

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	411	498	+ 21.2%	2,324	2,576	+ 10.8%
Closed Sales	500	490	- 2.0%	2,253	2,295	+ 1.9%
Median Sales Price*	\$432,500	\$449,000	+ 3.8%	\$415,000	\$425,000	+ 2.4%
Inventory of Homes for Sale	2,424	2,346	- 3.2%	--	--	--
Months Supply of Inventory	6.0	5.8	- 3.3%	--	--	--
Cumulative Days on Market Until Sale	97	103	+ 6.2%	113	112	- 0.9%
Percent of Original List Price Received*	95.4%	94.9%	- 0.5%	94.7%	93.9%	- 0.8%
New Listings	650	634	- 2.5%	3,569	3,708	+ 3.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

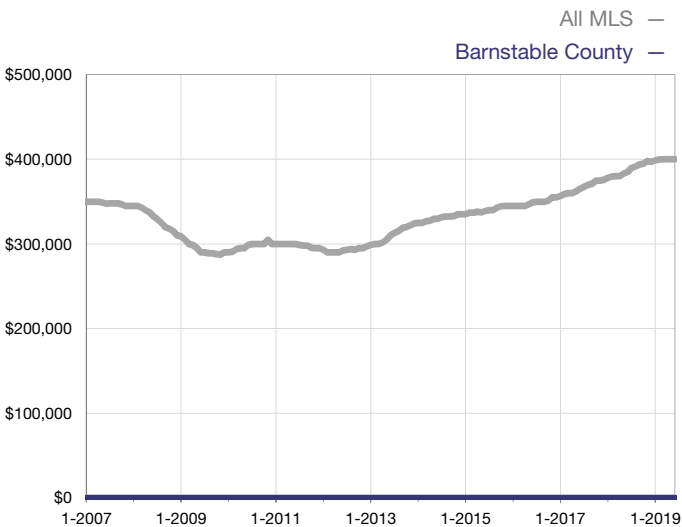
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	120	119	- 0.8%	610	599	- 1.8%
Closed Sales	143	119	- 16.8%	575	520	- 9.6%
Median Sales Price*	\$315,000	\$308,500	- 2.1%	\$289,500	\$275,000	- 5.0%
Inventory of Homes for Sale	543	631	+ 16.2%	--	--	--
Months Supply of Inventory	5.3	6.4	+ 20.8%	--	--	--
Cumulative Days on Market Until Sale	85	119	+ 40.0%	107	108	+ 0.9%
Percent of Original List Price Received*	96.5%	94.4%	- 2.2%	95.3%	94.2%	- 1.2%
New Listings	188	167	- 11.2%	859	963	+ 12.1%

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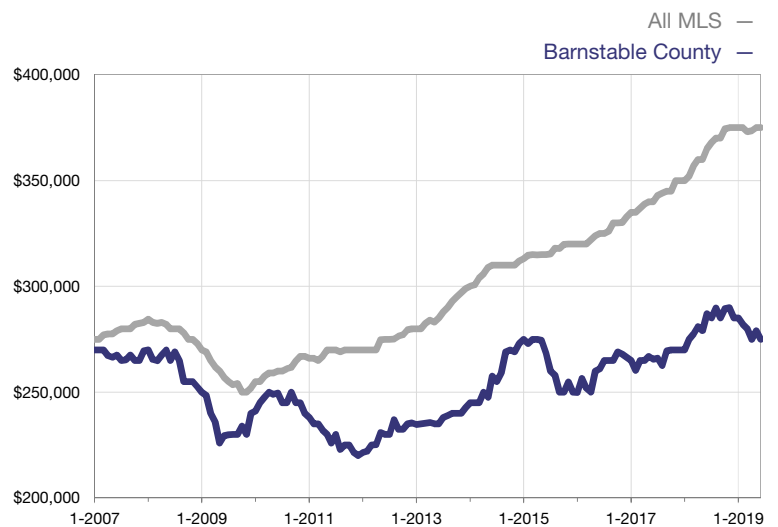
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	146	133	- 8.9%	700	689	- 1.6%
Closed Sales	180	125	- 30.6%	571	586	+ 2.6%
Median Sales Price*	\$229,500	\$230,000	+ 0.2%	\$200,000	\$217,250	+ 8.6%
Inventory of Homes for Sale	1,032	965	- 6.5%	--	--	--
Months Supply of Inventory	8.9	8.0	- 10.1%	--	--	--
Cumulative Days on Market Until Sale	100	93	- 7.0%	127	98	- 22.8%
Percent of Original List Price Received*	93.1%	94.7%	+ 1.7%	91.1%	92.0%	+ 1.0%
New Listings	294	292	- 0.7%	1,187	1,223	+ 3.0%

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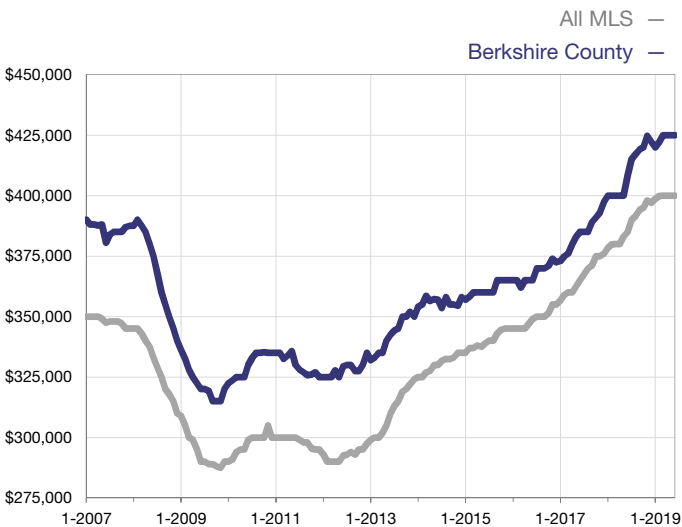
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	15	16	+ 6.7%	69	73	+ 5.8%
Closed Sales	12	8	- 33.3%	58	55	- 5.2%
Median Sales Price*	\$270,500	\$259,750	- 4.0%	\$230,950	\$180,000	- 22.1%
Inventory of Homes for Sale	185	173	- 6.5%	--	--	--
Months Supply of Inventory	16.3	14.0	- 14.1%	--	--	--
Cumulative Days on Market Until Sale	108	33	- 69.4%	164	110	- 32.9%
Percent of Original List Price Received*	92.5%	96.3%	+ 4.1%	92.4%	93.1%	+ 0.8%
New Listings	27	16	- 40.7%	129	160	+ 24.0%

