

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	386	492	+ 27.5%	983	1,130	+ 15.0%
Closed Sales	327	344	+ 5.2%	870	867	- 0.3%
Median Sales Price*	\$410,000	\$420,000	+ 2.4%	\$401,000	\$408,000	+ 1.7%
Inventory of Homes for Sale	1,993	2,069	+ 3.8%	--	--	--
Months Supply of Inventory	4.9	5.1	+ 4.1%	--	--	--
Cumulative Days on Market Until Sale	126	119	- 5.6%	123	120	- 2.4%
Percent of Original List Price Received*	95.2%	93.5%	- 1.8%	93.8%	92.5%	- 1.4%
New Listings	557	659	+ 18.3%	1,390	1,571	+ 13.0%

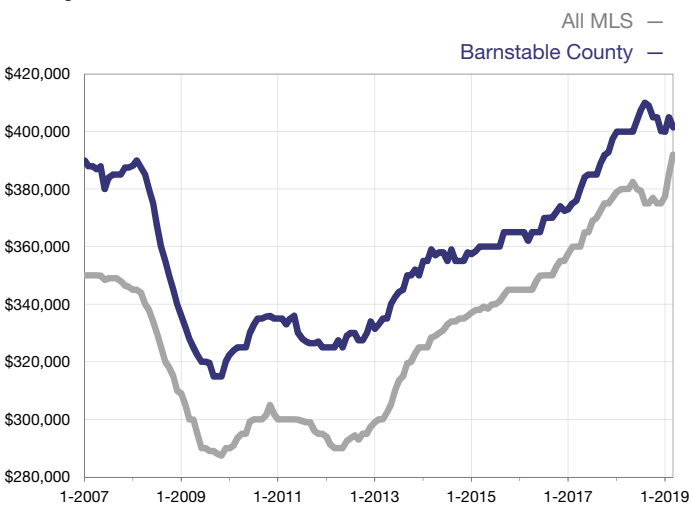
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

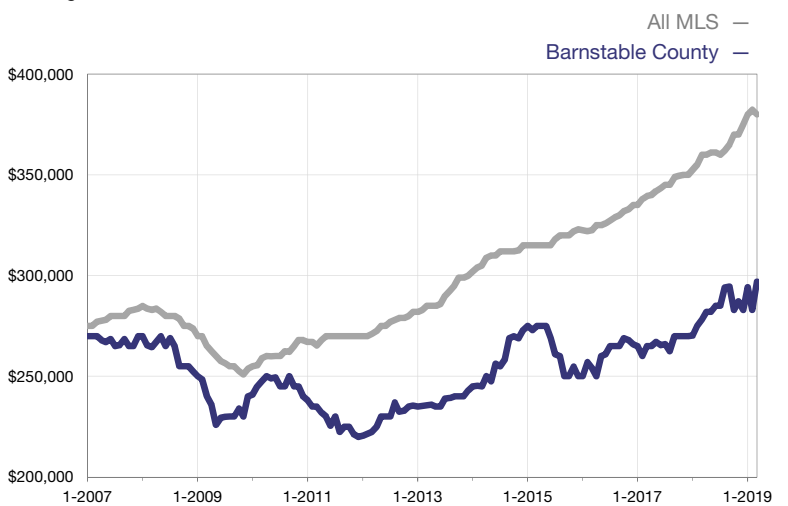
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	96	115	+ 19.8%	254	248	- 2.4%
Closed Sales	70	71	+ 1.4%	205	164	- 20.0%
Median Sales Price*	\$278,750	\$268,000	- 3.9%	\$279,000	\$260,000	- 6.8%
Inventory of Homes for Sale	453	505	+ 11.5%	--	--	--
Months Supply of Inventory	4.5	5.1	+ 13.3%	--	--	--
Cumulative Days on Market Until Sale	104	101	- 2.9%	123	109	- 11.4%
Percent of Original List Price Received*	95.1%	94.2%	- 0.9%	94.6%	93.6%	- 1.1%
New Listings	122	147	+ 20.5%	347	392	+ 13.0%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	92	120	+ 30.4%	251	280	+ 11.6%
Closed Sales	86	74	- 14.0%	210	213	+ 1.4%
Median Sales Price*	\$196,000	\$211,361	+ 7.8%	\$196,000	\$195,000	- 0.5%
Inventory of Homes for Sale	832	710	- 14.7%	--	--	--
Months Supply of Inventory	7.2	5.9	- 18.1%	--	--	--
Cumulative Days on Market Until Sale	129	91	- 29.5%	141	95	- 32.6%
Percent of Original List Price Received*	91.0%	91.3%	+ 0.3%	89.5%	90.9%	+ 1.6%
New Listings	155	154	- 0.6%	380	417	+ 9.7%

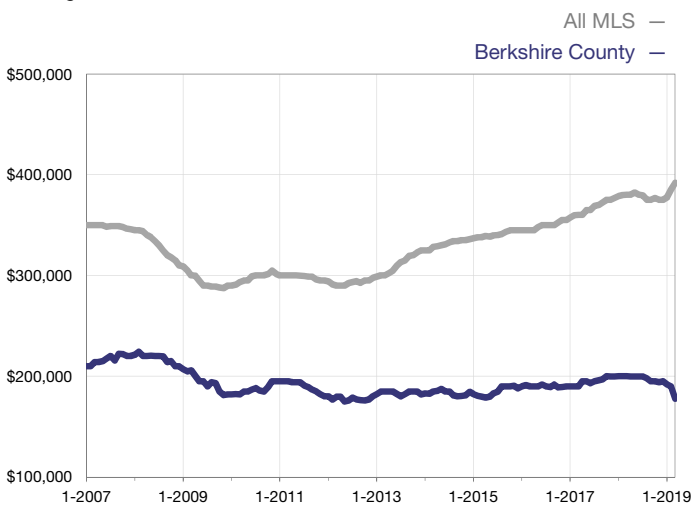
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Condominium Properties

