

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	486	519	+ 6.8%	3,588	3,577	- 0.3%
Closed Sales	452	430	- 4.9%	3,401	3,281	- 3.5%
Median Sales Price*	\$381,000	\$395,000	+ 3.7%	\$366,725	\$388,000	+ 5.8%
Inventory of Homes for Sale	3,692	2,546	- 31.0%	--	--	--
Months Supply of Inventory	8.5	5.9	- 30.6%	--	--	--
Cumulative Days on Market Until Sale	124	87	- 29.8%	148	113	- 23.6%
Percent of Original List Price Received*	94.1%	95.1%	+ 1.1%	93.1%	94.5%	+ 1.5%
New Listings	715	681	- 4.8%	5,562	4,983	- 10.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

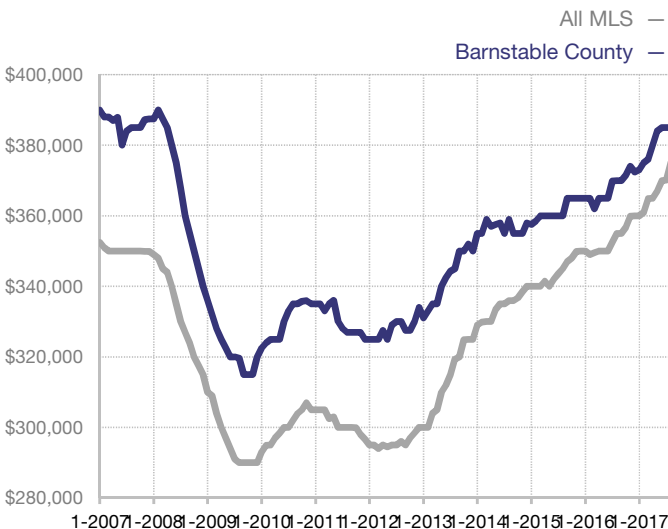
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	107	124	+ 15.9%	804	856	+ 6.5%
Closed Sales	110	128	+ 16.4%	787	762	- 3.2%
Median Sales Price*	\$282,450	\$247,000	- 12.6%	\$262,000	\$259,000	- 1.1%
Inventory of Homes for Sale	844	557	- 34.0%	--	--	--
Months Supply of Inventory	8.3	5.7	- 31.3%	--	--	--
Cumulative Days on Market Until Sale	141	94	- 33.3%	147	122	- 17.0%
Percent of Original List Price Received*	95.5%	94.8%	- 0.7%	94.4%	94.9%	+ 0.5%
New Listings	123	151	+ 22.8%	1,248	1,091	- 12.6%

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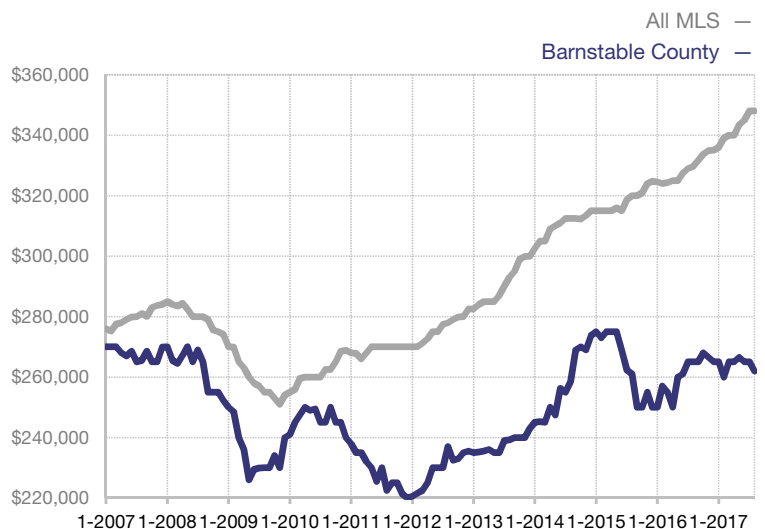
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	6	13	+ 116.7%	53	70	+ 32.1%
Closed Sales	6	7	+ 16.7%	50	58	+ 16.0%
Median Sales Price*	\$207,250	\$154,500	- 25.5%	\$114,500	\$165,000	+ 44.1%
Inventory of Homes for Sale	124	106	- 14.5%	--	--	--
Months Supply of Inventory	19.6	14.1	- 28.1%	--	--	--
Cumulative Days on Market Until Sale	218	41	- 81.2%	156	155	- 0.6%
Percent of Original List Price Received*	89.6%	87.2%	- 2.7%	88.9%	89.6%	+ 0.8%
New Listings	11	15	+ 36.4%	140	151	+ 7.9%

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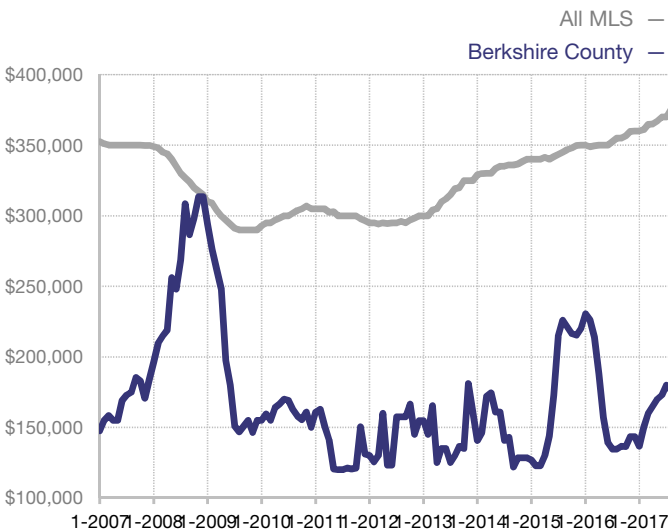
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	1	--	0	2	--
Closed Sales	0	1	--	0	2	--
Median Sales Price*	\$0	\$130,000	--	\$0	\$85,500	--
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.0	3.0	--	--	--	--
Cumulative Days on Market Until Sale	0	255	--	0	144	--
Percent of Original List Price Received*	0.0%	93.5%	--	0.0%	92.4%	--
New Listings	0	1	--	0	2	--

