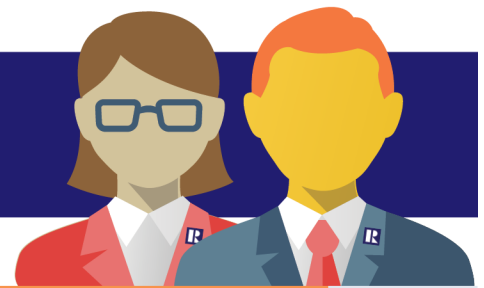


MARKET ONE SHEET February 2020

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Statewide single-family home closed sales were down and condominium closed sales were up in February.
- Median price for single-family homes was \$395,000 and median price for condominiums was also \$395,000.
- This is the first time in nine months where median price for single-family homes was below \$400,000.
- Lowest number of homes for sale for the month of February since MAR began reporting in 2004.

REALTOR® CONFIDENCE INDEXES

| | FEB 2019 | FEB 2020 |
|--------|----------|----------|
| MARKET | 66.48 | 72.89 |
| PRICE | 67.68 | 72.34 |

Based on a scale of zero to 100

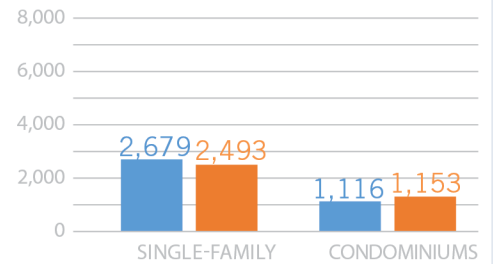
PENDING HOME SALES



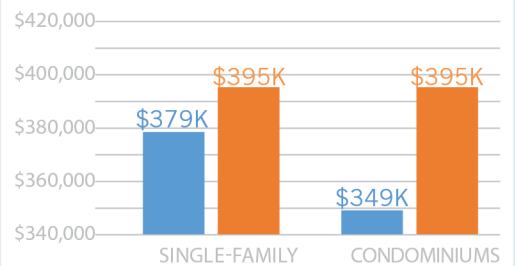
| | FEB 2019 | FEB 2020 |
|---------------------|-----------|-----------|
| SINGLE-FAMILY SALES | 3,501 | 4,383 |
| MEDIAN PRICE | \$379,000 | \$396,900 |
| CONDOMINIUMS SALES | 1,523 | 1,806 |
| MEDIAN PRICE | \$349,000 | \$395,000 |

CLOSED SALES

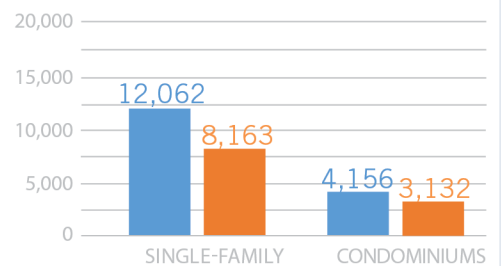
SALES



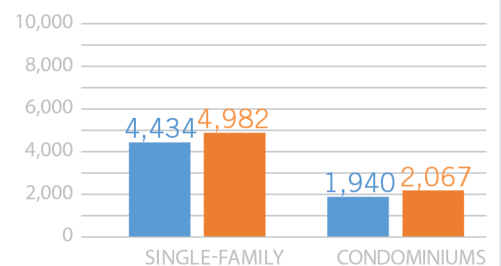
MEDIAN PRICE



INVENTORY



NEW LISTINGS



n FEB '19 n FEB '20



MASSACHUSETTS ASSOCIATION OF REALTORS®

