

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	510	476	- 6.7%	2,684	2,656	- 1.0%
Closed Sales	615	533	- 13.3%	2,511	2,391	- 4.8%
Median Sales Price*	\$382,000	\$399,000	+ 4.5%	\$362,500	\$390,000	+ 7.6%
Inventory of Homes for Sale	3,692	2,583	- 30.0%	--	--	--
Months Supply of Inventory	8.6	6.0	- 30.2%	--	--	--
Cumulative Days on Market Until Sale	135	99	- 26.7%	155	121	- 21.9%
Percent of Original List Price Received*	94.2%	95.8%	+ 1.7%	92.9%	94.3%	+ 1.5%
New Listings	747	663	- 11.2%	4,316	3,769	- 12.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

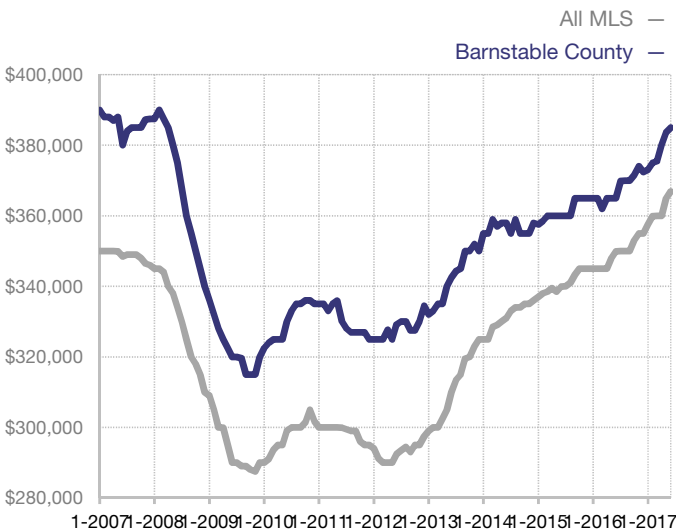
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	116	135	+ 16.4%	591	621	+ 5.1%
Closed Sales	139	144	+ 3.6%	578	534	- 7.6%
Median Sales Price*	\$265,000	\$245,000	- 7.5%	\$260,000	\$255,000	- 1.9%
Inventory of Homes for Sale	850	571	- 32.8%	--	--	--
Months Supply of Inventory	8.2	5.9	- 28.0%	--	--	--
Cumulative Days on Market Until Sale	156	98	- 37.2%	152	131	- 13.8%
Percent of Original List Price Received*	93.9%	95.1%	+ 1.3%	94.1%	94.8%	+ 0.7%
New Listings	175	155	- 11.4%	969	817	- 15.7%

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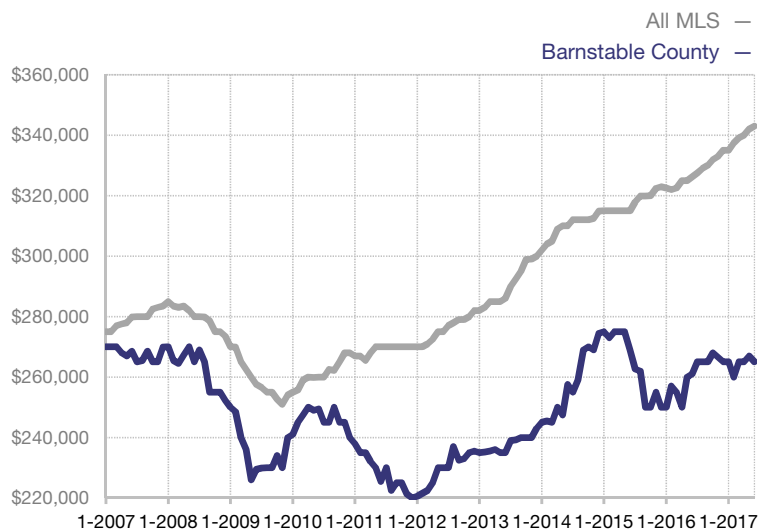
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	127	11	- 91.3%	667	327	- 51.0%
Closed Sales	133	8	- 94.0%	576	397	- 31.1%
Median Sales Price*	\$208,000	\$135,500	- 34.9%	\$189,650	\$194,000	+ 2.3%
Inventory of Homes for Sale	1,181	287	- 75.7%	--	--	--
Months Supply of Inventory	10.9	2.9	- 73.4%	--	--	--
Cumulative Days on Market Until Sale	127	310	+ 144.1%	136	148	+ 8.8%
Percent of Original List Price Received*	92.6%	90.9%	- 1.8%	89.9%	88.7%	- 1.3%
New Listings	243	21	- 91.4%	1,229	334	- 72.8%

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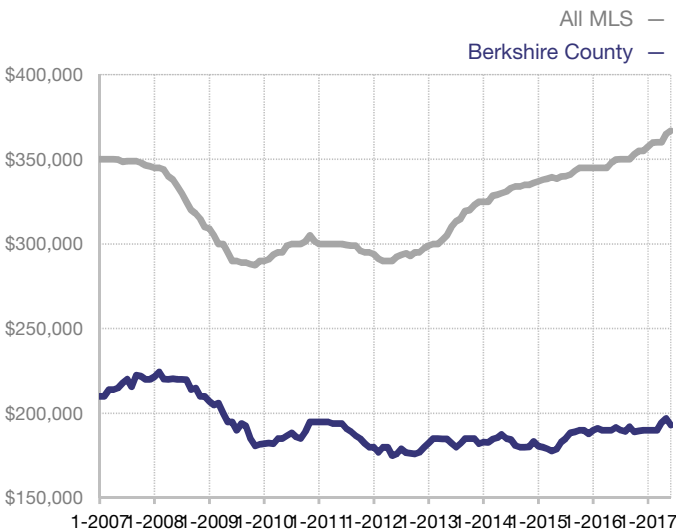
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	11	0	- 100.0%	47	30	- 36.2%
Closed Sales	9	0	- 100.0%	37	33	- 10.8%
Median Sales Price*	\$158,000	\$0	- 100.0%	\$177,500	\$193,900	+ 9.2%
Inventory of Homes for Sale	145	55	- 62.1%	--	--	--
Months Supply of Inventory	15.3	5.8	- 62.1%	--	--	--
Cumulative Days on Market Until Sale	208	0	- 100.0%	182	159	- 12.6%
Percent of Original List Price Received*	93.4%	0.0%	- 100.0%	91.2%	91.1%	- 0.1%
New Listings	23	0	- 100.0%	116	26	- 77.6%

