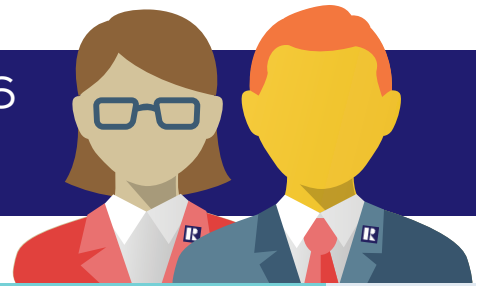


MARKET ONE SHEET AUGUST 2016

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Closed home sales were up for the 14th time in 15 months
- Single-family median home prices were up again and near record highs
- New listings added to market in August down for the 5th straight month

REALTOR® CONFIDENCE INDEXES

	AUGUST 2015	AUGUST 2016
MARKET	74.16	77.83
PRICE	68.61	68.91

Based on a scale of zero to 100

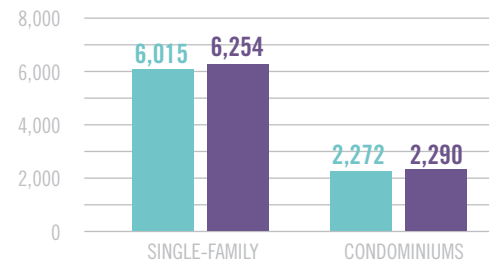
PENDING HOME SALES



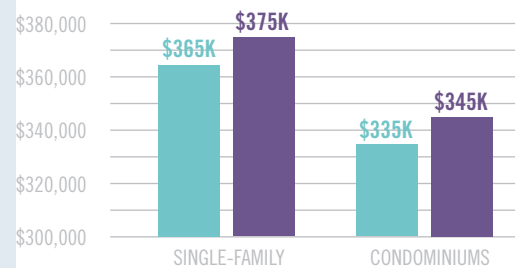
	AUGUST 2015	AUGUST 2016
SINGLE-FAMILY		
SALES	4,863	6,052
MEDIAN PRICE	\$365,000	\$375,000
CONDOMINIUMS		
SALES	1,789	2,095
MEDIAN PRICE	\$335,450	\$342,000

CLOSED SALES

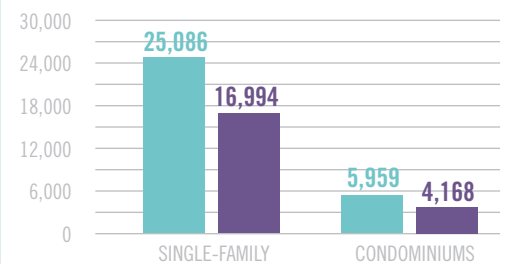
SALES



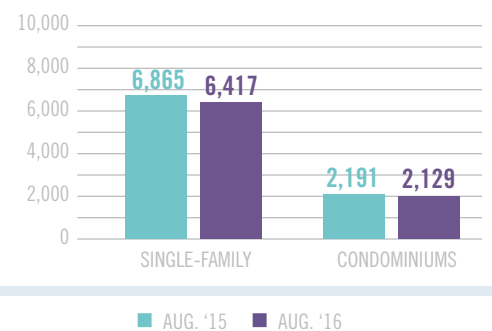
MEDIAN PRICE



INVENTORY



NEW LISTINGS



MASSACHUSETTS ASSOCIATION OF REALTORS®

