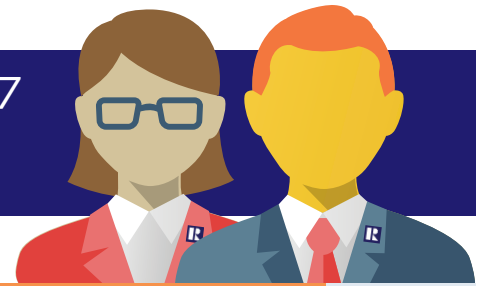


# MARKET ONE SHEET JANUARY 2017

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS

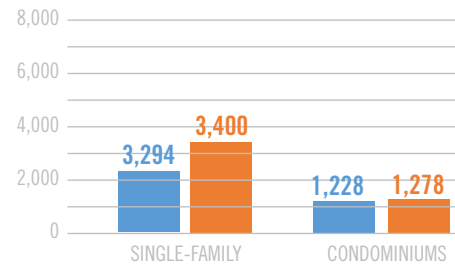


## MARKET ANALYSIS

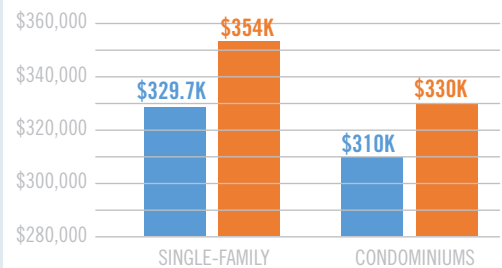
- 2017 started on a positive note with closed home sales up in January
- Single-family median home prices were up again for the 11th straight month
- Number of homes for sale down for the 59th time in 60 months

## CLOSED SALES

### SALES



### MEDIAN PRICE

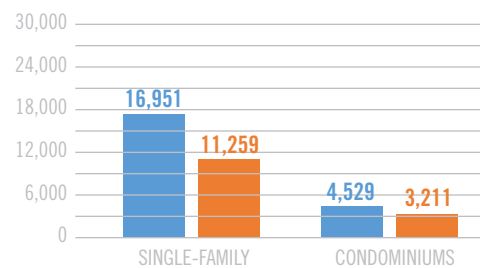


## REALTOR® CONFIDENCE INDEXES

	JANUARY 2016	JANUARY 2017
MARKET	66.98	69.63
PRICE	73.32	75.19

*Based on a scale of zero to 100*

### INVENTORY



## PENDING HOME SALES



JANUARY 2016    JANUARY 2017

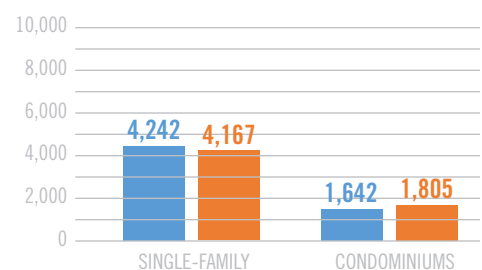
### SINGLE-FAMILY

SALES	3,254	3,600
MEDIAN PRICE	\$329,000	\$354,000

### CONDOMINIUMS

SALES	1,278	1,524
MEDIAN PRICE	\$310,000	\$330,000

### NEW LISTINGS



■ JANUARY '16    ■ JANUARY '17



MASSACHUSETTS ASSOCIATION OF REALTORS®