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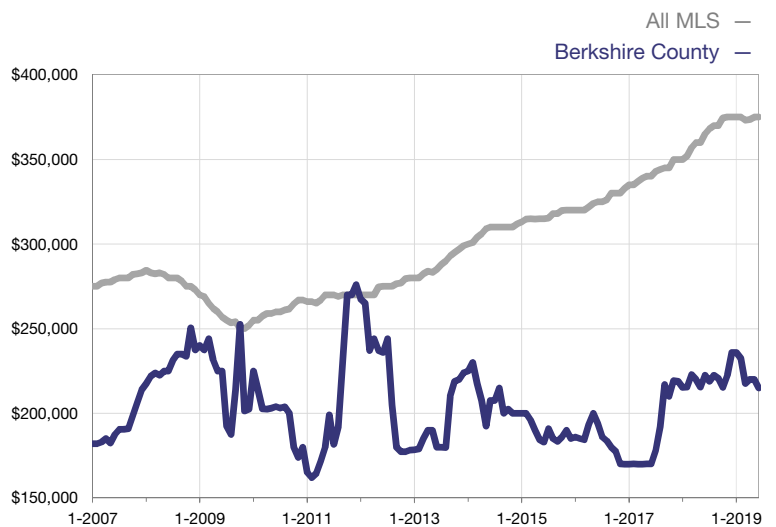
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Bristol County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	477	543	+ 13.8%	2,403	2,544	+ 5.9%
Closed Sales	473	448	- 5.3%	2,034	2,046	+ 0.6%
Median Sales Price*	\$321,250	\$350,000	+ 8.9%	\$304,500	\$329,000	+ 8.0%
Inventory of Homes for Sale	1,348	1,078	- 20.0%	--	--	--
Months Supply of Inventory	3.4	2.8	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	52	54	+ 3.8%	68	71	+ 4.4%
Percent of Original List Price Received*	97.5%	98.4%	+ 0.9%	96.5%	96.5%	0.0%
New Listings	701	623	- 11.1%	3,259	3,172	- 2.7%

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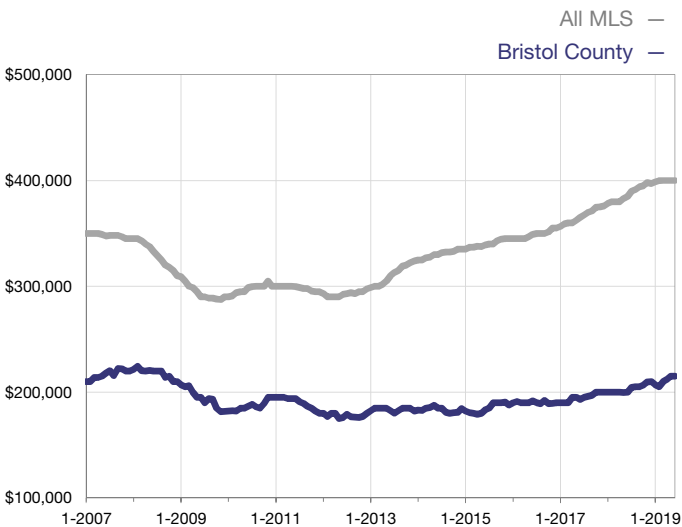
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	83	89	+ 7.2%	446	421	- 5.6%
Closed Sales	106	61	- 42.5%	404	346	- 14.4%
Median Sales Price*	\$230,000	\$231,900	+ 0.8%	\$215,000	\$223,750	+ 4.1%
Inventory of Homes for Sale	161	153	- 5.0%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--
Cumulative Days on Market Until Sale	39	45	+ 15.4%	54	60	+ 11.1%
Percent of Original List Price Received*	98.9%	98.6%	- 0.3%	97.5%	97.5%	0.0%
New Listings	114	84	- 26.3%	546	526	- 3.7%

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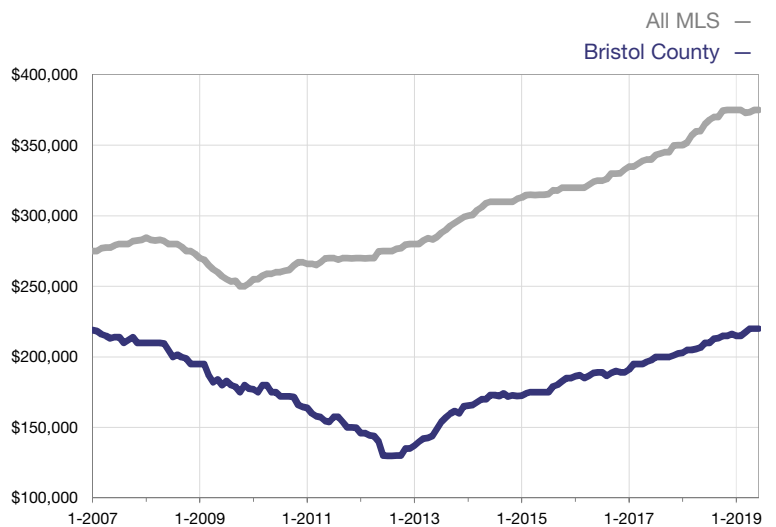
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Dukes County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	14	5	- 64.3%	80	35	- 56.3%
Closed Sales	16	5	- 68.8%	83	33	- 60.2%
Median Sales Price*	\$872,500	\$820,000	- 6.0%	\$862,500	\$830,000	- 3.8%
Inventory of Homes for Sale	204	82	- 59.8%	--	--	--
Months Supply of Inventory	13.0	8.1	- 37.7%	--	--	--
Cumulative Days on Market Until Sale	83	134	+ 61.4%	107	186	+ 73.8%
Percent of Original List Price Received*	91.2%	94.2%	+ 3.3%	92.7%	91.7%	- 1.1%
New Listings	28	6	- 78.6%	208	91	- 56.3%

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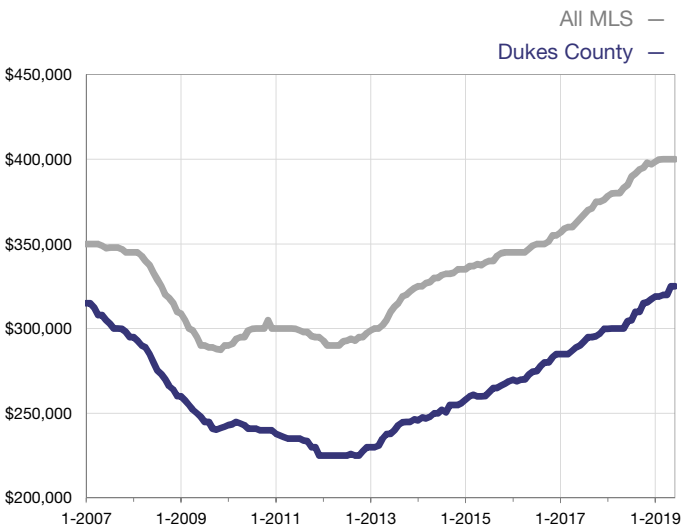
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	3	4	+ 33.3%
Closed Sales	0	0	--	4	4	0.0%
Median Sales Price*	\$0	\$0	--	\$260,000	\$600,000	+ 130.8%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--
Months Supply of Inventory	12.0	3.0	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	23	163	+ 608.7%
Percent of Original List Price Received*	0.0%	0.0%	--	92.0%	98.9%	+ 7.5%
New Listings	2	0	- 100.0%	15	8	- 46.7%

