

Pending Sales Report by Region

April 2020



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2019	Apr-2020	+ / -	Apr-2019	Apr-2020	+ / -	Apr-2019	Apr-2020	+ / -
Cape Cod & Islands	409	232	-43.3%	\$420,000	\$439,900	+4.7%	\$23.1	\$13.7	-40.7%
Central	907	660	-27.2%	\$304,000	\$325,000	+6.9%	\$30.8	\$23.9	-22.4%
Greater Boston	1,494	774	-48.2%	\$620,000	\$668,000	+7.7%	\$122.3	\$65.6	-46.4%
Northeast	884	491	-44.5%	\$445,000	\$499,900	+12.3%	\$45.0	\$27.5	-38.9%
Southeast	575	387	-32.7%	\$327,250	\$360,000	+10.0%	\$20.7	\$15.0	-27.5%
South Shore	614	362	-41.0%	\$442,000	\$469,950	+6.3%	\$31.5	\$19.7	-37.5%
West	693	521	-24.8%	\$222,250	\$240,000	+8.0%	\$18.0	\$14.4	-20.0%
State Totals	5,679	3,510	-38.2%	\$395,000	\$440,000	+11.4%	\$289.6	\$192.2	-33.6%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2019	Apr-2020	+ / -	Apr-2019	Apr-2020	+ / -	Apr-2019	Apr-2020	+ / -
Cape Cod & Islands	92	39	-57.6%	\$249,000	\$304,000	+22.1%	\$2.9	\$1.4	-51.7%
Central	181	123	-32.0%	\$227,000	\$250,000	+10.1%	\$4.4	\$3.4	-22.7%
Greater Boston	1,292	560	-56.7%	\$551,000	\$601,500	+9.2%	\$89.5	\$41.2	-54.0%
Northeast	377	174	-53.8%	\$299,950	\$325,750	+8.6%	\$12.3	\$6.4	-48.0%
Southeast	73	67	-8.2%	\$220,000	\$250,000	+13.6%	\$1.7	\$1.7	0.0%
South Shore	207	74	-64.3%	\$333,000	\$370,100	+11.1%	\$8.0	\$3.0	-62.5%
West	102	52	-49.0%	\$158,500	\$169,500	+6.9%	\$2.0	\$1.0	-50.0%
State Totals	2,342	1,109	-52.6%	\$382,000	\$430,000	+12.6%	\$115.5	\$60.3	-47.8%