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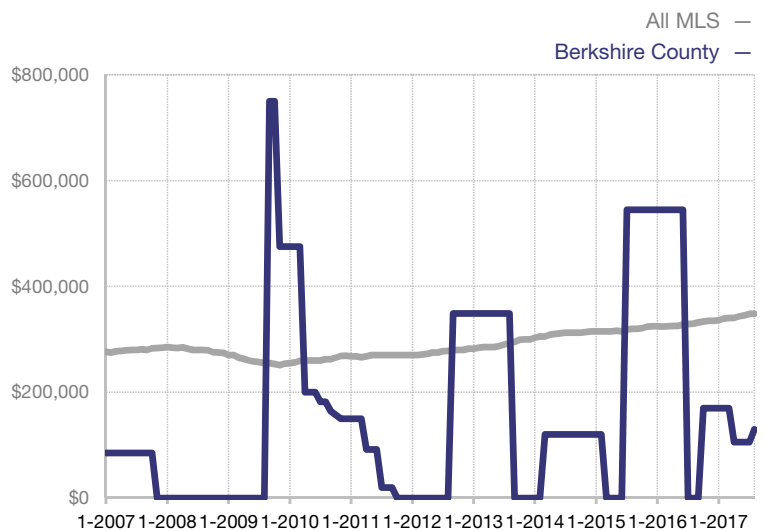
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	483	541	+ 12.0%	3,451	3,511	+ 1.7%
Closed Sales	479	483	+ 0.8%	3,065	3,055	- 0.3%
Median Sales Price*	\$299,000	\$309,900	+ 3.6%	\$282,500	\$299,600	+ 6.1%
Inventory of Homes for Sale	1,544	1,191	- 22.9%	--	--	--
Months Supply of Inventory	4.0	3.0	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	88	57	- 35.2%	97	66	- 32.0%
Percent of Original List Price Received*	96.4%	97.7%	+ 1.3%	96.1%	97.3%	+ 1.2%
New Listings	568	615	+ 8.3%	4,472	4,458	- 0.3%

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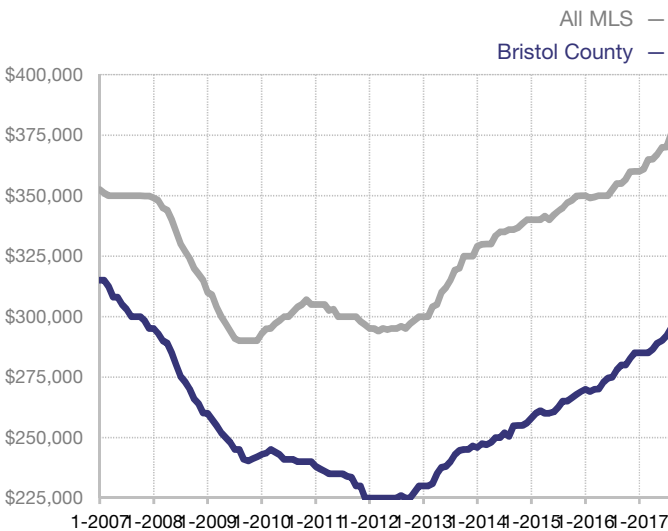
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	78	84	+ 7.7%	617	632	+ 2.4%
Closed Sales	102	83	- 18.6%	596	565	- 5.2%
Median Sales Price*	\$177,000	\$185,000	+ 4.5%	\$186,750	\$201,500	+ 7.9%
Inventory of Homes for Sale	219	143	- 34.7%	--	--	--
Months Supply of Inventory	3.1	2.1	- 32.3%	--	--	--
Cumulative Days on Market Until Sale	87	55	- 36.8%	99	62	- 37.4%
Percent of Original List Price Received*	96.3%	97.0%	+ 0.7%	95.6%	97.3%	+ 1.8%
New Listings	97	84	- 13.4%	774	726	- 6.2%

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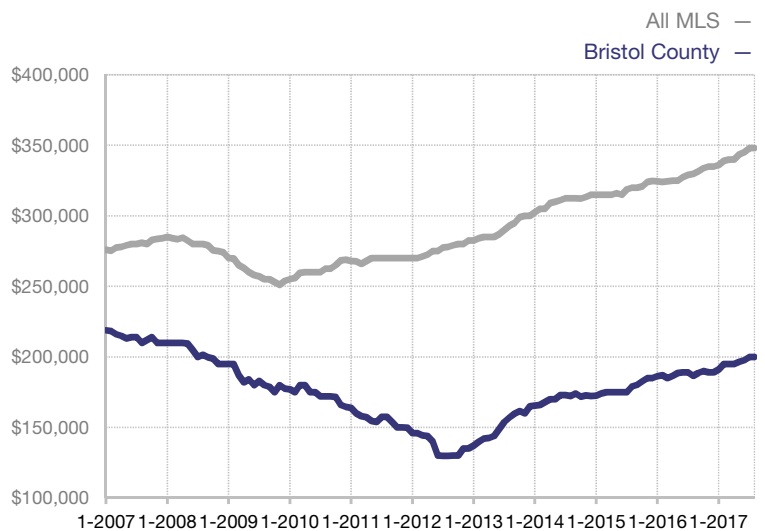
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	18	16	- 11.1%	112	126	+ 12.5%
Closed Sales	15	10	- 33.3%	101	98	- 3.0%
Median Sales Price*	\$1,000,000	\$968,000	- 3.2%	\$789,000	\$775,500	- 1.7%
Inventory of Homes for Sale	251	207	- 17.5%	--	--	--
Months Supply of Inventory	15.0	14.3	- 4.7%	--	--	--
Cumulative Days on Market Until Sale	102	55	- 46.1%	170	127	- 25.3%
Percent of Original List Price Received*	91.4%	95.2%	+ 4.2%	92.2%	94.1%	+ 2.1%
New Listings	32	43	+ 34.4%	269	271	+ 0.7%

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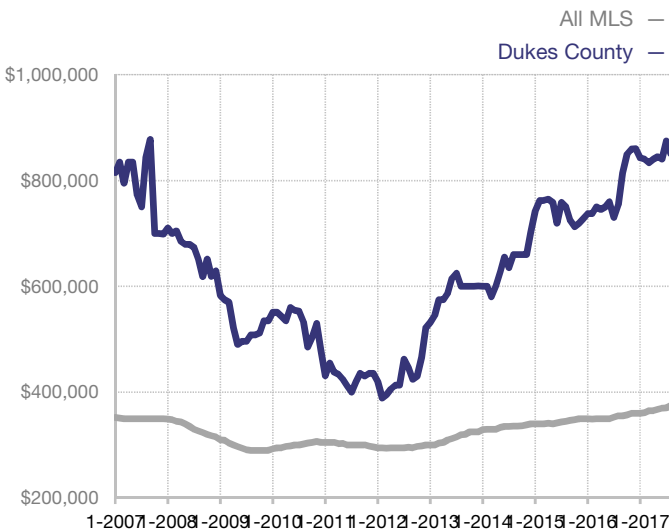
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	1	0.0%	4	6	+ 50.0%
Closed Sales	2	1	- 50.0%	6	6	0.0%
Median Sales Price*	\$426,000	\$156,000	- 63.4%	\$307,250	\$547,500	+ 78.2%
Inventory of Homes for Sale	15	17	+ 13.3%	--	--	--
Months Supply of Inventory	12.0	12.4	+ 3.3%	--	--	--
Cumulative Days on Market Until Sale	11	164	+ 1,390.9%	55	182	+ 230.9%
Percent of Original List Price Received*	99.2%	83.5%	- 15.8%	94.8%	90.7%	- 4.3%
New Listings	1	4	+ 300.0%	18	13	- 27.8%