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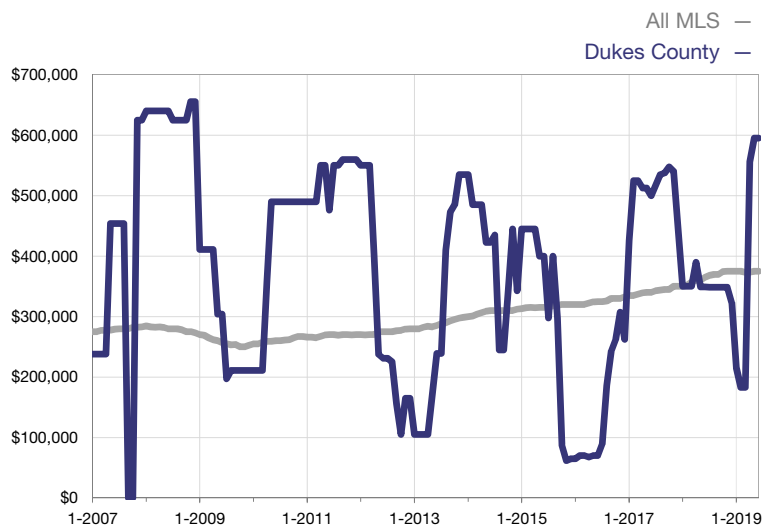
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Essex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	694	783	+ 12.8%	3,135	3,430	+ 9.4%
Closed Sales	718	688	- 4.2%	2,634	2,690	+ 2.1%
Median Sales Price*	\$469,950	\$500,000	+ 6.4%	\$449,900	\$460,000	+ 2.2%
Inventory of Homes for Sale	1,405	1,208	- 14.0%	--	--	--
Months Supply of Inventory	2.7	2.3	- 14.8%	--	--	--
Cumulative Days on Market Until Sale	44	45	+ 2.3%	57	57	0.0%
Percent of Original List Price Received*	99.8%	98.8%	- 1.0%	98.4%	97.5%	- 0.9%
New Listings	957	872	- 8.9%	4,223	4,360	+ 3.2%

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Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	299	294	- 1.7%	1,517	1,550	+ 2.2%
Closed Sales	340	280	- 17.6%	1,341	1,297	- 3.3%
Median Sales Price*	\$305,000	\$310,000	+ 1.6%	\$291,500	\$310,000	+ 6.3%
Inventory of Homes for Sale	485	450	- 7.2%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	40	42	+ 5.0%	49	52	+ 6.1%
Percent of Original List Price Received*	100.3%	99.2%	- 1.1%	99.4%	98.5%	- 0.9%
New Listings	327	325	- 0.6%	1,856	1,854	- 0.1%

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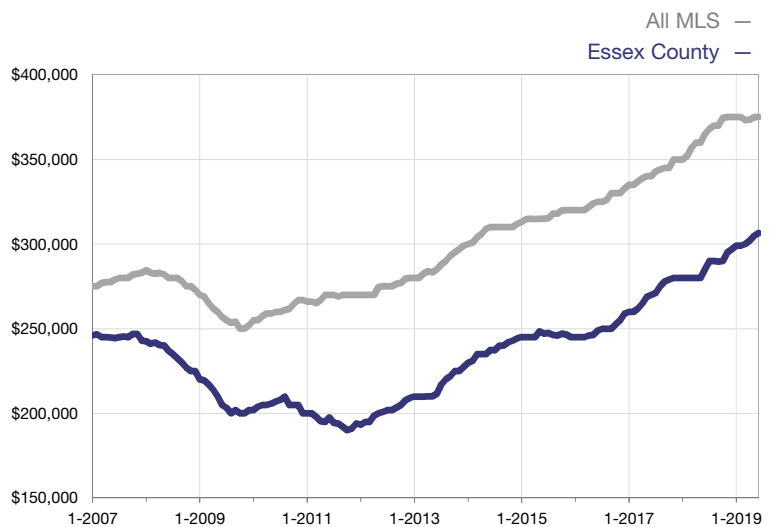
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	63	78	+ 23.8%	275	324	+ 17.8%
Closed Sales	50	61	+ 22.0%	234	259	+ 10.7%
Median Sales Price*	\$218,950	\$250,000	+ 14.2%	\$200,000	\$224,000	+ 12.0%
Inventory of Homes for Sale	259	216	- 16.6%	--	--	--
Months Supply of Inventory	5.1	4.2	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	95	55	- 42.1%	117	96	- 17.9%
Percent of Original List Price Received*	95.6%	95.5%	- 0.1%	94.4%	93.9%	- 0.5%
New Listings	106	105	- 0.9%	420	439	+ 4.5%

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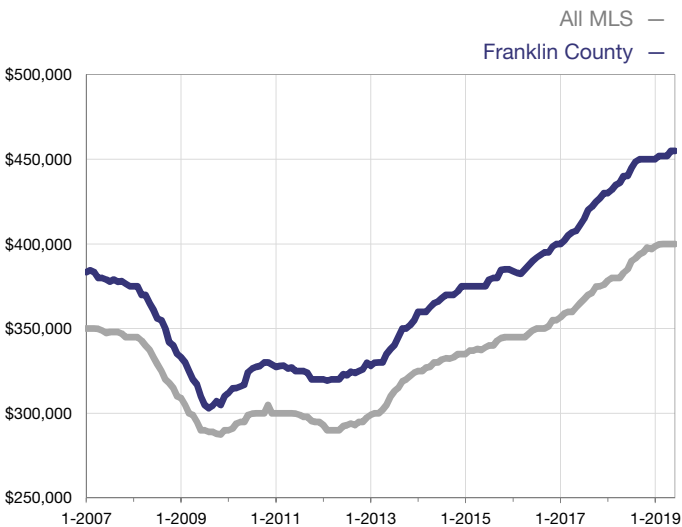
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	6	3	- 50.0%	17	23	+ 35.3%
Closed Sales	2	5	+ 150.0%	6	21	+ 250.0%
Median Sales Price*	\$169,000	\$194,900	+ 15.3%	\$164,000	\$194,900	+ 18.8%
Inventory of Homes for Sale	14	10	- 28.6%	--	--	--
Months Supply of Inventory	3.8	2.2	- 42.1%	--	--	--
Cumulative Days on Market Until Sale	37	75	+ 102.7%	50	123	+ 146.0%
Percent of Original List Price Received*	99.0%	93.7%	- 5.4%	98.4%	96.1%	- 2.3%
New Listings	7	4	- 42.9%	21	24	+ 14.3%

