

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	455	460	+ 1.1%	2,585	2,442	- 5.5%
Closed Sales	563	484	- 14.0%	2,425	2,243	- 7.5%
Median Sales Price*	\$395,000	\$432,500	+ 9.5%	\$389,075	\$413,200	+ 6.2%
Inventory of Homes for Sale	2,720	2,230	- 18.0%	--	--	--
Months Supply of Inventory	6.3	5.6	- 11.1%	--	--	--
Cumulative Days on Market Until Sale	115	94	- 18.3%	136	112	- 17.6%
Percent of Original List Price Received*	95.7%	95.6%	- 0.1%	94.3%	94.9%	+ 0.6%
New Listings	646	666	+ 3.1%	3,727	3,604	- 3.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

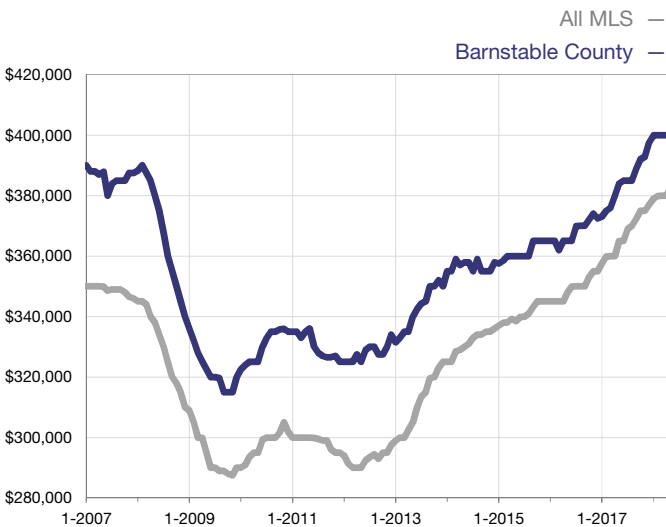
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	130	132	+ 1.5%	612	627	+ 2.5%
Closed Sales	153	141	- 7.8%	554	566	+ 2.2%
Median Sales Price*	\$255,000	\$315,000	+ 23.5%	\$255,750	\$291,250	+ 13.9%
Inventory of Homes for Sale	614	514	- 16.3%	--	--	--
Months Supply of Inventory	6.2	5.0	- 19.4%	--	--	--
Cumulative Days on Market Until Sale	118	86	- 27.1%	146	111	- 24.0%
Percent of Original List Price Received*	95.3%	96.5%	+ 1.3%	94.8%	95.2%	+ 0.4%
New Listings	157	197	+ 25.5%	831	866	+ 4.2%

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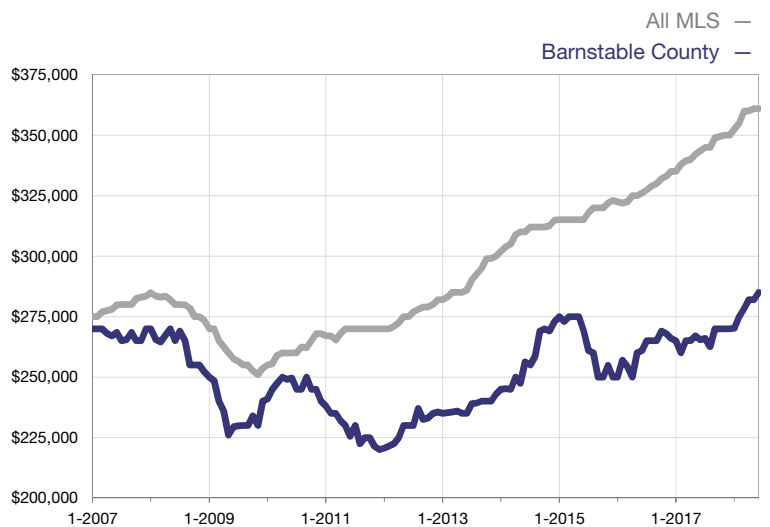
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	164	134	- 18.3%	727	692	- 4.8%
Closed Sales	139	176	+ 26.6%	604	571	- 5.5%
Median Sales Price*	\$199,000	\$229,500	+ 15.3%	\$194,000	\$199,950	+ 3.1%
Inventory of Homes for Sale	1,198	924	- 22.9%	--	--	--
Months Supply of Inventory	10.3	7.9	- 23.3%	--	--	--
Cumulative Days on Market Until Sale	118	97	- 17.8%	136	126	- 7.4%
Percent of Original List Price Received*	91.7%	93.2%	+ 1.6%	89.7%	91.1%	+ 1.6%
New Listings	280	277	- 1.1%	1,275	1,141	- 10.5%

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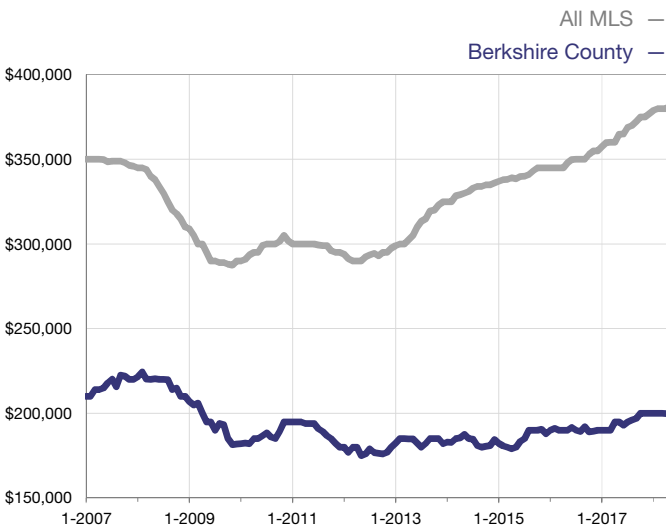
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	24	13	- 45.8%	77	65	- 15.6%
Closed Sales	15	11	- 26.7%	55	57	+ 3.6%
Median Sales Price*	\$167,000	\$305,000	+ 82.6%	\$220,000	\$236,000	+ 7.3%
Inventory of Homes for Sale	197	168	- 14.7%	--	--	--
Months Supply of Inventory	18.8	14.9	- 20.7%	--	--	--
Cumulative Days on Market Until Sale	173	112	- 35.3%	174	166	- 4.6%
Percent of Original List Price Received*	93.5%	92.4%	- 1.2%	92.0%	92.3%	+ 0.3%
New Listings	17	26	+ 52.9%	137	119	- 13.1%