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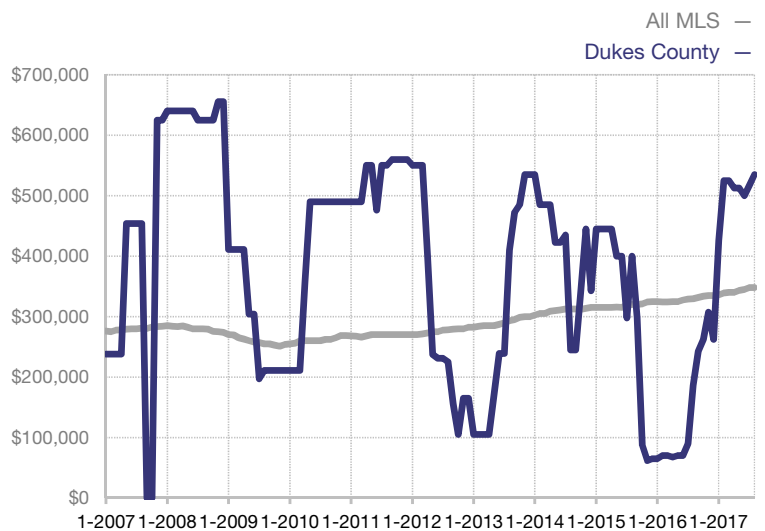
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	604	656	+ 8.6%	4,533	4,471	- 1.4%
Closed Sales	697	730	+ 4.7%	4,117	4,082	- 0.9%
Median Sales Price*	\$410,000	\$455,000	+ 11.0%	\$399,900	\$430,000	+ 7.5%
Inventory of Homes for Sale	1,629	1,203	- 26.2%	--	--	--
Months Supply of Inventory	3.1	2.3	- 25.8%	--	--	--
Cumulative Days on Market Until Sale	64	47	- 26.6%	82	55	- 32.9%
Percent of Original List Price Received*	98.2%	98.7%	+ 0.5%	97.2%	98.4%	+ 1.2%
New Listings	698	733	+ 5.0%	5,918	5,661	- 4.3%

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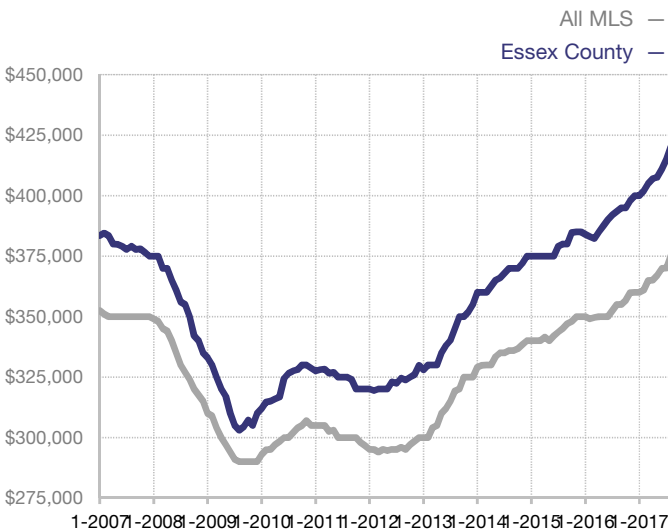
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	261	286	+ 9.6%	1,985	2,127	+ 7.2%
Closed Sales	275	332	+ 20.7%	1,779	1,996	+ 12.2%
Median Sales Price*	\$255,000	\$285,000	+ 11.8%	\$255,000	\$280,000	+ 9.8%
Inventory of Homes for Sale	621	384	- 38.2%	--	--	--
Months Supply of Inventory	2.7	1.5	- 44.4%	--	--	--
Cumulative Days on Market Until Sale	64	46	- 28.1%	79	55	- 30.4%
Percent of Original List Price Received*	98.3%	99.2%	+ 0.9%	97.4%	98.9%	+ 1.5%
New Listings	323	298	- 7.7%	2,439	2,471	+ 1.3%

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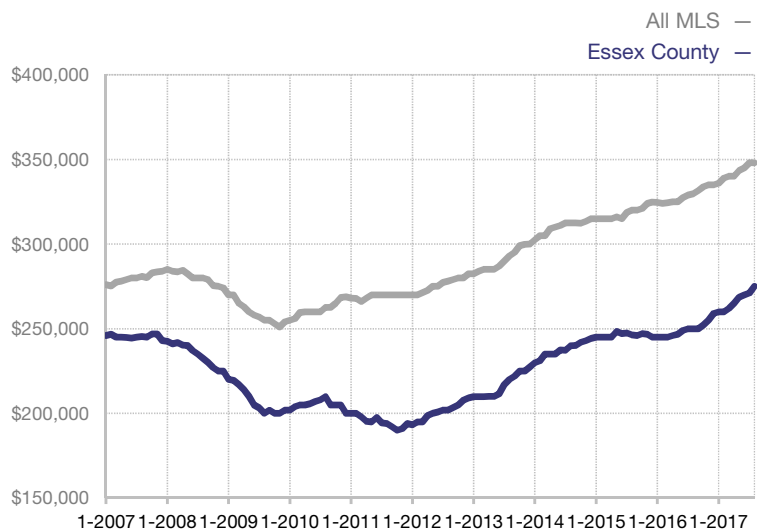
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	63	73	+ 15.9%	441	479	+ 8.6%
Closed Sales	66	91	+ 37.9%	387	418	+ 8.0%
Median Sales Price*	\$203,500	\$210,000	+ 3.2%	\$200,000	\$205,000	+ 2.5%
Inventory of Homes for Sale	398	271	- 31.9%	--	--	--
Months Supply of Inventory	8.0	4.9	- 38.8%	--	--	--
Cumulative Days on Market Until Sale	106	116	+ 9.4%	147	122	- 17.0%
Percent of Original List Price Received*	94.1%	95.0%	+ 1.0%	92.4%	93.9%	+ 1.6%
New Listings	96	82	- 14.6%	703	639	- 9.1%

