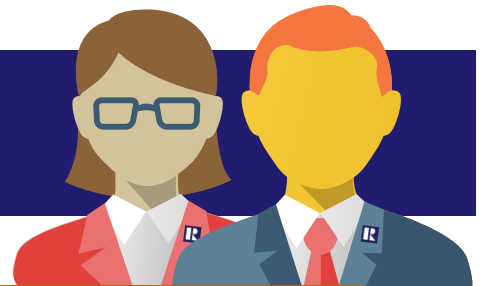


MARKET ONE SHEET MARCH 2017

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Strong buyer activity in the early winter pushed closed sales up in March
- Single-family median home prices up again for the 13th straight month
- Number of homes for sale in March at record low

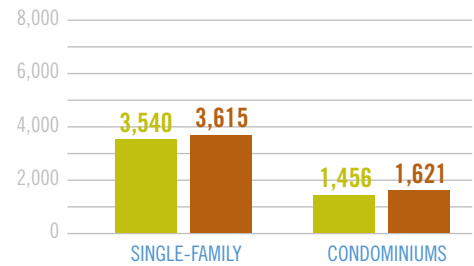
REALTOR® CONFIDENCE INDEXES

	MAR 2016	MAR 2017
MARKET	72.79	78.26
PRICE	74.45	81.09

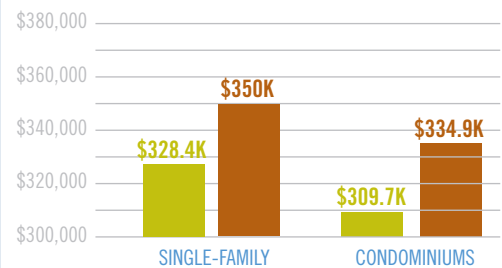
Based on a scale of zero to 100

CLOSED SALES

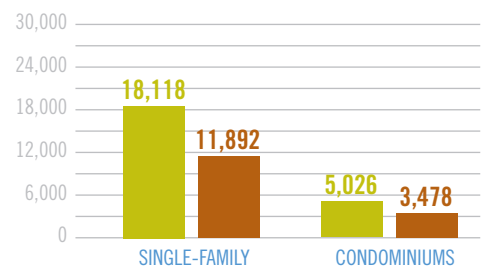
SALES



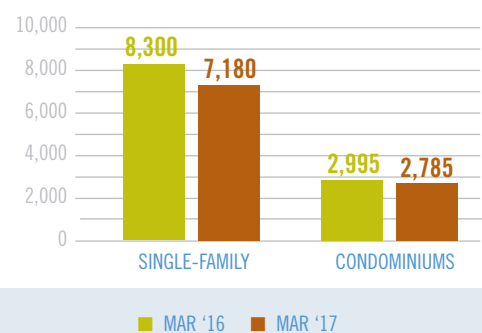
MEDIAN PRICE



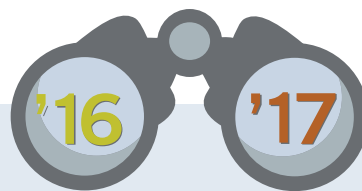
INVENTORY



NEW LISTINGS



PENDING HOME SALES



	MAR 2016	MAR 2017
SINGLE-FAMILY		
SALES	5,491	5,848
MEDIAN PRICE	\$328,375	\$350,000
CONDOMINIUMS		
SALES	2,107	2,414
MEDIAN PRICE	\$309,700	\$335,000