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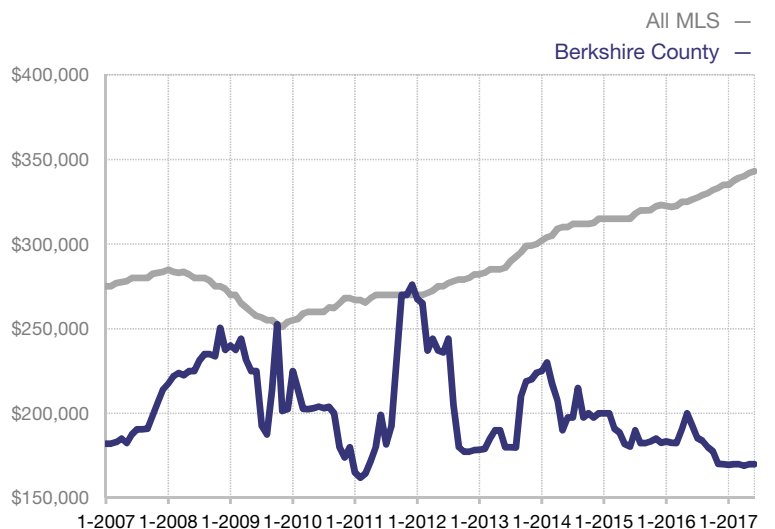
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	473	553	+ 16.9%	2,538	2,574	+ 1.4%
Closed Sales	528	493	- 6.6%	2,138	2,083	- 2.6%
Median Sales Price*	\$294,000	\$320,000	+ 8.8%	\$275,000	\$291,000	+ 5.8%
Inventory of Homes for Sale	1,640	1,158	- 29.4%	--	--	--
Months Supply of Inventory	4.2	2.9	- 31.0%	--	--	--
Cumulative Days on Market Until Sale	88	61	- 30.7%	101	71	- 29.7%
Percent of Original List Price Received*	97.1%	98.3%	+ 1.2%	95.7%	97.0%	+ 1.4%
New Listings	648	672	+ 3.7%	3,364	3,255	- 3.2%

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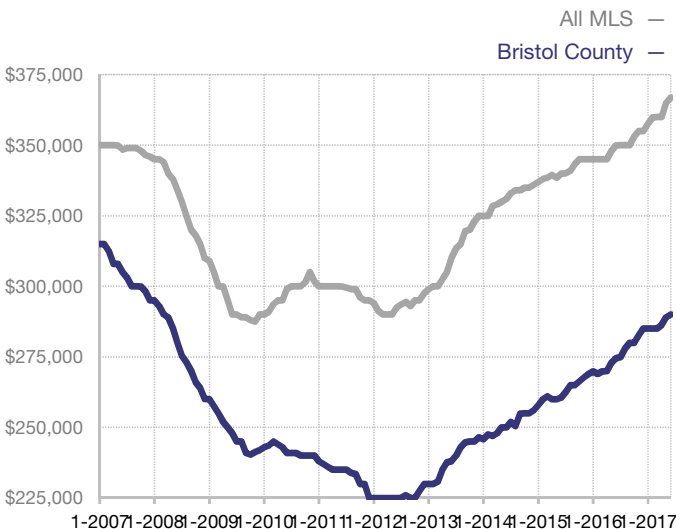
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	86	96	+ 11.6%	478	477	- 0.2%
Closed Sales	110	81	- 26.4%	417	397	- 4.8%
Median Sales Price*	\$202,950	\$212,000	+ 4.5%	\$187,000	\$201,500	+ 7.8%
Inventory of Homes for Sale	223	148	- 33.6%	--	--	--
Months Supply of Inventory	3.3	2.1	- 36.4%	--	--	--
Cumulative Days on Market Until Sale	88	62	- 29.5%	106	69	- 34.9%
Percent of Original List Price Received*	95.8%	98.7%	+ 3.0%	95.1%	97.3%	+ 2.3%
New Listings	97	102	+ 5.2%	589	542	- 8.0%

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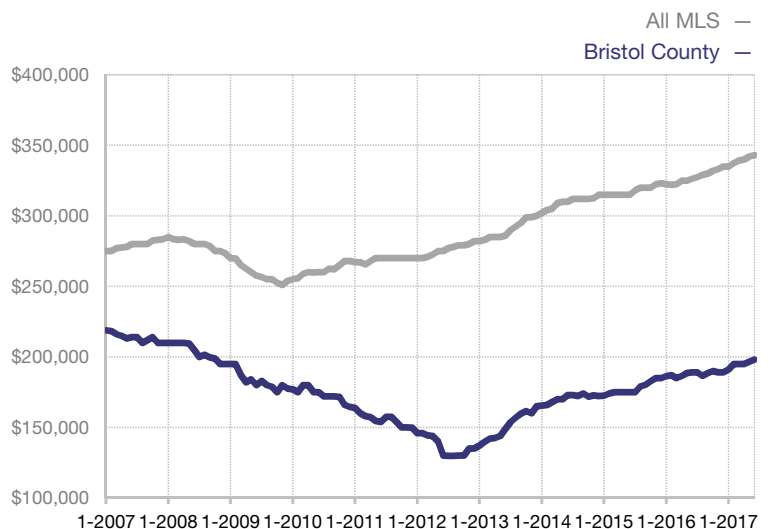
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	17	6	- 64.7%	75	83	+ 10.7%
Closed Sales	12	6	- 50.0%	75	72	- 4.0%
Median Sales Price*	\$750,750	\$807,250	+ 7.5%	\$789,000	\$754,450	- 4.4%
Inventory of Homes for Sale	227	193	- 15.0%	--	--	--
Months Supply of Inventory	13.4	13.3	- 0.7%	--	--	--
Cumulative Days on Market Until Sale	201	152	- 24.4%	192	138	- 28.1%
Percent of Original List Price Received*	91.8%	95.0%	+ 3.5%	91.7%	93.5%	+ 2.0%
New Listings	36	31	- 13.9%	198	193	- 2.5%

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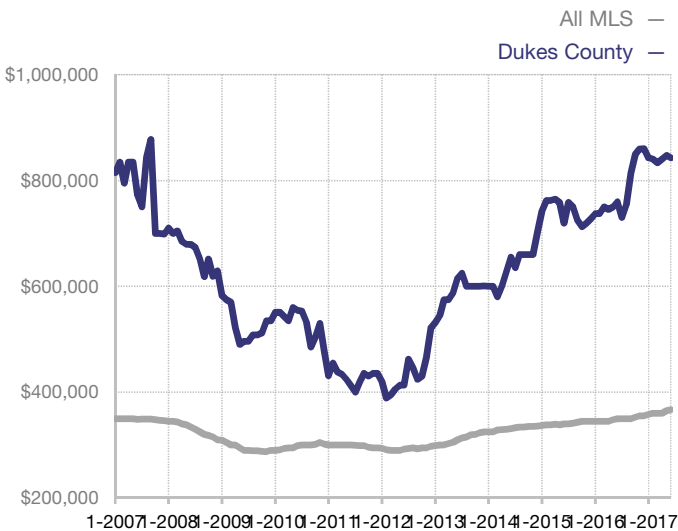
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	1	0.0%	2	4	+ 100.0%
Closed Sales	1	0	- 100.0%	4	4	0.0%
Median Sales Price*	\$525,000	\$0	- 100.0%	\$166,250	\$547,500	+ 229.3%
Inventory of Homes for Sale	16	15	- 6.3%	--	--	--
Months Supply of Inventory	14.2	9.5	- 33.1%	--	--	--
Cumulative Days on Market Until Sale	92	0	- 100.0%	77	122	+ 58.4%
Percent of Original List Price Received*	97.4%	0.0%	- 100.0%	92.6%	90.2%	- 2.6%
New Listings	4	1	- 75.0%	16	7	- 56.3%