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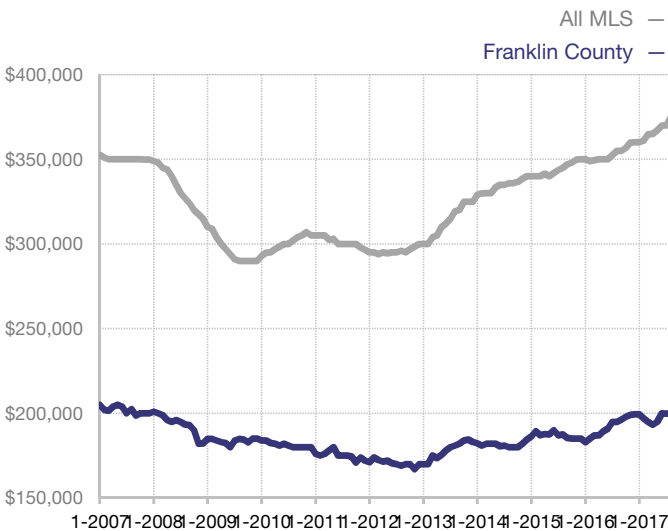
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	4	+ 300.0%	36	34	- 5.6%
Closed Sales	3	6	+ 100.0%	33	29	- 12.1%
Median Sales Price*	\$160,000	\$170,000	+ 6.3%	\$132,500	\$195,000	+ 47.2%
Inventory of Homes for Sale	19	21	+ 10.5%	--	--	--
Months Supply of Inventory	4.7	5.3	+ 12.8%	--	--	--
Cumulative Days on Market Until Sale	44	104	+ 136.4%	148	158	+ 6.8%
Percent of Original List Price Received*	103.9%	93.1%	- 10.4%	93.9%	94.0%	+ 0.1%
New Listings	5	6	+ 20.0%	40	46	+ 15.0%

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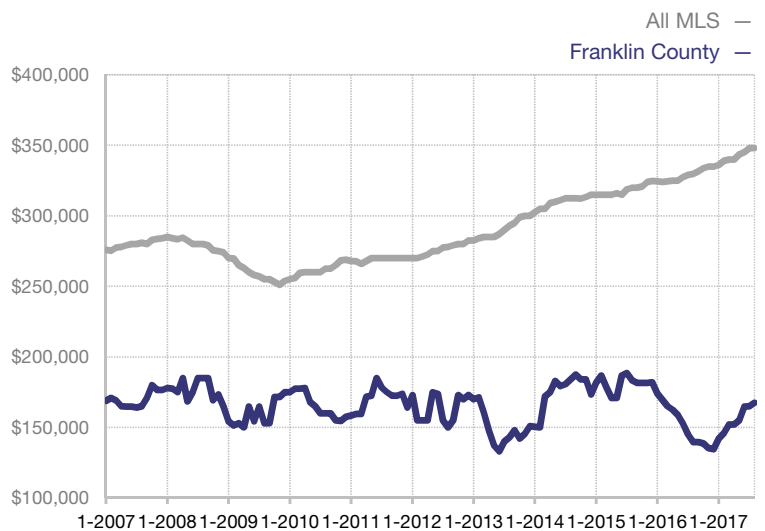
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	357	426	+ 19.3%	2,845	3,049	+ 7.2%
Closed Sales	401	463	+ 15.5%	2,620	2,720	+ 3.8%
Median Sales Price*	\$183,500	\$195,000	+ 6.3%	\$178,000	\$188,775	+ 6.1%
Inventory of Homes for Sale	1,515	1,128	- 25.5%	--	--	--
Months Supply of Inventory	4.7	3.3	- 29.8%	--	--	--
Cumulative Days on Market Until Sale	81	57	- 29.6%	106	73	- 31.1%
Percent of Original List Price Received*	95.2%	96.8%	+ 1.7%	94.5%	96.0%	+ 1.6%
New Listings	498	534	+ 7.2%	3,870	3,999	+ 3.3%

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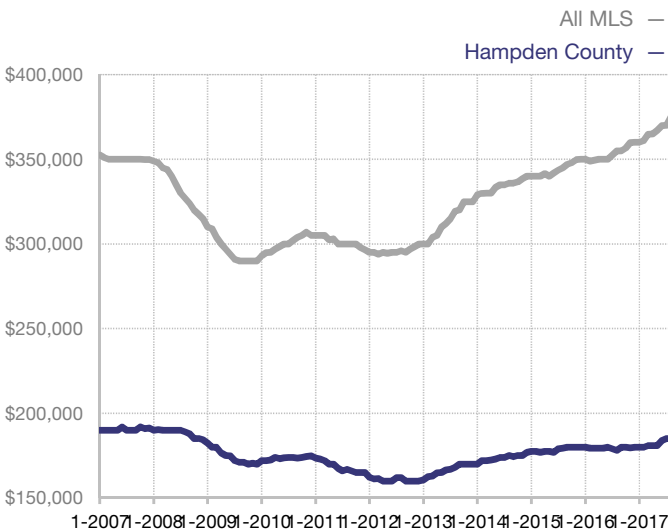
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	46	56	+ 21.7%	367	373	+ 1.6%
Closed Sales	57	54	- 5.3%	349	324	- 7.2%
Median Sales Price*	\$135,500	\$144,500	+ 6.6%	\$131,000	\$135,000	+ 3.1%
Inventory of Homes for Sale	230	156	- 32.2%	--	--	--
Months Supply of Inventory	5.4	3.8	- 29.6%	--	--	--
Cumulative Days on Market Until Sale	119	68	- 42.9%	119	102	- 14.3%
Percent of Original List Price Received*	95.6%	97.3%	+ 1.8%	94.8%	94.7%	- 0.1%
New Listings	49	54	+ 10.2%	496	479	- 3.4%

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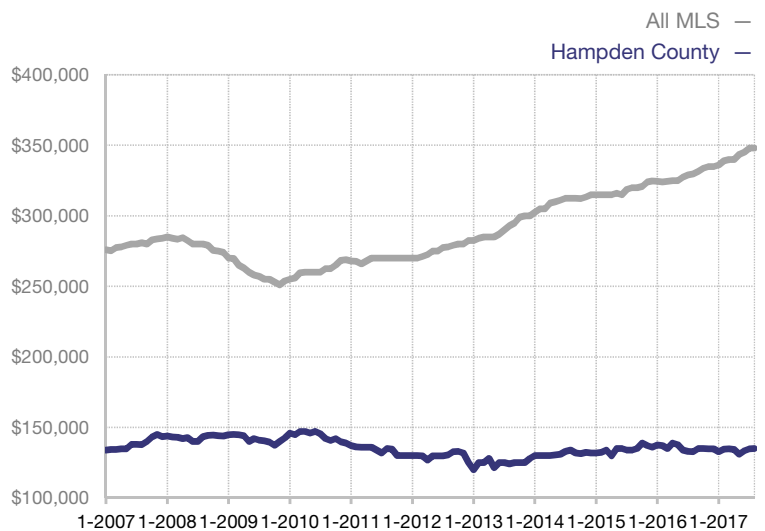
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	118	114	- 3.4%	969	913	- 5.8%
Closed Sales	176	143	- 18.8%	887	830	- 6.4%
Median Sales Price*	\$268,000	\$272,500	+ 1.7%	\$265,000	\$272,000	+ 2.6%
Inventory of Homes for Sale	613	472	- 23.0%	--	--	--
Months Supply of Inventory	5.6	4.5	- 19.6%	--	--	--
Cumulative Days on Market Until Sale	97	56	- 42.3%	115	91	- 20.9%
Percent of Original List Price Received*	94.7%	95.4%	+ 0.7%	94.9%	95.3%	+ 0.4%
New Listings	147	161	+ 9.5%	1,382	1,291	- 6.6%