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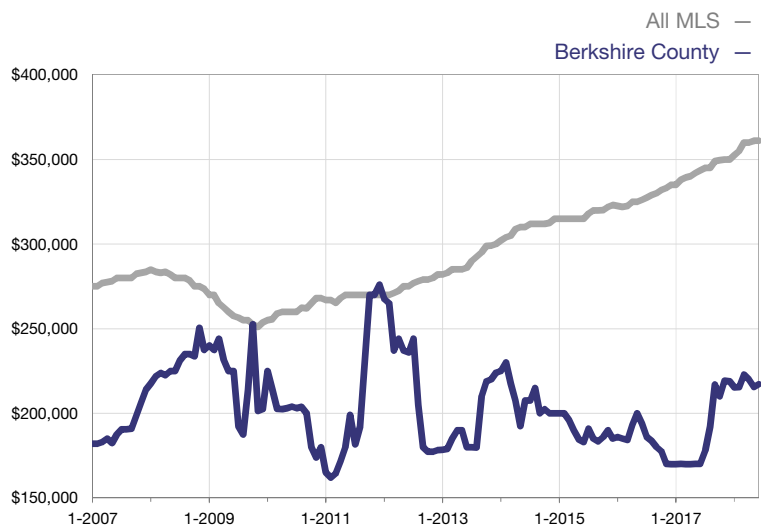
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	502	525	+ 4.6%	2,477	2,514	+ 1.5%
Closed Sales	517	464	- 10.3%	2,113	2,044	- 3.3%
Median Sales Price*	\$315,000	\$320,000	+ 1.6%	\$291,000	\$300,000	+ 3.1%
Inventory of Homes for Sale	1,365	1,158	- 15.2%	--	--	--
Months Supply of Inventory	3.4	2.9	- 14.7%	--	--	--
Cumulative Days on Market Until Sale	60	51	- 15.0%	71	68	- 4.2%
Percent of Original List Price Received*	98.3%	97.8%	- 0.5%	97.0%	97.0%	0.0%
New Listings	670	702	+ 4.8%	3,250	3,279	+ 0.9%

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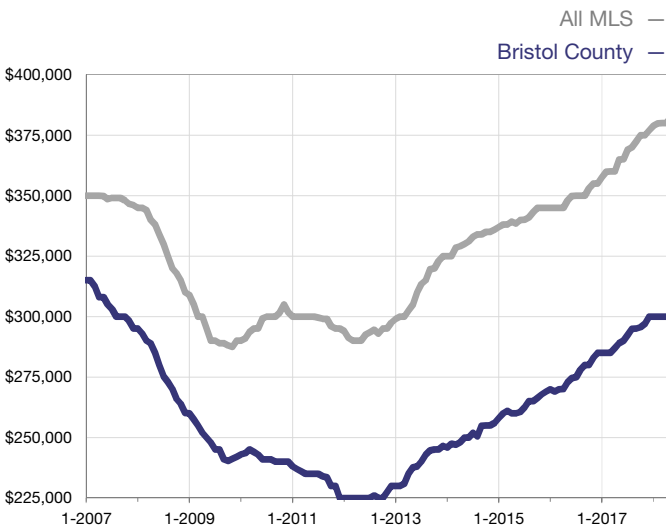
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	82	90	+ 9.8%	452	460	+ 1.8%
Closed Sales	83	102	+ 22.9%	399	401	+ 0.5%
Median Sales Price*	\$209,000	\$228,450	+ 9.3%	\$200,000	\$215,000	+ 7.5%
Inventory of Homes for Sale	189	131	- 30.7%	--	--	--
Months Supply of Inventory	2.7	1.8	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	62	39	- 37.1%	70	55	- 21.4%
Percent of Original List Price Received*	98.7%	98.9%	+ 0.2%	97.3%	97.5%	+ 0.2%
New Listings	101	114	+ 12.9%	542	548	+ 1.1%

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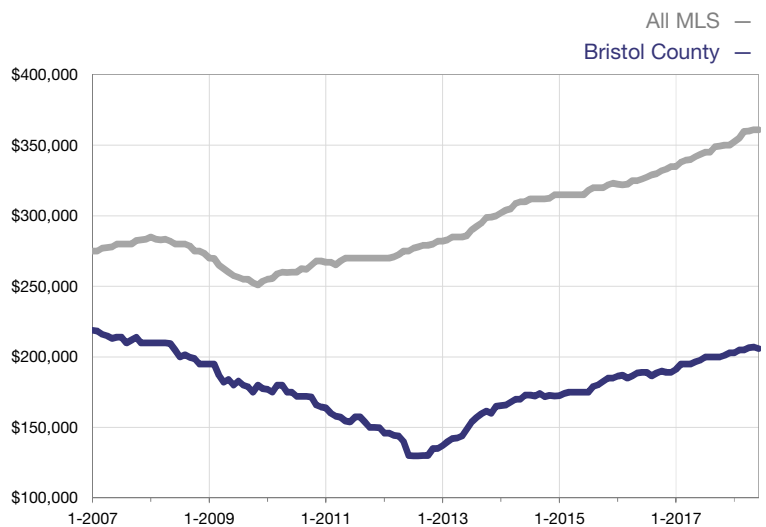
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	13	+ 30.0%	89	81	- 9.0%
Closed Sales	14	13	- 7.1%	84	78	- 7.1%
Median Sales Price*	\$837,250	\$975,000	+ 16.5%	\$767,500	\$863,750	+ 12.5%
Inventory of Homes for Sale	194	190	- 2.1%	--	--	--
Months Supply of Inventory	12.5	12.5	0.0%	--	--	--
Cumulative Days on Market Until Sale	107	129	+ 20.6%	161	115	- 28.6%
Percent of Original List Price Received*	96.4%	90.7%	- 5.9%	93.3%	92.7%	- 0.6%
New Listings	31	29	- 6.5%	192	208	+ 8.3%

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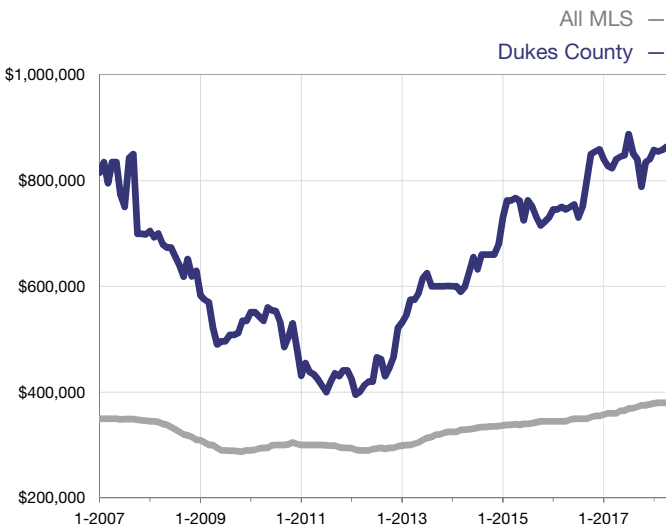
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	4	3	- 25.0%
Closed Sales	0	0	--	4	4	0.0%
Median Sales Price*	\$0	\$0	--	\$547,500	\$260,000	- 52.5%
Inventory of Homes for Sale	15	17	+ 13.3%	--	--	--
Months Supply of Inventory	9.5	11.3	+ 18.9%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	122	23	- 81.1%
Percent of Original List Price Received*	0.0%	0.0%	--	90.2%	92.0%	+ 2.0%
New Listings	1	2	+ 100.0%	7	15	+ 114.3%

