$332.9</b>	<b>\$363.0</b>	<b>+9.0%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2018	Jun-2019	+ / -	Jun-2018	Jun-2019	+ / -	Jun-2018	Jun-2019	+ / -
<b>Cape Cod &amp; Islands</b>	104	98	-5.8%	\$319,250	\$315,000	-1.3%	\$3.8	\$3.9	+2.6%
<b>Central</b>	186	217	+16.7%	\$227,500	\$240,000	+5.5%	\$4.7	\$5.5	+17.0%
<b>Greater Boston</b>	1,245	1,286	+3.3%	\$579,200	\$617,000	+6.5%	\$89.3	\$109.3	+22.4%
<b>Northeast</b>	430	401	-6.7%	\$295,000	\$306,500	+3.9%	\$14.0	\$14.0	0.0%
<b>Southeast</b>	93	99	+6.5%	\$226,900	\$224,500	-1.1%	\$2.2	\$2.4	+9.1%
<b>South Shore</b>	195	206	+5.6%	\$345,000	\$353,998	+2.6%	\$7.1	\$8.1	+14.1%
<b>West</b>	110	104	-5.5%	\$179,500	\$181,750	+1.3%	\$2.4	\$2.2	-8.3%
<b>State Totals</b>	<b>2,380</b>	<b>2,444</b>	<b>+2.7%</b>	<b>\$393,250</b>	<b>\$425,000</b>	<b>+8.1%</b>	<b>\$122.2</b>	<b>\$147.3</b>	<b>+20.5%</b>