#### **MARKET ONE SHEET JUNE 2018**

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



- Statewide closed sales down while median price rose year-over-year
- Inventory of homes for sale reached the lowest level for the month of June
- Single-family home median price rose to new record high

## REALTOR® CONFIDENCE INDEXES

|                                 | JUN 2017 | JUN 2018 |
|---------------------------------|----------|----------|
| MARKET                          | 80.73    | 82.70    |
| PRICE                           | 73.60    | 67.25    |
| Based on a scale of zero to 100 |          |          |

# PENDING HOME SALES



|               | JUN 2017  | JUN 2018  |
|---------------|-----------|-----------|
| SINGLE-FAMILY |           |           |
| SALES         | 6,235     | 6,820     |
| MEDIAN PRICE  | \$402,750 | \$430,000 |
| CONDOMINIUMS  |           |           |
| SALES         | 2,455     | 2,559     |
| MEDIAN PRICE  | \$360,750 | \$390,000 |
|               |           |           |

### **CLOSED SALES**