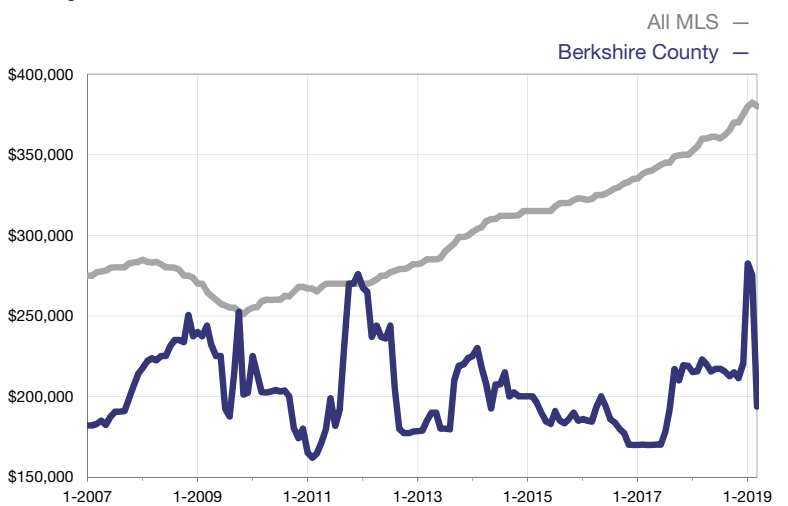
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	15	9	- 40.0%	25	29	+ 16.0%
Closed Sales	9	9	0.0%	24	18	- 25.0%
Median Sales Price*	\$300,000	\$128,000	- 57.3%	\$232,950	\$145,000	- 37.8%
Inventory of Homes for Sale	165	156	- 5.5%	--	--	--
Months Supply of Inventory	14.1	12.9	- 8.5%	--	--	--
Cumulative Days on Market Until Sale	216	130	- 39.8%	219	152	- 30.6%
Percent of Original List Price Received*	92.9%	93.1%	+ 0.2%	91.1%	91.6%	+ 0.5%
New Listings	28	27	- 3.6%	45	77	+ 71.1%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	391	397	+ 1.5%	980	1,059	+ 8.1%
Closed Sales	321	326	+ 1.6%	828	842	+ 1.7%
Median Sales Price*	\$290,000	\$320,000	+ 10.3%	\$290,000	\$310,000	+ 6.9%
Inventory of Homes for Sale	1,048	901	- 14.0%	--	--	--
Months Supply of Inventory	2.6	2.3	- 11.5%	--	--	--
Cumulative Days on Market Until Sale	77	88	+ 14.3%	77	78	+ 1.3%
Percent of Original List Price Received*	96.8%	94.7%	- 2.2%	96.2%	95.0%	- 1.2%
New Listings	449	458	+ 2.0%	1,197	1,218	+ 1.8%

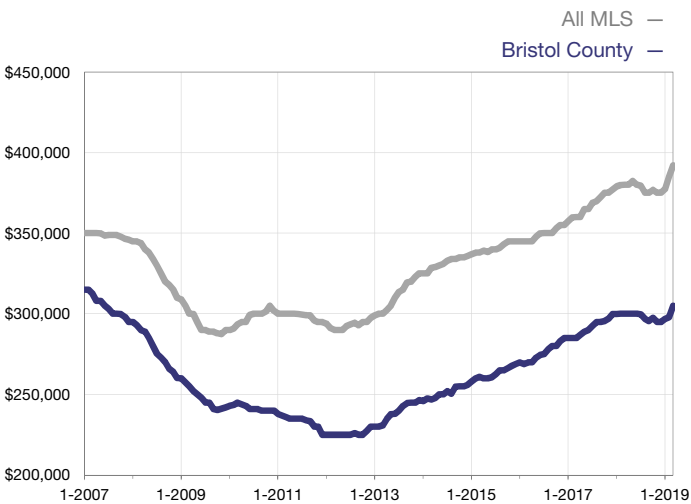
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Condominium Properties

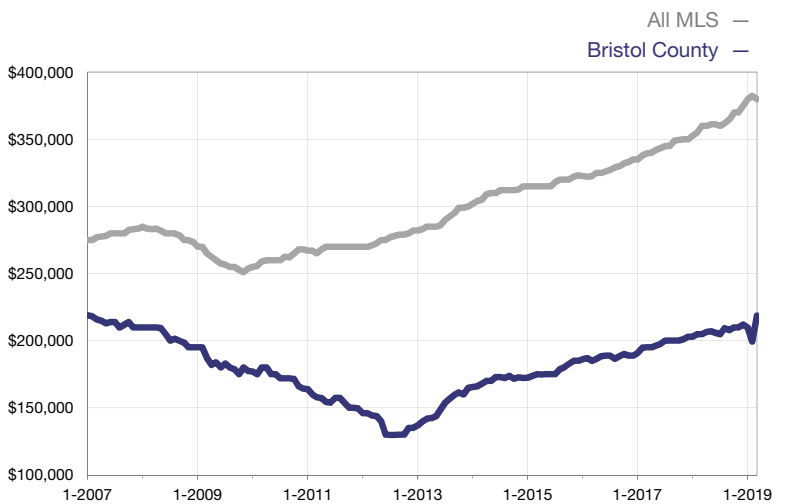
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	91	81	- 11.0%	177	201	+ 13.6%
Closed Sales	64	47	- 26.6%	137	140	+ 2.2%
Median Sales Price*	\$170,750	\$213,000	+ 24.7%	\$207,000	\$205,500	- 0.7%
Inventory of Homes for Sale	122	138	+ 13.1%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--
Cumulative Days on Market Until Sale	54	67	+ 24.1%	67	73	+ 9.0%
Percent of Original List Price Received*	96.4%	97.8%	+ 1.5%	96.3%	96.5%	+ 0.2%
New Listings	70	89	+ 27.1%	201	238	+ 18.4%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Dukes County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	13	10	- 23.1%	37	21	- 43.2%
Closed Sales	9	5	- 44.4%	35	16	- 54.3%
Median Sales Price*	\$750,000	\$1,100,000	+ 46.7%	\$862,500	\$848,750	- 1.6%
Inventory of Homes for Sale	162	66	- 59.3%	--	--	--
Months Supply of Inventory	10.2	5.2	- 49.0%	--	--	--
Cumulative Days on Market Until Sale	110	239	+ 117.3%	147	217	+ 47.6%
Percent of Original List Price Received*	90.3%	94.3%	+ 4.4%	92.5%	90.2%	- 2.5%
New Listings	29	12	- 58.6%	81	38	- 53.1%

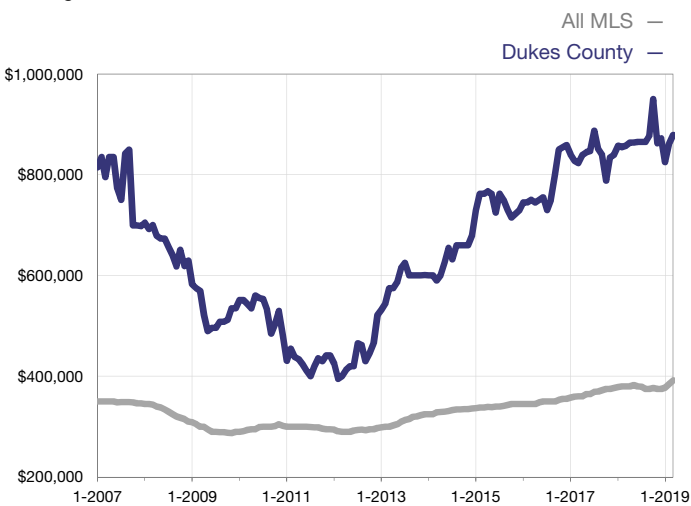
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Condominium Properties

