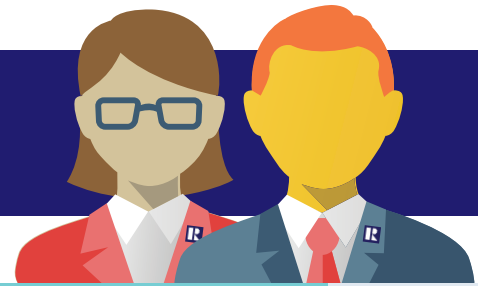


MARKET ONE SHEET May 2016

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Closed home sales at highest level in the month of May since 2004
- Median home prices continue to increase (11 of past 12 months)
- New listings added to market in May down for the 2nd straight month

REALTOR® CONFIDENCE INDEXES

	MAY 2015	MAY 2016
MARKET	79.48	81.25
PRICE	80.06	72.46

Based on a scale of zero to 100

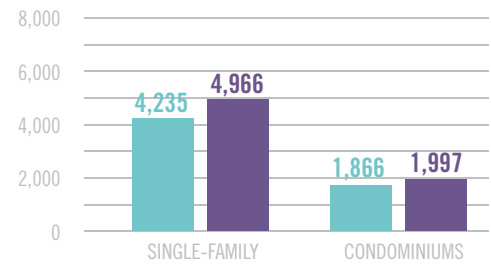
PENDING HOME SALES



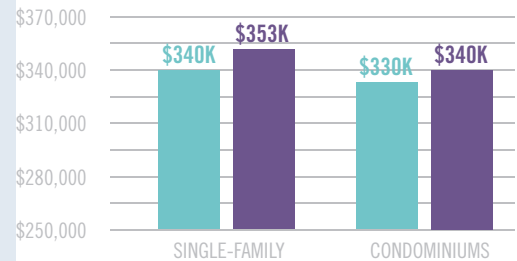
	MAY 2015	MAY 2016
SINGLE-FAMILY		
SALES	6,254	7,406
MEDIAN PRICE	\$340,000	\$353,000
CONDOMINIUMS		
SALES	2,410	2,698
MEDIAN PRICE	\$330,000	\$340,000

CLOSED SALES

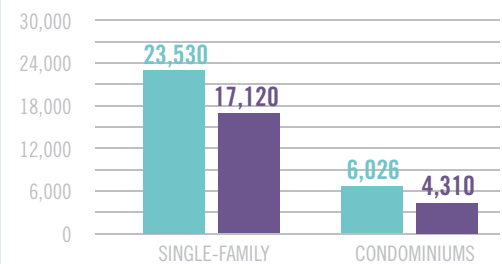
SALES



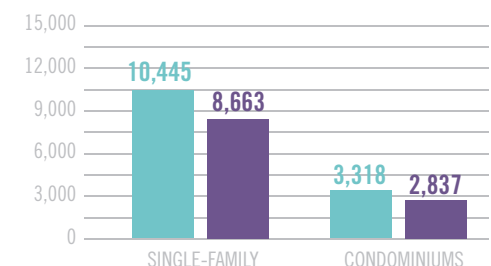
MEDIAN PRICE



INVENTORY



NEW LISTINGS



■ MAY '15 ■ MAY '16



MASSACHUSETTS ASSOCIATION OF REALTORS®