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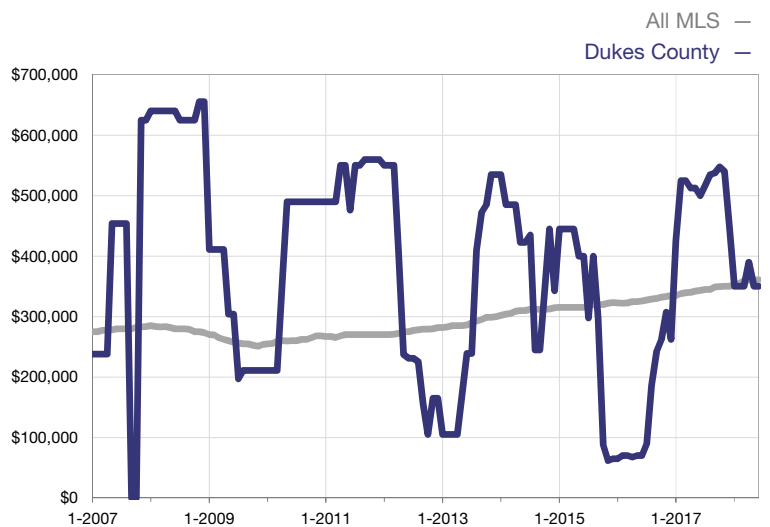
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	697	751	+ 7.7%	3,165	3,256	+ 2.9%
Closed Sales	725	711	- 1.9%	2,698	2,641	- 2.1%
Median Sales Price*	\$455,000	\$470,000	+ 3.3%	\$423,000	\$448,000	+ 5.9%
Inventory of Homes for Sale	1,436	1,226	- 14.6%	--	--	--
Months Supply of Inventory	2.7	2.4	- 11.1%	--	--	--
Cumulative Days on Market Until Sale	48	44	- 8.3%	60	56	- 6.7%
Percent of Original List Price Received*	99.1%	99.8%	+ 0.7%	98.0%	98.6%	+ 0.6%
New Listings	932	968	+ 3.9%	4,217	4,257	+ 0.9%

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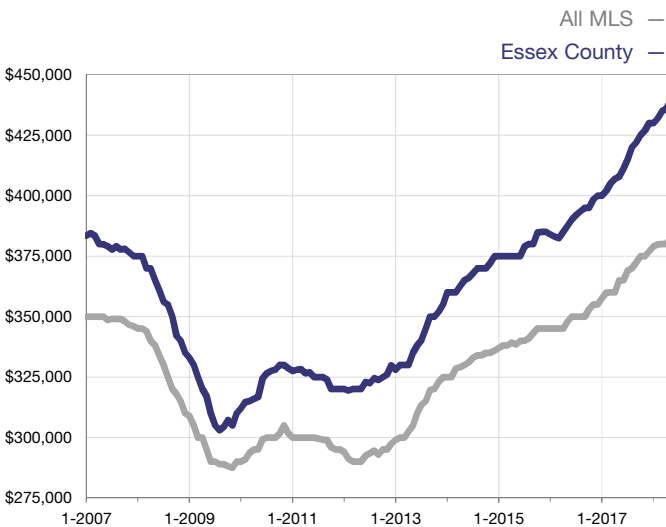
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	306	311	+ 1.6%	1,569	1,548	- 1.3%
Closed Sales	338	339	+ 0.3%	1,387	1,342	- 3.2%
Median Sales Price*	\$276,000	\$305,000	+ 10.5%	\$279,900	\$291,000	+ 4.0%
Inventory of Homes for Sale	525	430	- 18.1%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--
Cumulative Days on Market Until Sale	46	40	- 13.0%	60	49	- 18.3%
Percent of Original List Price Received*	99.3%	100.4%	+ 1.1%	98.6%	99.6%	+ 1.0%
New Listings	366	328	- 10.4%	1,890	1,855	- 1.9%

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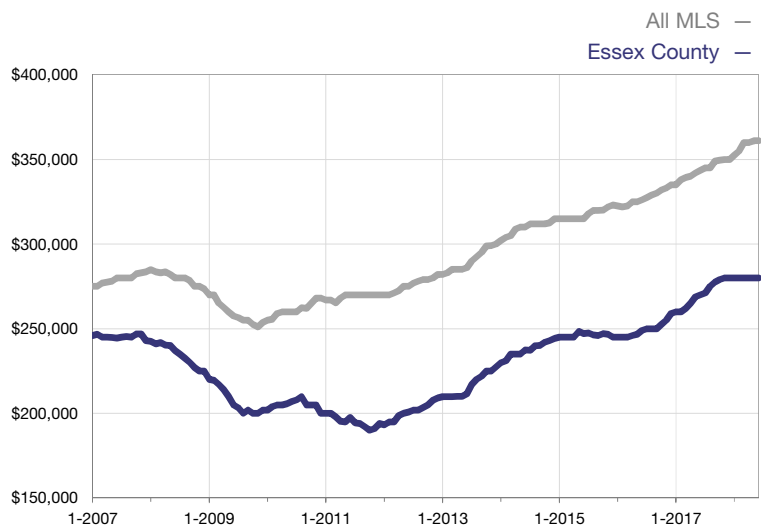
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	71	82	+ 15.5%	329	303	- 7.9%
Closed Sales	74	51	- 31.1%	265	237	- 10.6%
Median Sales Price*	\$259,500	\$218,000	- 16.0%	\$200,000	\$200,000	0.0%
Inventory of Homes for Sale	298	237	- 20.5%	--	--	--
Months Supply of Inventory	5.7	4.6	- 19.3%	--	--	--
Cumulative Days on Market Until Sale	105	89	- 15.2%	131	115	- 12.2%
Percent of Original List Price Received*	95.0%	97.2%	+ 2.3%	93.2%	95.2%	+ 2.1%
New Listings	91	105	+ 15.4%	465	426	- 8.4%