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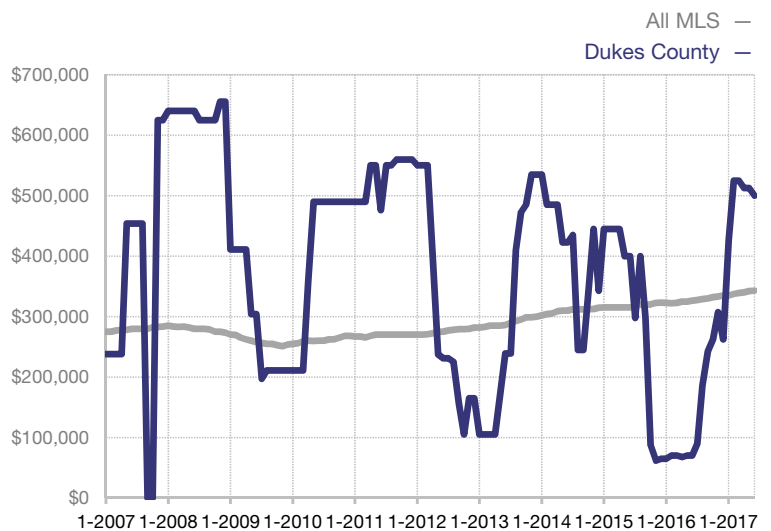
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	673	757	+ 12.5%	3,351	3,269	- 2.4%
Closed Sales	745	704	- 5.5%	2,753	2,673	- 2.9%
Median Sales Price*	\$429,000	\$455,500	+ 6.2%	\$392,500	\$422,500	+ 7.6%
Inventory of Homes for Sale	1,708	1,260	- 26.2%	--	--	--
Months Supply of Inventory	3.2	2.4	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	73	48	- 34.2%	88	60	- 31.8%
Percent of Original List Price Received*	98.4%	99.1%	+ 0.7%	96.7%	98.0%	+ 1.3%
New Listings	907	943	+ 4.0%	4,493	4,236	- 5.7%

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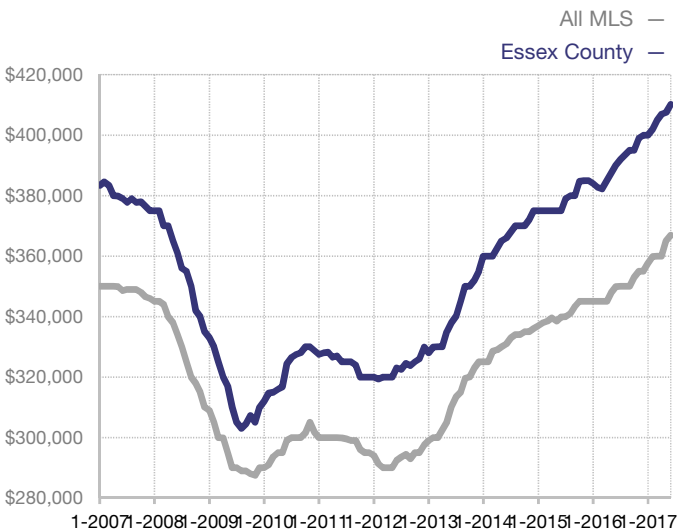
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	267	319	+ 19.5%	1,496	1,599	+ 6.9%
Closed Sales	356	328	- 7.9%	1,252	1,377	+ 10.0%
Median Sales Price*	\$262,000	\$276,500	+ 5.5%	\$252,750	\$280,000	+ 10.8%
Inventory of Homes for Sale	631	442	- 30.0%	--	--	--
Months Supply of Inventory	2.7	1.8	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	66	44	- 33.3%	84	59	- 29.8%
Percent of Original List Price Received*	98.2%	99.3%	+ 1.1%	97.1%	98.6%	+ 1.5%
New Listings	343	359	+ 4.7%	1,839	1,876	+ 2.0%

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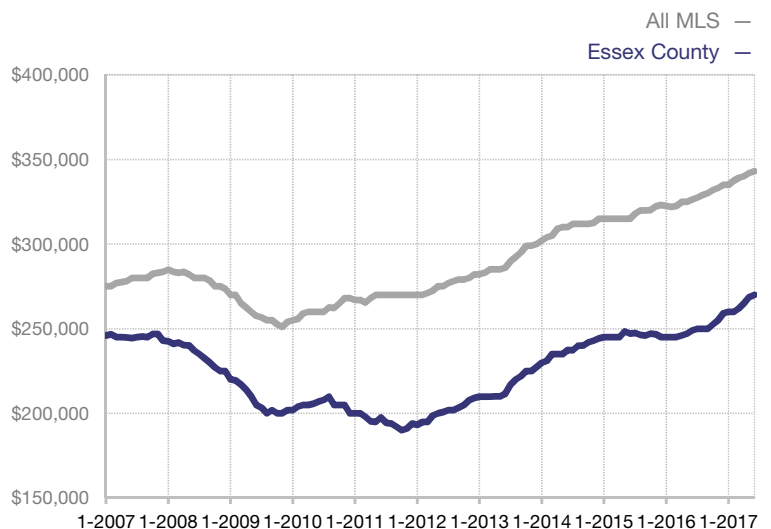
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	73	81	+ 11.0%	320	345	+ 7.8%
Closed Sales	75	74	- 1.3%	269	263	- 2.2%
Median Sales Price*	\$224,000	\$260,500	+ 16.3%	\$198,000	\$200,000	+ 1.0%
Inventory of Homes for Sale	394	269	- 31.7%	--	--	--
Months Supply of Inventory	7.6	5.2	- 31.6%	--	--	--
Cumulative Days on Market Until Sale	135	107	- 20.7%	159	131	- 17.6%
Percent of Original List Price Received*	94.1%	94.7%	+ 0.6%	91.8%	93.1%	+ 1.4%
New Listings	102	92	- 9.8%	520	471	- 9.4%