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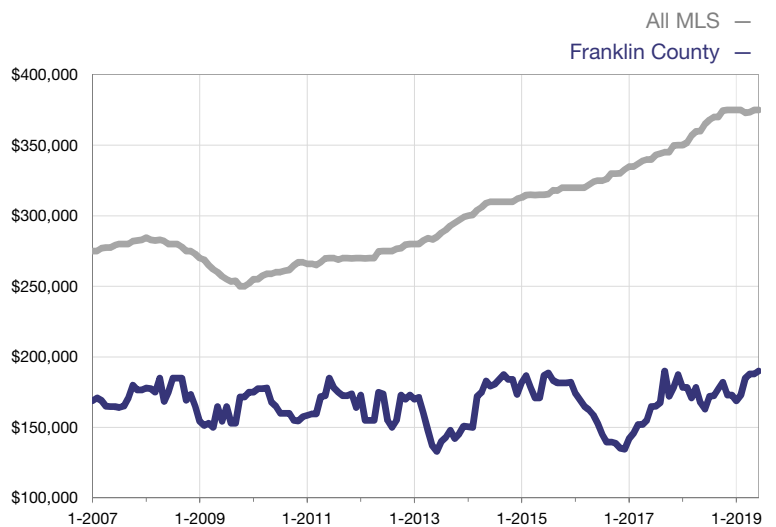
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	415	452	+ 8.9%	2,150	2,262	+ 5.2%
Closed Sales	485	410	- 15.5%	1,860	1,885	+ 1.3%
Median Sales Price*	\$209,900	\$218,950	+ 4.3%	\$196,000	\$205,000	+ 4.6%
Inventory of Homes for Sale	1,166	826	- 29.2%	--	--	--
Months Supply of Inventory	3.4	2.4	- 29.4%	--	--	--
Cumulative Days on Market Until Sale	49	51	+ 4.1%	66	68	+ 3.0%
Percent of Original List Price Received*	97.9%	99.0%	+ 1.1%	96.2%	96.4%	+ 0.2%
New Listings	581	541	- 6.9%	2,909	2,780	- 4.4%

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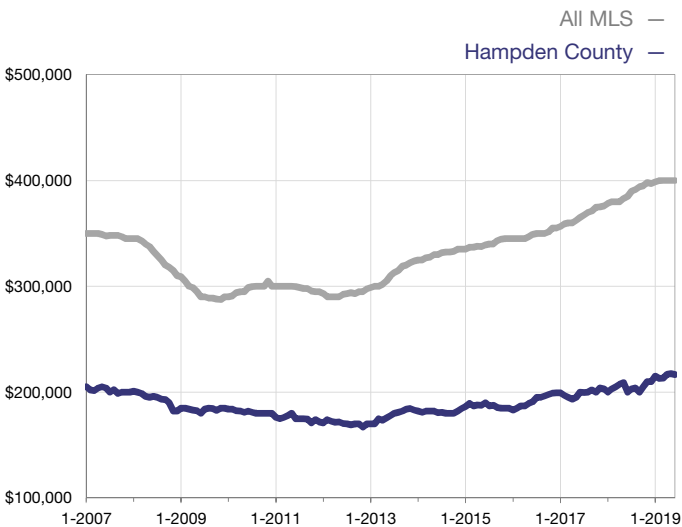
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	57	56	- 1.8%	287	312	+ 8.7%
Closed Sales	43	58	+ 34.9%	237	277	+ 16.9%
Median Sales Price*	\$150,000	\$142,500	- 5.0%	\$142,500	\$144,000	+ 1.1%
Inventory of Homes for Sale	151	108	- 28.5%	--	--	--
Months Supply of Inventory	3.4	2.2	- 35.3%	--	--	--
Cumulative Days on Market Until Sale	67	55	- 17.9%	86	79	- 8.1%
Percent of Original List Price Received*	97.7%	96.9%	- 0.8%	96.4%	95.8%	- 0.6%
New Listings	62	66	+ 6.5%	341	362	+ 6.2%

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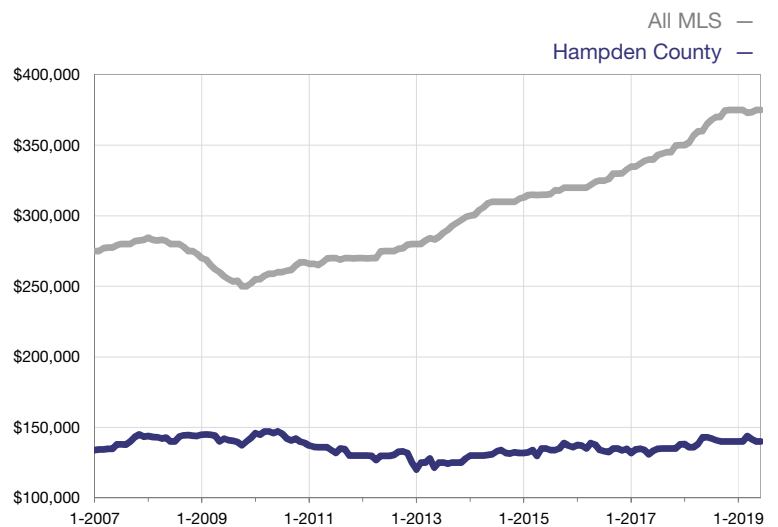
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	151	149	- 1.3%	686	680	- 0.9%
Closed Sales	154	137	- 11.0%	563	497	- 11.7%
Median Sales Price*	\$299,950	\$315,000	+ 5.0%	\$277,750	\$285,000	+ 2.6%
Inventory of Homes for Sale	467	415	- 11.1%	--	--	--
Months Supply of Inventory	4.4	4.1	- 6.8%	--	--	--
Cumulative Days on Market Until Sale	67	65	- 3.0%	87	94	+ 8.0%
Percent of Original List Price Received*	97.9%	97.0%	- 0.9%	95.5%	95.1%	- 0.4%
New Listings	218	201	- 7.8%	968	934	- 3.5%