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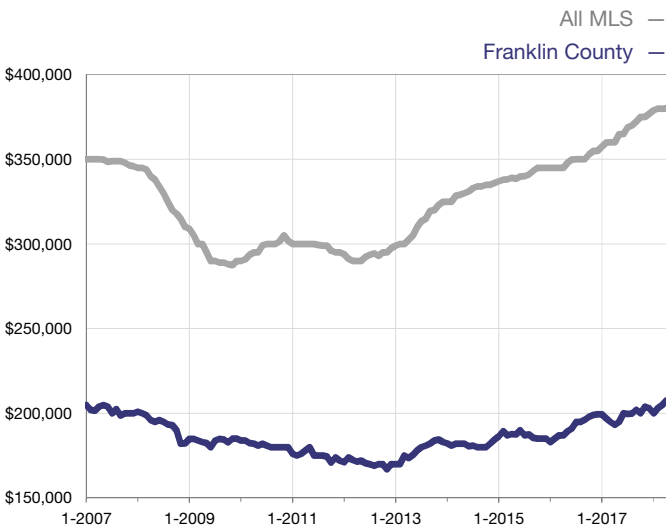
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	6	+ 200.0%	20	17	- 15.0%
Closed Sales	7	2	- 71.4%	19	6	- 68.4%
Median Sales Price*	\$240,000	\$169,000	- 29.6%	\$218,000	\$164,000	- 24.8%
Inventory of Homes for Sale	26	13	- 50.0%	--	--	--
Months Supply of Inventory	6.5	3.5	- 46.2%	--	--	--
Cumulative Days on Market Until Sale	29	37	+ 27.6%	199	50	- 74.9%
Percent of Original List Price Received*	99.2%	99.0%	- 0.2%	95.5%	98.4%	+ 3.0%
New Listings	4	7	+ 75.0%	35	21	- 40.0%

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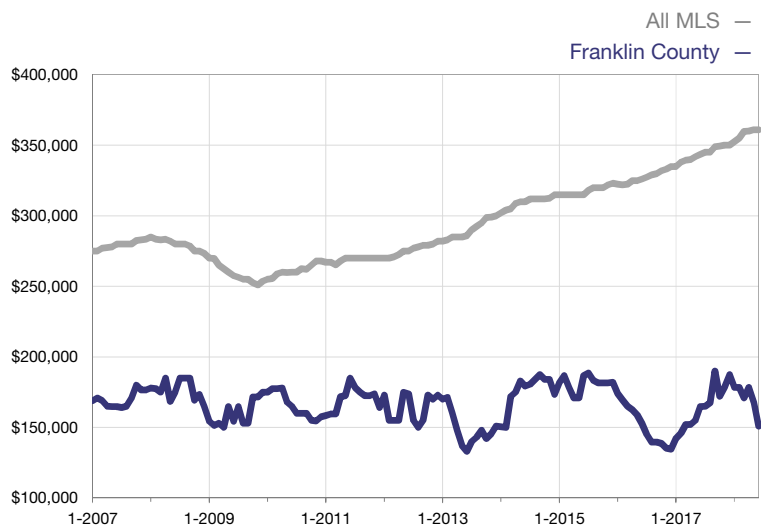
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampden County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	452	470	+ 4.0%	2,213	2,253	+ 1.8%
Closed Sales	470	482	+ 2.6%	1,832	1,872	+ 2.2%
Median Sales Price*	\$197,000	\$207,500	+ 5.3%	\$183,950	\$195,000	+ 6.0%
Inventory of Homes for Sale	1,274	992	- 22.1%	--	--	--
Months Supply of Inventory	3.8	2.8	- 26.3%	--	--	--
Cumulative Days on Market Until Sale	64	49	- 23.4%	81	65	- 19.8%
Percent of Original List Price Received*	96.1%	98.3%	+ 2.3%	95.2%	96.6%	+ 1.5%
New Listings	614	582	- 5.2%	2,966	2,925	- 1.4%

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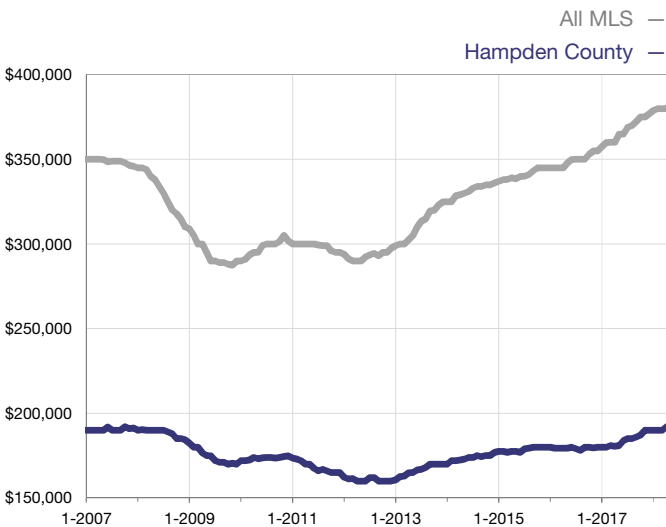
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	58	71	+ 22.4%	273	302	+ 10.6%
Closed Sales	50	43	- 14.0%	222	237	+ 6.8%
Median Sales Price*	\$144,000	\$150,000	+ 4.2%	\$130,000	\$142,500	+ 9.6%
Inventory of Homes for Sale	204	128	- 37.3%	--	--	--
Months Supply of Inventory	4.9	2.9	- 40.8%	--	--	--
Cumulative Days on Market Until Sale	65	67	+ 3.1%	104	86	- 17.3%
Percent of Original List Price Received*	94.8%	97.7%	+ 3.1%	94.2%	96.4%	+ 2.3%
New Listings	75	62	- 17.3%	384	341	- 11.2%

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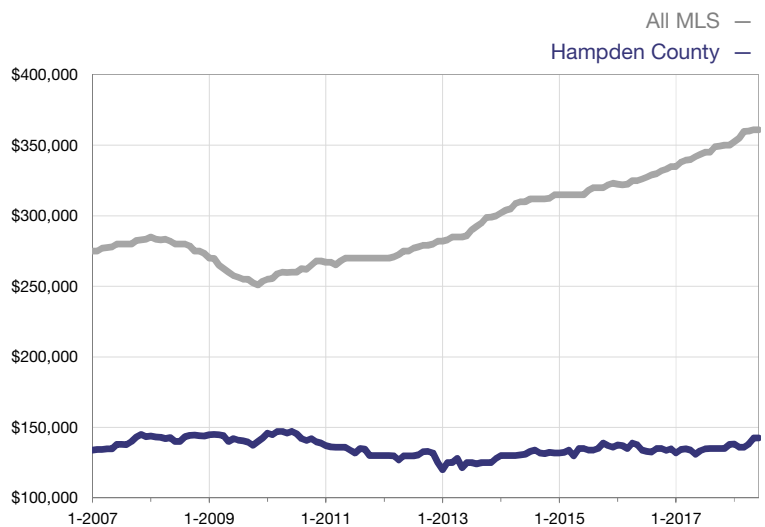
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	143	165	+ 15.4%	663	710	+ 7.1%
Closed Sales	147	154	+ 4.8%	542	570	+ 5.2%
Median Sales Price*	\$278,000	\$303,500	+ 9.2%	\$269,900	\$276,500	+ 2.4%
Inventory of Homes for Sale	514	421	- 18.1%	--	--	--
Months Supply of Inventory	4.8	3.9	- 18.8%	--	--	--
Cumulative Days on Market Until Sale	83	67	- 19.3%	106	87	- 17.9%
Percent of Original List Price Received*	96.6%	97.9%	+ 1.3%	95.0%	95.7%	+ 0.7%
New Listings	185	218	+ 17.8%	962	979	+ 1.8%