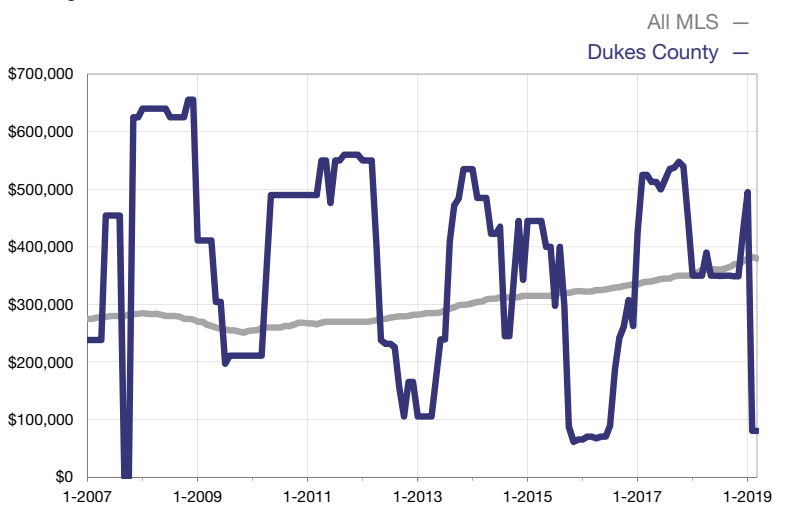
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	1	3	+ 200.0%
Closed Sales	0	0	--	2	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$670,000	\$0	- 100.0%
Inventory of Homes for Sale	11	8	- 27.3%	--	--	--
Months Supply of Inventory	8.0	6.0	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	31	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	96.0%	0.0%	- 100.0%
New Listings	2	2	0.0%	5	6	+ 20.0%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Essex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	474	567	+ 19.6%	1,139	1,299	+ 14.0%
Closed Sales	337	365	+ 8.3%	1,020	1,017	- 0.3%
Median Sales Price*	\$433,000	\$438,000	+ 1.2%	\$420,000	\$440,000	+ 4.8%
Inventory of Homes for Sale	877	848	- 3.3%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--
Cumulative Days on Market Until Sale	78	64	- 17.9%	70	67	- 4.3%
Percent of Original List Price Received*	97.2%	96.4%	- 0.8%	97.0%	96.0%	- 1.0%
New Listings	573	688	+ 20.1%	1,360	1,534	+ 12.8%

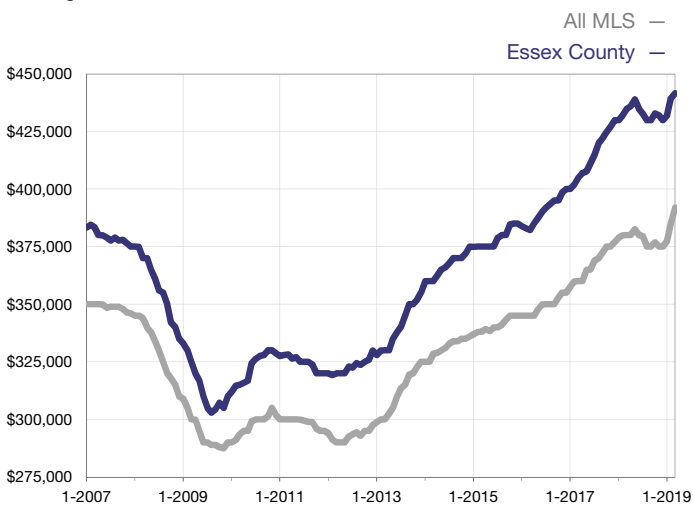
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Condominium Properties

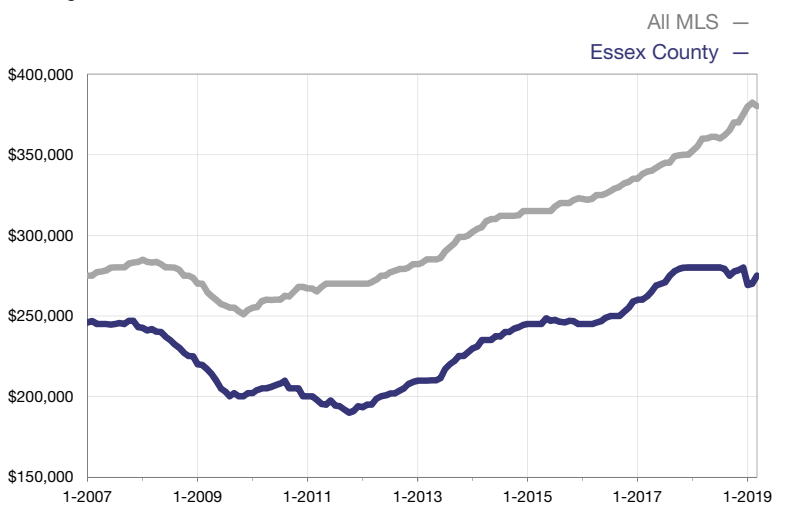
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	271	272	+ 0.4%	650	674	+ 3.7%
Closed Sales	200	202	+ 1.0%	517	495	- 4.3%
Median Sales Price*	\$263,750	\$320,000	+ 21.3%	\$280,000	\$303,900	+ 8.5%
Inventory of Homes for Sale	339	360	+ 6.2%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--
Cumulative Days on Market Until Sale	55	59	+ 7.3%	57	59	+ 3.5%
Percent of Original List Price Received*	99.2%	97.9%	- 1.3%	98.7%	97.5%	- 1.2%
New Listings	308	299	- 2.9%	735	768	+ 4.5%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	45	66	+ 46.7%	100	134	+ 34.0%
Closed Sales	36	27	- 25.0%	112	99	- 11.6%
Median Sales Price*	\$205,500	\$210,080	+ 2.2%	\$189,900	\$212,000	+ 11.6%
Inventory of Homes for Sale	162	164	+ 1.2%	--	--	--
Months Supply of Inventory	3.0	3.4	+ 13.3%	--	--	--
Cumulative Days on Market Until Sale	164	97	- 40.9%	136	117	- 14.0%
Percent of Original List Price Received*	92.3%	91.7%	- 0.7%	93.8%	91.9%	- 2.0%
New Listings	57	70	+ 22.8%	115	149	+ 29.6%