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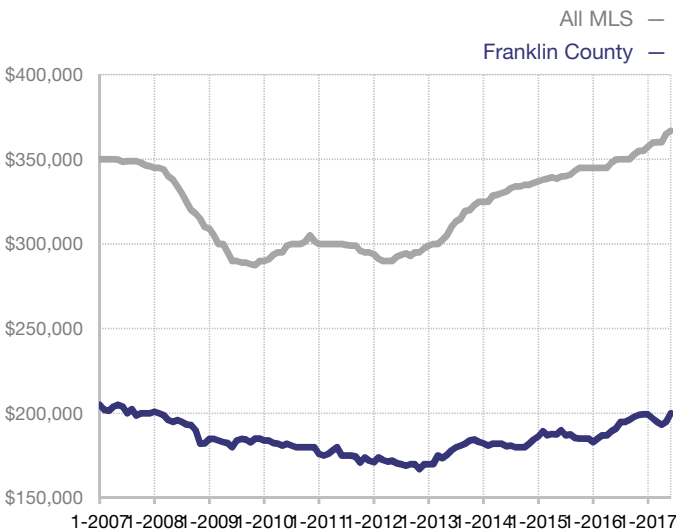
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	6	4	- 33.3%	28	23	- 17.9%
Closed Sales	8	7	- 12.5%	23	19	- 17.4%
Median Sales Price*	\$158,500	\$240,000	+ 51.4%	\$125,000	\$218,000	+ 74.4%
Inventory of Homes for Sale	22	23	+ 4.5%	--	--	--
Months Supply of Inventory	4.7	5.8	+ 23.4%	--	--	--
Cumulative Days on Market Until Sale	128	29	- 77.3%	161	199	+ 23.6%
Percent of Original List Price Received*	96.9%	99.2%	+ 2.4%	92.9%	95.5%	+ 2.8%
New Listings	7	4	- 42.9%	33	35	+ 6.1%

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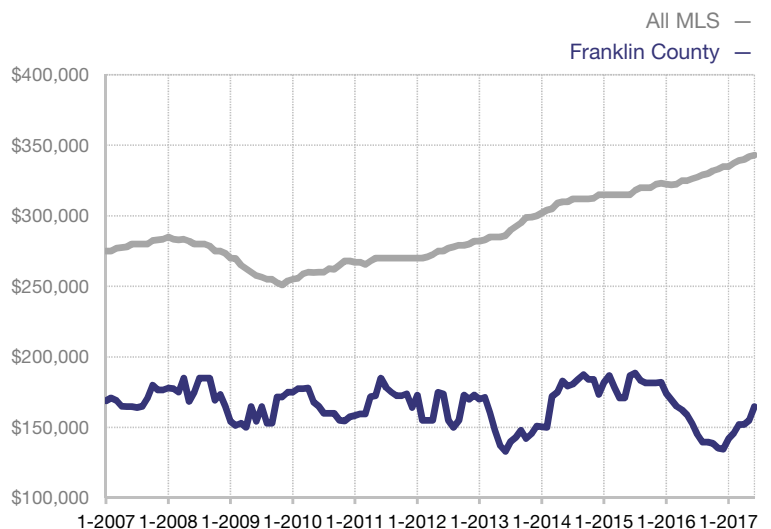
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampden County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	389	513	+ 31.9%	2,154	2,318	+ 7.6%
Closed Sales	441	455	+ 3.2%	1,839	1,817	- 1.2%
Median Sales Price*	\$184,900	\$195,000	+ 5.5%	\$175,000	\$182,000	+ 4.0%
Inventory of Homes for Sale	1,484	1,054	- 29.0%	--	--	--
Months Supply of Inventory	4.7	3.2	- 31.9%	--	--	--
Cumulative Days on Market Until Sale	86	64	- 25.6%	114	82	- 28.1%
Percent of Original List Price Received*	95.6%	96.1%	+ 0.5%	94.0%	95.2%	+ 1.3%
New Listings	577	611	+ 5.9%	2,920	2,959	+ 1.3%

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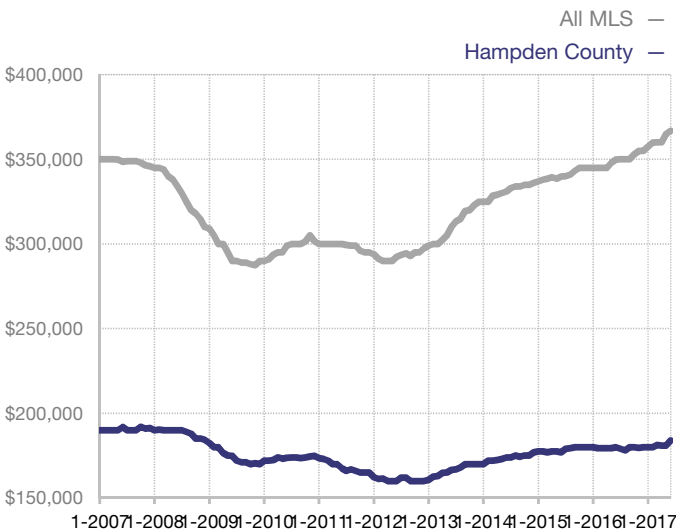
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	37	69	+ 86.5%	274	290	+ 5.8%
Closed Sales	59	48	- 18.6%	240	220	- 8.3%
Median Sales Price*	\$127,000	\$137,500	+ 8.3%	\$131,500	\$129,950	- 1.2%
Inventory of Homes for Sale	226	179	- 20.8%	--	--	--
Months Supply of Inventory	5.4	4.3	- 20.4%	--	--	--
Cumulative Days on Market Until Sale	115	65	- 43.5%	127	104	- 18.1%
Percent of Original List Price Received*	95.1%	94.8%	- 0.3%	94.4%	94.2%	- 0.2%
New Listings	72	75	+ 4.2%	375	384	+ 2.4%

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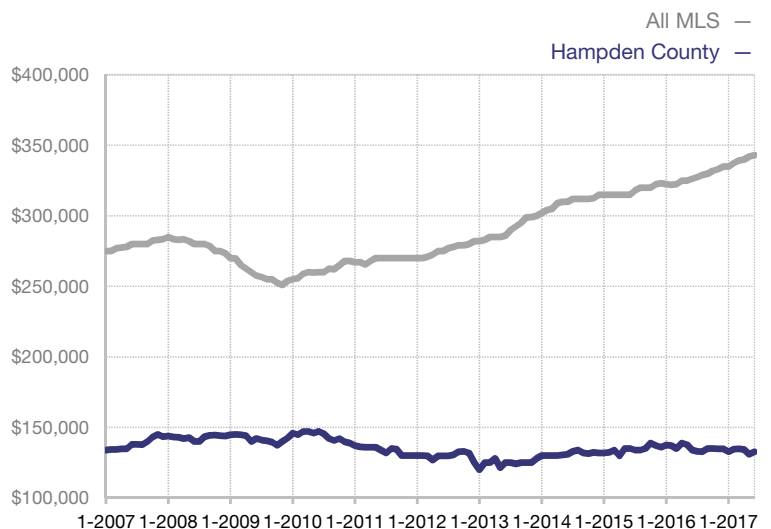
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	154	162	+ 5.2%	734	692	- 5.7%
Closed Sales	167	142	- 15.0%	556	538	- 3.2%
Median Sales Price*	\$265,000	\$281,000	+ 6.0%	\$260,000	\$270,000	+ 3.8%
Inventory of Homes for Sale	652	452	- 30.7%	--	--	--
Months Supply of Inventory	6.0	4.2	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	104	85	- 18.3%	123	106	- 13.8%
Percent of Original List Price Received*	96.5%	96.5%	0.0%	94.5%	94.9%	+ 0.4%
New Listings	223	184	- 17.5%	1,079	964	- 10.7%