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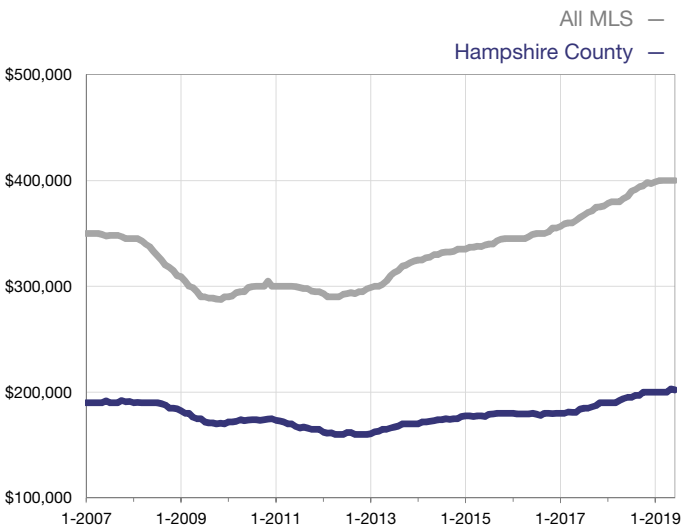
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	32	28	- 12.5%	156	161	+ 3.2%
Closed Sales	38	24	- 36.8%	128	116	- 9.4%
Median Sales Price*	\$213,750	\$256,900	+ 20.2%	\$205,000	\$240,099	+ 17.1%
Inventory of Homes for Sale	86	52	- 39.5%	--	--	--
Months Supply of Inventory	3.1	2.2	- 29.0%	--	--	--
Cumulative Days on Market Until Sale	112	65	- 42.0%	107	71	- 33.6%
Percent of Original List Price Received*	98.0%	97.8%	- 0.2%	97.7%	97.6%	- 0.1%
New Listings	50	16	- 68.0%	185	172	- 7.0%

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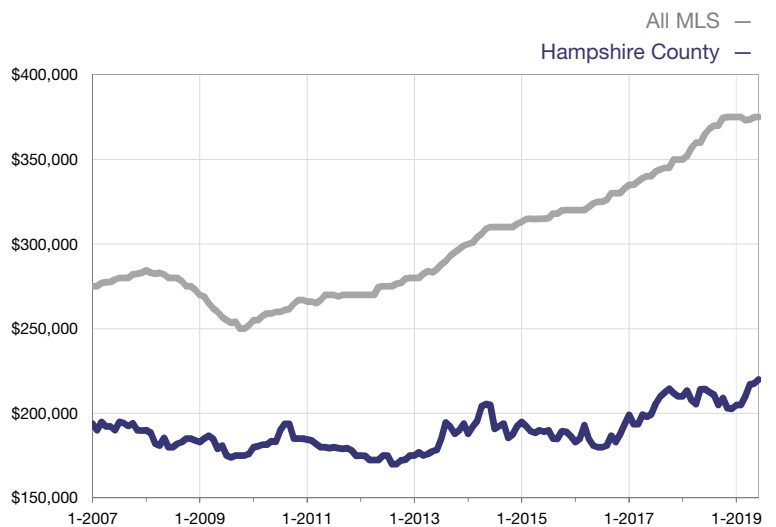
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Middlesex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1,295	1,342	+ 3.6%	5,918	6,267	+ 5.9%
Closed Sales	1,408	1,266	- 10.1%	4,698	4,887	+ 4.0%
Median Sales Price*	\$610,000	\$605,000	- 0.8%	\$565,000	\$575,000	+ 1.8%
Inventory of Homes for Sale	2,112	2,103	- 0.4%	--	--	--
Months Supply of Inventory	2.3	2.3	0.0%	--	--	--
Cumulative Days on Market Until Sale	33	36	+ 9.1%	44	50	+ 13.6%
Percent of Original List Price Received*	101.3%	99.9%	- 1.4%	100.1%	98.6%	- 1.5%
New Listings	1,595	1,515	- 5.0%	7,650	8,091	+ 5.8%

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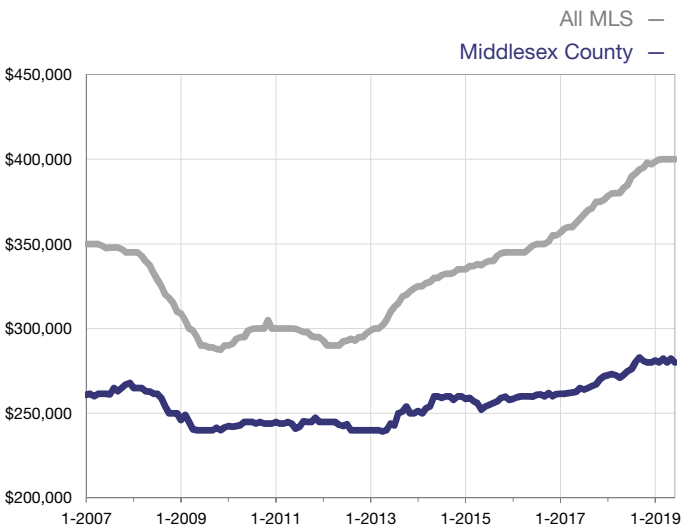
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	645	659	+ 2.2%	3,125	3,323	+ 6.3%
Closed Sales	671	611	- 8.9%	2,655	2,618	- 1.4%
Median Sales Price*	\$449,000	\$515,000	+ 14.7%	\$455,000	\$480,000	+ 5.5%
Inventory of Homes for Sale	788	866	+ 9.9%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--
Cumulative Days on Market Until Sale	28	32	+ 14.3%	37	45	+ 21.6%
Percent of Original List Price Received*	102.1%	100.5%	- 1.6%	101.6%	99.7%	- 1.9%
New Listings	750	717	- 4.4%	3,755	4,036	+ 7.5%

