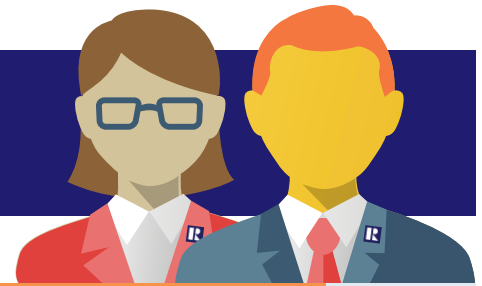


MARKET ONE SHEET JULY 2016

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS

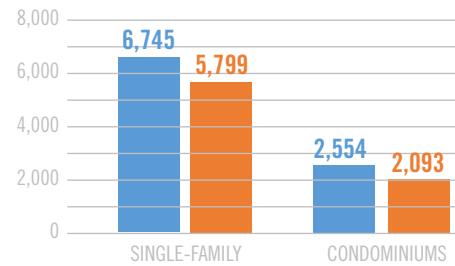


MARKET ANALYSIS

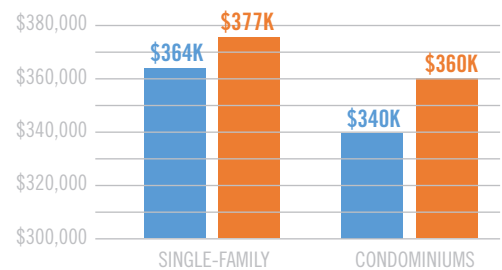
- Closed home sales down for first time since May 2015
- Single-Family median home prices up again and near record highs
- New listings added to market in July down for the 4th straight month

CLOSED SALES

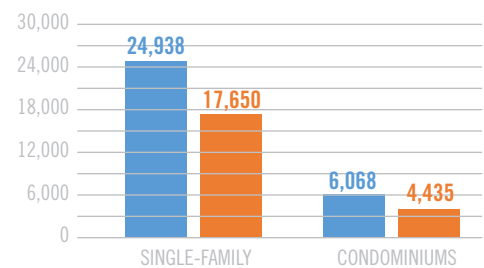
SALES



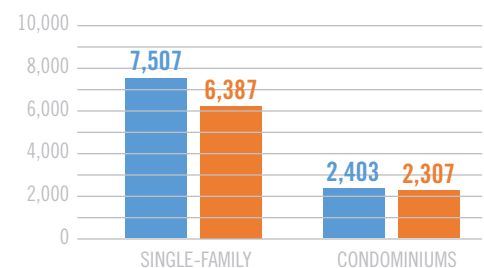
MEDIAN PRICE



INVENTORY



NEW LISTINGS



■ JULY '15 ■ JULY '16

REALTOR® CONFIDENCE INDEXES

	JULY 2015	JULY 2016
MARKET	76.42	79.02
PRICE	72.74	72.57

Based on a scale of zero to 100

PENDING HOME SALES



JULY 2015 JULY 2016

SINGLE-FAMILY

SALES	5,406	5,863
MEDIAN PRICE	\$364,000	\$379,000

CONDOMINIUMS

SALES	1,955	2,082
MEDIAN PRICE	\$340,000	\$360,000



MASSACHUSETTS ASSOCIATION OF REALTORS®