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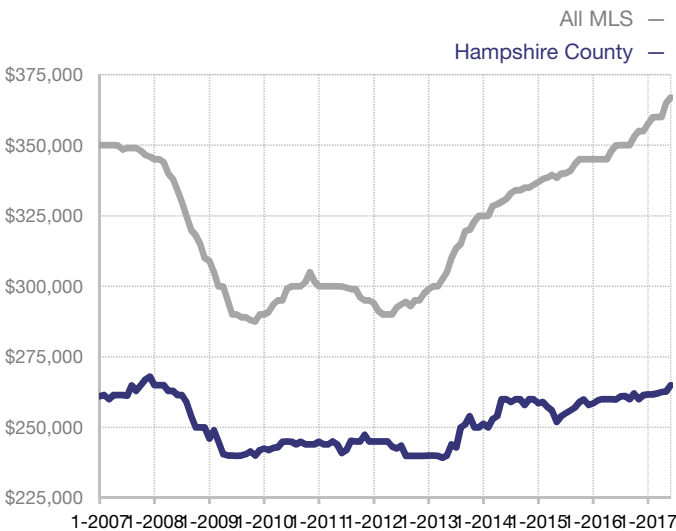
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	26	28	+ 7.7%	153	161	+ 5.2%
Closed Sales	33	37	+ 12.1%	133	131	- 1.5%
Median Sales Price*	\$199,000	\$210,000	+ 5.5%	\$179,900	\$191,200	+ 6.3%
Inventory of Homes for Sale	167	112	- 32.9%	--	--	--
Months Supply of Inventory	6.9	4.5	- 34.8%	--	--	--
Cumulative Days on Market Until Sale	120	111	- 7.5%	144	138	- 4.2%
Percent of Original List Price Received*	100.4%	97.7%	- 2.7%	97.0%	96.6%	- 0.4%
New Listings	42	44	+ 4.8%	210	226	+ 7.6%

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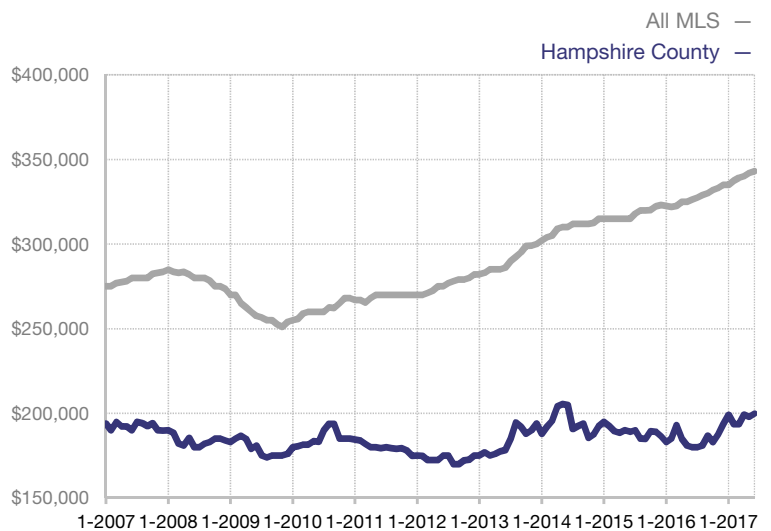
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2017

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Middlesex County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1,299	1,389	+ 6.9%	6,376	6,253	- 1.9%
Closed Sales	1,514	1,448	- 4.4%	5,055	4,774	- 5.6%
Median Sales Price*	\$533,000	\$555,000	+ 4.1%	\$485,500	\$524,450	+ 8.0%
Inventory of Homes for Sale	2,590	1,791	- 30.8%	--	--	--
Months Supply of Inventory	2.7	1.9	- 29.6%	--	--	--
Cumulative Days on Market Until Sale	53	39	- 26.4%	71	55	- 22.5%
Percent of Original List Price Received*	100.0%	100.8%	+ 0.8%	98.4%	99.6%	+ 1.2%
New Listings	1,673	1,507	- 9.9%	8,214	7,667	- 6.7%

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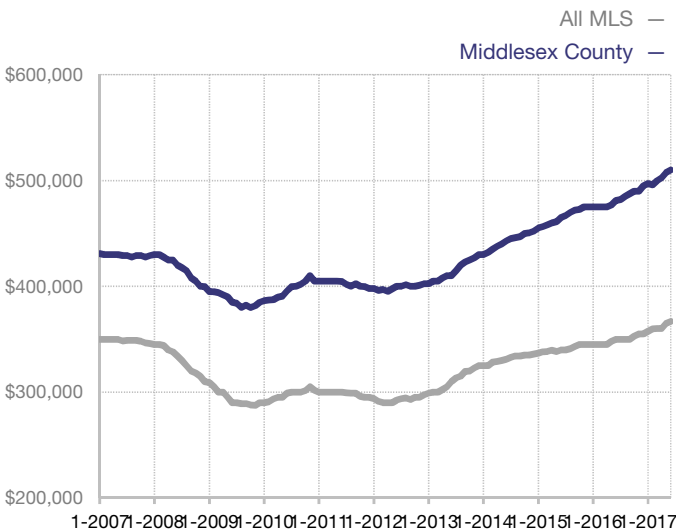
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	684	708	+ 3.5%	3,503	3,267	- 6.7%
Closed Sales	811	692	- 14.7%	2,903	2,678	- 7.8%
Median Sales Price*	\$425,000	\$422,500	- 0.6%	\$406,000	\$423,250	+ 4.2%
Inventory of Homes for Sale	949	583	- 38.6%	--	--	--
Months Supply of Inventory	1.8	1.1	- 38.9%	--	--	--
Cumulative Days on Market Until Sale	42	31	- 26.2%	55	39	- 29.1%
Percent of Original List Price Received*	101.7%	102.7%	+ 1.0%	100.6%	101.3%	+ 0.7%
New Listings	853	763	- 10.6%	4,124	3,741	- 9.3%