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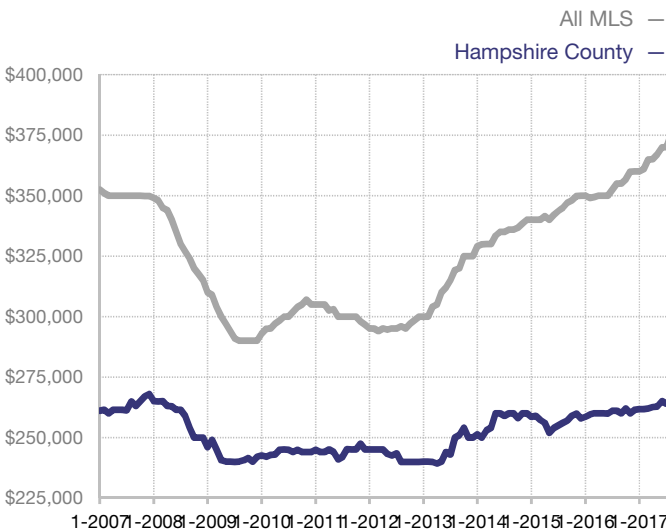
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	37	42	+ 13.5%	218	239	+ 9.6%
Closed Sales	33	40	+ 21.2%	192	215	+ 12.0%
Median Sales Price*	\$175,000	\$203,250	+ 16.1%	\$177,450	\$199,977	+ 12.7%
Inventory of Homes for Sale	148	90	- 39.2%	--	--	--
Months Supply of Inventory	6.5	3.3	- 49.2%	--	--	--
Cumulative Days on Market Until Sale	90	91	+ 1.1%	131	114	- 13.0%
Percent of Original List Price Received*	96.9%	96.4%	- 0.5%	97.1%	96.7%	- 0.4%
New Listings	34	36	+ 5.9%	272	295	+ 8.5%

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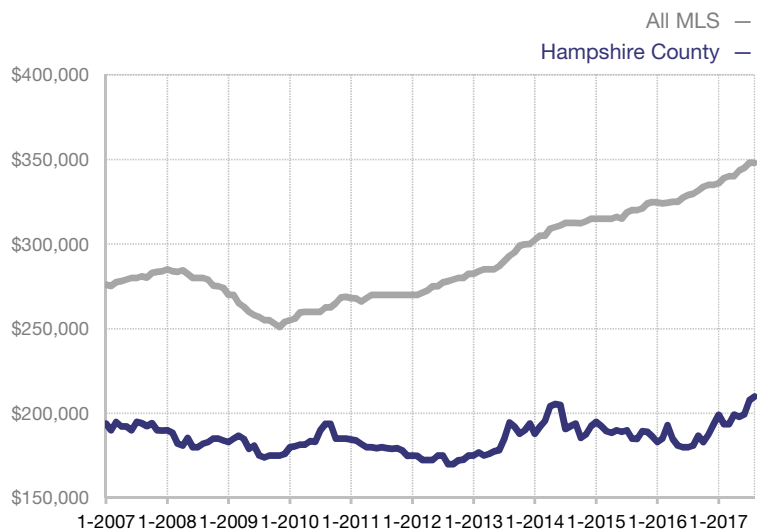
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Middlesex County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	935	1,031	+ 10.3%	8,295	8,109	- 2.2%
Closed Sales	1,436	1,287	- 10.4%	7,743	7,353	- 5.0%
Median Sales Price*	\$519,400	\$569,900	+ 9.7%	\$499,900	\$539,000	+ 7.8%
Inventory of Homes for Sale	2,309	1,606	- 30.4%	--	--	--
Months Supply of Inventory	2.4	1.7	- 29.2%	--	--	--
Cumulative Days on Market Until Sale	59	40	- 32.2%	66	49	- 25.8%
Percent of Original List Price Received*	99.1%	99.5%	+ 0.4%	98.7%	99.7%	+ 1.0%
New Listings	1,027	1,037	+ 1.0%	10,347	9,765	- 5.6%

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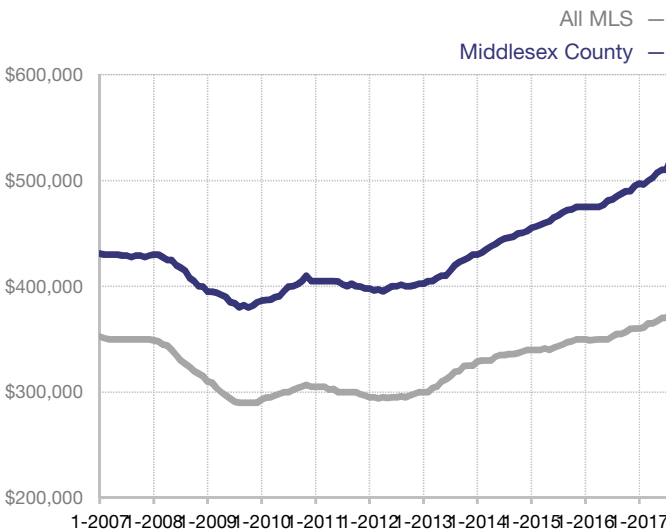
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	533	520	- 2.4%	4,573	4,231	- 7.5%
Closed Sales	722	615	- 14.8%	4,265	3,941	- 7.6%
Median Sales Price*	\$420,000	\$436,000	+ 3.8%	\$412,000	\$430,000	+ 4.4%
Inventory of Homes for Sale	813	571	- 29.8%	--	--	--
Months Supply of Inventory	1.6	1.1	- 31.3%	--	--	--
Cumulative Days on Market Until Sale	43	31	- 27.9%	51	36	- 29.4%
Percent of Original List Price Received*	100.9%	101.9%	+ 1.0%	100.8%	101.5%	+ 0.7%
New Listings	537	567	+ 5.6%	5,260	4,860	- 7.6%

