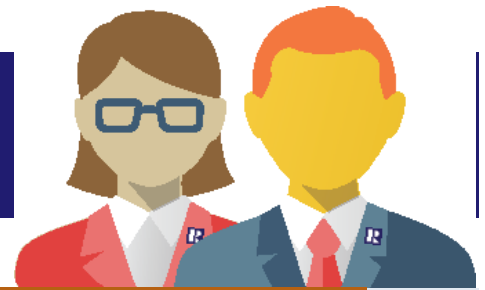


# MARKET ONE SHEET NOVEMBER 2018

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS

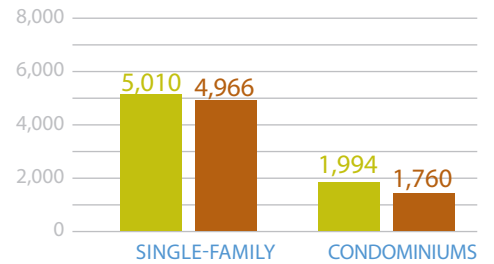


## MARKET ANALYSIS

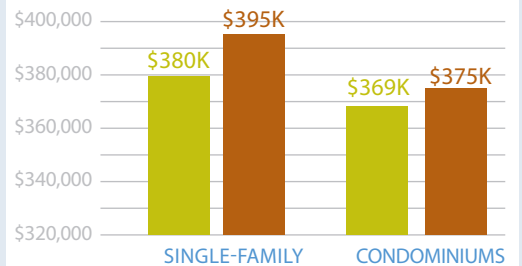
- Statewide single-family home closed sales down while median prices remain close to \$400,000
- Condominium closed sales down while median price rose year-over year
- Inventory of homes for sale reached the lowest level for the month of November

## CLOSED SALES

### SALES



### MEDIAN PRICE

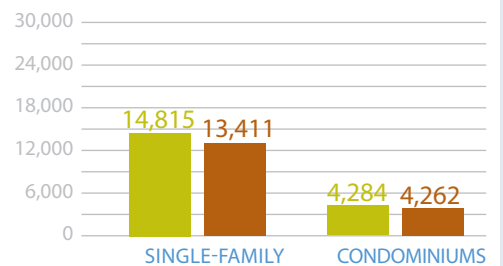


## REALTOR® CONFIDENCE INDEXES

	NOV 2017	NOV 2018
MARKET	76.06	53.90
PRICE	69.32	53.46

Based on a scale of zero to 100

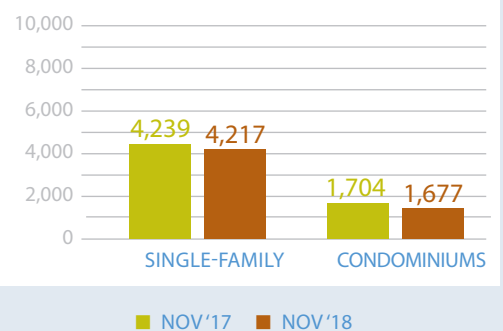
### INVENTORY



## PENDING HOME SALES

	NOV 2017	NOV 2018
SINGLE-FAMILY SALES	4,036	4,126
MEDIAN PRICE	\$380,000	\$397,000
CONDOMINIUMS SALES	1,572	1,510
MEDIAN PRICE	\$369,900	\$375,000

### NEW LISTINGS



MASSACHUSETTS ASSOCIATION OF REALTORS®