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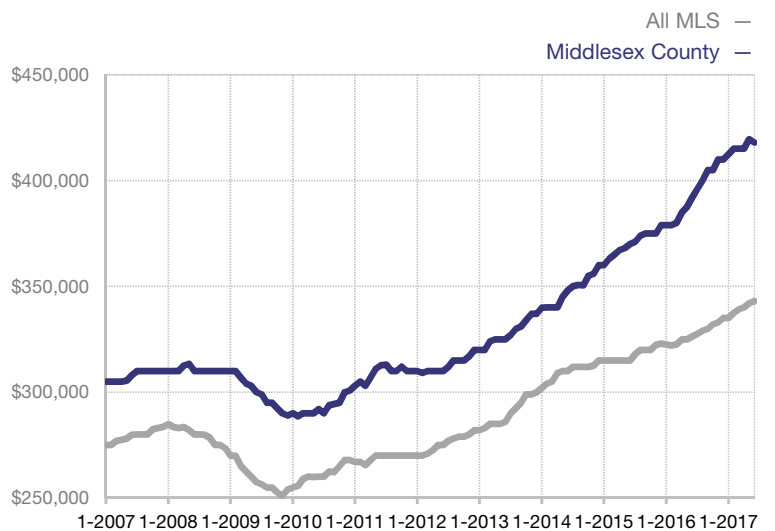
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	3	--	9	13	+ 44.4%
Closed Sales	2	6	+ 200.0%	12	13	+ 8.3%
Median Sales Price*	\$1,810,000	\$1,997,500	+ 10.4%	\$1,455,000	\$1,545,000	+ 6.2%
Inventory of Homes for Sale	46	59	+ 28.3%	--	--	--
Months Supply of Inventory	14.5	24.0	+ 65.5%	--	--	--
Cumulative Days on Market Until Sale	140	41	- 70.7%	222	104	- 53.2%
Percent of Original List Price Received*	92.7%	94.6%	+ 2.0%	90.1%	89.7%	- 0.4%
New Listings	4	21	+ 425.0%	36	61	+ 69.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

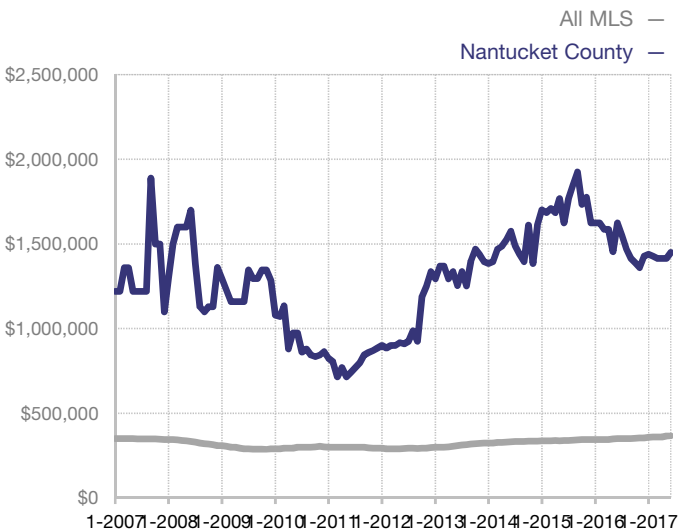
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	1	0.0%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Median Sales Price*	\$418,500	\$0	- 100.0%	\$418,500	\$380,000	- 9.2%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	1.7	2.0	+ 17.6%	--	--	--
Cumulative Days on Market Until Sale	48	0	- 100.0%	48	3	- 93.8%
Percent of Original List Price Received*	99.6%	0.0%	- 100.0%	99.6%	108.0%	+ 8.4%
New Listings	1	1	0.0%	4	3	- 25.0%

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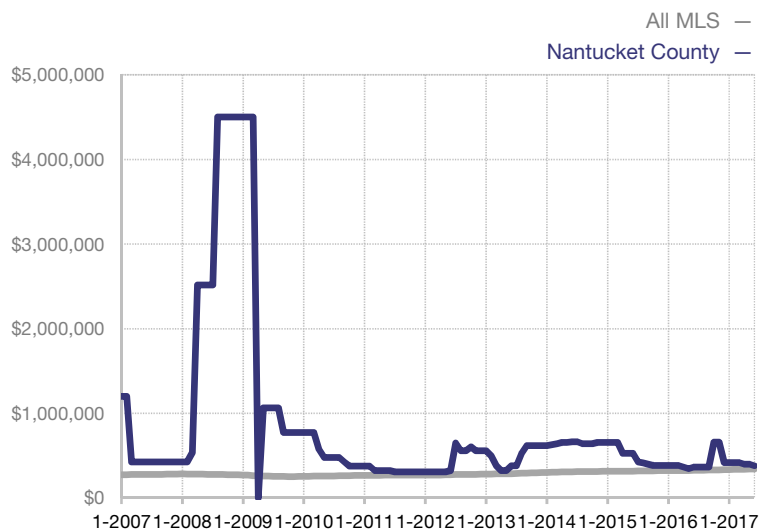
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2017

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Norfolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	686	757	+ 10.3%	3,510	3,629	+ 3.4%
Closed Sales	808	882	+ 9.2%	2,820	2,962	+ 5.0%
Median Sales Price*	\$505,000	\$530,000	+ 5.0%	\$457,500	\$492,000	+ 7.5%
Inventory of Homes for Sale	1,672	1,201	- 28.2%	--	--	--
Months Supply of Inventory	3.1	2.2	- 29.0%	--	--	--
Cumulative Days on Market Until Sale	60	42	- 30.0%	80	63	- 21.3%
Percent of Original List Price Received*	98.5%	99.5%	+ 1.0%	97.2%	98.1%	+ 0.9%
New Listings	927	842	- 9.2%	4,698	4,522	- 3.7%

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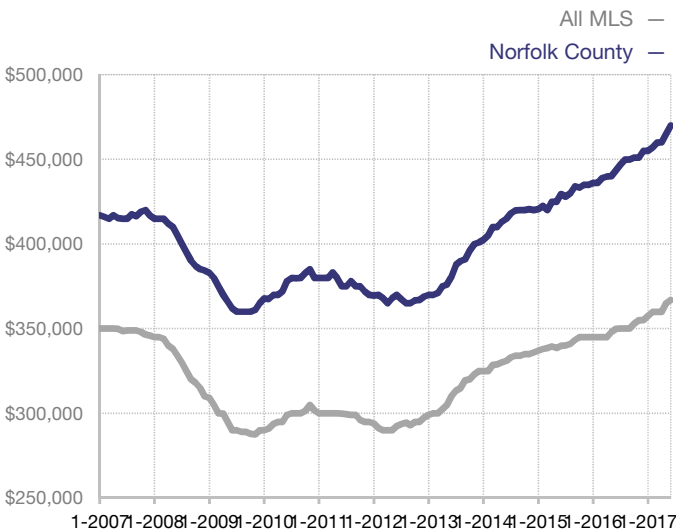
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	248	248	0.0%	1,319	1,409	+ 6.8%
Closed Sales	284	326	+ 14.8%	1,033	1,148	+ 11.1%
Median Sales Price*	\$325,000	\$359,750	+ 10.7%	\$319,000	\$346,000	+ 8.5%
Inventory of Homes for Sale	399	311	- 22.1%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	56	37	- 33.9%	65	45	- 30.8%
Percent of Original List Price Received*	99.8%	100.6%	+ 0.8%	98.9%	100.1%	+ 1.2%
New Listings	234	266	+ 13.7%	1,581	1,625	+ 2.8%