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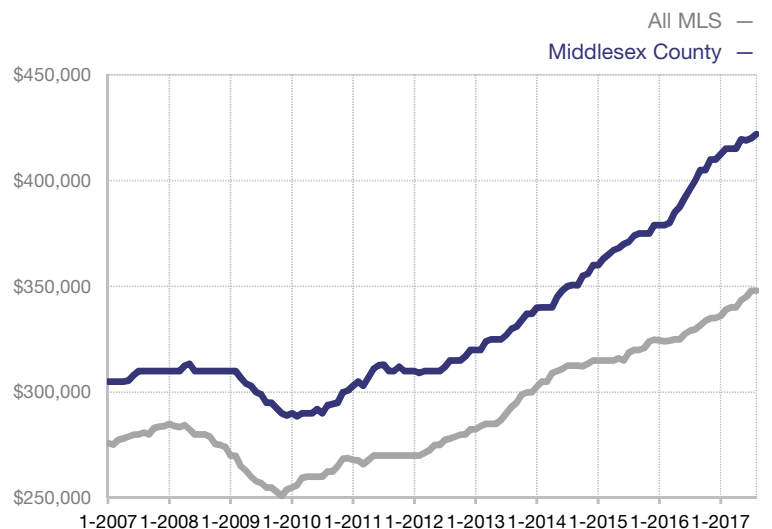
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	7	+ 75.0%	18	25	+ 38.9%
Closed Sales	4	5	+ 25.0%	18	21	+ 16.7%
Median Sales Price*	\$1,224,325	\$2,750,000	+ 124.6%	\$1,470,000	\$2,250,000	+ 53.1%
Inventory of Homes for Sale	41	78	+ 90.2%	--	--	--
Months Supply of Inventory	12.5	28.6	+ 128.8%	--	--	--
Cumulative Days on Market Until Sale	135	201	+ 48.9%	201	119	- 40.8%
Percent of Original List Price Received*	95.0%	88.1%	- 7.3%	91.1%	90.1%	- 1.1%
New Listings	3	21	+ 600.0%	47	98	+ 108.5%

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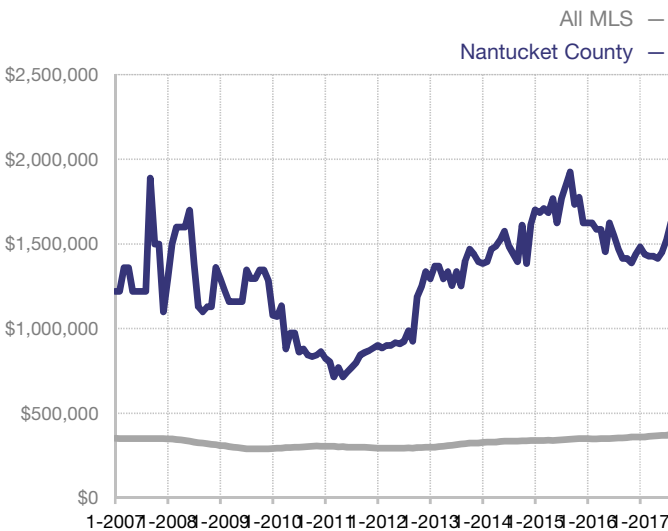
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	2	+ 100.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$418,500	\$380,000	- 9.2%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	1.8	3.0	+ 66.7%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	48	3	- 93.8%
Percent of Original List Price Received*	0.0%	0.0%	--	99.6%	108.0%	+ 8.4%
New Listings	0	3	--	4	7	+ 75.0%

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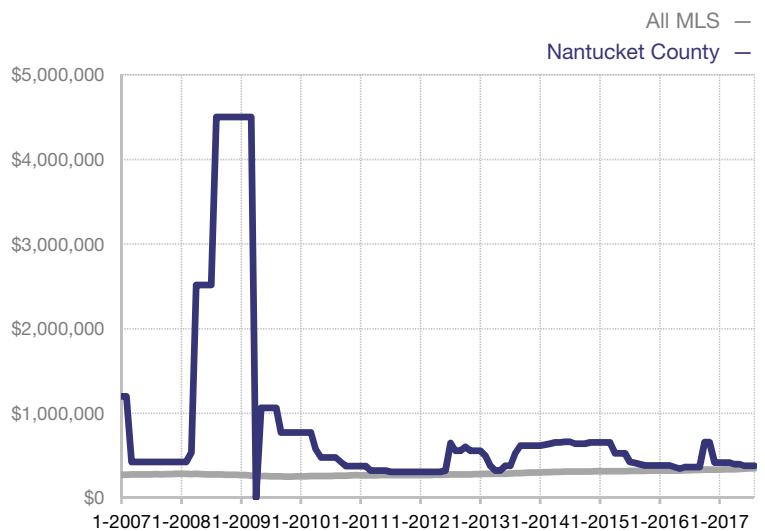
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2017

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Norfolk County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	529	569	+ 7.6%	4,543	4,703	+ 3.5%
Closed Sales	759	720	- 5.1%	4,256	4,401	+ 3.4%
Median Sales Price*	\$470,000	\$492,500	+ 4.8%	\$465,000	\$495,000	+ 6.5%
Inventory of Homes for Sale	1,555	1,081	- 30.5%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	68	49	- 27.9%	74	57	- 23.0%
Percent of Original List Price Received*	97.4%	98.3%	+ 0.9%	97.5%	98.4%	+ 0.9%
New Listings	616	601	- 2.4%	5,955	5,768	- 3.1%

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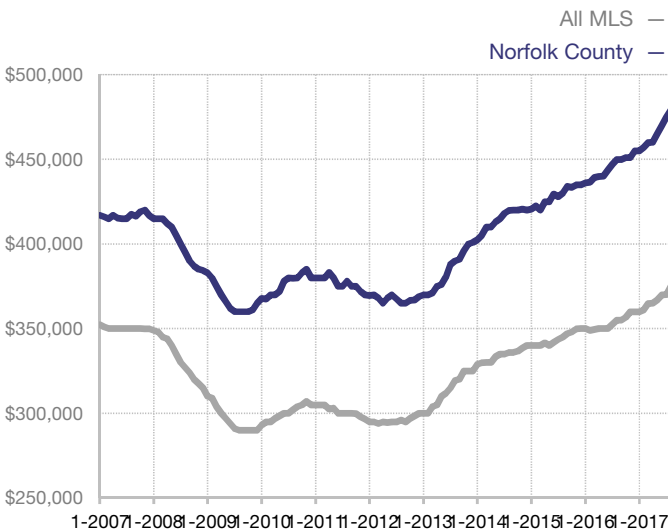
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	166	204	+ 22.9%	1,710	1,808	+ 5.7%
Closed Sales	254	243	- 4.3%	1,532	1,657	+ 8.2%
Median Sales Price*	\$337,250	\$388,500	+ 15.2%	\$327,700	\$356,995	+ 8.9%
Inventory of Homes for Sale	397	295	- 25.7%	--	--	--
Months Supply of Inventory	2.1	1.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	57	38	- 33.3%	61	43	- 29.5%
Percent of Original List Price Received*	99.2%	99.7%	+ 0.5%	99.0%	100.1%	+ 1.1%
New Listings	217	193	- 11.1%	2,060	2,073	+ 0.6%