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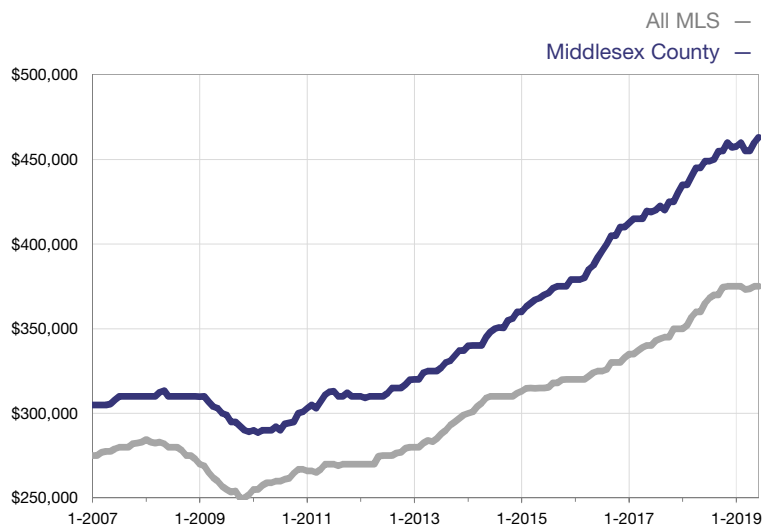
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	5	4	- 20.0%	14	17	+ 21.4%
Closed Sales	5	4	- 20.0%	19	17	- 10.5%
Median Sales Price*	\$2,130,000	\$1,332,500	- 37.4%	\$1,785,000	\$1,500,000	- 16.0%
Inventory of Homes for Sale	62	62	0.0%	--	--	--
Months Supply of Inventory	13.3	13.6	+ 2.3%	--	--	--
Cumulative Days on Market Until Sale	122	71	- 41.8%	116	116	0.0%
Percent of Original List Price Received*	92.9%	95.2%	+ 2.5%	91.2%	92.4%	+ 1.3%
New Listings	13	10	- 23.1%	62	57	- 8.1%

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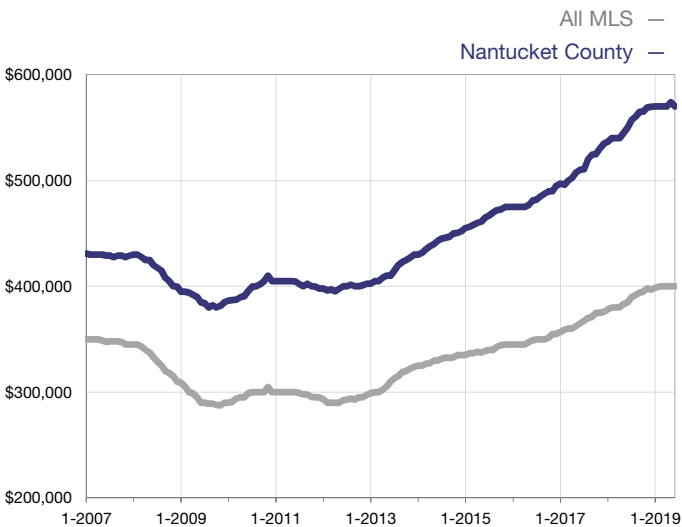
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	2	1	- 50.0%
Closed Sales	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$707,000	\$285,000	- 59.7%	\$693,500	\$285,000	- 58.9%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	3.3	1.0	- 69.7%	--	--	--
Cumulative Days on Market Until Sale	2	82	+ 4,000.0%	4	82	+ 1,950.0%
Percent of Original List Price Received*	101.1%	90.5%	- 10.5%	100.9%	90.5%	- 10.3%
New Listings	0	0	--	7	2	- 71.4%

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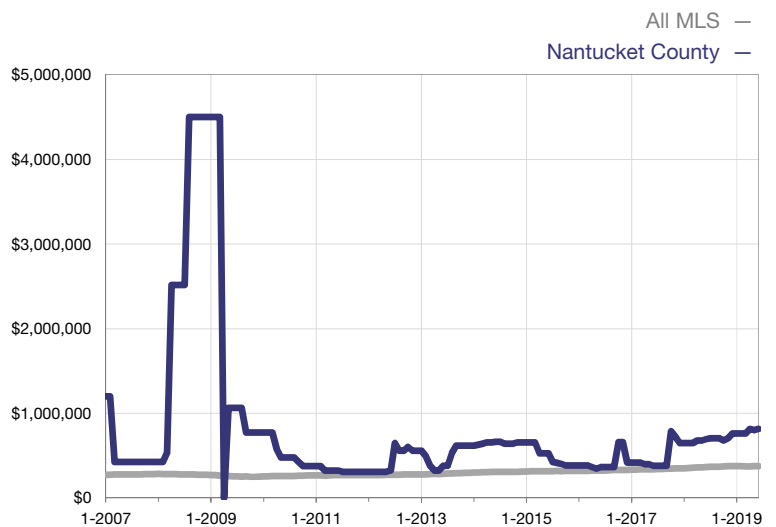
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Norfolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	707	695	- 1.7%	3,440	3,338	- 3.0%
Closed Sales	829	704	- 15.1%	2,756	2,593	- 5.9%
Median Sales Price*	\$564,790	\$555,000	- 1.7%	\$520,000	\$530,000	+ 1.9%
Inventory of Homes for Sale	1,406	1,354	- 3.7%	--	--	--
Months Supply of Inventory	2.7	2.7	0.0%	--	--	--
Cumulative Days on Market Until Sale	35	38	+ 8.6%	50	55	+ 10.0%
Percent of Original List Price Received*	100.0%	99.7%	- 0.3%	98.9%	97.9%	- 1.0%
New Listings	875	854	- 2.4%	4,589	4,534	- 1.2%

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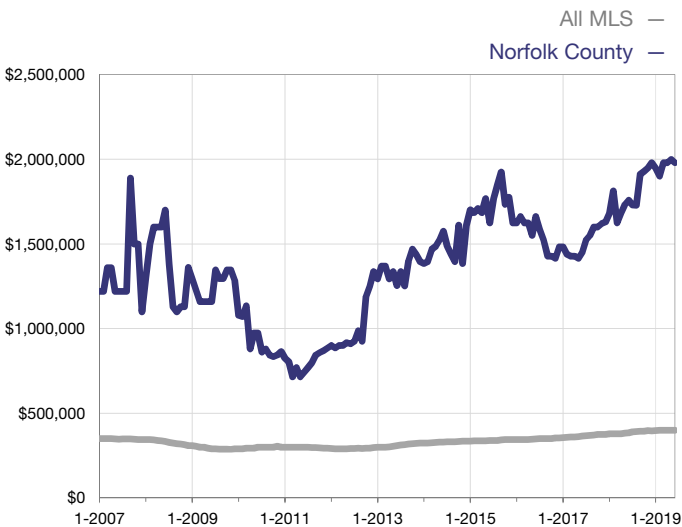
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	253	278	+ 9.9%	1,318	1,434	+ 8.8%
Closed Sales	295	260	- 11.9%	1,070	1,103	+ 3.1%
Median Sales Price*	\$386,000	\$439,450	+ 13.8%	\$379,450	\$409,180	+ 7.8%
Inventory of Homes for Sale	398	509	+ 27.9%	--	--	--
Months Supply of Inventory	2.0	2.5	+ 25.0%	--	--	--
Cumulative Days on Market Until Sale	34	37	+ 8.8%	42	49	+ 16.7%
Percent of Original List Price Received*	101.2%	100.1%	- 1.1%	100.0%	99.1%	- 0.9%
New Listings	283	337	+ 19.1%	1,639	1,885	+ 15.0%