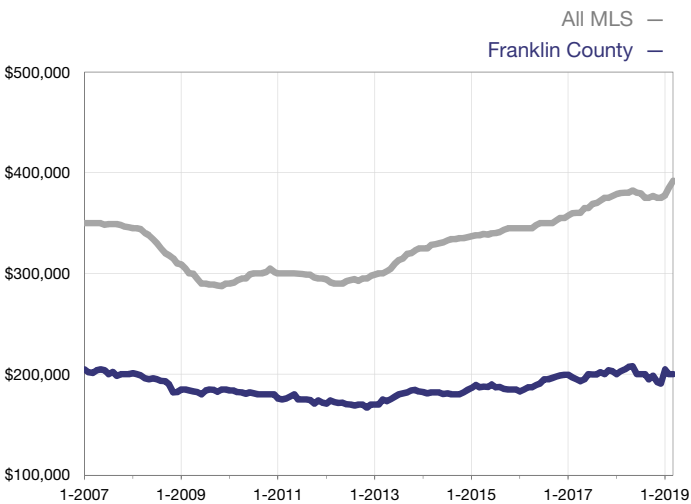
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Condominium Properties

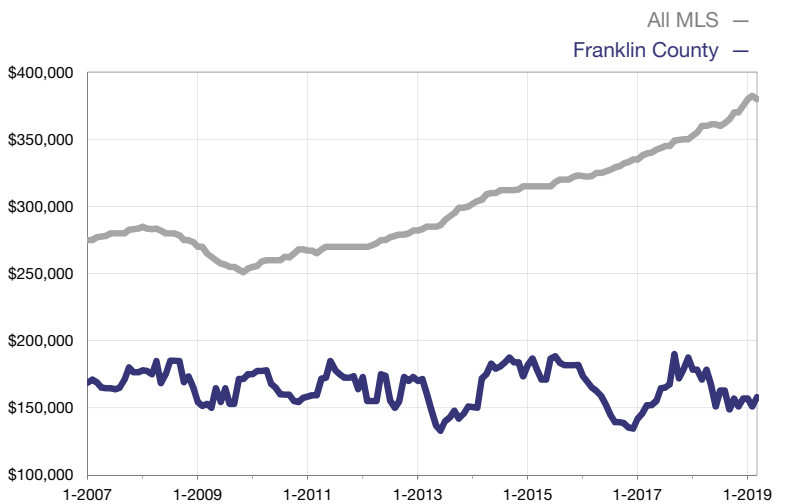
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	5	+ 400.0%	4	11	+ 175.0%
Closed Sales	1	5	+ 400.0%	2	8	+ 300.0%
Median Sales Price*	\$98,000	\$200,000	+ 104.1%	\$130,500	\$200,000	+ 53.3%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	2.9	2.2	- 24.1%	--	--	--
Cumulative Days on Market Until Sale	62	247	+ 298.4%	68	181	+ 166.2%
Percent of Original List Price Received*	99.1%	96.7%	- 2.4%	97.5%	96.1%	- 1.4%
New Listings	1	3	+ 200.0%	4	10	+ 150.0%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Hampden County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	353	436	+ 23.5%	866	1,025	+ 18.4%
Closed Sales	254	267	+ 5.1%	754	745	- 1.2%
Median Sales Price*	\$189,450	\$185,000	- 2.3%	\$184,950	\$189,500	+ 2.5%
Inventory of Homes for Sale	866	702	- 18.9%	--	--	--
Months Supply of Inventory	2.5	2.0	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	83	79	- 4.8%	77	80	+ 3.9%
Percent of Original List Price Received*	95.2%	94.7%	- 0.5%	95.2%	94.5%	- 0.7%
New Listings	436	454	+ 4.1%	1,060	1,137	+ 7.3%

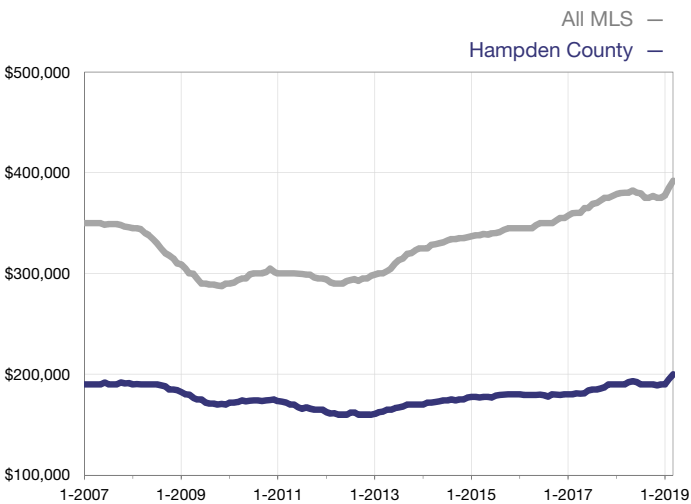
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Condominium Properties

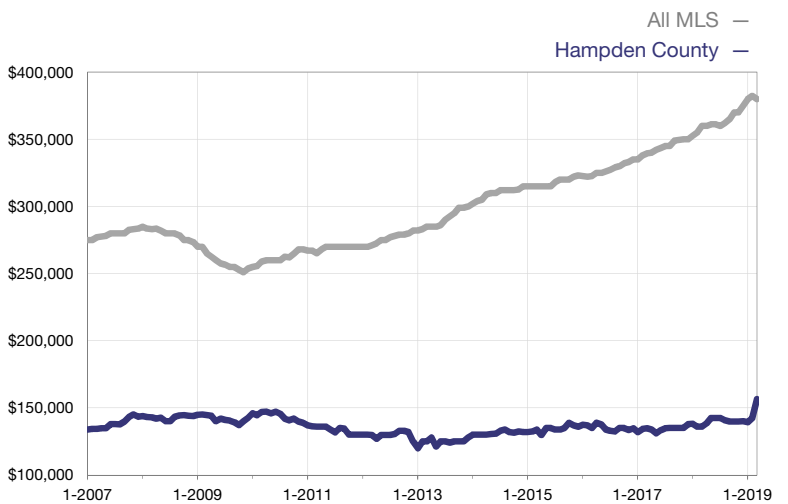
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	45	71	+ 57.8%	120	151	+ 25.8%
Closed Sales	39	49	+ 25.6%	101	122	+ 20.8%
Median Sales Price*	\$124,000	\$145,000	+ 16.9%	\$126,500	\$144,950	+ 14.6%
Inventory of Homes for Sale	142	95	- 33.1%	--	--	--
Months Supply of Inventory	3.3	2.0	- 39.4%	--	--	--
Cumulative Days on Market Until Sale	93	109	+ 17.2%	94	95	+ 1.1%
Percent of Original List Price Received*	96.1%	95.2%	- 0.9%	95.9%	95.7%	- 0.2%
New Listings	52	69	+ 32.7%	135	157	+ 16.3%