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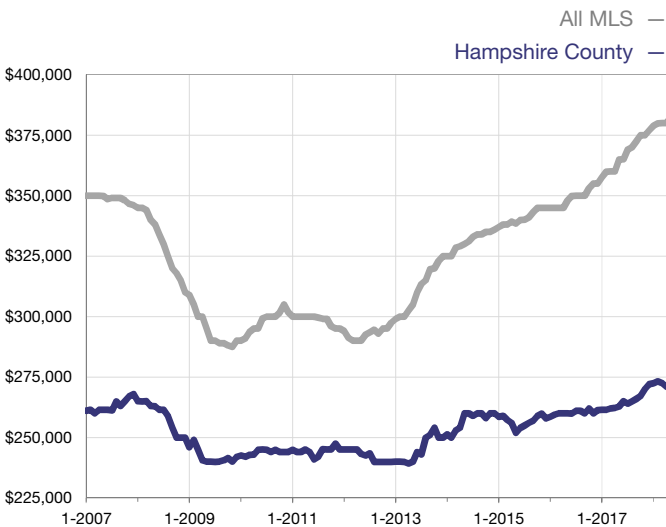
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	35	+ 25.0%	160	161	+ 0.6%
Closed Sales	38	39	+ 2.6%	132	129	- 2.3%
Median Sales Price*	\$209,950	\$210,000	+ 0.0%	\$190,850	\$205,000	+ 7.4%
Inventory of Homes for Sale	120	75	- 37.5%	--	--	--
Months Supply of Inventory	4.8	2.7	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	111	118	+ 6.3%	138	109	- 21.0%
Percent of Original List Price Received*	97.7%	97.9%	+ 0.2%	96.6%	97.7%	+ 1.1%
New Listings	44	51	+ 15.9%	228	186	- 18.4%

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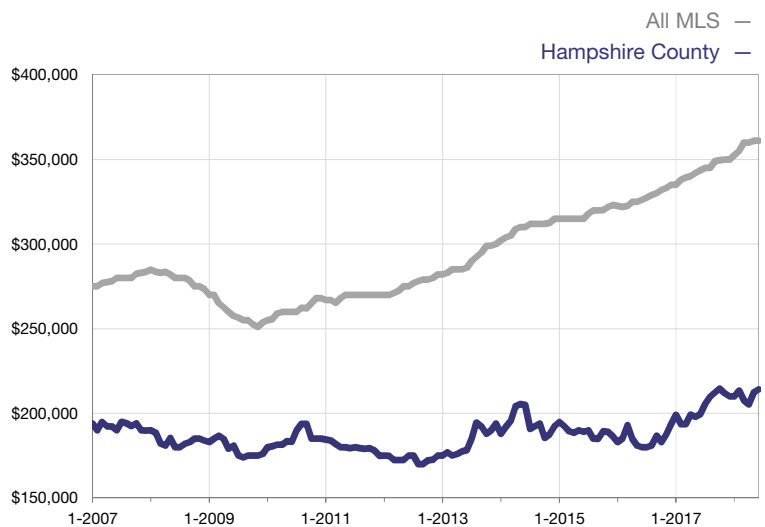
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – June 2018

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Middlesex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1,298	1,403	+ 8.1%	6,098	6,111	+ 0.2%
Closed Sales	1,471	1,383	- 6.0%	4,803	4,694	- 2.3%
Median Sales Price*	\$557,250	\$609,000	+ 9.3%	\$525,000	\$563,000	+ 7.2%
Inventory of Homes for Sale	2,067	1,877	- 9.2%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--
Cumulative Days on Market Until Sale	39	33	- 15.4%	55	44	- 20.0%
Percent of Original List Price Received*	100.9%	101.5%	+ 0.6%	99.6%	100.4%	+ 0.8%
New Listings	1,497	1,610	+ 7.5%	7,644	7,712	+ 0.9%

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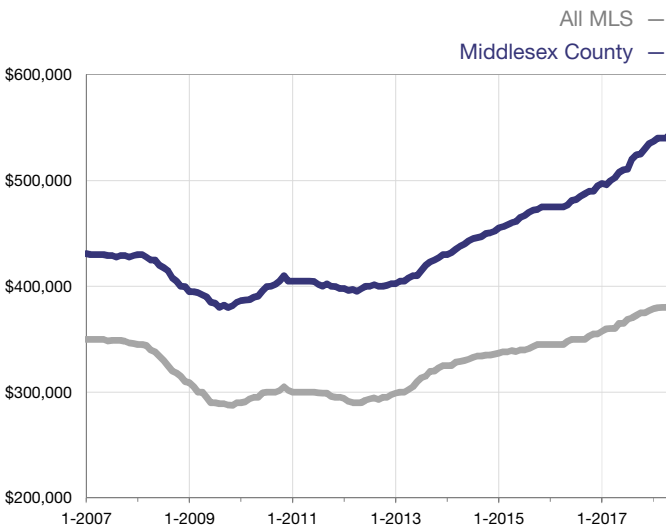
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	681	670	- 1.6%	3,222	3,177	- 1.4%
Closed Sales	717	652	- 9.1%	2,707	2,635	- 2.7%
Median Sales Price*	\$425,000	\$448,100	+ 5.4%	\$425,000	\$454,900	+ 7.0%
Inventory of Homes for Sale	712	669	- 6.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--
Cumulative Days on Market Until Sale	31	27	- 12.9%	39	37	- 5.1%
Percent of Original List Price Received*	102.7%	102.3%	- 0.4%	101.3%	101.7%	+ 0.4%
New Listings	768	747	- 2.7%	3,752	3,747	- 0.1%