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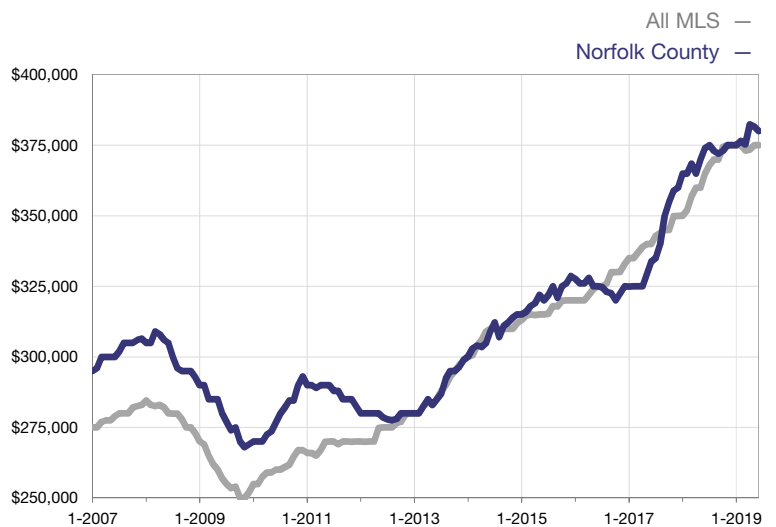
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Plymouth County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	661	716	+ 8.3%	3,176	3,346	+ 5.4%
Closed Sales	732	655	- 10.5%	2,701	2,653	- 1.8%
Median Sales Price*	\$391,000	\$413,400	+ 5.7%	\$380,000	\$391,000	+ 2.9%
Inventory of Homes for Sale	1,770	1,609	- 9.1%	--	--	--
Months Supply of Inventory	3.5	3.2	- 8.6%	--	--	--
Cumulative Days on Market Until Sale	53	52	- 1.9%	67	68	+ 1.5%
Percent of Original List Price Received*	98.0%	98.1%	+ 0.1%	97.1%	96.9%	- 0.2%
New Listings	921	873	- 5.2%	4,403	4,566	+ 3.7%

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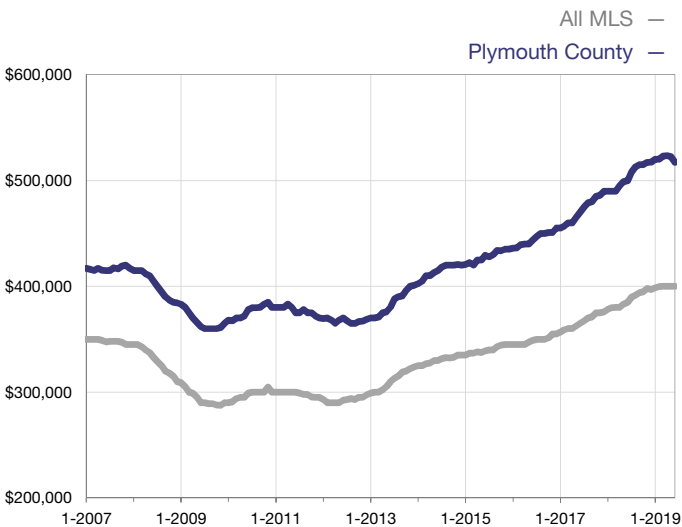
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	133	136	+ 2.3%	691	741	+ 7.2%
Closed Sales	153	125	- 18.3%	541	632	+ 16.8%
Median Sales Price*	\$310,000	\$325,000	+ 4.8%	\$300,000	\$310,000	+ 3.3%
Inventory of Homes for Sale	313	299	- 4.5%	--	--	--
Months Supply of Inventory	3.0	2.8	- 6.7%	--	--	--
Cumulative Days on Market Until Sale	60	68	+ 13.3%	67	68	+ 1.5%
Percent of Original List Price Received*	99.7%	98.4%	- 1.3%	98.9%	97.9%	- 1.0%
New Listings	151	165	+ 9.3%	892	926	+ 3.8%

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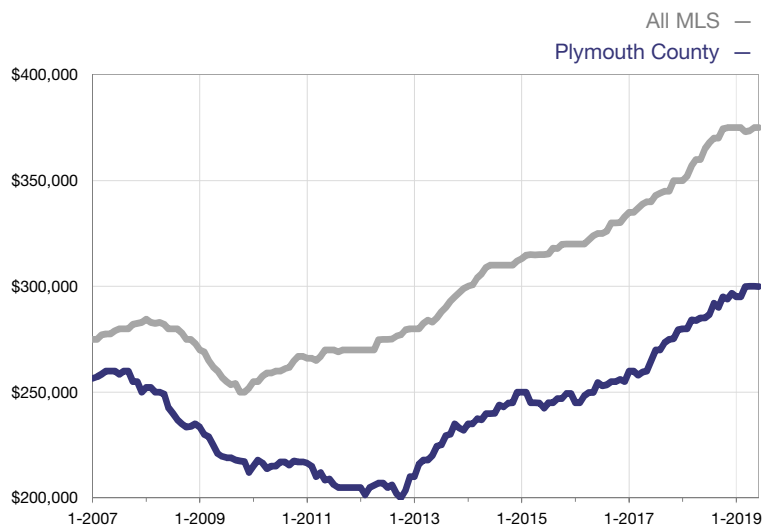
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Suffolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	158	159	+ 0.6%	689	728	+ 5.7%
Closed Sales	171	142	- 17.0%	570	552	- 3.2%
Median Sales Price*	\$629,000	\$625,000	- 0.6%	\$554,000	\$588,500	+ 6.2%
Inventory of Homes for Sale	247	212	- 14.2%	--	--	--
Months Supply of Inventory	2.3	1.9	- 17.4%	--	--	--
Cumulative Days on Market Until Sale	29	32	+ 10.3%	38	45	+ 18.4%
Percent of Original List Price Received*	102.1%	99.9%	- 2.2%	100.3%	99.0%	- 1.3%
New Listings	175	173	- 1.1%	920	914	- 0.7%