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Hampshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	120	115	- 4.2%	253	275	+ 8.7%
Closed Sales	72	66	- 8.3%	216	178	- 17.6%
Median Sales Price*	\$254,000	\$247,100	- 2.7%	\$256,162	\$257,000	+ 0.3%
Inventory of Homes for Sale	345	281	- 18.6%	--	--	--
Months Supply of Inventory	3.3	2.7	- 18.2%	--	--	--
Cumulative Days on Market Until Sale	111	90	- 18.9%	106	108	+ 1.9%
Percent of Original List Price Received*	93.6%	94.9%	+ 1.4%	93.6%	93.4%	- 0.2%
New Listings	154	154	0.0%	339	321	- 5.3%

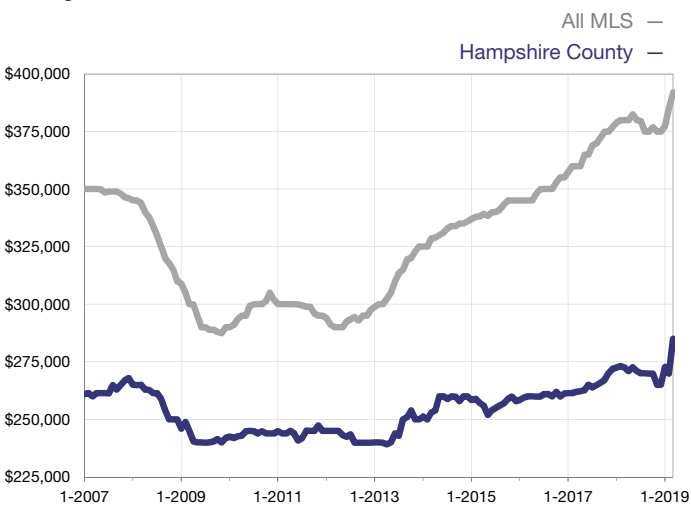
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Condominium Properties

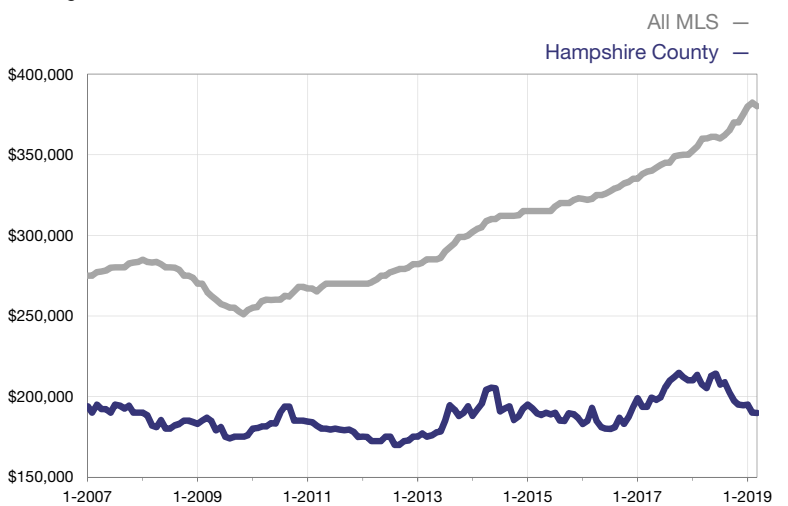
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	20	20	0.0%	58	66	+ 13.8%
Closed Sales	16	17	+ 6.3%	47	42	- 10.6%
Median Sales Price*	\$197,500	\$270,000	+ 36.7%	\$205,000	\$223,268	+ 8.9%
Inventory of Homes for Sale	81	53	- 34.6%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--
Cumulative Days on Market Until Sale	119	136	+ 14.3%	126	97	- 23.0%
Percent of Original List Price Received*	96.3%	96.7%	+ 0.4%	96.9%	96.4%	- 0.5%
New Listings	24	35	+ 45.8%	70	78	+ 11.4%

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Local Market Update – March 2019

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Middlesex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	996	1,053	+ 5.7%	2,167	2,423	+ 11.8%
Closed Sales	595	670	+ 12.6%	1,619	1,738	+ 7.4%
Median Sales Price*	\$530,000	\$561,500	+ 5.9%	\$525,000	\$540,000	+ 2.9%
Inventory of Homes for Sale	1,276	1,478	+ 15.8%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--
Cumulative Days on Market Until Sale	54	61	+ 13.0%	56	63	+ 12.5%
Percent of Original List Price Received*	99.4%	98.2%	- 1.2%	98.6%	96.9%	- 1.7%
New Listings	1,165	1,354	+ 16.2%	2,612	3,046	+ 16.6%

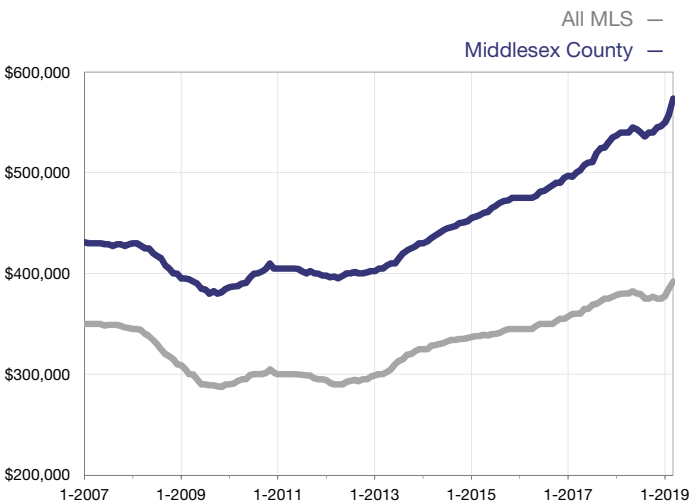
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Condominium Properties