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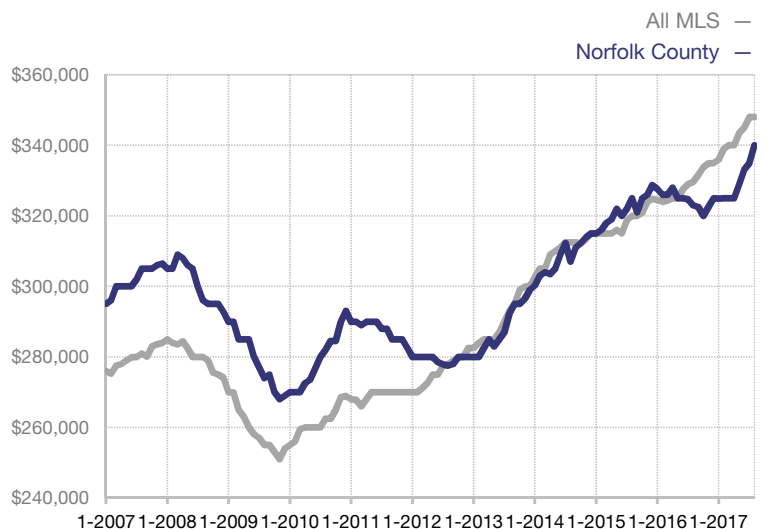
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2017

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Plymouth County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	570	660	+ 15.8%	4,496	4,563	+ 1.5%
Closed Sales	690	721	+ 4.5%	4,099	4,103	+ 0.1%
Median Sales Price*	\$350,000	\$368,750	+ 5.4%	\$337,000	\$356,000	+ 5.6%
Inventory of Homes for Sale	2,122	1,627	- 23.3%	--	--	--
Months Supply of Inventory	4.2	3.1	- 26.2%	--	--	--
Cumulative Days on Market Until Sale	67	59	- 11.9%	94	68	- 27.7%
Percent of Original List Price Received*	97.4%	97.7%	+ 0.3%	96.3%	97.8%	+ 1.6%
New Listings	699	739	+ 5.7%	6,194	6,010	- 3.0%

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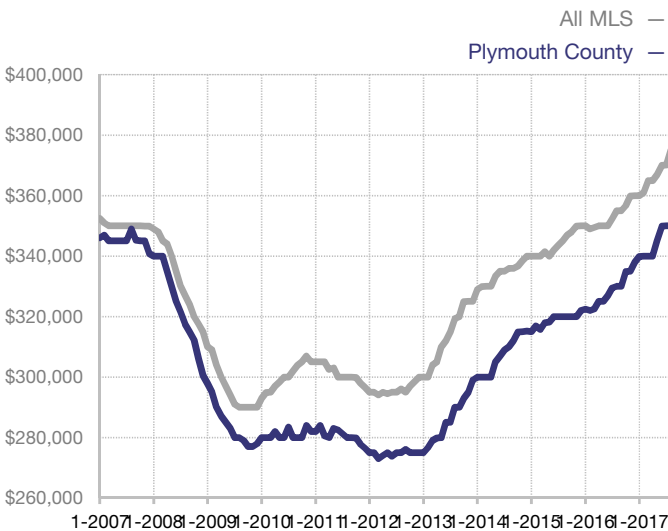
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	100	116	+ 16.0%	760	906	+ 19.2%
Closed Sales	123	123	0.0%	718	790	+ 10.0%
Median Sales Price*	\$255,000	\$265,300	+ 4.0%	\$250,500	\$275,000	+ 9.8%
Inventory of Homes for Sale	337	284	- 15.7%	--	--	--
Months Supply of Inventory	3.8	3.0	- 21.1%	--	--	--
Cumulative Days on Market Until Sale	85	74	- 12.9%	97	79	- 18.6%
Percent of Original List Price Received*	97.3%	97.6%	+ 0.3%	97.1%	98.1%	+ 1.0%
New Listings	126	137	+ 8.7%	1,003	1,107	+ 10.4%

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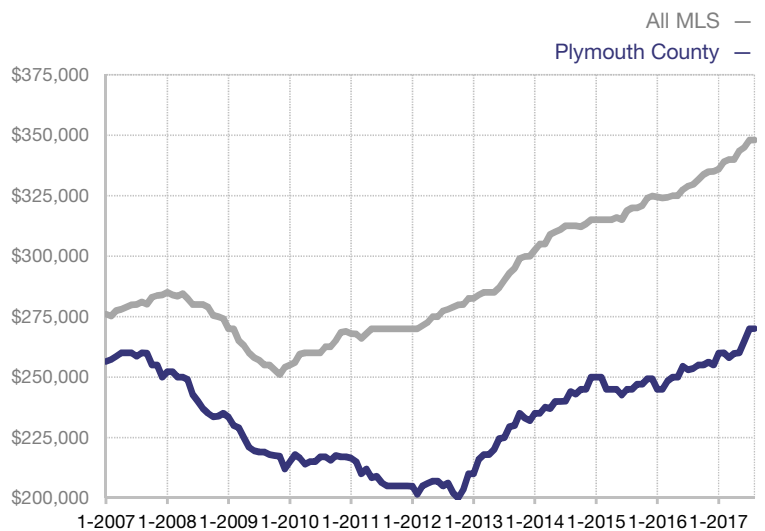
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2017

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Suffolk County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	111	131	+ 18.0%	989	981	- 0.8%
Closed Sales	145	146	+ 0.7%	905	917	+ 1.3%
Median Sales Price*	\$510,000	\$498,375	- 2.3%	\$470,000	\$510,000	+ 8.5%
Inventory of Homes for Sale	248	179	- 27.8%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--
Cumulative Days on Market Until Sale	50	35	- 30.0%	55	39	- 29.1%
Percent of Original List Price Received*	98.0%	100.3%	+ 2.3%	98.9%	99.9%	+ 1.0%
New Listings	119	132	+ 10.9%	1,245	1,225	- 1.6%