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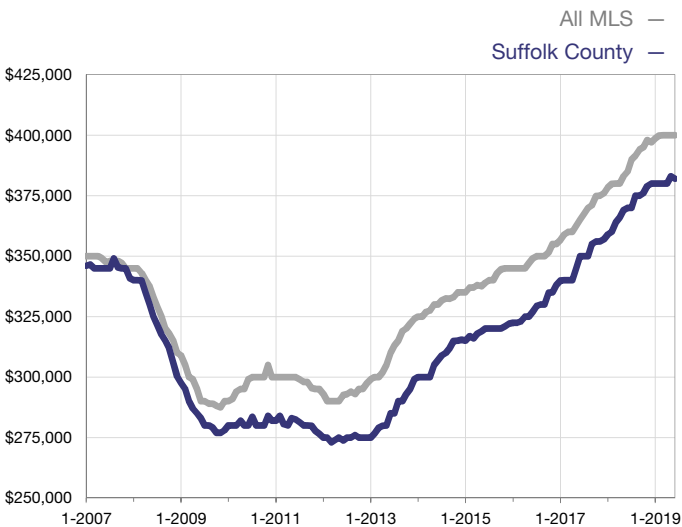
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	571	543	- 4.9%	2,835	2,828	- 0.2%
Closed Sales	621	554	- 10.8%	2,391	2,252	- 5.8%
Median Sales Price*	\$659,000	\$669,500	+ 1.6%	\$632,826	\$620,000	- 2.0%
Inventory of Homes for Sale	1,027	1,152	+ 12.2%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--
Cumulative Days on Market Until Sale	34	41	+ 20.6%	43	51	+ 18.6%
Percent of Original List Price Received*	101.2%	99.0%	- 2.2%	100.4%	98.3%	- 2.1%
New Listings	667	716	+ 7.3%	3,758	3,996	+ 6.3%

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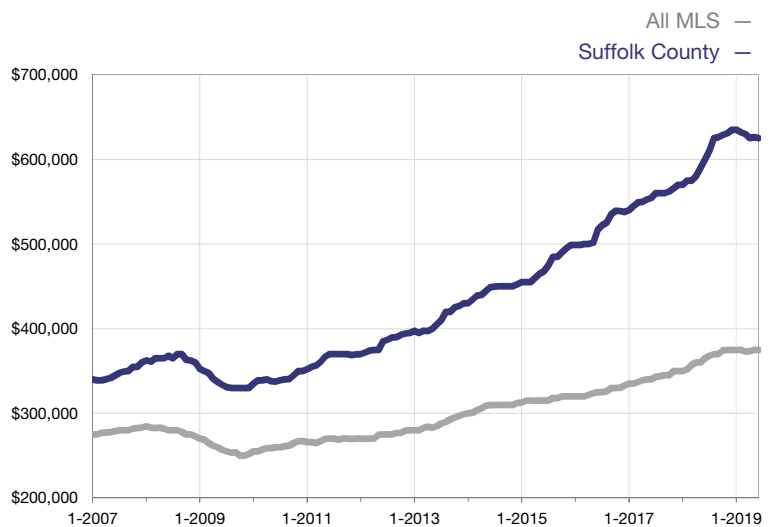
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Worcester County

Single-Family Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	884	971	+ 9.8%	4,367	4,451	+ 1.9%
Closed Sales	970	867	- 10.6%	3,641	3,570	- 2.0%
Median Sales Price*	\$315,000	\$325,000	+ 3.2%	\$280,000	\$293,000	+ 4.6%
Inventory of Homes for Sale	2,262	1,866	- 17.5%	--	--	--
Months Supply of Inventory	3.2	2.7	- 15.6%	--	--	--
Cumulative Days on Market Until Sale	44	48	+ 9.1%	62	66	+ 6.5%
Percent of Original List Price Received*	99.1%	99.3%	+ 0.2%	97.5%	97.2%	- 0.3%
New Listings	1,266	1,173	- 7.3%	5,864	5,766	- 1.7%

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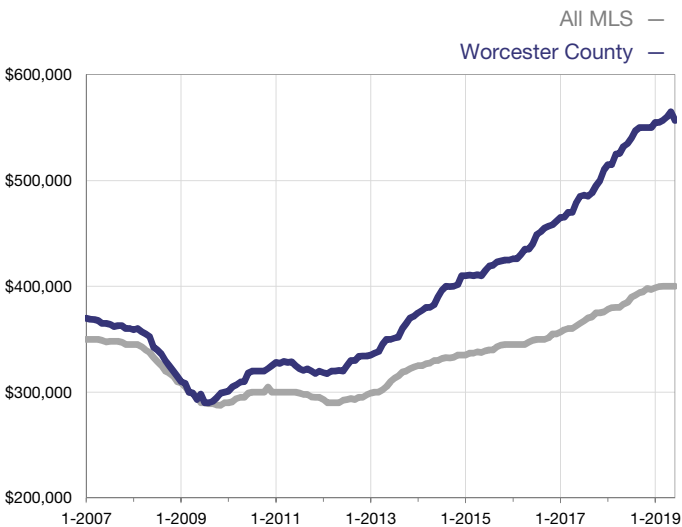
Condominium Properties

Key Metrics	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	166	192	+ 15.7%	922	883	- 4.2%
Closed Sales	199	157	- 21.1%	796	733	- 7.9%
Median Sales Price*	\$226,000	\$226,000	0.0%	\$211,250	\$220,500	+ 4.4%
Inventory of Homes for Sale	345	315	- 8.7%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--
Cumulative Days on Market Until Sale	55	44	- 20.0%	59	58	- 1.7%
Percent of Original List Price Received*	98.9%	99.2%	+ 0.3%	98.5%	98.5%	0.0%
New Listings	216	226	+ 4.6%	1,111	1,098	- 1.2%

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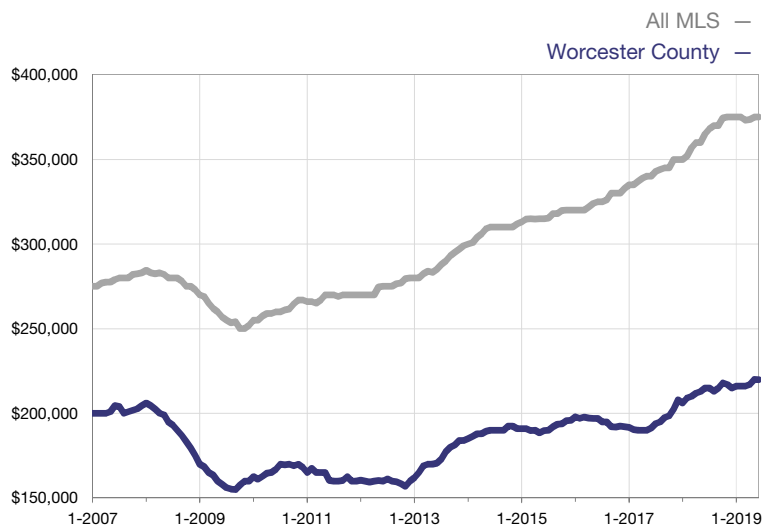
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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