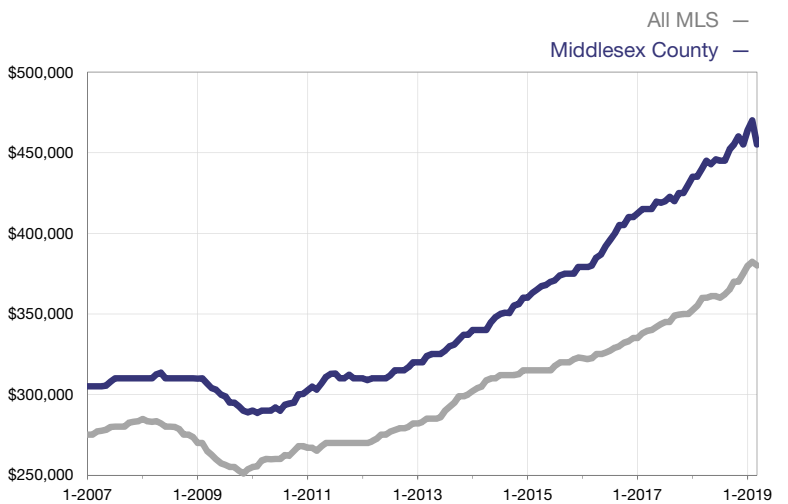
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	544	577	+ 6.1%	1,236	1,386	+ 12.1%
Closed Sales	386	361	- 6.5%	948	937	- 1.2%
Median Sales Price*	\$499,900	\$455,000	- 9.0%	\$455,000	\$450,000	- 1.1%
Inventory of Homes for Sale	512	710	+ 38.7%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--
Cumulative Days on Market Until Sale	46	54	+ 17.4%	48	56	+ 16.7%
Percent of Original List Price Received*	101.1%	99.3%	- 1.8%	100.2%	98.4%	- 1.8%
New Listings	599	696	+ 16.2%	1,424	1,661	+ 16.6%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	3	+ 50.0%	5	6	+ 20.0%
Closed Sales	5	3	- 40.0%	11	10	- 9.1%
Median Sales Price*	\$1,200,000	\$2,225,000	+ 85.4%	\$1,311,000	\$1,775,000	+ 35.4%
Inventory of Homes for Sale	44	33	- 25.0%	--	--	--
Months Supply of Inventory	9.1	7.8	- 14.3%	--	--	--
Cumulative Days on Market Until Sale	91	106	+ 16.5%	112	97	- 13.4%
Percent of Original List Price Received*	93.0%	91.0%	- 2.2%	89.7%	92.7%	+ 3.3%
New Listings	9	6	- 33.3%	25	14	- 44.0%

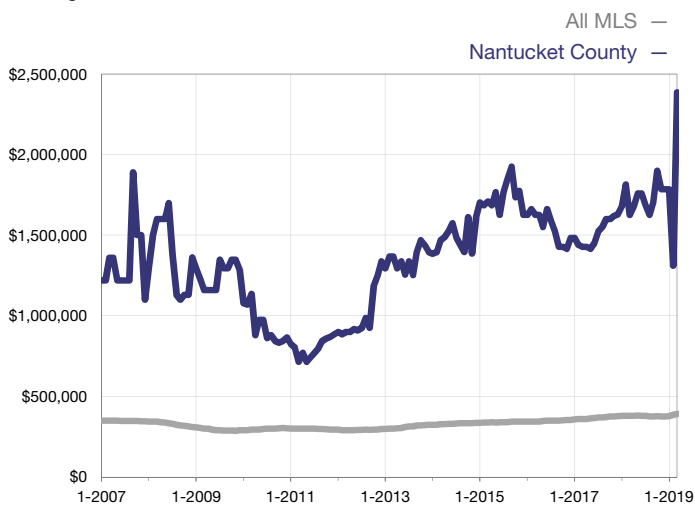
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Condominium Properties

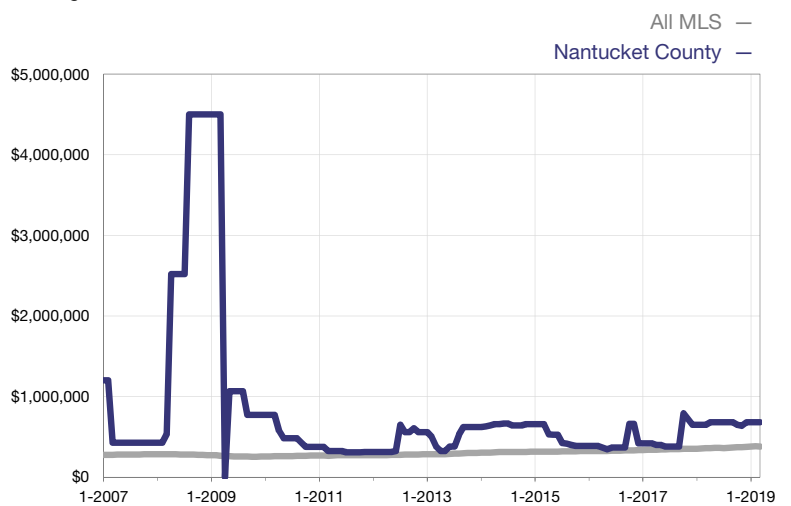
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	1	0	- 100.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	2	3	+ 50.0%	4	3	- 25.0%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Norfolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	576	578	+ 0.3%	1,290	1,273	- 1.3%
Closed Sales	371	321	- 13.5%	968	916	- 5.4%
Median Sales Price*	\$480,000	\$521,000	+ 8.5%	\$468,500	\$505,000	+ 7.8%
Inventory of Homes for Sale	939	926	- 1.4%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	59	69	+ 16.9%	64	72	+ 12.5%
Percent of Original List Price Received*	98.3%	97.0%	- 1.3%	97.5%	96.0%	- 1.5%
New Listings	690	732	+ 6.1%	1,639	1,654	+ 0.9%

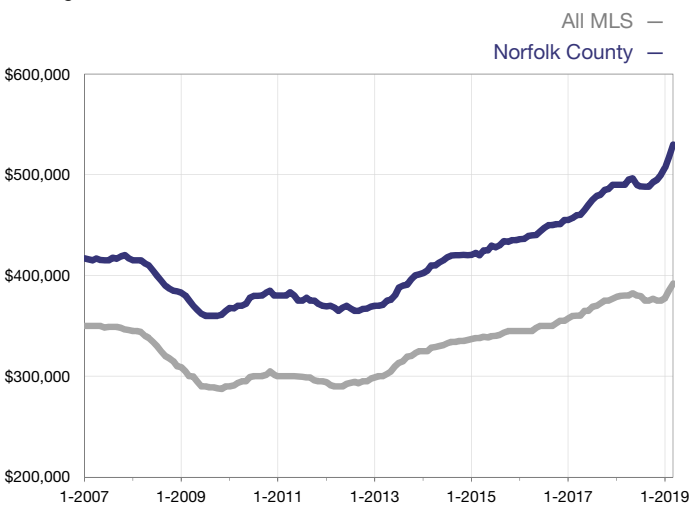
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Condominium Properties

