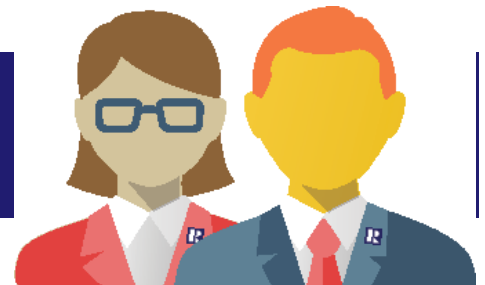


MARKET ONE SHEET October 2018

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

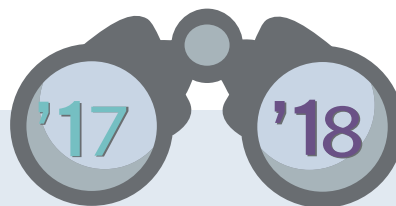
- Statewide single-family home closed sales down while median prices remain close to \$400,000
- Condominium closed sales down while median price rose year-over-year
- Inventory of homes for sale reached the lowest level for the month of October

REALTOR® CONFIDENCE INDEXES

	OCT 2017	OCT 2018
MARKET	72.24	57.14
PRICE	68.48	53.93

Based on a scale of zero to 100

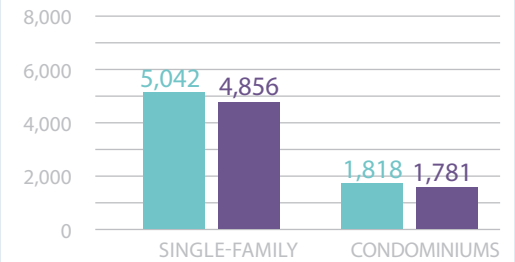
PENDING HOME SALES



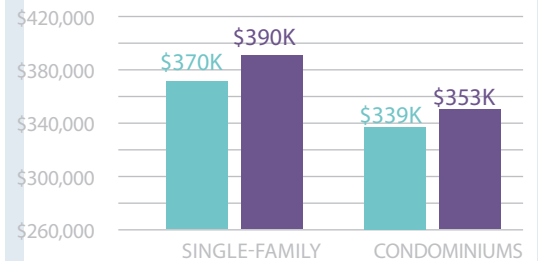
	OCT 2017	OCT 2018
SINGLE-FAMILY SALES	4,976	5,423
MEDIAN PRICE	\$370,000	\$390,000
CONDOMINIUMS SALES	2,024	1,916
MEDIAN PRICE	\$353,000	\$339,000

CLOSED SALES

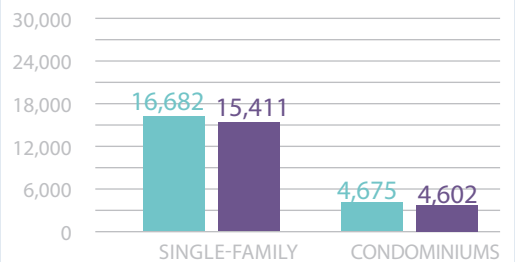
SALES



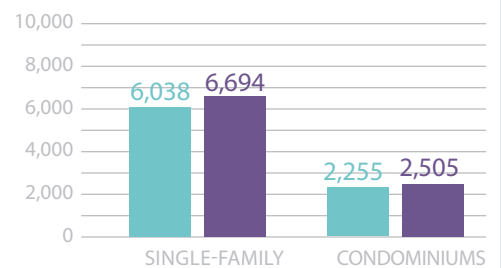
MEDIAN PRICE



INVENTORY



NEW LISTINGS



■ OCT '17 ■ OCT '18



MASSACHUSETTS ASSOCIATION OF REALTORS®

