

# Pending Sales Report by Region

## April 2019



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2018	Apr-2019	+ / -	Apr-2018	Apr-2019	+ / -	Apr-2018	Apr-2019	+ / -
<b>Cape Cod &amp; Islands</b>	401	370	-7.7%	\$399,000	\$420,000	+5.3%	\$23.2	\$21.3	-8.2%
<b>Central</b>	965	1,059	+9.7%	\$277,500	\$306,500	+10.5%	\$30.9	\$36.7	+18.8%
<b>Greater Boston</b>	1,448	1,608	+11.0%	\$610,000	\$620,000	+1.6%	\$112.6	\$131.0	+16.3%
<b>Northeast</b>	798	990	+24.1%	\$439,900	\$445,000	+1.2%	\$42.0	\$50.1	+19.3%
<b>Southeast</b>	557	665	+19.4%	\$312,000	\$325,000	+4.2%	\$18.0	\$24.1	+33.9%
<b>South Shore</b>	608	701	+15.3%	\$456,500	\$440,000	-3.6%	\$31.7	\$36.0	+13.6%
<b>West</b>	722	774	+7.2%	\$209,950	\$222,750	+6.1%	\$17.5	\$20.2	+15.4%
<b>State Totals</b>	<b>5,584</b>	<b>6,408</b>	<b>+14.8%</b>	<b>\$384,500</b>	<b>\$395,000</b>	<b>+2.7%</b>	<b>\$275.0</b>	<b>\$325.9</b>	<b>+18.5%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2018	Apr-2019	+ / -	Apr-2018	Apr-2019	+ / -	Apr-2018	Apr-2019	+ / -
<b>Cape Cod &amp; Islands</b>	95	81	-14.7%	\$297,450	\$252,250	-15.2%	\$3.2	\$2.6	-18.8%
<b>Central</b>	205	211	+2.9%	\$218,500	\$226,000	+3.4%	\$4.8	\$5.2	+8.3%
<b>Greater Boston</b>	1,156	1,359	+17.6%	\$594,190	\$550,000	-7.4%	\$82.4	\$93.9	+14.0%
<b>Northeast</b>	376	402	+6.9%	\$251,200	\$299,721	+19.3%	\$11.3	\$13.0	+15.0%
<b>Southeast</b>	96	86	-10.4%	\$196,000	\$222,250	+13.4%	\$2.1	\$2.0	-4.8%
<b>South Shore</b>	190	225	+18.4%	\$315,000	\$331,000	+5.1%	\$6.8	\$8.2	+20.6%
<b>West</b>	116	105	-9.5%	\$161,500	\$164,500	+1.9%	\$2.5	\$2.2	-12.0%
<b>State Totals</b>	<b>2,248</b>	<b>2,512</b>	<b>+11.7%</b>	<b>\$378,500</b>	<b>\$375,000</b>	<b>-0.9%</b>	<b>\$113.5</b>	<b>\$122.6</b>	<b>+8.0%</b>