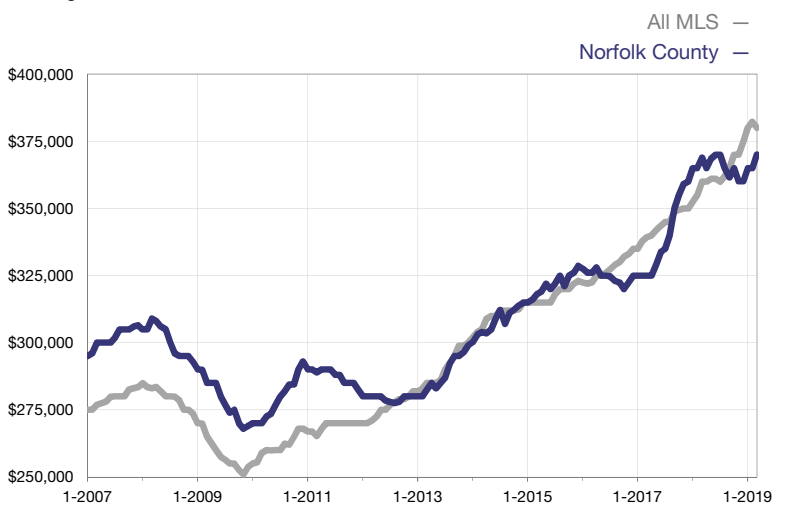
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	214	268	+ 25.2%	518	610	+ 17.8%
Closed Sales	147	149	+ 1.4%	393	400	+ 1.8%
Median Sales Price*	\$360,000	\$349,000	- 3.1%	\$356,000	\$382,500	+ 7.4%
Inventory of Homes for Sale	295	417	+ 41.4%	--	--	--
Months Supply of Inventory	1.5	2.1	+ 40.0%	--	--	--
Cumulative Days on Market Until Sale	52	50	- 3.8%	52	61	+ 17.3%
Percent of Original List Price Received*	100.4%	99.7%	- 0.7%	98.9%	98.3%	- 0.6%
New Listings	261	339	+ 29.9%	639	815	+ 27.5%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Plymouth County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	497	606	+ 21.9%	1,279	1,388	+ 8.5%
Closed Sales	424	414	- 2.4%	1,045	1,019	- 2.5%
Median Sales Price*	\$368,000	\$370,000	+ 0.5%	\$359,000	\$370,250	+ 3.1%
Inventory of Homes for Sale	1,162	1,157	- 0.4%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--
Cumulative Days on Market Until Sale	82	74	- 9.8%	80	80	0.0%
Percent of Original List Price Received*	97.1%	96.9%	- 0.2%	96.2%	96.0%	- 0.2%
New Listings	595	720	+ 21.0%	1,527	1,747	+ 14.4%

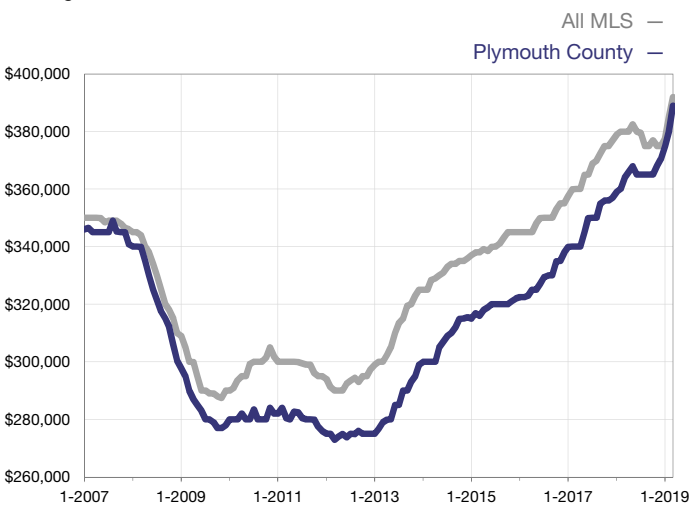
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Condominium Properties

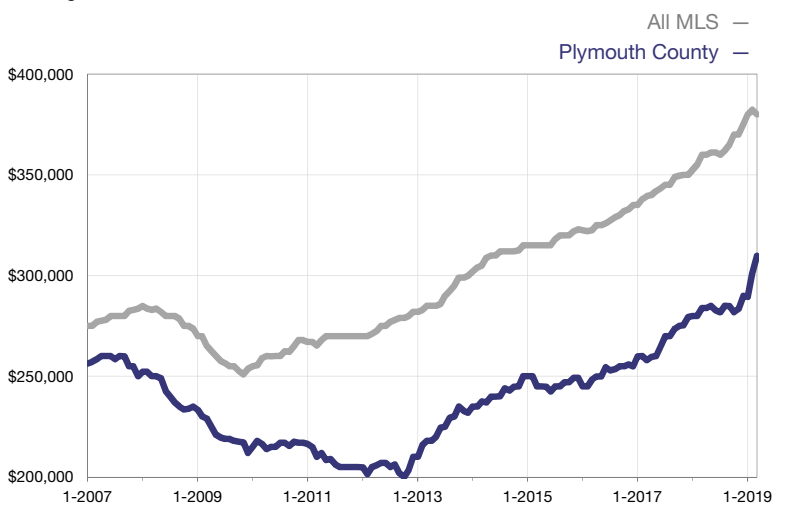
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	91	157	+ 72.5%	271	335	+ 23.6%
Closed Sales	81	134	+ 65.4%	206	275	+ 33.5%
Median Sales Price*	\$271,000	\$416,250	+ 53.6%	\$282,450	\$307,000	+ 8.7%
Inventory of Homes for Sale	265	254	- 4.2%	--	--	--
Months Supply of Inventory	2.6	2.4	- 7.7%	--	--	--
Cumulative Days on Market Until Sale	42	63	+ 50.0%	58	66	+ 13.8%
Percent of Original List Price Received*	99.4%	97.9%	- 1.5%	99.2%	97.4%	- 1.8%
New Listings	114	171	+ 50.0%	344	399	+ 16.0%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Suffolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	95	126	+ 32.6%	221	279	+ 26.2%
Closed Sales	66	75	+ 13.6%	212	205	- 3.3%
Median Sales Price*	\$554,500	\$565,000	+ 1.9%	\$531,500	\$549,000	+ 3.3%
Inventory of Homes for Sale	162	156	- 3.7%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--
Cumulative Days on Market Until Sale	53	59	+ 11.3%	51	56	+ 9.8%
Percent of Original List Price Received*	101.7%	97.6%	- 4.0%	98.1%	97.6%	- 0.5%
New Listings	130	135	+ 3.8%	301	341	+ 13.3%