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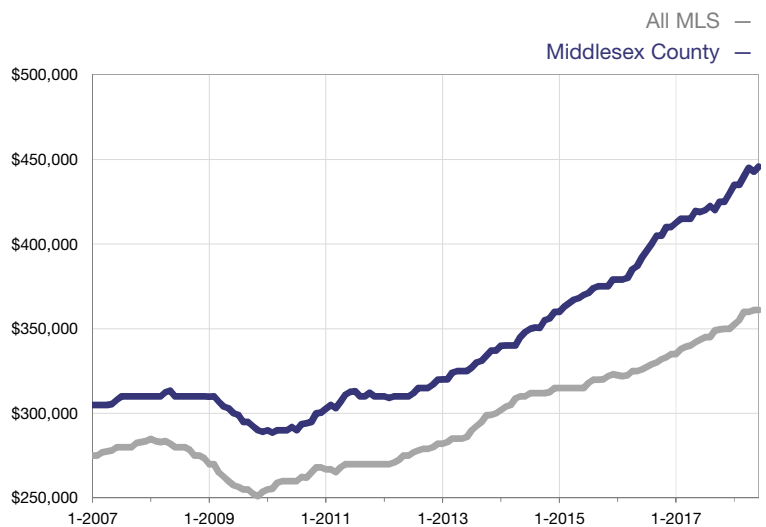
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	5	0.0%	15	14	- 6.7%
Closed Sales	6	4	- 33.3%	14	18	+ 28.6%
Median Sales Price*	\$1,997,500	\$2,340,000	+ 17.1%	\$1,497,500	\$1,842,500	+ 23.0%
Inventory of Homes for Sale	58	61	+ 5.2%	--	--	--
Months Supply of Inventory	22.0	13.3	- 39.5%	--	--	--
Cumulative Days on Market Until Sale	41	137	+ 234.1%	112	112	0.0%
Percent of Original List Price Received*	94.6%	93.2%	- 1.5%	90.1%	91.1%	+ 1.1%
New Listings	22	13	- 40.9%	62	61	- 1.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

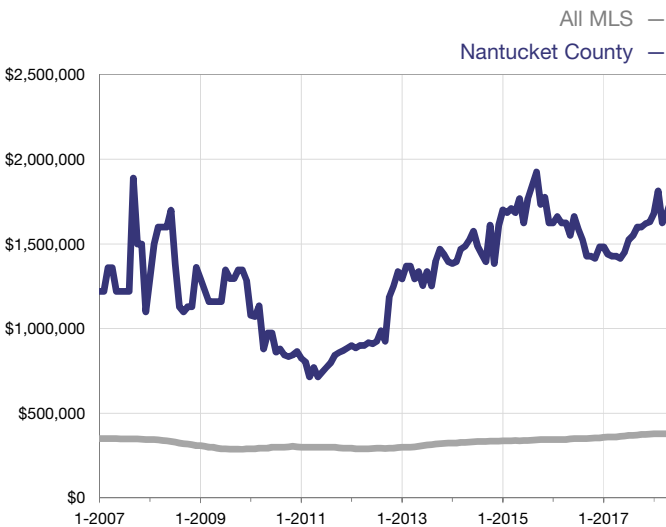
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	1	2	+ 100.0%
Closed Sales	0	1	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$707,000	--	\$380,000	\$693,500	+ 82.5%
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--
Months Supply of Inventory	2.0	3.3	+ 65.0%	--	--	--
Cumulative Days on Market Until Sale	0	2	--	3	4	+ 33.3%
Percent of Original List Price Received*	0.0%	101.1%	--	108.0%	100.9%	- 6.6%
New Listings	1	0	- 100.0%	3	7	+ 133.3%

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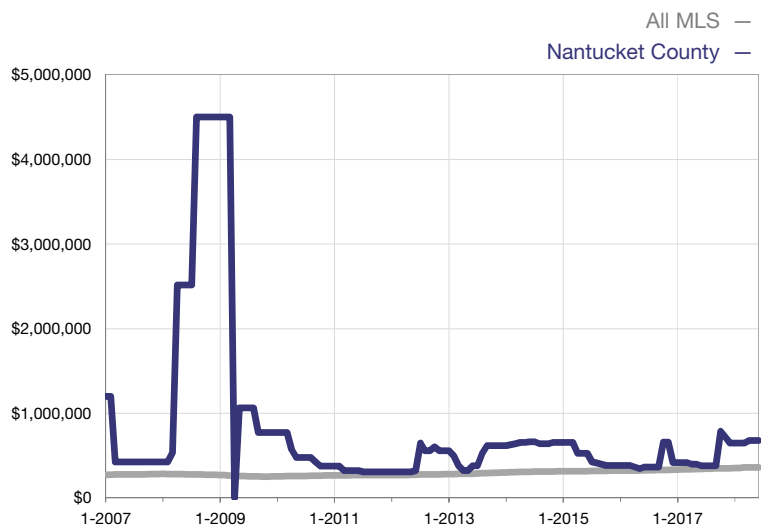
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	701	784	+ 11.8%	3,539	3,572	+ 0.9%
Closed Sales	905	819	- 9.5%	2,984	2,757	- 7.6%
Median Sales Price*	\$526,000	\$564,000	+ 7.2%	\$493,000	\$520,000	+ 5.5%
Inventory of Homes for Sale	1,357	1,215	- 10.5%	--	--	--
Months Supply of Inventory	2.5	2.3	- 8.0%	--	--	--
Cumulative Days on Market Until Sale	43	36	- 16.3%	63	50	- 20.6%
Percent of Original List Price Received*	99.5%	100.2%	+ 0.7%	98.1%	99.1%	+ 1.0%
New Listings	840	879	+ 4.6%	4,510	4,615	+ 2.3%

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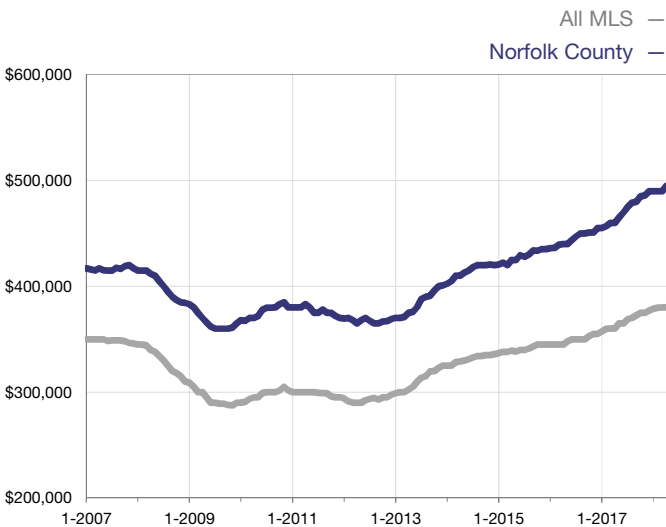
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	230	265	+ 15.2%	1,352	1,344	- 0.6%
Closed Sales	337	286	- 15.1%	1,161	1,066	- 8.2%
Median Sales Price*	\$359,000	\$387,950	+ 8.1%	\$345,000	\$376,890	+ 9.2%
Inventory of Homes for Sale	407	346	- 15.0%	--	--	--
Months Supply of Inventory	2.0	1.8	- 10.0%	--	--	--
Cumulative Days on Market Until Sale	37	34	- 8.1%	45	42	- 6.7%
Percent of Original List Price Received*	100.6%	101.4%	+ 0.8%	100.0%	100.2%	+ 0.2%
New Listings	266	284	+ 6.8%	1,628	1,639	+ 0.7%