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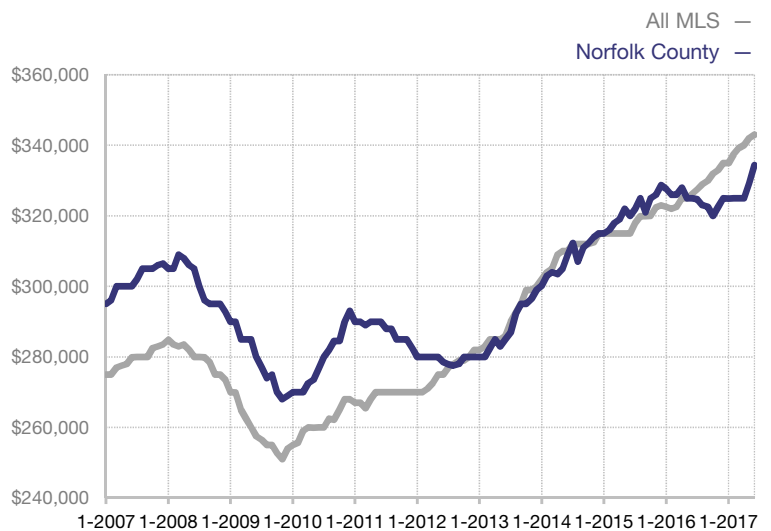
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2017

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Plymouth County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	650	760	+ 16.9%	3,357	3,419	+ 1.8%
Closed Sales	731	724	- 1.0%	2,758	2,753	- 0.2%
Median Sales Price*	\$353,000	\$378,250	+ 7.2%	\$329,900	\$350,000	+ 6.1%
Inventory of Homes for Sale	2,204	1,633	- 25.9%	--	--	--
Months Supply of Inventory	4.3	3.1	- 27.9%	--	--	--
Cumulative Days on Market Until Sale	84	57	- 32.1%	105	74	- 29.5%
Percent of Original List Price Received*	96.8%	98.7%	+ 2.0%	95.8%	97.7%	+ 2.0%
New Listings	969	946	- 2.4%	4,741	4,536	- 4.3%

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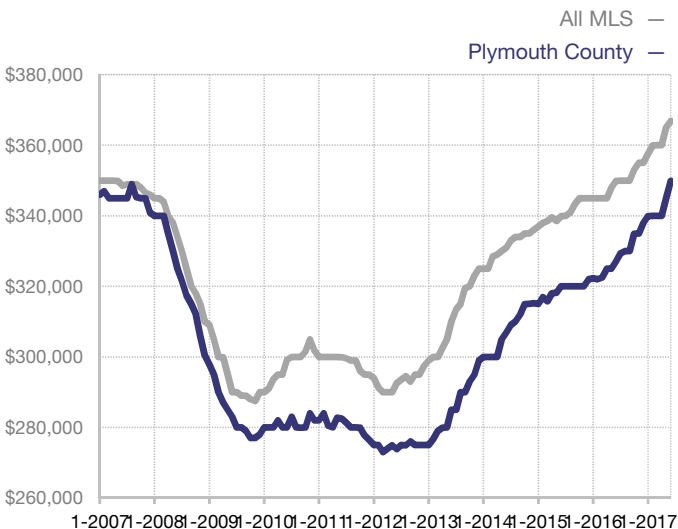
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	127	148	+ 16.5%	576	704	+ 22.2%
Closed Sales	131	151	+ 15.3%	496	530	+ 6.9%
Median Sales Price*	\$266,500	\$299,000	+ 12.2%	\$246,850	\$275,000	+ 11.4%
Inventory of Homes for Sale	338	270	- 20.1%	--	--	--
Months Supply of Inventory	3.9	3.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	100	61	- 39.0%	104	80	- 23.1%
Percent of Original List Price Received*	97.1%	98.5%	+ 1.4%	96.9%	98.0%	+ 1.1%
New Listings	145	151	+ 4.1%	765	842	+ 10.1%

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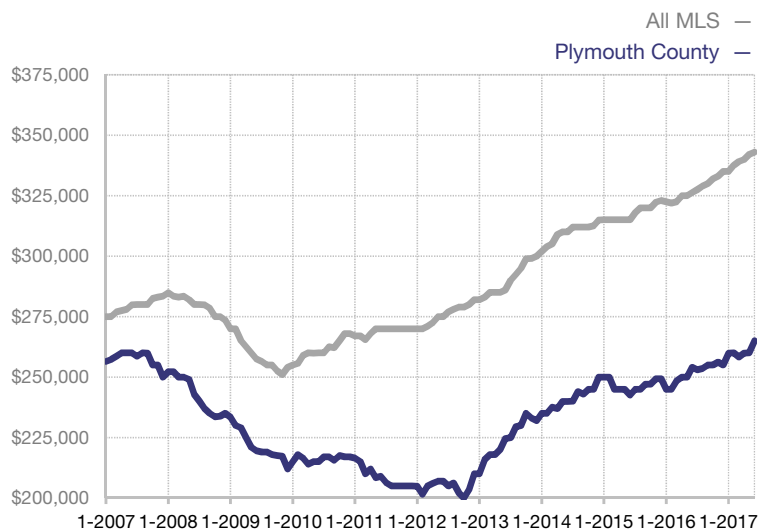
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2017

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Suffolk County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	167	172	+ 3.0%	762	762	0.0%
Closed Sales	172	173	+ 0.6%	596	607	+ 1.8%
Median Sales Price*	\$506,000	\$563,750	+ 11.4%	\$456,175	\$510,000	+ 11.8%
Inventory of Homes for Sale	304	201	- 33.9%	--	--	--
Months Supply of Inventory	2.6	1.7	- 34.6%	--	--	--
Cumulative Days on Market Until Sale	40	33	- 17.5%	59	43	- 27.1%
Percent of Original List Price Received*	101.2%	102.1%	+ 0.9%	98.8%	99.6%	+ 0.8%
New Listings	210	200	- 4.8%	989	959	- 3.0%