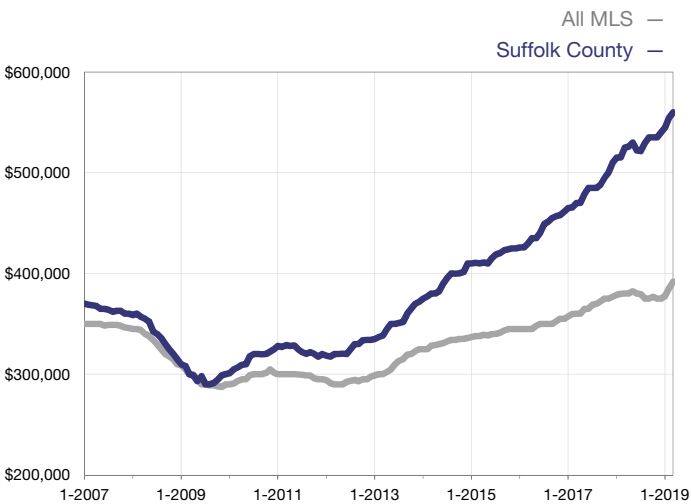
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Condominium Properties

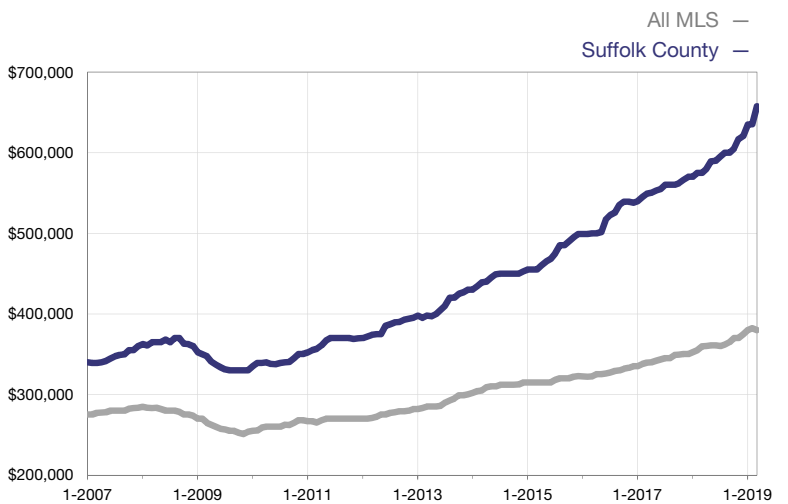
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	498	484	- 2.8%	1,156	1,116	- 3.5%
Closed Sales	359	315	- 12.3%	881	788	- 10.6%
Median Sales Price*	\$585,000	\$581,000	- 0.7%	\$585,000	\$580,000	- 0.9%
Inventory of Homes for Sale	663	902	+ 36.0%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 37.5%	--	--	--
Cumulative Days on Market Until Sale	52	56	+ 7.7%	53	58	+ 9.4%
Percent of Original List Price Received*	99.9%	97.8%	- 2.1%	98.7%	97.2%	- 1.5%
New Listings	598	654	+ 9.4%	1,416	1,613	+ 13.9%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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Local Market Update – March 2019

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Worcester County

Single-Family Properties

Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	714	792	+ 10.9%	1,726	1,825	+ 5.7%
Closed Sales	509	509	0.0%	1,418	1,395	- 1.6%
Median Sales Price*	\$255,000	\$277,000	+ 8.6%	\$260,000	\$274,900	+ 5.7%
Inventory of Homes for Sale	1,542	1,318	- 14.5%	--	--	--
Months Supply of Inventory	2.2	1.9	- 13.6%	--	--	--
Cumulative Days on Market Until Sale	77	76	- 1.3%	74	77	+ 4.1%
Percent of Original List Price Received*	97.1%	97.2%	+ 0.1%	96.8%	95.7%	- 1.1%
New Listings	855	874	+ 2.2%	2,028	2,064	+ 1.8%

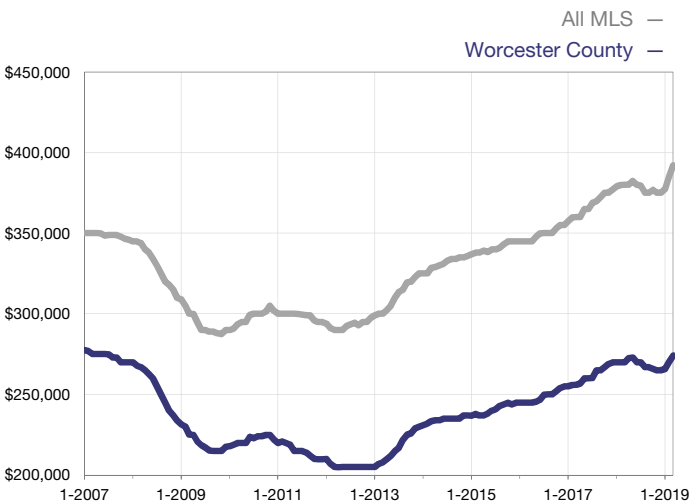
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Condominium Properties

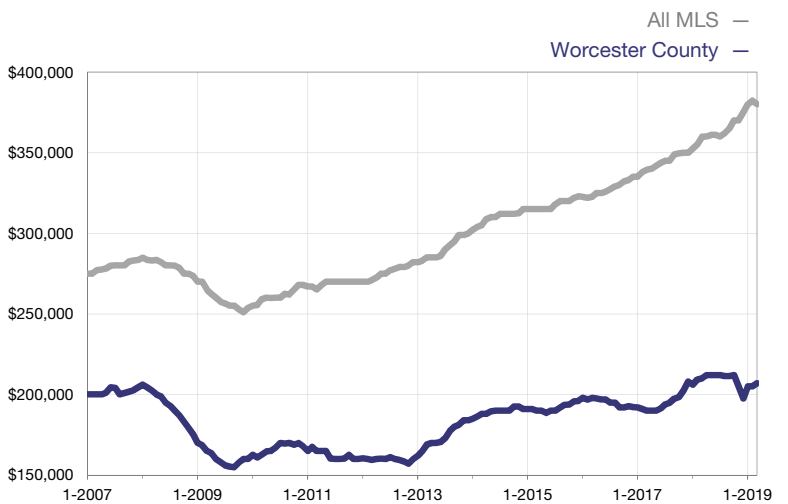
Key Metrics	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	168	148	- 11.9%	385	380	- 1.3%
Closed Sales	117	108	- 7.7%	308	307	- 0.3%
Median Sales Price*	\$204,900	\$214,250	+ 4.6%	\$189,000	\$205,000	+ 8.5%
Inventory of Homes for Sale	323	255	- 21.1%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--
Cumulative Days on Market Until Sale	78	67	- 14.1%	63	66	+ 4.8%
Percent of Original List Price Received*	98.3%	97.4%	- 0.9%	97.7%	97.7%	0.0%
New Listings	199	186	- 6.5%	471	447	- 5.1%

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation



Median Sales Price – Condominium Properties Rolling 12-Month Calculation



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