## Multi-Family Housing Activity Report

**September 2016**

<table>
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</thead>
<tbody>
<tr>
<td>Closed Sales</td>
<td></td>
<td>634</td>
<td>634</td>
<td>0.0%</td>
<td>4,505</td>
<td>4,995</td>
<td>+ 10.9%</td>
</tr>
<tr>
<td>Median Sales Price</td>
<td></td>
<td>$365,000</td>
<td>$361,000</td>
<td>- 1.1%</td>
<td>$337,050</td>
<td>$346,500</td>
<td>+ 2.8%</td>
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<tr>
<td>Inventory of Homes for Sale</td>
<td></td>
<td>3,452</td>
<td>2,144</td>
<td>- 37.9%</td>
<td>--</td>
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<tr>
<td>Months Supply of Homes for Sale</td>
<td></td>
<td>6.8</td>
<td>3.8</td>
<td>- 43.8%</td>
<td>--</td>
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<tr>
<td>Cumulative Days on Market</td>
<td></td>
<td>81</td>
<td>65</td>
<td>- 19.3%</td>
<td>84</td>
<td>84</td>
<td>+ 0.2%</td>
</tr>
<tr>
<td>Pct. of Org. List Price Received</td>
<td></td>
<td>95.2%</td>
<td>98.1%</td>
<td>+ 3.1%</td>
<td>95.6%</td>
<td>96.4%</td>
<td>+ 0.8%</td>
</tr>
<tr>
<td>New Listings</td>
<td></td>
<td>1,067</td>
<td>1,015</td>
<td>- 4.9%</td>
<td>8,409</td>
<td>8,197</td>
<td>- 2.5%</td>
</tr>
</tbody>
</table>

*All data from the Berkshire County Multiple Listing Service, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. Provided by MAR. Powered by ShowingTime 10K.*

*A pending sale is defined as something classified as Pending, Active with a Flag, Contingent or Under Agreement.