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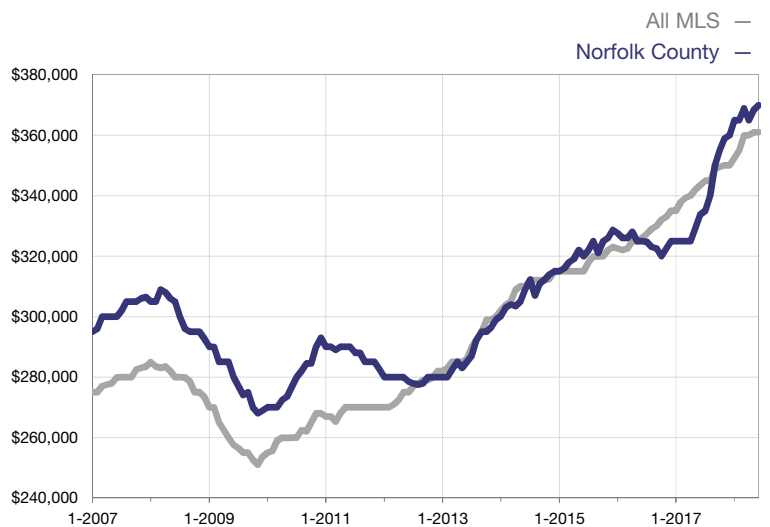
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2018

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Plymouth County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	681	728	+ 6.9%	3,260	3,327	+ 2.1%
Closed Sales	744	724	- 2.7%	2,778	2,713	- 2.3%
Median Sales Price*	\$375,000	\$391,000	+ 4.3%	\$350,000	\$379,000	+ 8.3%
Inventory of Homes for Sale	1,904	1,544	- 18.9%	--	--	--
Months Supply of Inventory	3.6	3.0	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	57	53	- 7.0%	74	66	- 10.8%
Percent of Original List Price Received*	98.7%	98.4%	- 0.3%	97.7%	97.6%	- 0.1%
New Listings	943	930	- 1.4%	4,522	4,451	- 1.6%

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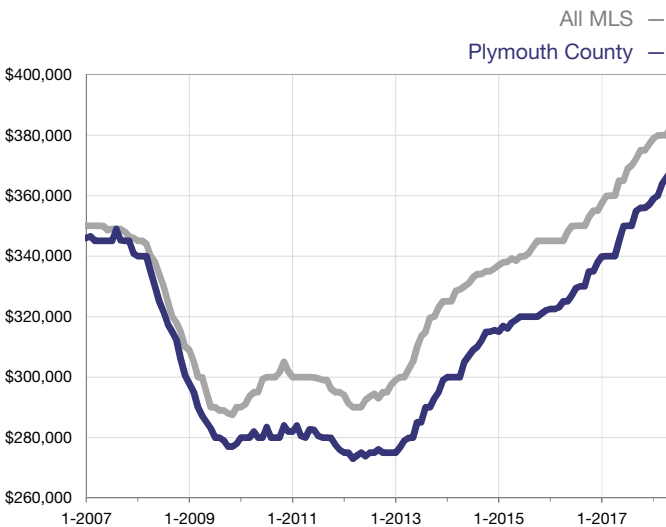
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	137	146	+ 6.6%	664	717	+ 8.0%
Closed Sales	155	149	- 3.9%	535	538	+ 0.6%
Median Sales Price*	\$297,000	\$312,000	+ 5.1%	\$274,900	\$300,000	+ 9.1%
Inventory of Homes for Sale	319	253	- 20.7%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	60	61	+ 1.7%	79	67	- 15.2%
Percent of Original List Price Received*	98.6%	99.6%	+ 1.0%	97.9%	99.1%	+ 1.2%
New Listings	154	149	- 3.2%	847	888	+ 4.8%

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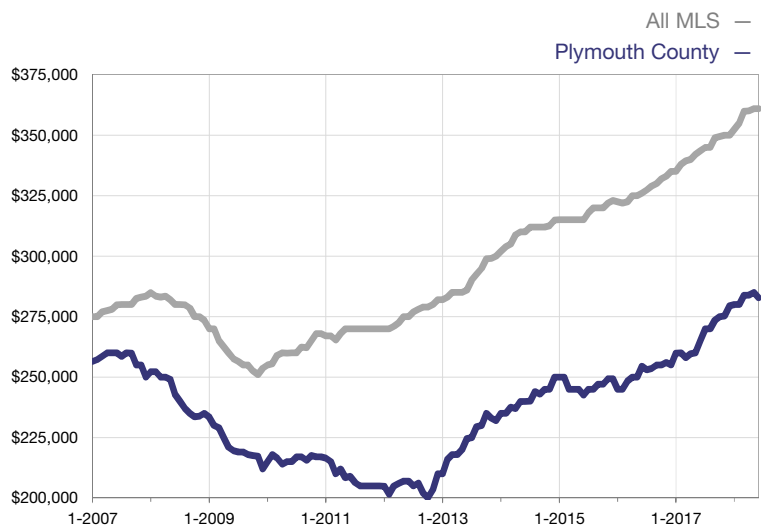
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2018

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Suffolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	162	173	+ 6.8%	731	714	- 2.3%
Closed Sales	183	165	- 9.8%	617	566	- 8.3%
Median Sales Price*	\$560,000	\$630,000	+ 12.5%	\$510,000	\$556,000	+ 9.0%
Inventory of Homes for Sale	242	203	- 16.1%	--	--	--
Months Supply of Inventory	2.1	1.9	- 9.5%	--	--	--
Cumulative Days on Market Until Sale	36	29	- 19.4%	43	39	- 9.3%
Percent of Original List Price Received*	102.0%	102.1%	+ 0.1%	99.6%	100.4%	+ 0.8%
New Listings	198	176	- 11.1%	950	926	- 2.5%

