

Pending Sales Report by Region

February 2016



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2015	Feb-2016	+ / -	Feb-2015	Feb-2016	+ / -	Feb-2015	Feb-2016	+ / -
Cape Cod & Islands	216	495	+129.2%	\$370,000	\$342,250	-7.5%	\$11.0	\$25.1	+128.2%
Central	413	752	+82.1%	\$239,000	\$227,000	-5.0%	\$10.9	\$19.1	+75.2%
Greater Boston	638	1,014	+58.9%	\$470,000	\$520,000	+10.6%	\$46.7	\$68.3	+46.3%
Northeast	449	757	+68.6%	\$359,950	\$365,000	+1.4%	\$18.3	\$31.8	+73.8%
Southeast	131	209	+59.5%	\$235,000	\$224,900	-4.3%	\$3.7	\$5.6	+51.4%
South Shore	304	606	+99.3%	\$315,750	\$330,000	+4.5%	\$11.3	\$22.8	+101.8%
West	354	572	+61.6%	\$184,000	\$180,000	-2.2%	\$7.5	\$11.9	+58.7%
State Totals	2,578	4,531	+75.8%	\$316,000	\$308,750	-2.3%	\$112.2	\$180.7	+61.1%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2015	Feb-2016	+ / -	Feb-2015	Feb-2016	+ / -	Feb-2015	Feb-2016	+ / -
Cape Cod & Islands	47	107	+127.7%	\$222,500	\$367,500	+65.2%	\$1.4	\$4.2	+200.0%
Central	99	186	+87.9%	\$187,500	\$181,000	-3.5%	\$2.2	\$3.7	+68.2%
Greater Boston	567	919	+62.1%	\$420,000	\$455,000	+8.3%	\$30.8	\$55.1	+78.9%
Northeast	227	337	+48.5%	\$235,000	\$222,500	-5.3%	\$6.3	\$8.7	+38.1%
Southeast	8	18	+125.0%	\$80,000	\$88,000	+10.0%	\$0.1	\$0.2	+100.0%
South Shore	111	166	+49.5%	\$221,250	\$233,950	+5.7%	\$3.2	\$4.3	+34.4%
West	48	71	+47.9%	\$150,000	\$139,000	-7.3%	\$0.8	\$1.2	+50.0%
State Totals	1,118	1,809	+61.8%	\$293,250	\$285,000	-2.8%	\$44.7	\$73.5	+64.4%