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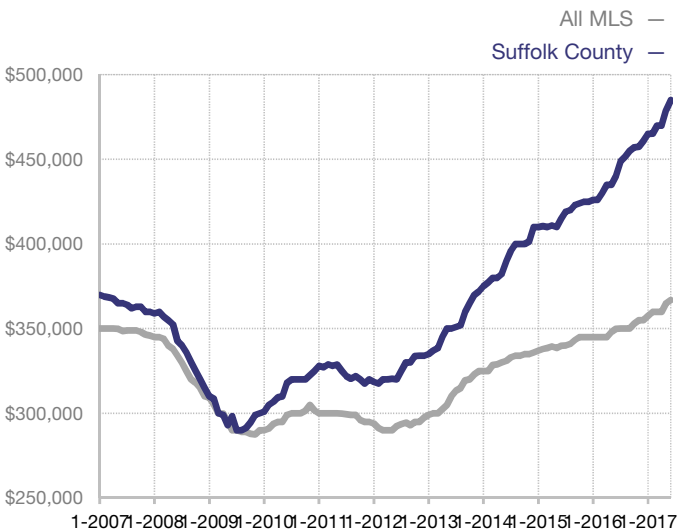
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	516	631	+ 22.3%	2,738	2,881	+ 5.2%
Closed Sales	578	578	0.0%	2,215	2,218	+ 0.1%
Median Sales Price*	\$574,950	\$575,000	+ 0.0%	\$530,000	\$570,000	+ 7.5%
Inventory of Homes for Sale	801	753	- 6.0%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--
Cumulative Days on Market Until Sale	44	34	- 22.7%	52	43	- 17.3%
Percent of Original List Price Received*	101.0%	102.1%	+ 1.1%	99.8%	100.4%	+ 0.6%
New Listings	617	748	+ 21.2%	3,348	3,613	+ 7.9%

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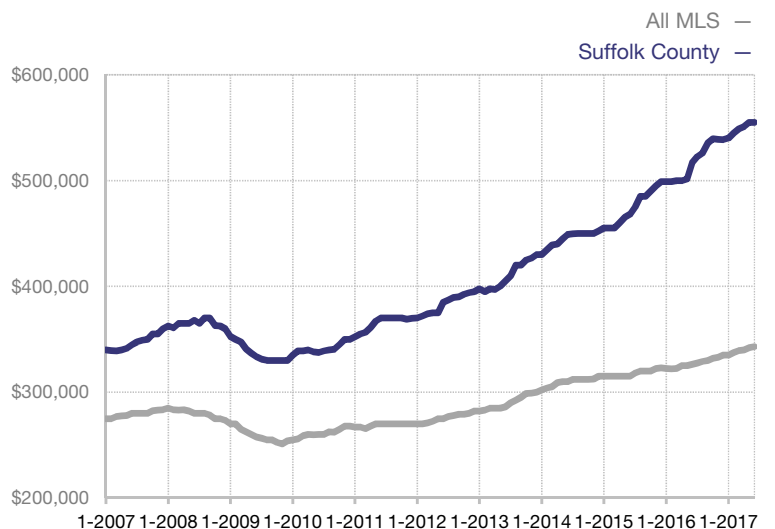
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – June 2017

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Worcester County

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	906	1,005	+ 10.9%	4,554	4,680	+ 2.8%
Closed Sales	1,001	964	- 3.7%	3,676	3,711	+ 1.0%
Median Sales Price*	\$270,000	\$280,750	+ 4.0%	\$247,500	\$260,000	+ 5.1%
Inventory of Homes for Sale	2,824	1,815	- 35.7%	--	--	--
Months Supply of Inventory	4.2	2.6	- 38.1%	--	--	--
Cumulative Days on Market Until Sale	89	54	- 39.3%	109	72	- 33.9%
Percent of Original List Price Received*	97.4%	98.6%	+ 1.2%	95.5%	97.0%	+ 1.6%
New Listings	1,255	1,168	- 6.9%	6,109	5,776	- 5.5%

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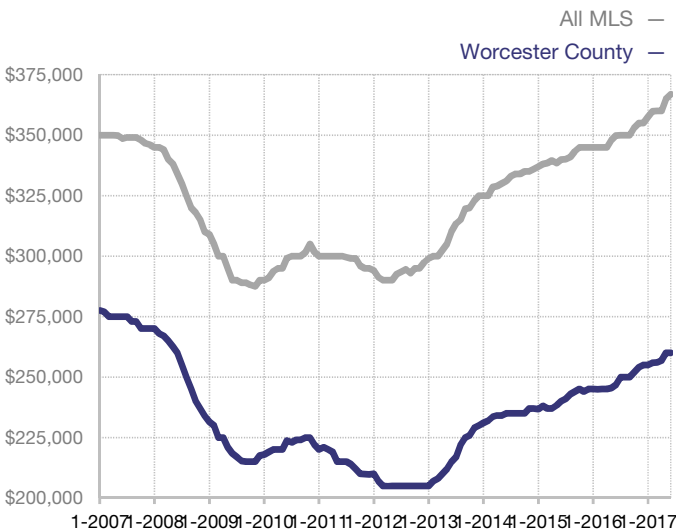
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	182	187	+ 2.7%	934	966	+ 3.4%
Closed Sales	228	202	- 11.4%	801	814	+ 1.6%
Median Sales Price*	\$203,000	\$212,450	+ 4.7%	\$192,500	\$190,000	- 1.3%
Inventory of Homes for Sale	526	356	- 32.3%	--	--	--
Months Supply of Inventory	3.8	2.5	- 34.2%	--	--	--
Cumulative Days on Market Until Sale	79	67	- 15.2%	96	73	- 24.0%
Percent of Original List Price Received*	97.6%	98.7%	+ 1.1%	96.7%	97.3%	+ 0.6%
New Listings	239	194	- 18.8%	1,221	1,169	- 4.3%

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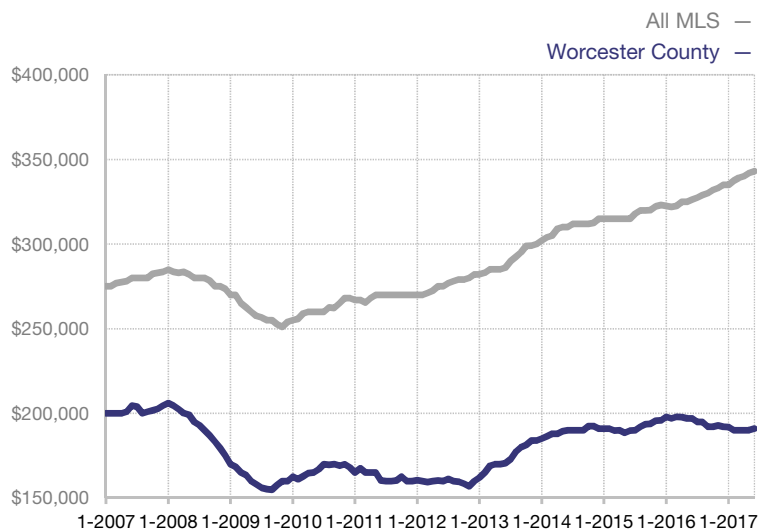
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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