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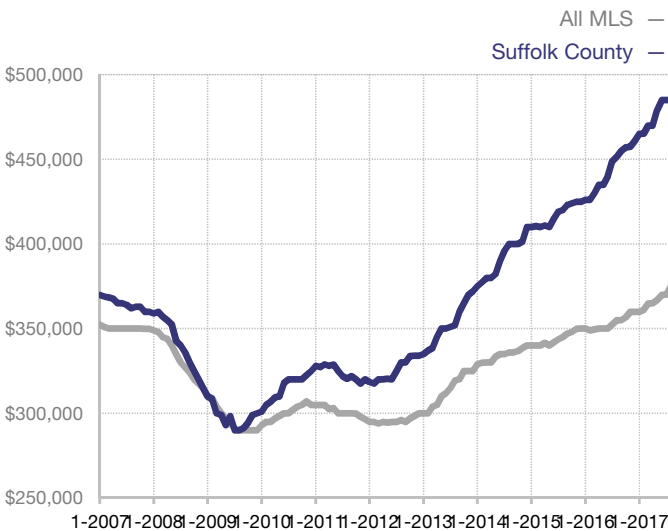
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	367	355	- 3.3%	3,451	3,600	+ 4.3%
Closed Sales	498	505	+ 1.4%	3,197	3,253	+ 1.8%
Median Sales Price*	\$550,000	\$565,000	+ 2.7%	\$535,000	\$570,000	+ 6.5%
Inventory of Homes for Sale	739	672	- 9.1%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--
Cumulative Days on Market Until Sale	42	36	- 14.3%	49	40	- 18.4%
Percent of Original List Price Received*	100.3%	99.8%	- 0.5%	100.1%	100.4%	+ 0.3%
New Listings	402	365	- 9.2%	4,232	4,488	+ 6.0%

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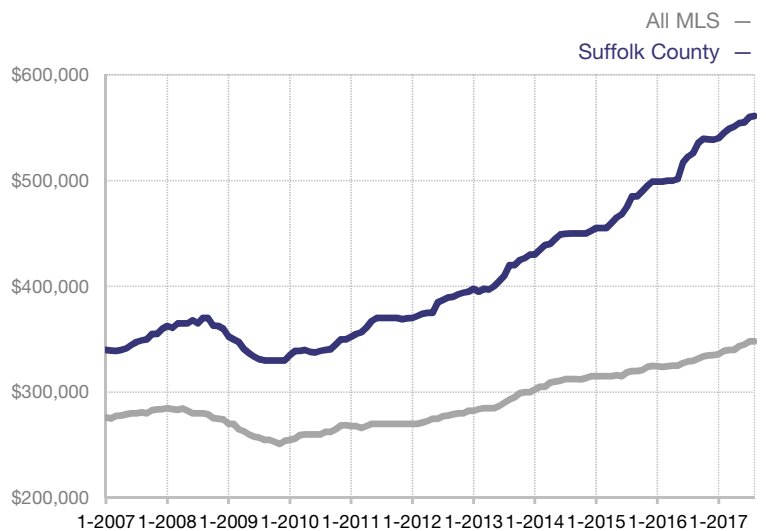
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2017

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Worcester County

Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	775	814	+ 5.0%	6,083	6,113	+ 0.5%
Closed Sales	955	907	- 5.0%	5,507	5,503	- 0.1%
Median Sales Price*	\$265,000	\$289,000	+ 9.1%	\$255,000	\$269,900	+ 5.8%
Inventory of Homes for Sale	2,709	1,944	- 28.2%	--	--	--
Months Supply of Inventory	4.0	2.8	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	79	52	- 34.2%	99	65	- 34.3%
Percent of Original List Price Received*	97.4%	98.3%	+ 0.9%	96.1%	97.5%	+ 1.5%
New Listings	984	1,037	+ 5.4%	8,039	7,756	- 3.5%

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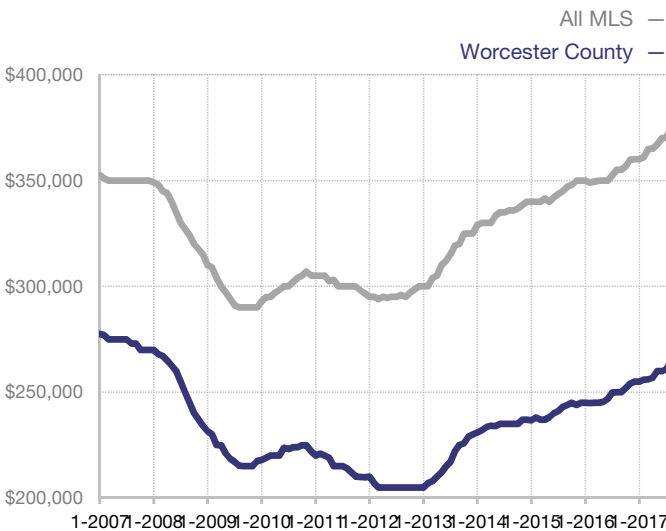
Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	160	208	+ 30.0%	1,246	1,318	+ 5.8%
Closed Sales	189	184	- 2.6%	1,138	1,183	+ 4.0%
Median Sales Price*	\$205,900	\$216,000	+ 4.9%	\$195,000	\$198,000	+ 1.5%
Inventory of Homes for Sale	491	361	- 26.5%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	93	58	- 37.6%	94	69	- 26.6%
Percent of Original List Price Received*	96.8%	97.9%	+ 1.1%	96.7%	97.5%	+ 0.8%
New Listings	185	202	+ 9.2%	1,591	1,590	- 0.1%

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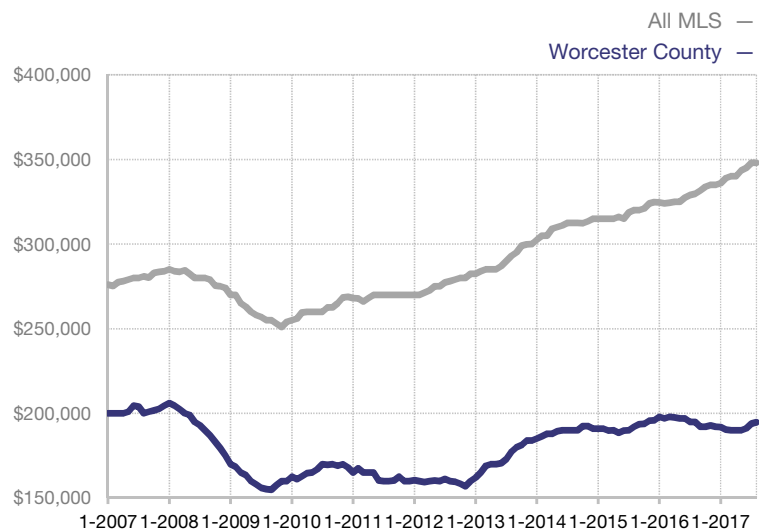
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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