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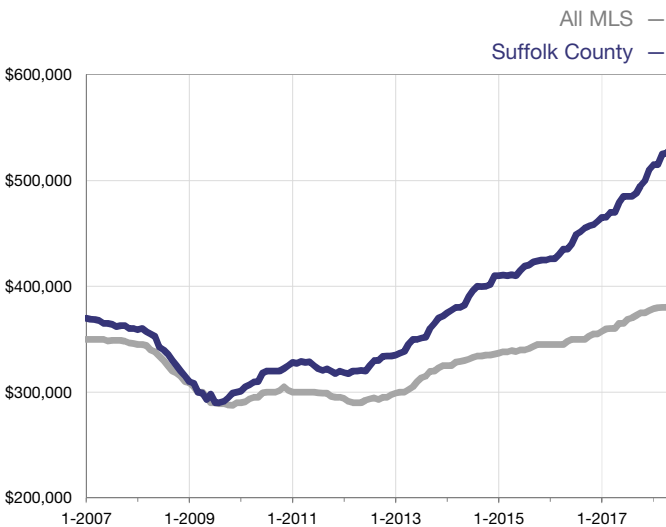
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	602	608	+ 1.0%	2,818	2,904	+ 3.1%
Closed Sales	600	596	- 0.7%	2,245	2,357	+ 5.0%
Median Sales Price*	\$575,000	\$665,250	+ 15.7%	\$570,000	\$628,250	+ 10.2%
Inventory of Homes for Sale	879	860	- 2.2%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--
Cumulative Days on Market Until Sale	35	33	- 5.7%	43	42	- 2.3%
Percent of Original List Price Received*	102.2%	101.3%	- 0.9%	100.4%	100.4%	0.0%
New Listings	751	668	- 11.1%	3,621	3,766	+ 4.0%

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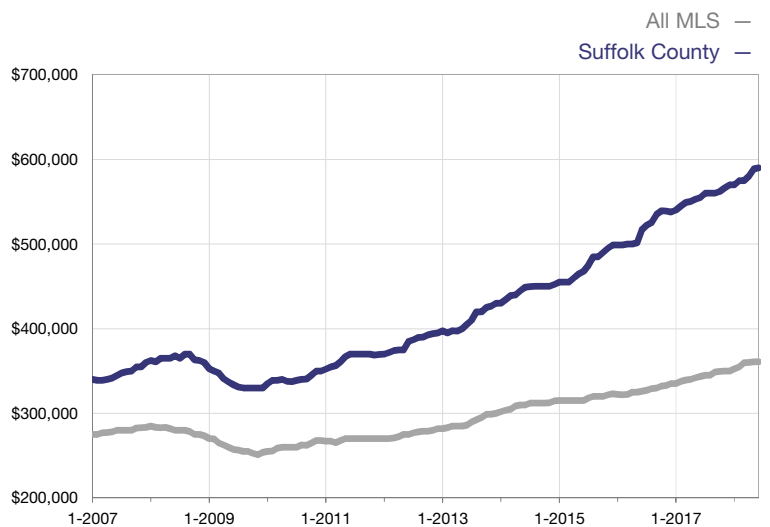
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2018

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Worcester County

Single-Family Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	889	1,013	+ 13.9%	4,463	4,628	+ 3.7%
Closed Sales	994	954	- 4.0%	3,749	3,652	- 2.6%
Median Sales Price*	\$284,000	\$314,500	+ 10.7%	\$260,000	\$280,000	+ 7.7%
Inventory of Homes for Sale	2,168	1,884	- 13.1%	--	--	--
Months Supply of Inventory	3.1	2.7	- 12.9%	--	--	--
Cumulative Days on Market Until Sale	53	44	- 17.0%	72	62	- 13.9%
Percent of Original List Price Received*	98.6%	99.5%	+ 0.9%	97.0%	98.0%	+ 1.0%
New Listings	1,162	1,284	+ 10.5%	5,761	5,924	+ 2.8%

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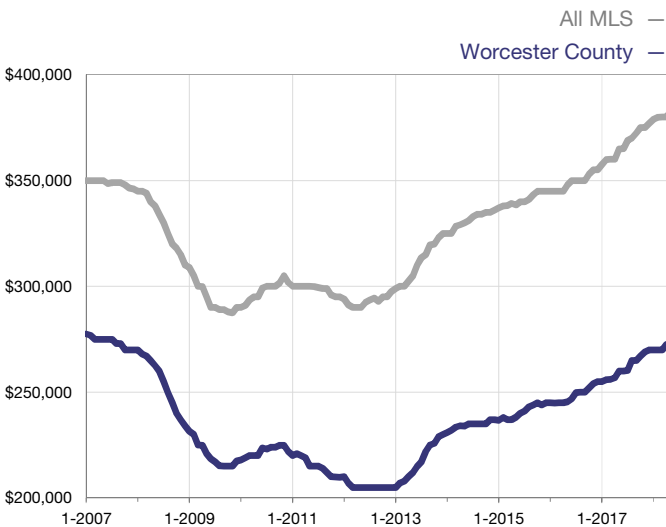
Condominium Properties

Key Metrics	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	174	181	+ 4.0%	938	951	+ 1.4%
Closed Sales	209	194	- 7.2%	822	795	- 3.3%
Median Sales Price*	\$212,900	\$227,500	+ 6.9%	\$190,000	\$210,000	+ 10.5%
Inventory of Homes for Sale	441	282	- 36.1%	--	--	--
Months Supply of Inventory	3.1	1.9	- 38.7%	--	--	--
Cumulative Days on Market Until Sale	67	56	- 16.4%	72	59	- 18.1%
Percent of Original List Price Received*	98.6%	99.1%	+ 0.5%	97.3%	98.6%	+ 1.3%
New Listings	197	212	+ 7.6%	1,180	1,108	- 6.1%

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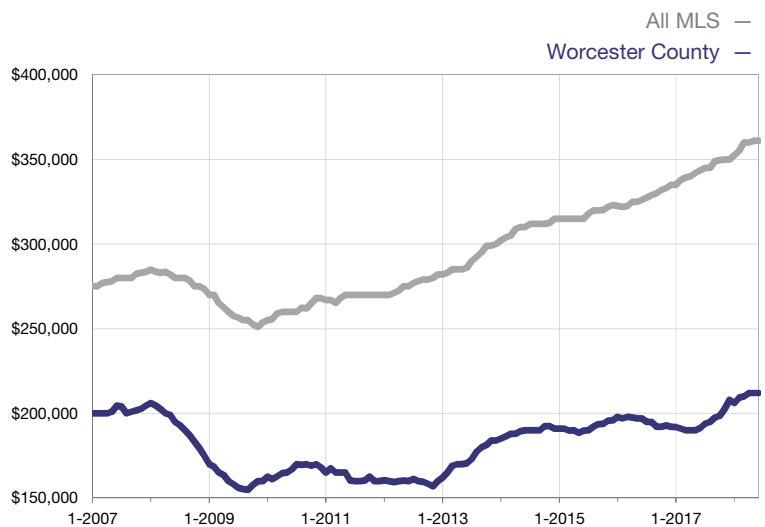
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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